Agreed Upon Procedures
2016
Jefferson County Board of Education

For the Fiscal Year Ended June 30, 2016

Strothman+Co

Agreed Upon Procedures

## Jefferson County Board of Education

For the Fiscal Year Ended June 30, 2016
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# Independent Accountants' Report on Applying Agreed-Upon Procedures 

Members of the Board Jefferson County Board of Education Louisville, Kentucky

We have performed the procedures enumerated in the Summary of Procedures and Findings, which were agreed to by the management of Jefferson County Board of Education (the "District"), solely to assist you with respect to teacher (certified) salary increases and to overall salary increases by District employees effective June 30, 2016 (prepared in accordance with District specifications). The District's management is responsible for its accounting records. This agreed-upon procedures engagement was conducted in accordance with attestation standards established by the American Institute of Certified Public Accountants. The sufficiency of these procedures is solely the responsibility of those parties specified in the report. Consequently, we make no representations regarding the sufficiency of the procedures described below either for the purpose for which this report has been requested or for any other purpose.

Our procedures and findings are described in the enclosed Summary of Procedures and Findings.
We were not engaged to, and did not, conduct an audit, the objective of which would be the expression of an opinion on salary increases. Accordingly, we do not express such an opinion. Had we performed additional procedures, other matters might have come to our attention that would have been reported to you.

This report is intended solely for the information and use by management and by Members of the Board of the District, and is not intended and should not be used by anyone other than those specified parties.


## Summary of Procedures and Findings

## Jefferson County Board of Education

June 30, 2016

## Procedure \#1

For teachers (certified), we analyzed data provided by management to determine whether any potential cost savings from the retirements and terminations of teachers less the additional cost of new hires and reassignments covers the cost of step increases.

## Assumptions

Contracted salaries at 187 days were used in our calculation rather than actual salaries in order to exclude any extra service costs.

Retirement and termination data is based on actual retirements and terminations from May 2015 - May 2016.

New hires and reassignment data is based on actual hirings and reassignments from July 2015 - June 2016.

The cost of the step increase represents the actual amounts of increases given for each step for the fiscal year 2017. The step increase was applied to the actual contracted salaries for teachers for fiscal year 2016 for those that were employed as of June 30, 2016, using the fiscal year 2016 salary table.

Retiree sick-leave payroll payout was included in our calculation.
Onboarding costs were excluded from our calculation. Management estimates these to be approximately \$7,791,164 for the fiscal year ended June 30, 2016.

A normalization was applied to account for the excess of new hires over retirements and terminations.

## Findings

Our analysis shows that the cost of step increases to teachers is in excess of the cost savings resulting from retirements and terminations, net of the additional cost of new hires and reassignments.

See the attached schedule, Cost of Step Increases - Teachers, on page 6.

## Procedure \#2

Discuss the source and parameters used to extract data used in our procedures with management.

## Findings

We discussed the source and parameters used by management to extract data used in our procedures.

# Summary of Procedures and Findings--Continued 

## Jefferson County Board of Education

June 30, 2016

## Procedure \#3

Review data used in our procedures for reasonableness and consistency with the parameters discussed with management.

## Findings

We reviewed the data used in our procedures for reasonableness and consistency with the parameters discussed with management.

## Procedure \#4

Agree 10 contracted salary amounts, hire dates and termination dates from the data used to MUNIS data. Agree 10 new hires and 10 terminations to Board minutes.

## Findings

We agreed all 10 contracted salary amounts, hire dates and termination dates from the data used to MUNIS data without any exceptions and we agreed all 10 new hires and 10 terminations to the Board minutes without any exceptions.

## Procedure \#5

Review and recalculate the step increase and agree the rates used to the approved salary table for fiscal year 2016.

## Findings

We recalculated the step increase for fiscal year 2017 without any exceptions and agreed step increases to the approved salary table for fiscal year 2016.

## Procedure \#6

Agree the salary expense for fiscal year 2015 to the general ledger, and compare fiscal year 2016 and fiscal year 2015 total salary expenses for reasonableness.

## Findings

We agreed the salary expense for fiscal year 2015 to the MUNIS general ledger and the two years' salary expense totals appeared reasonable.

Summary of Procedures and Findings--Continued

## Jefferson County Board of Education

June 30, 2016

## Procedure \#7

Compare actual teacher salaries to budgeted teacher salaries for fiscal years 2012 - 2016.

## Findings

Overall variances for each year are $2.61 \%$ or less. Fiscal year 2016 grant funds budget to actual vary 9.73\% due to multi-year grants.

See the attached schedule, Teacher Salaries Budget to Actual, on page 7.

## Procedure \#8

Prepare a summary schedule of revenues and savings available to fund teachers' as well as other employees' salary increases.

## Findings

See attached schedule, Revenue \& Savings to Fund Salary Increases, on page 5.

## Schedules

| Revenue \& Savings to Fund Salary Increases |  |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| FY 2016-2017 |  |  |  |  |  |  |  |  |  |  |
|  | Costs |  | Savings From Retirements/ Terminations | Cost of New Hires \& Reassignments |  | Projected Increase in Revenues | Revenue Needed to Fund Salary Increases |  | Remaining Unapportioned Revenue |  |
| Teachers <br> Step Increase Cost | \$ | 7,881,804 |  |  |  |  |  |  |  |  |
| Salaries Increase Cost (0.75\%) |  | 3,119,120 |  |  |  |  |  |  |  |  |
| Fringe Benefits |  | 550,046 | $\begin{array}{r} \$(1,753,195) \\ (35,063,903) \\ \hline \end{array}$ | \$ | $\begin{array}{r} 1,431,282 \\ 28,625,648 \\ \hline \end{array}$ |  |  |  |  |  |
|  |  | 11,550,970 | $(36,817,098)$ |  | 30,056,930 |  | \$ | 4,790,802 |  |  |
| Other Employees |  |  |  |  |  |  |  |  |  |  |
| Step Increase Cost |  | 5,256,604 |  |  |  |  |  |  |  |  |
| Salaries Increase Cost (0.75\%) |  | 2,159,708 |  |  |  |  |  |  |  |  |
| Fringe Benefits |  | 1,928,241 |  |  |  |  |  |  |  |  |
|  |  | 9,344,553 |  |  |  |  |  | 9,344,553 |  |  |
| Totals - All Employee | \$ | 20,895,523 | $\xlongequal{\text { ( } 36,817,098)}$ | \$ | 30,056,930 | \$21,235,061 | \$ | 14,135,356 | \$ | 7,099,705 |

* Teacher fringe benefits were calculated as $5 \%$ of costs.
* Other employee fringe benefits were calculated as $26 \%$ of salary costs.
* Retirements and new hire costs for other employees are estimated to net to $\$ 0$.
* Increase in revenues is comprised of the following:


## Property taxes

Occupational taxes
Other local revenues
SEEK funding
\$ 18,568,147
9,109,298
1,006,498
$(7,448,882)$
\$ 21,235,061

* Onboarding costs have been excluded. Such costs, as estimated by management, consist of the following:

| Teacher recruiting expense | $\$$ | $1,171,471$ <br> 104,500 <br> Teacher onboarding <br> School-based support and training |
| :--- | :---: | ---: |
|  |  |  |


| Step | FY16 Teacher No. of Teachers | alary Expense by St | pplLevel |
| :---: | :---: | :---: | :---: |
| 0 | 393 | 43,667 | 17,160,945 |
| 1 | 366 | 45,542 | 16,688,242 |
| 2 | 271 | 47,203 | 12,792,107 |
| 3 | 328 | 48,816 | 16,001,690 |
| 4 | 355 | 51,496 | 18,281,111 |
| 5 | 275 | 52,805 | 14,521,472 |
| 6 | 272 | 54,140 | 14,726,076 |
| 7 | 309 | 56,026 | 17,312,110 |
| 8 | 278 | 57,825 | 16,075,419 |
| 9 | 294 | 59,826 | 17,588,909 |
| 10 | 375 | 61,604 | 23,101,418 |
| 11 | 320 | 65,359 | 20,914,816 |
| 12 | 286 | 66,916 | 19,137,864 |
| 13 | 233 | 68,006 | 15,845,482 |
| 14 | 239 | 69,509 | 16,612,608 |
| 15 | 238 | 71,839 | 17,097,591 |
| 16 | 199 | 74,798 | 14,884,721 |
| 17 | 206 | 76,840 | 15,829,129 |
| 18 | 195 | 76,519 | 14,921,229 |
| 19 | 163 | 76,859 | 12,528,018 |
| 20 | 153 | 78,314 | 11,982,024 |
| 21 | 118 | 78,384 | 9,249,281 |
| 22 | 134 | 78,827 | 10,562,824 |
| 23 | 117 | 78,420 | 9,175,083 |
| 24 | 84 | 78,960 | 6,632,615 |
| 25 | 88 | 79,076 | 6,958,684 |
| 26 | 80 | 78,087 | 6,246,933 |
| 27 | 61 | 79,483 | 4,848,462 |
| 28 | 44 | 79,459 | 3,496,190 |
| 29 | 223 | 79,551 | 17,739,973 |
| 30 | 2 | 81,887 | 163,775 |
| 41 | 45 | 18,446 | 830,062 |
| Total FY 2016 Recurring Salaries |  |  | \$ 419,896,864 |


| Exhibit A - - Cost of the Step Increase: |  |  |  |
| :---: | :---: | :---: | :---: |
|  |  |  |  |
| 0 | 387 | \$ | 289,214 |
| 1 | 363 |  | 269,984 |
| 2 | 269 |  | 201,868 |
| 3 | 324 |  | 603,926 |
| 4 | 355 |  | 234,422 |
| 5 | 275 |  | 404,637 |
| 6 | 270 |  | 388,146 |
| 7 | 309 |  | 457,597 |
| 8 | 276 |  | 411,548 |
| 9 | 293 |  | 438,010 |
| 10 | 367 |  | 1,099,190 |
| 11 | 320 |  | 481,237 |
| 12 | 284 |  | 423,734 |
| 13 | ${ }^{232}$ |  | 347,511 |
| 14 | 235 |  | 350,609 |
| 15 | 234 |  | 704,470 |
| 16 | 197 |  | 445,435 |
| 17 | 204 |  |  |
| 18 | 190 |  | - |
| 19 | 161 |  | 241,860 |
| 20 | 145 |  |  |
| 21 | 113 |  |  |
| 22 | 128 |  | - |
| 23 | 115 |  |  |
| 24 | 78 |  | 88,407 |
| 25 | 84 |  |  |
| 26 | 64 |  | - |
| 27 | 53 |  |  |
| 28 | 35 |  | - |
| 29 | 176 |  |  |
| 30 | 2 |  | - |
| 41 | 43 |  | - |
|  | Total Step Increase | \$ | 7,881,804 |


| Exhibit B -- FY16 Retirements/ Terminations |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Step | No. of Teachers | Average Salary | Total Payroll | Retirement Sick Payout |
| 0 | 58 | 43,192 | 2,505,150 |  |
| 1 | 41 | 43,815 | 1,796,400 | . |
| 2 | 29 | 45,617 | 1,322,898 |  |
| 3 | 33 | 46,917 | 1,548,265 | - |
| 4 | 30 | 49,074 | 1,472,234 |  |
| 5 | 16 | 49,752 | 796,028 |  |
| 6 | 20 | 52,939 | 1,058,780 |  |
| 7 | 13 | 54,731 | 711,502 | 15,339.49 |
| 8 | 20 | 56,701 | 1,134,025 | 3,783.36 |
| 9 | 17 | 59,162 | 1,005,758 |  |
| 10 | 33 | 59,181 | 1,952,984 | 26,507.42 |
| 11 | 14 | 62,491 | 874,871 | 21,535.48 |
| 12 | 13 | 64,669 | 840,703 | 26,603.82 |
| 13 | 21 | 67,293 | 1,413,162 | 72,692.67 |
| 14 | 17 | 67,757 | 1,151,861 | 39,535.76 |
| 15 | 10 | 71,162 | 711,621 | 29,801.31 |
| 16 | 7 | 73,486 | 514,401 | 18,608.01 |
| 17 | 8 | 76,759 | 614,075 | 14,560.22 |
| 18 | 12 | 75,204 | 902,445 | 65,730.43 |
| 19 | 12 | 74,480 | 893,761 | 80,480.59 |
| 20 | 17 | 77,010 | 1,309,165 | 164,364.49 |
| 21 | 12 | 77,304 | 927,649 | 135,761.85 |
| 22 | 8 | 76,459 | 611,669 | 30,881.50 |
| 23 | 13 | 76,764 | 997,935 | 166,799.59 |
| 24 | 12 | 78,436 | 941,229 | 109,109.28 |
| 25 | 12 | 76,742 | 920,906 | 93,645.91 |
| 26 | 12 | 78,277 | 939,322 | 198,296.19 |
| 27 | 11 | 79,188 | 871,065 | 135,669.75 |
| 28 | 52 | 78,247 | 4,068,837 | 829,736.36 |
| 29 | 24 | 78,919 | 1,894,060 | 413,633.62 |
| 30 | 1 | 77,951 | 77,951 | 980.00 |
| 41 | $\frac{23}{621}$ | 42,829 | 985,060 | 7,813.37 |
| Total Salary Savings Total Retirement Cost |  |  | 37,765,773 |  |
|  |  |  | (2,701,870) |  |
| Net Savings |  |  | \$ 35,063,903 |  |



| Teacher Salaries Budget to Actual |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | Final Budget |  | Actual |  | (Under)/Over Budget |  |  |
| FY 2016 | General Fund | \$ | 383,497,489 | \$ | 376,096,627 | \$ | $(7,400,862)$ | -1.93\% |
| FY 2016 | Grant Funds |  | 36,884,196 |  | 33,293,540 |  | $(3,590,656)$ | -9.73\% |
|  |  | \$ | 420,381,685 | \$ | 409,390,167 | \$ | $(10,991,518)$ | -2.61\% |
| FY 2015 | General Fund | \$ | 370,981,578 | \$ | 369,400,550 | \$ | $(1,581,028)$ | -0.43\% |
| FY 2015 | Grant Funds |  | 33,314,786 |  | 31,564,861 |  | $(1,749,925)$ | -5.25\% |
|  |  | \$ | 404,296,364 | \$ | 400,965,411 | \$ | $(3,330,953)$ | -0.82\% |
| FY 2014 | General Fund | \$ | 365,871,194 | \$ | 361,512,754 | \$ | $(4,358,440)$ | -1.19\% |
| FY 2014 | Grant Funds |  | 32,340,387 |  | 31,957,680 |  | $(382,707)$ | -1.18\% |
|  |  | \$ | 398,211,581 | \$ | 393,470,434 | \$ | $(4,741,147)$ | -1.19\% |
| FY 2013 | General Funds | \$ | 366,623,658 | \$ | 361,544,296 | \$ | $(5,079,362)$ | -1.39\% |
| FY 2013 | Grant Funds |  | 36,220,462 |  | 35,810,998 |  | $(409,464)$ | -1.13\% |
|  |  | \$ | 402,844,120 | \$ | 397,355,294 | \$ | $(5,488,826)$ | -1.36\% |
| FY 2012 | General Fund | \$ | 359,231,859 | \$ | 349,900,024 | \$ | $(9,331,835)$ | -2.60\% |
| FY 2012 | Grant Funds |  | 27,169,534 |  | 26,503,911 |  | $(665,623)$ | -2.45\% |
|  |  | \$ | 386,401,393 | \$ | 376,403,935 | \$ | $(9,997,458)$ | -2.59\% |

