

JEFFERSON COUNTY BOARD OF EDUCATION
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7363

APPROVAL DATE: March 21, 2017

ITEM(S) QUOTED: BOOKS OTHER THAN LIBRARY OR TEXTBOOK
(Percentage)

DATE BIDS RECEIVED: January 19, 2017

CONTRACT PERIOD: From April 01, 2017 through March 29, 2018

RENWAL(S) Two (2) annual renewals at the option of both parties.

COMMENTS: An * indicates an award.

Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
A Reader's Corner Bookstore	Is your company complying with Federal regulation relating to Non-Discrimination? Yes Is your company a minority owned business? Yes (woman) ORDERING ADDRESS: A Reader's Corner Bookstore, 2044 Frankfort Avenue, Louisville, KY 40206 - (502) 897-5578	Net 30
Advanced Educational Products, Inc.	Please see attached AEP Bid Response	0% net 30 Days
Barnes & Noble Booksellers	0-25% off list price. Please see the attached documents for more details about the services and pricing we can extend to you for this contract.	Net 30. Please see attached for more details.
Booksource, Inc.	Flat 38% Discount off retail cost of all book purchases. Please see attached documents for more information	30 EOM
Carmichael's Bookstore	30% discount on paperbacks and publishers binding. Professional books can be provided at a sliding scale discount depending on publisher.	Net 30 days by check or electronic funds transfer.
Complete Book & Media Supply, Inc.	Please see uploaded documents. We can supply a large number of titles of professional development manuals, paperbacks, and books in publishers bindings. We can offer a 27-30% discount and additional bulk discounts	Net 30 or credit card
Follett School Solutions	Titlewave prices reflect discounts off publisher list prices up to 45%. Please see the attached Bid Letter, Discount Summary, and Quantity Discounts included with this response for complete details.	Net 30 Days
K12Booksource.com	I had put 5% as a generic catalog discount as our inventory is available online through www.textbookrush.com. We don't offer a static catalog discount as all of our inventory is discounted via online retail.	
Textbook Warehouse		Net 30 days from receiving products

BOOKS IN PUBLISHER'S BINDING (4600160-1718940)

AWARD NOTES: Awarded to Carmichael's Bookstore as best evaluated bidder.

CATEGORY NOTES: Please respond to the following in the VENDOR RESPONSE NOTES AND ATTACHMENTS. Can you supply a large number of titles in Publisher's Binding? List all the locations where the percentage of discount off the published list will apply.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Advanced Educational Products, Inc.	50.00 %
CATEGORY NOTES: Discounts listed reflects Max Discount on Professional Dev. Titles. Discounts can range from 0-50% depending on Publisher. Please see AEP bid Response for details.	
Booksource, Inc.	38.00 %
Textbook Warehouse	37.00 %
CATEGORY NOTES: Yes, we can supply a large number of titles. There are many cases in which we can offer a larger discount. There are cases as well where the product may be sole source and we are unable to provide. It depends on the individual title.	
A Reader's Corner Bookstore	35.00 %
CATEGORY NOTES: Yes, we can supply a large number of titles in Publisher's Binding. Discounts apply at all locations.	
Carmichael's Bookstore	30.00 % *
CATEGORY NOTES: All books in publisher's binding receive a 30% discount, regardless of quantity ordered. Dogku by Andrew Clements in a hardcover publisher's binding with the ISBN given here is OUT OF PRINT. It is a paper over board binding. The new ISBN is listed in our response notes and is a hardcover with DJ but the available edition has a higher price. We can supply any needed quantity of these titles. Discount applies through our school and business office and all 3 brick and mortar locations.	
Complete Book & Media Supply, Inc.	27.00 %
CATEGORY NOTES: Additional discounts offered for bulk purchases	
Barnes & Noble Booksellers	25.00 %
CATEGORY NOTES: Percentage of discounts MAY be greater (>30%) depending on quantity.	
K12Booksource.com	5.00 %
CATEGORY NOTES: Our inventory is available online through www.textbookrush.com. We don't offer a static catalog discount as all of our inventory is discounted via online retail.	
Follett School Solutions	.00 %
CATEGORY NOTES: Our McHenry and Woodridge facilities house over 66,000 publisher library titles. 0% Additional. Net discounted pricing reflects up to 30% discount off publisher list prices.	

PAPERBACKS (4600160-1724418)

AWARD NOTES: Awarded to Carmichael's Bookstore as best evaluated bidder.

CATEGORY NOTES: Please respond to the following in the VENDOR RESPONSE NOTES AND ATTACHMENTS. Can you supply a large number of titles in Paperbacks? List all the locations where the percentage of discount off the published list will apply.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
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Note: * indicates a pending award.

Advanced Educational Products, Inc.	50.00 %
CATEGORY NOTES:	Discounts listed reflects Max Discount on Professional Dev. Titles. Discounts can range from 0-50% depending on Publisher. Please see AEP bid Response for details.
Booksourcé, Inc.	38.00 %
CATEGORY NOTES:	Flat 38% discount off of all publisher retail pricing.
Textbook Warehouse	37.00 %
CATEGORY NOTES:	Yes, we can supply a large number of titles. There are many cases in which we can offer a larger discount. There are cases as well where the product may be sole source and we are unable to provide. It depends on the individual title.
A Reader's Corner Bookstore	35.00 %
CATEGORY NOTES:	Yes, we can supply a large number of titles in Paperbacks. Discounts apply at all locations.
Carmichael's Bookstore	30.00 % *
CATEGORY NOTES:	All paperbacks receive 30% discount regardless of quantity ordered. We can supply any needed quantity of these titles. Discount applies through our school and business office and all 3 brick and mortar locations.
Complete Book & Media Supply, Inc.	27.00 %
CATEGORY NOTES:	Additional discounts offered for bulk purchases
Barnes & Noble Booksellers	25.00 %
CATEGORY NOTES:	Percentage of discounts MAY be greater (>30%) depending on quantity.
K12Booksourcé.com	5.00 %
CATEGORY NOTES:	Our inventory is available online through www.textbookrush.com. We don't offer a static catalog discount as all of our inventory is discounted via online retail.
Follett School Solutions	.00 %
CATEGORY NOTES:	Our McHenry and Woodridge facilities house over 445,000 paperback titles. 0% Additional Discount. Net discounted pricing reflects up to 45% discount off publisher list prices.

PROFESSIONAL DEVELOPMENT MANUALS

AWARD NOTES: Awarded to Carmichael's Bookstore as best evaluated bidder.

CATEGORY NOTES: Please respond to the following in the VENDOR RESPONSE NOTES AND ATTACHMENTS. Can you supply a large number of titles? List all the locations where the percentage of discount off the published list will apply.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Advanced Educational Products, Inc.	35.00 %
CATEGORY NOTES:	Discounts listed reflects Max Discount on Professional Dev. Titles. Discounts can range from 0-35% depending on Publisher. Please see AEP bid Response for details.
Barnes & Noble Booksellers	25.00 %
CATEGORY NOTES:	Percentage of discounts MAY be greater (>30%) depending on quantity. See attached for details.
A Reader's Corner Bookstore	20.00 %
CATEGORY NOTES:	Can you supply a large number of titles? YES. List all the locations where the percentage of discount off the published list will apply. ALL

Note: * indicates a pending award.

LOCATIONS.

Complete Book & Media Supply, Inc.	20.00 %
CATEGORY NOTES: Additional discounts offered for bulk purchases	
Carmichael's Bookstore	5.00 % *
CATEGORY NOTES: Percentage Discount is different for EACH of these 3 titles. We can OFTEN give more discount than the 5% listed. However, there are professional titles that we cannot offer a 30% discount on. We have put 5% so that we are free to offer a higher discount at any time, but were informed that we could NOT offer a discount below what is stated in this submission. The Formative Five WOULD receive a 30% discount. Teaching the College, Career and Civic Life would receive 5% discount. Picture-Perfect Science Lessons would receive a 20% discount. Prices listed in this submission will be inaccurate (too high) based on our ability to give a higher discount on 2 of the titles. Prices are listed in the notes for each title. We can supply any needed quantity of these titles. Discount applies through our school and business office and 3 brick and mortar locations.	
K12BooksSource.com	5.00 %
CATEGORY NOTES: Our inventory is available online through www.textbookrush.com . We don't offer a static catalog discount as all of our inventory is discounted via online retail.	
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Follett School Solutions	.00 %
CATEGORY NOTES: Our McHenry and Woodridge facilities house over 18,000 professional titles. 0% Additional Discount. Prices reflect discounts off publisher list price up to 45% for trade, paperback, eBooks, and FollettBound Platinum books, up to 30% for library binding, and up to 40% for general reference. See the Discount Summary included with this response for complete details.	
