

Henderson County Schools

1805 Second Street, Henderson, Kentucky 42420
(270) 831-5000 Fax: (270) 831-5009
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To: Marganna Stanley, Superintendent
And School Board Members

From: Cindy Cloutier
Director of Finance *Cindy Cloutier*

Date: April 17, 2017

RE: Bid Recommendations to Board

Bid Recommendations:

Addendum for RFP E-Rate 470 2017

Invitations were sent to Aruba, Dell, Extreme Networks, and Hewlett Packard for this RFP. We received e-mail notification from Felicia Ragland with Aruba that this company would "no-bid" this RFP if E-Rate funds are being used. We did receive a bid from Extreme Networks for a grand total of \$181,489.80 for equipment and installation charges. The other companies did not return a bid. We are recommending the contract be awarded to Extreme Networks.

Bid Renewal Recommendations:

Courier Service Bid # 5-15-5-5

The contract for Courier Service expires on June 30, 2017. We received a signed letter from Markham Security Specialists, Inc. to renew at the same terms, conditions, and prices as the original bid in 2015. We have had excellent service from them for years. We recommend you award the contract to this company for another year.

Fire & Safety Equipment Inspection Bid # 9-14-5-5

We have received a confirmation from Koorsen Fire & Safety expressing they are willing to renew their contract with Henderson County Schools for Fire & Safety Equipment Inspection Services. Their contract ends on May 31, 2017. We recommend renewing the contract with Koorsen for one more year.

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RFP Tabulation Sheet
Addendum for RFP E-Rate 470 2017

Quantity	Company Item Requested (Or Equivalent)	Aruba		Avaya		Dell		Extreme Networks		Hewlett Packard	
		Equipment Cost	Installation/ Configuration Cost	Equipment Cost	Installation/ Configuration Cost	Equipment Cost	Installation/ Configuration Cost	Equipment Cost	Installation/ Configuration Cost	Equipment Cost	Installation/ Configuration Cost
1	S-Series S4 Chassis and fan tray (Power supplies ordered separately)	No Bid With Notification						\$5,398.20	\$200.00		
3	S-Series AC power supply, 20A, 100-240VAC input, (1200/1600W)							\$1,722.60	\$0.00		
2	S-Series 180 Class I/O-Fabric Module, 2560Gbps Load Sharing - 8 Ports 10GBASE-X Ethernet via SFP+ and two Type2 option slots							\$28,076.40	\$800.00		
1	S-Series 140 I/O Module - 48 Ports 10/100/1000BASE-TX via RJ45 with PoE (802.3at) and two Type2 option slots							\$9,718.20	\$400.00		
3	S-Series Option Module (Type2) - 4 10GBASE-X Ethernet ports via SFP+							\$8,310.60	\$600.00		
1	Summit X670-G2-48X-4Q 48 x 10GBASE-X SFP+ and 4 x 40GBASE-X QSFP+ with ExtremeXOS Advanced Edge License							\$6,955.20	\$500.00		
3	Summit X670/X670-G2 Fan module Front to Back Airflow							\$534.60	\$0.00		
2	Summit X670/X670-G2 550W AC Power Supply module							\$428.40	\$0.00		
15	Summit X460-G2-48p-10GE4 (48 port 10/100/1000 PoE+ and 4 SFP+)							\$40,095.00	\$7,500.00		
30	Summit 1100W PoE+ AC PSU Front to Back Airflow							\$3,630.00	\$1,000.00		
2	Summit X460-G2-24p-10GE4 (24 port 10/100/1000 PoE+ and 4 SFP+)							\$13,402.80	\$0.00		
15	Summit X460-G2 Fan module Front to Back Airflow							\$1,805.40	\$0.00		

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		Equipment Cost	Installation/ Configuration Cost	Equipment Cost	Installation/ Configuration Cost	Equipment Cost	Installation/ Configuration Cost	Equipment Cost	Installation/ Configuration Cost	Equipment Cost	Installation/ Configuration Cost
8	10 Gigabit Ethernet LR SFP+ module, 1310nm, SMF 10km link, LC connector							\$5,745.60	\$0.00		
4	10Gb SFP+ Single Fiber SM, Bidirectional, 10km, 1330nm Tx/1270nm Rx, Simplex LC (must be paired with 10GB-BX10-U)							\$4,312.80	\$0.00		
4	10Gb SFP+ Single Fiber SM, Bidirectional, 10km, 1270nm Tx/1330nm Rx, Simplex LC (must be paired with 10GB-BX10-D)							\$4,312.80	\$0.00		
3	10Gb SFP+ Single Fiber SM, Bidirectional, 40km, 1330nm Tx/1270nm Rx, Simplex LC (must be paired with 10GB-BX40-U)							\$7,554.60	\$0.00		
3	10Gb SFP+ Single Fiber SM, Bidirectional, 40km, 1270nm Tx/1330nm Rx, Simplex LC (must be paired with 10GB-BX40-D)							\$7,554.60	\$0.00		
8	SMF LC to LC Patch cable, 3 Meter							\$432.00	\$0.00		
	Single Mode Fiber from BOE, CSS, BOE Annex, NMS, to Technology Support Center							\$0.00	\$20,500.00		
Totals		0	0	0	0	0	0	\$149,989.80	\$31,500.00	\$0.00	\$0.00
Grand Totals			0		0		0		\$181,489.80		\$0.00