Henderson County Schools

1805 Second Street, Henderson, Kentucky 42420 (270) 831-5000 Fax: (270) 831-5009 www.henderson.kyschools.us



To:

Marganna Stanley, Superintendent

And School Board Members

From:

Cindy Cloutier

Director of Finance

Date:

November 21, 2016

Re:

Bid Recommendations

Bid Recommendations:

Building Supplies Bid #17-16-5-11

Invitations were sent to 3 local vendors for building supplies. There were no responses returned for the bid opening on Thursday October 27th. We will rebid before the November 21, 2016 Board meeting.

Gasoline & Diesel Fuel Bid # 18-16-5-11

Invitations were sent to Home Oil & Gas Company, Heritage Petroleum, LLC, Lynkins Energy Solutions, and Petroleum Traders. We received bids from everyone but Lynkins Energy Solutions. The bids were close between Home Oil & Gas Company and Petroleum Traders. Heritage Petroleum only bid on two of the options for fuel so they were eliminated. Home Oil & Gas was higher by 3 cents on the low sulfur diesel but were cheaper by 7 cents on unleaded 87 octane gasoline. Home Oil & Gas Company was also lower by 3 cents on E10 with 87 octane gas. The bids were evaluated according to the criteria in the bid invitation and Home Oil & Gas Company received the highest score on the evaluation. We are recommending the bid be awarded to Home Oil & Gas Company.

CNC Plasma Cutting Educational Ready Pak Bid # 21-16-5-10

Invitations were sent to Modern Supply Company, Torchmate, and JD Squared. Bids were received from Modern Supply Company and Torchmate. Modern Supply Company was lower by \$6,500. We are recommending you award the bid to Modern Supply Company.

Equal Educational and Employment Institution

Science Supplies Bid # 16-16-5-11

Bids were received from 12 of the 16 vendors asked to bid. The discount rates varied in amounts but vendors offer many different materials. We are recommending that multiple vendors be awarded the bid so that schools can utilize products that best meet the needs of each school. The vendors are highlighted on the tabulation sheet that is attached.

T-shirts, Sweat Pants/Shirts, & Polos Bid # 19-16-5-11

Bid responses were sent to 23 vendors and we received bids from 15 of the 23. The discounts varied from 0 to 50%. Traditionally this bid has been awarded to multiple vendors so that each school can choose the product that is right for their needs. We are recommending multiple vendors, highlighted on the tabulation sheet enclosed, be awarded the bid.

Teaching Supplies Bid # 15-16-5-11

This bid has also traditionally been awarded to multiple vendors. Sixteen vendors responded with a bid ranging from 0 to 75% discount on multiple instructional items. We are recommending you award the bid to the highlighted vendors on the tabulation sheet enclosed. Schools can base their purchases on the company that best serves their needs.

Equal Educational and Employment Institution

HENDERSON COUNTY BOARD OF EDUCATION 1805 SECOND STREET HENDERSON, KY 42420

Bid Tabulation Sheet Building Supplies Bid # 17-16-5-11

Company	Complete Lumber	Lowe's Home Improvement Henderson	Rural King
% off Lumber			
% off Hardware			
% off Drywall			
% off Miscellaneous	N _O	N _o	N _O
Delivery Charge			
Contact	Bid	Bid	Bid
Address			
Phone			
Fax			
E-mail			

Henderson County Board of Education 1805 Second Street Henderson, KY 42420

GASOLINE AND DIESEL FUEL ANNUAL BID TABULATION 2015-2016 18-16-5-11

COMPANY	Home Oil & Gas Co.	Heritage Petroleum, LLC	Lynkins Energy Solutions	Petroleum Traders
Diesel Fuel "Low Sulfur"				
Rack Price	1.6031	1.6459		1.5880
+Diff. Cost	0.0225	.0075		0.0042
+Taxes	0.2329	0.2329		0.2329
+Taxes				
+Taxes				
Total Cost Per Gallon	1.8585	1.8863		1.8251
Confirm Delivery Time of 6 hours or less	Yes	Yes		Yes
Gasoline - Unleaded 87 Octane				
Rack Price	1.6224	No Bid		1.6956
+Diff. Cost	0.1095	No Bid		0.075
+Taxes	0.2629	No Bid		0.2629
+Taxes				
+Taxes Confirm Delivery Time of 6 hours or less	Yes			Yes
Projected last date of availability				
Total Cost Per Gallon	1.9948			2.0335
Gasoline - E10 with 87 Octane				
Rack Price	1,3597	1. 4 0		1.4016
+Diff. Cost	0.0895	0.08		0.0750
+Taxes	0.2627	.2627		0.26270
+Taxes				
+Taxes				
Projected beginning date of availability				
Total Cost Per Gallon	1.71191	1.7427		1.7393
Confirm Delivery Time of 6 hours or less	Yes	Yes		Yes
Emergency Locations	100	100		103
Notification and usage of alternative fueling			25	
systems Contact	Bob Crafton	Chris Stratman	Sam Suttles	Gayle Newton
Address	300 Atkinson Street Henderson, KY	516 North 7th Ave Evansville, IN	5163 Wolfpen Pleasant Hill Road Milford, OH	7120 Pointe Inverness Way Fort Wayne, IN
Phone	42420 270-826-3925	47710 800-422-3645	45150 513-965-6262	800-348-3705 ext 4
Fax	270-826-2566	812-422-0757	513-831-1086	260-203-3820

HENDERSON COUNTY BOARD OF EDUCATION 1805 SECOND STREET HENDERSON, KY 42420

Bid Tabulation Sheet CNC Plasma Cutting Educational Ready Pak Bid # 21-16-5-10

	Modern Supply		
	Company	Torchmate	JD Squared
CNC Plasma Cutting Educational Ready Pak			
Including:	\$15,200.00	\$21,722.90	
		Did not fill out	
		information on Bid	
Complete cutting table 4 X 4		Submission Form	No Bid
A-80 Plasma Kit/Cutter 208-230V			
Crossbow Basic Package			
All Software, hardware and training for unit to			
be fully functional when assembled			
Contact	Tom Roberts	Alonna Barnett	Ryan Miles
Address	818 Division Street	1170 Trademark Dr. Ste 1	1170 Trademark Dr. Ste 12244 Eddie Williams Road
	Evansville, IN	Reno, NV	Johnson City, TN
	47711	_	37601
Phone	812-228-6008	775-850-0106	423-979-0309
Fax	812-425-1265	775-673-2206	
E-mail Address	troberts@modweldco.com	acreveling@torchmate.com	

HENDERSON COUNTY BOARD OF EDUCATION 1805 SECOND STREET HENDERSON, KY 42420

Tabulation Sheet Science Supplies Bid # 16-16-5-11

Purchase Science Supplies from highlighted vendors only.

Company	ACE Educational Supplies, INC	Acorn Naturalists	Bio Corporation	Carolina Biological Supply Company	Fisher Scientific Company LLC	Flinn Scientific Inc.	Frey Scientific/School Specialty
Percent of Discount	33%	0 - 10%		5%	30%	10%	27%
Bid # Required	No	No		P104737	No	149925	16-16-5-11
Exceptions to Discount	None	See attached information		See attached information	See attached information	See attached information	See attached information
	Orders over \$50 after discount						
	from our current catalog or		N N				
	website receive Free Shipping		B.				
	and 33% discount (add 20% of		7.				THE PERSON NAMED IN COLUMN
	the retail price to items with						
	ups, truck or Fx-ground						
Freight	symbols.	See attached information		See attached information	See attached information	See attached information	See attached information
Contact	Vicki Szabo	Mika Stonehawk		Elizabeth J. Stanfield	Vicki Slomiany	Jim Nesbit	Amy Fuss
Address	5595 South University Drive	180 S Prospect Ave Ste. 230	3910 Minnesota Street	2700 York Road	4500 Turnberry Drive	PO Box 219	W6316 Design Drive
	Davie, FL	Tustin, CA	Alexandria, MN	Burlington, NC	Hanover Park, IL	Batavia, IL	Greenville, WI
	33328	9278	<mark>0</mark> 5630	27215	60133	60510	549
Phone	800-432-0213	800-422-8886	320-763-9094	336-538-6294	800-955-1177	800-452-1261	888-338-3224
Fax	800-865-5564	800-452-2802	320-763-3858	336-538-6330	800-955-4763	866-452-1436	888-388-6344
E-mail	orders@ACEeducational.com	customerservice@acornnaturalists.com		elizabeth.stanfield@carolina.com	fse.bids@thermofisher.com	flinn@flinnsci.com	customercare.frey@schoolspecialty.con

Company	Mark My Words, LLC	Nasco	Parco Scientific Company	Pitsco Education	Products Unlimited Inc.	Schoolhouse Ourfitters LLC	Science Kit	Ward's Science	Sargent Welch
Percent of Discount	0 - 80%	15%		8%		2% off of our already discounted prices on our website		15%	33%
Bid # Required	16-16-5-11	Yes - 10528		359514		No		District Acc# 80269636	District Acc # 80269636
Exceptions to Discount	Depends on item/quantity requested		No Bid	See attached information	No Bid	See attached information	No Bid	See attached information	See attached information
Freight	0 - 10% of order total;free for orders > \$10,000			See attached information	,	Shipping will be added to each order as a separate line item & will vary by item & MFG		See attached information	See attached information
Contact	Susan Walher			Angela Watson		Angela Webb		Mark Tringali	Mark Tringali
Address	Tempe, AZ	901 Janesville Avenue Fort Atkinson, WI 53538	Po Box 851559 Westland, MI 48185	913 E. Jefferson Pittsburgf, KS 66762	PO Box 339 Justin, TX 76247	3736 Regent Avenue Cincinnati, OH	Tonawanda, NY	5100 West Henrietta Rd. Rochester, NY	5101 West Henrietta Rd. Rochester, NY
Phone	866-722-7833	800-558-9595	877-592-5837	800-835-0686	800-865-4683	800-260-2776	14151 800-828-7777	800-962-9012 146	(2)
Fax	888-336-0272	800-372-1236	877-592-5838	620-231-3257	940-648-3407	800-494-1036	\$5000 E8000 Section (1000)	800-635-8439	800-727-4368 800-676-2540
E-mail	susan@walher bookstore.com	guotes@mascp.com	info@parcoscientific.com	awatsom@pitsco.com	sraithel@products-unlimited.com		bids@sciencekit.com	wardscs@vwr.com	sargentwelchcs@vwr.com

HENDERSDON COUNTY BOARD OF EDUCATION 1805 SECOND STREET HENDERSON, KY 42420

Tabulation Sheet Teaching Supplies Bid # 15-16-5-11

Schools can purchase teaching supplies from the highlighted vendors.

Company	ACE Educational Supplies	Attainment Company	Business Equipment	Copco Electronics	Crafton's Inc	D & W Sourceall, Inc.	EAI Education	Ellison Educational Equipment	ETA/hand2mind
Percentage Rate of Discount			34%				15% See exceptions to catalog discount attached	25%	15%
Retail/Wholesale	Retail		Retail				Retail	Retail	Retail
Bid Number Required on PO	No Orders over \$50 after discount	Z	No	z	z	z	Yes Bid # 15-16-5-11	No	Yes Bid # 15-16-5-11 Teaching Supplies
	from our current catalog or website receive free shipping	o Bid		o Bid	o Bid	o Bid			
	and 33% discount (Add 20% of the retail price to items with								
Freight Rate	ups, truck or Fx-Ground symbols)		Free next day delivery				See attached for freight rates	See attched for freight rates	Free Ground Shipping via Fed-Ex
Contact	Vicki Szabo	Brent Denu	Jeff Austin	Valerie Gillespie	Waverlie Crafton	Barry Wood	Lisa McMorrow	Kristyn Herrera	Kimberly Jackson-Betke
Company	ACE Educational Supplies	Attainment Company	Business Equipment	Copco Electronics	Crafton's Inc.		EAI Education	Ellison Educational Equipment	ETA/hand2mind
Address	5595 South University Drive	504 Commerce Parkway	275 Klytey Park Plaza Drive	7193 Sunset Strip	117 North Main Street	2224 SE Charlseston Drive	PO Box 7046	25862 Commercentre Drive	500 Greenview Court
	Davie, FL 33328	Verona, WI 53593	Henderson, KY 42420	North Canton, OH 44720	Henderson, KY 42420	Port St. Lucie, FL 34952	Oakland, NJ 07436	Lake Forest, CA	Vernon Hills, IL
Phone	800-432-0213	800-327-4269	270-826-8341	800-446-7021	270-826-4946	772-335-9871	800-770-8010	92630 800-253-2238	60061 800-445-5985
Fax	800-865-5564	800-327-4269	270-826-3288	11 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	1.0 020 .010	772-398-1539	201-891-5689	800-253-2240	800-382-9236
E-mail	orders@aceeducational.com	info@attainmentcompany.com	jeff@business-equipment.com	valerie@copcoinc.com			bidsquotes@eaieducation.con	ESCHOOL THE CONTROL OF THE CONTROL O	bids@hand2mind.com

					Kaplan Early				
Company	Fisher Scientific company	Follett Educational Services	Frey Scientific	Jr. Library Guild	Learning	Lakeshore Learning Materials	NCS Pearson	Premier Agandas	Quill Corporation
					17% See attached		0% See attached for		
				0% Catalogs and Website are	for Exclusions to		additional discount		5 - 25% See attached f
Percentage Rate of Discour				prediscounted up to 75%	discount	5%	information		details
Retail/Wholesale	Retail	7	7	Retail	Retail	Retail	Retail		
Bid Number Required on PC	No No	<u> </u>	6	No	4059	Per Bid # 15-16-5-11	No	₹ 7	16-14021
		8	Bid			Free shipping on all orders over		<u> </u>	
			****			\$500! Orders under \$500		<u> </u>	
						estimate shipping at 15% of			
Learners infrared latticizal specific later	See attached for freight rates				Free freight on orders	subtotal, with minimum freight of	See attached for freight		See attached for freight
Freight Rate	and discount exclusions			Free shipping	over \$300	\$5	charges		rates
Contact	Vicki Slomiany	John Fleming	Trish Kooken	Kristy Griffith	Kate Shelton	Amanda Henderson	Eugene G. Bowles	Kristeen Peterson	Romi Moormeier
Company	Fisher Scientific Company	Follett Educational Services	Frey Scientific	Jr. Library Guild	Kaplan Early Learning	Lakeshore Learning Materials	NCS Pearson	Premier Agendas	Quill Corporation
					1310 Lewisville-			3	
Address	4500 Turnberry Drive	1433 Internationale Parkway	80 Northwest Boulevard	7858 Industrial Pkwy	Clemmons Rd	2695 E. Dominguez Street	19500 Bulverde Road Ste 201	2000 Kentucky Street	100 Schelter Road
	Hanover Park, IL	Woodridge, IL	Nashua, NH	Plain City, OH	Lewisville, NC	Carson, CA	San Antonio, TX	Bellingham, WA	Lincolnshire, IL
	60133		03063	43064	27023	90895	78259	Ph	WARRING TO COMPANY OF THE PROPERTY OF THE PARTY OF THE PA
Phone	800-955-1177	800-621-4272	800-225-3739	800-743-4070	800-334-2014	800-421-5354	800-627-7271	800-536-2959	800-634-4809
Fax	800-995-4763	800-638-4424	877-256-3739	800-827-3080	336-712-2243	310-537-7990	800-232-1223	800-880-3287	800-789-2016
E-mail	fse.bids@thermofisher.com	bidadmin@fes.follett.com	customercare.fres@schoolspecialty.com	jlgbids@juniorlibraryguild.com	bids@kaplanco.com	biddept@lakeshorelearning.com			
							5	, <u> </u>	

Company	Really Good Stuff	School Specialty	Schoolhouse Outfitters	Smile Makers	Smith & Butterfield	Steps to Literacy	TFH USA LTI	D WRS Group Health Edco
Percentage Rate of Discount Retail/Wholesale	Retail	Retail	2% See attached for explanation	N o B	30% Retail		25% Z	Z O
Bid Number Required on PO		Bid # 15-16-5-11	No	₫:	No	No	id.	l sid
Freight Rate	See attached for freight rates	Free Freight on all items	See attached for freight rates		Free Freight	Free Shipping		
Contact	Claudia Fellini	Amy Fuss	Angela Webb	Christine Brodsky	Teri Barnes	Larry Bautista	Kate Maxin	Vicki Fulton
Company	Really Good Stuff	School Specialty, Inc	Schoolhouse Outfitters	Smile Makers	Smith & Butterfield	Steps to Literacy	TFH USA LTD	WRS Group Health Edco
Address	448 Pepper Street	W6316 Design Drive	3736 Regent Avenue	425 Sha Lane	2800 Lynch Road	PO Box 6737	4537 Gibsonia Road	
	Monroe, CT	Greenville, WI	Cincinnati, OH	Spartanburg, SC	Evansville, IN	Bridgewater, NJ	Gibsonia, PA	Waco, TX
	06468	54942	45212		29307 4771	•	8807	15044 76702-12
Phone	800-366-1920	888-388-3224	800-260-2776	864-583-2405 X6244	812-422-3261	800-895-2804	724-444-6400	800-299-3366
Fax	203-268-8120	888-388-6344	800-494-1036	864-327-1712	812-429-0532	866-560-8699	724-444-6411	888-977-7653

E-mail	bidsupport@reallygoodstuff.com bidwestnotic	tices@schoolspecialty.com	contracts@schooloutfitters.com	christine.brodsky@smilemakers.com tbarne	es@smithbutterfield.com sales@stepstoliteracy.com	bids@tfhusa.com	sales@wrsgroup.com

					Innovative Learning		
Company AFP Industries		Mark My Words LLC	National Educational Systems	S & S Worldwide	Concepts, Inc		
Percentage Rate of Discount	12%	0 -80%	10% See attachment for exclusions	16% See attached for exclusions	0-7%		
Retail/Wholesale	Retail	Retail/Wholesale	Retail	Retial	Retail		
Bid Number Required on PO	Yes 15-16-5-11	Yes 15-16-5-11	Yes Bid # 15-16-5-11	Yes 15-16-5-11	15-16-5-11		
~		0 - 10% of order total, free for			See attached for		
Freight Rate	Free Shipping	orders > \$10,000	See attachment for freight charges	Free freight except on dropships.	freight rates		
Contact	ontact Art Young		Sylvia Cantu	Erin Hemmingway	Debra Adzema		
					Innovative Learning		
Company	AFP Industries	Mark My Words LLC	National Educational Systems	S & S Worldwide	Concepts, Inc		
					5445 Mark Dabling		
Address	PO Box 801136	1104 W Geneva Dr	6333 DeZavala Rd. Ste 106	75 Mill Street	Blvd, Ste 200		
	Miami, FL	Tempe, AZ	San Antonio, TX	Colchester, CT	Colorado Springs, CO		
	33280	85282	78249	06415	80918		
Phone	305-663-8300	866-722-7833	800-231-4380	800-642-7354	800-888-9191		
Fax	305-665-1800	888-366-0272	210-699-4674	800-432-2842	719-593-2446		
E-mail	sales@afpschoolsupply.com	susan@walkerbookstore.com	customerservice@shopnes.com	bids@ssww.com	contracts@touchmath.com		

Henderson County Schools 1805 Second Street Henderson, KY 42420

T-shirts, Sweatshirts/Pants, and Polos Tabulation Sheet Bid # 10-15-5-11

Purchase from highlighted vendors only.

Company	ABBA Promotions	Aramark	Bill Heath's Family Sports	BSN Sports	Buddy's All Stars	Central Screen Printing	Color Connection	Colonel Connection	Elite Screen Printing	Far From Boring.com
Percentage of Discount Off Established Price	20%		0-40%	10%		10%	Up to 10%	10%	Up to 50%	Note our quotes will be net
Bid Number Must Show on PO to Receive Discount	Bid # 19-16-5-11		No	16-50904		No	No	No	No	No
Exceptions to Discount	Custon Orders	No Bid			No Bid		None		Minimum order of 12	N/A
Extra Charges				Embroidery, Screen Printing, Lettering, Express Delivery				Sizes 2XL & Up	Extended sizes (2XL and up)	Prices will include item, set-up and decorating
Freight				FOB Destination on Cloth & Shoes Cloth Sales Manager In Your Area is Jeff Brickler 859-303-4390 jbrickler@bsnsports.com					None	Rate will be supplied when the item, quantity, and delivery info is known for each order
Contact	Ty Rideout	Dean Scalia	Bill Heath	John Stafford	Daniel Perez	Josh Randall	Ellen Mitchell	Cory Staples	Holly Hartman	David Stillman
Address		855 Cleveland Avenue	514 Tenth Street		3216 W Valhalla Dr.	PO Box 124	235 First Street	401 H Hoffman Dr.	1026 Third Street	6401 Congress Ave. Suite 21
		Salem, VA	Henderson, KY		Burbank, CA	South Carrolton, KY	Henderson, KY	Henderson, KY	Henderson, KY	Boca Raton, FL
-	42420	24153	42420	75209-0726	91505	42374	42420	42420	42420	33487
Phone	270-827-5577	540-389-9664	270-826-4300	800-527-7510	818-846-8805	800-693-3299	270-827-2212	270-860-4672	270-827-8061	866-751-7766
Fax	270-585-2292	818-973-3793	270-826-4300	800-365-7653	818-846-5632	270-803-4110	270-827-4925		270-827-8069	866-354-0054
	ty@abbapromotions.com	macmillan-diane@aramark.com	bhfamilysports@hotmail.com	bsnbid@bsnsports.com		josh@centralscreenprinting.com	embroidery1@thecolorconnection.com	colonelconnection@gmail.com	orders@hendersonelite.com	dave@farfromboring.com

Henderson County Schools 1805 Second Street Henderson, KY 42420

T-shirts, Sweatshirts/Pants, and Polos Tabulation Sheet Bid # 10-15-5-11

Grandy Ink Spirit Wear	GTM Sportswear	International Promotional	M & M Creations	MoJo Sports	Moonlight Printing Company	Neff Motivation	Pamco	Skool Live, LLC	Sky Cotton	Sports Endeavors, Inc.	Tri-State School Services	Uniforms Manufacturing Inc.
Quantity price breaks that equates to a 5 to 15% discount per quantity break			25%	35%	10%	10%	5 to 20%					30%
N/A		N/A	No	No	NF19-16-5-11	No					Bid # 19-16-5-11	
	No Bid	No Bid	N/A	Orders less than 12 pieces	24 minimum	N/A		No Bid	No Bid	No Bid	No Bid	Discount shall be applied to all regular retail prices at: www.umidirect.co
None			2XL or larger shirts	Oversize (2XL & above)	Art work \$10.00 per screen (per color)		2XL & larger					Customization
Free				Free	Shipping FOB (if any)		We deliver locally to schools!					Order over \$300 is prepaid-destination. Under \$300 to be charged
John Gandy	Heather Widler	Jack Rosenfeld	Misty & Dave Garrett	Michael Vick	Marla Ward	Betsy Hesson		Ashley McCullum	Vance Fritz	Morgan Kelso	Paul Dayton	Cathy Zinn
2027 Industrial Ave	520 McCall Road	1310 Louis Avenue	6275 E. Doubletree Dr.	PO Box 1172	4437 Trigg Turner Road	645 Pine Street	6149 Trigg Hooper Road	The second of th		The state of the second of the	426 W. Main Street	PO Box 12716
San Angelo, TX	Manhattan, KS	Elk Grove Village, IL	Henderson, KY	Henderson, KY	Corydon, KY	Greenville, OH		San Marcos, CA	Henderson, KY	Hillsborough, NC	Newburgh, IN	Scottsdale, AZ
7690	4 6650	2 60007	42420	42420	42406	45331	42420	92078	42420	27278	47630	85267
800-999-8137 Ext 324	800-336-4486	847-439-6700	270-577-0479	270-631-0520	270-860-3210	Sales 502-445-2747	270-860-0614	858-922-2285	270-577-2228	800-967-8326	812-453-9454	480-368-9316
866-949-6999	866-916-8451	847-439-4302		270-631-0521		800-544-9030	AND THE PROPERTY OF THE PARTY O	310-405-0487		800-443-8326		480-368-8556
bids@grandyink.com	gtmbids@igtm.com		m mcreations@bellsouth.net	10	marladward@gmail.com	5 to 20	pamcoscreenprinting@hotmail.com		tshirt01@bellsouth.net			cathy.z@umidirect.com