

JEFFERSON COUNTY BOARD OF EDUCATION
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7347

APPROVAL DATE: February 07, 2017

ITEM(S) QUOTED: SCIENCE SUPPLIES & EQUIPMENT (Percentage)

DATE BIDS RECEIVED: January 03, 2017

CONTRACT PERIOD: From March 01, 2017 through February 27, 2018

RENEWAL(S): Two (2) annual renewals at the option of both parties.

COMMENTS: An * indicates an award.

Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
ACE Educational Supplies	Orders over \$50 after discount from our current catalog or website receive free shipping (add 20% of the retail price to items with UPS, Truck or FX-Grd symbols)	Net 30 days
Acorn Naturalists	Discount prices for many items are listed in the annual Acorn Naturalists' catalog and on our website. All other products are discounted 10% when ordering 10 or more of the same item. Shipping charges are based on the merchandise subtotal.	Terms are Net 30.
Carolina Biological Supply Company	14-28 DAYS	NET 30
Cynmar, LLC	Bid pricing includes shipping and shipping discount, based on minimum order of \$100.00 (average). Prices do not include Hazardous Materials Shipping charges, which are calculated based on the number of HazMat items ordered in each shipment.	Payment terms are by PO/Net 30 or credit card. If orders are to be placed online, all users must contact Cynmar Customer Service, before any orders are placed, in order to receive tax exemption status and set up user account.
ETA hand2mind	You will receive 15% off of all Catalog and Web Items. Please see exclusions listed throughout the bid.	Net 30 There is no discount for early pay
Fisher Science Education	See attached pricing agreement sheet for terms (also response notes on individual lines).	Net 30 days
Flinn Scientific, Inc.	15% Discount \$0-1999.99, 22% Discount \$2000.00-\$49,999.99, 28% Discount \$50,000 and up. Free Shipping, See Exceptions on Included Flinn Quote Form. Pricing found at www.flinnsci.com .	Net 30 Days
Frey Scientific	FOB Destination Delivery 7-14 Days ARO	NET 30 Days
NASCO	Link to online catalogs: https://www.enasco.com/printedcatalogs/default.html	Net 30 with approved credit Please see attachments for full quote terms.
Sargent-Welch	VWR International, LLC d/b/a Sargent Welch and Ward's Science. Please refer to VWR Quote Reference No. 80297738-CT on all purchase orders and on all inquiries. See attached for ALL Proposal and Pricing details. Thank you.	Net 30

ITEM NO. 1 - SCIENCE CHEMICALS (4600625-1714153)

AWARD NOTES: Awarded to Sargent-Welch based on total of discounted prices of complete list of evaluation items and acceptable freight terms.

CATEGORY NOTES: See attachments for required responses that must be submitted with your response.. Please enter LIST PRICE. The discounted price will be calculated by the ESM Solutions System based on the percentage of discount you enter.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Sargent-Welch	35.00 % *
CATEGORY NOTES: See attached for ALL Proposal and Pricing Details.	
Frey Scientific	34.00 %
CATEGORY NOTES: See attached Catalog Discount Letter for exclusions.	
Fisher Science Education	32.00 %
CATEGORY NOTES: Discount: 32% off from current Fisher Science Education catalogs and full Fisher Science Education online portfolio (www.fisheredu.com). Discount excludes non-catalog, special order, sale/clearance items and items that end with "ND". Freight: Free Freight on all orders over \$150.00, excluding Live, Hazardous and Motor Freight Items. A \$12.00 flat rate shipping fee applies to all orders less than \$150.00. A hazardous materials surcharge of \$15.00 per order will be charged where applicable. Motor freight ("MF" suffix items) charges are calculated on the type of delivery required and weight of the item at the time of your order. The catalog discounts are subject to a GP floor of 15.0%. Discounts apply to current catalog prices only and are not applicable to sale items or special quotations.	
ETA hand2mind	15.00 %
Flinn Scientific, Inc.	15.00 %
CATEGORY NOTES: 15% Discount \$0-1999.99, 22% Discount \$2000.00-\$49,999.99, 28% Discount \$50,000 and up.	
NASCO	15.00 %
CATEGORY NOTES: All Hazardous Chemicals are subject to a \$12 Hazardous Fee	
Carolina Biological Supply Company	10.00 %
Cynmar, LLC	4.00 %
CATEGORY NOTES: Bid prices are list prices+15% shipping and include shipping discounts. Website can be viewed at: www.cynmar.com	
ACE Educational Supplies	.00 %
CATEGORY NOTES: n/a	
Acorn Naturalists	.00 %
CATEGORY NOTES: Set discount, quantity discount, and mix/match discount prices for many items are listed in the annual Acorn Naturalists' catalog and on our website. In addition, all other products not specifically shown as discounted in the catalog are discounted 10% when ordering 10 or more of the same item.	

ITEM NO. 2 - SCIENCE MATERIALS AND EQUIPMENT (4600625-1714154)

AWARD NOTES: Awarded to Sargent-Welch based on total of discounted prices of complete list of evaluation items and acceptable freight terms.

CATEGORY NOTES: Please enter LIST PRICE. The discounted price will be calculated by the ESM Solutions System

Note: * indicates a pending award.

based on the percentage of discount you enter.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Sargent-Welch	35.00 % *
CATEGORY NOTES: See attached for ALL Proposal and Pricing Details.	
Frey Scientific	34.00 %
CATEGORY NOTES: See attached Catalog Discount Letter for exclusions.	
ACE Educational Supplies	33.00 %
CATEGORY NOTES: Orders over \$50 after discount from our current catalog or website receive free shipping (add 20% of the retail price to items with UPS, Truck or FX-Grd symbols)	
Fisher Science Education	32.00 %
CATEGORY NOTES: Discount: 32% off from current Fisher Science Education catalogs and full Fisher Science Education online portfolio (www.fisheredu.com). Discount excludes non-catalog, special order, sale/clearance items and items that end with "ND". Freight: Free Freight on all orders over \$150.00, excluding Live, Hazardous and Motor Freight Items. A \$12.00 flat rate shipping fee applies to all orders less than \$150.00. A hazardous materials surcharge of \$15.00 per order will be charged where applicable. Motor freight ("MF" suffix items) charges are calculated on the type of delivery required and weight of the item at the time of your order. The catalog discounts are subject to a GP floor of 15.0%. Discounts apply to current catalog prices only and are not applicable to sale items or special quotations.	
ETA hand2mind	15.00 %
Flinn Scientific, Inc.	15.00 %
CATEGORY NOTES: 15% Discount \$0-1999.99, 22% Discount \$2000.00-\$49,999.99, 28% Discount \$50,000 and up.	
NASCO	15.00 %
CATEGORY NOTES:	
Carolina Biological Supply Company	10.00 %
CATEGORY NOTES: Please see the attached Carolina Proposal Letter for freight terms.	
Cynmar, LLC	4.00 %
CATEGORY NOTES: Bid prices are list prices+15% shipping and include shipping discounts. Website can be viewed at: www.cynmar.com	
Acorn Naturalists	.00 %
CATEGORY NOTES: Set discount, quantity discount, and mix/match discount prices for many items are listed in the annual Acorn Naturalists' catalog and on our website. In addition, all other products not specifically shown as discounted in the catalog are discounted 10% when ordering 10 or more of the same item.	

ITEM NO. 3 - SPECIMENS (4600625-2011814)

AWARD NOTES:	Awarded to Sargent-Welch based on total of discounted prices of complete list of evaluation items and acceptable freight terms.
CATEGORY NOTES:	Please enter LIST PRICE. The discounted price will be calculated by the ESM Solutions System based on the percentage of discount you enter.

Note: * indicates a pending award.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Sargent-Welch	35.00 % *
CATEGORY NOTES: See attached for ALL Proposal and Pricing Details.	
Frey Scientific	34.00 %
CATEGORY NOTES: See attached Catalog Discount Letter for exclusions.	
Fisher Science Education	32.00 %
CATEGORY NOTES: Discount: 32% off from current Fisher Science Education catalogs and full Fisher Science Education online portfolio (www.fisheredu.com). Discount excludes non-catalog, special order, sale/clearance items and items that end with "ND". Freight: Free Freight on all orders over \$150.00, excluding Live, Hazardous and Motor Freight Items. A \$12.00 flat rate shipping fee applies to all orders less than \$150.00. A hazardous materials surcharge of \$15.00 per order will be charged where applicable. Motor freight ("MF" suffix items) charges are calculated on the type of delivery required and weight of the item at the time of your order. The catalog discounts are subject to a GP floor of 15.0%. Discounts apply to current catalog prices only and are not applicable to sale items or special quotations.	
ETA hand2mind	15.00 %
Flinn Scientific, Inc.	15.00 %
CATEGORY NOTES: 15% Discount \$0-1999.99, 22% Discount \$2000.00-\$49,999.99, 28% Discount \$50,000 and up.	
NASCO	15.00 %
CATEGORY NOTES:	
Carolina Biological Supply Company	10.00 %
CATEGORY NOTES: Please see attached Carolina Proposal Letter for freight terms.	
Cynmar, LLC	4.00 %
CATEGORY NOTES: Bid prices are list prices+15% shipping and include shipping discounts. Website can be viewed at: www.cynmar.com . Specimens are vacuum packed.	
ACE Educational Supplies	.00 %
CATEGORY NOTES: n/a	
Acorn Naturalists	.00 %
CATEGORY NOTES: Set discount, quantity discount, and mix/match discount prices for many items are listed in the annual Acorn Naturalists' catalog and on our website. In addition, all other products not specifically shown as discounted in the catalog are discounted 10% when ordering 10 or more of the same item.	