**SCPS Copier Bid Tabulations – 2016**

**Option A - Lease**

|  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- |
|  | Ricoh | Duplicator | Commonwealth - Kyocera | Lang - Konica | Lang - Kyocera | Toshiba |
| Copier | 36 Month | 48 Month | 36 Month | 48 Month | 36 Month | 48 Month | 36 Month | 48 Month | 36 Month | 48 Month | 36 Month | 48 Month |
| Level 1 25-34ppm | 25ppm$69.8430ppm$31.3430ppm$85.69 | 25ppm$55.6330ppm$24.9630ppm$204.76 | 30ppm$97.92Fax $13.36Paperbank $12.27 | 30ppm$73.44Fax $10.02Paperbank $9.21 | $76.003000Sheet LCT $13.35Hole $6.50Fax $24.79 | $67.003000Sheet LCT $10.84Hole $5.28Fax $20.13 | 28ppm$77.32Fax $11.91Hole $8.1530ppm col$107.03Fax $11.52Hole $5.58 | 28ppm$64.45Fax $11.91Hole $8.1530ppm col$89.21Fax $9.60Hole $4.65 | 30ppm$88.76Fax $12.26Hole $7.1125ppm col$112.07Fax $12.26Hole $7.11 | 30ppm$73.98Fax $10.22Hole $5.9325ppm col$93.41Fax $10.22Hole $5.93 | $89 | $73 |
| Level 235-54ppm | 35ppm$101.2450ppm$120.47 | 35ppm$80.6450ppm$95.96 | 50ppm$137.11Fax $13.36Paperbank $12.28Hole $7.42 | 50ppm$102.83Fax $10.02Paperbank $9.21Hole $5.56 | $76.003000Sheet LCT $13.35Hole $6.50Fax $24.79 | $67.003000Sheet LCT $10.84Hole $5.28Fax $20.13 | 36ppm$110.65Fax $14.71Hole $7.6536ppm col$135.82Fax $11.52Hole $5.58 | 36ppm$92.23Fax $12.26Hole $6.3836ppm col$113.20Fax $9.60Hole $4.65 | 35ppm$98.97Fax $12.26Hole $7.1135ppm col$150.27Fax $12.26Hole $7.11 | 35ppm$82.49Fax $10.22Hole $5.9335ppm col$125.25Fax $10.22Hole $5.93 | $98 | $81 |
| Level 3 55-70ppm | 65ppm$200.88 | 65ppm$160.01 | 60ppm$163.53Fax $13.36Paperbank $12.28Hole $7.42 | 60ppm$122.65Fax $10.02Paperbank $9.21Hole $5.56 | $107.003000Sheet LCT $13.35Hole $6.50Fax $24.79 | $87.003000Sheet LCT $10.84Hole $5.28Fax $20.13 | 55ppm$137.80Fax $11.52Hole $5.5855ppm col$246.17Fax $9.86Hole $7.65 | 55ppm$114.86Fax $9.60Hole $4.6555ppm col$205.18Fax $8.22Hole $6.38 | 60ppm $130.17Fax $12.26Hole $7.1155ppm col$200.95Fax $12.26Hole $7.11 | 60ppm $108.50Fax $10.22Hole $5.9355ppm col$167.49Fax $10.22Hole $5.93 | $137 | $112 |
| Level 455-70ppm | N/A | N/A | 65ppm$241.28Fax $12.19Hole $11.28 | 65ppm$180.96Fax $9.15Hole $8.46 | $107.003000Sheet LCT $13.35Hole $6.50Fax $24.79 | $87.003000Sheet LCT $10.84Hole $5.28Fax $20.13 | 65ppm$217.52Fax $11.52Hole $8.9465ppm col$246.17Fax $9.86Hole $7.65 | 65ppm$181.30Fax $9.60Hole $7.4565ppm col$205.18Fax $8.22Hole $6.38 | 65ppm $224.95Fax $12.26Hole $7.1165ppm col$302.55Fax $12.26Hole $7.11 | 65ppm $187.50Fax $10.22Hole $5.9365ppm col$252.18Fax $10.22Hole $5.93 | $167 | $137 |
| Level 571-on ppm | N/A | N/A | 75ppm$291.42Fax $12.19Hole $11.28 | 75ppm$218.56Fax $9.15Hole $8.46 | $208.00Hole $6.50Fax $24.79 | $169.00Hole $5.28Fax $20.13 | 75ppm$225.58Fax $14.71Hole $10.75 75ppm col$288.75Fax $11.52Hole $5.58 | 75ppm$188.03Fax $12.26Hole $8.9675ppm col$240.67Fax $9.60Hole $4.65 | 80ppm$272.73Fax $12.26Hole $7.1175ppm col$353.41Fax $12.26Hole $7.11 | 80ppm$227.32Fax $10.22Hole $5.9375ppm col$294.57Fax $10.22Hole $5.93 | $196 | $161 |
|  | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support)** | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** | **Networking and Installation Technical Support** | **Networking and Installation Technical Support** | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** |
|  | $.003 /copy | included | $.005 /copy | included | $.0032 /copy | Included | $.0039 /copy$.004 /copy color | Included | $.0039 /copy$.004 /copy color | included | $.00488 / copy | included |

**Option A - Lease**

|  |  |  |  |
| --- | --- | --- | --- |
|  | Prosource - Toshiba | Prosource - Konica | Prosource - Lexmark |
| Copier | 36 Month | 48 Month | 36 Month | 48 Month | 36 Month | 48 Month |
| Level 1 25-34ppm | $82.35 | $67.43 | $84.81 | $69.44 | $81.11 | $66.40 |
| Level 235-54ppm | $86.76 | $71.04 | $99.10 | $81.14 | $81.11 | $66.40 |
| Level 3 55-70ppm | $151.96 | $124.41 | $156.77 | $128.35 | $81.11 | $66.40 |
| Level 455-70ppm | $170.49 | $139.58 | $156.77 | $128.35 | $88.77 | $72.68 |
| Level 571-on ppm | $211.44 | $173.11 | $255.44 | $209.22 | $101.31 | $82.94 |
|  | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support)** | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** |
|  | $.0035 /copy | included | $.0035 /copy | included | $.0035 /copy | Included |

**Option B**

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | Lang | Duplicactor | Commonwealth - Kyocera | Lang - Konica | Lang - Kyocera | Toshiba | Prosource - Toshiba | Prosource - Konica | Prosource - Lexmark |
| Level of Copier | Purchase Price | Purchase Price | Purchase Price | Purchase Price | Purchase Price | Purchase Price | Purchase Price | Purchase Price | Purchase Price |
| Level 1 25-34ppm | 25ppm$1974.8430ppm$886.2030ppm$2423.04 | 30ppm$3525.00 | $2554.003000 Sheet LCT $448.00Hole $218.00Fax $832.00 | 28ppm$3210.17Fax $417.53Hole $285.6630ppm color$4251.55Fax $403.71Hole $195.48 | 30ppm$3111.80Fax $429.66Hole $249.2425ppm color$3928.25Fax $429.66Hole $294.24 | $2991 | $2910.03 | $2996.86 | $2865.95 |
| Level 235-54ppm | 35ppm$2862.8450ppm$3406.44 | 50ppm$4936.00 | $2554.003000 Sheet LCT $448.00Hole $218.00Fax $832.00 | 36ppm$3878.42Fax $515.69Hole $268.2736ppm color$4760.51Fax $403.71Hole $195.48 | 35ppm$3469.00Fax $429.66Hole $249.2435ppm color$5267.16Fax $429.66Hole $294.24 | $3407 | $3065.90 | $3501.90 | $2865.95 |
| Level 3 55-70ppm | 65ppm$5680.43 | 60ppm$5887.0 | $3573.003000 Sheet LCT $448.00Hole $218.00Fax $832.00 | 55ppm$4830.02Fax $403.71Hole $195.4855ppm color$5669.42Fax $403.71Hole $195.48 | 60ppm$4562.52Fax $429.66Hole $249.2455ppm color$7043.32Fax $429.66Hole $294.24 | $4603 | $5369.63 | $5539.66 | $2865.95 |
| Level 455-70ppm | N/A | 65ppm$8686.00 | $3573.003000 Sheet LCT $448.00Hole $218.00Fax $832.00 | 65ppm$7624.21Fax $403.71Hole $313.4265ppm color$8628.29Fax $345.60Hole $268.27 | 65ppm$4562.52Fax $429.66Hole $249.2465ppm color$7043.32Fax $429.66Hole $294.24 | $5621 | $6024.30 | $5539.66 | $3136.85 |
| Level 571-on ppm | N/A | 75ppm$10491 | $6954.003000 Sheet LCT $448.00Hole $218.00Fax $832.00 | 75ppm$7906.89Fax $515.69Hole $376.7775ppm color$10120.79Fax $403.71Hole $195.48 | 80ppm$9559.36Fax $429.66Hole $249.2475ppm color$12387.44Fax $429.66Hole $294.24 | $6807 | $7471.25 | $9029.81 | $3579.75 |
|  | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** | **Per Copy Charge (w/maintenance agreement)** | **Per Copy Charge (w/maintenance agreement)** | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** |
|  | $.003 /copy | included | $.005 /copy | included | $.0032 /copy | included | $.0039 /copy$.04 / copy color | included | $.0039 /copy$.04 / copy color | included | $.00488 / copy | included | $.0035 / copy | included | $.0035 / copy | included | $.0035 / copy | included |

**Option C**

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | Ricoh | Duplicator | Commonwealth - Kyocera | Lang - Konica | Lang - Kyocera | Toshiba | Prosource - Toshiba | Prosource - Konica | Prosource - Lexmark |
| Level of Copier | Per Copy Charge (w/maintenance agreement) | Per Copy Charge (w/maintenance agreement) | Per Copy Charge (w/maintenance agreement) | Per Copy Charge (w/maintenance agreement) | Per Copy Charge (w/maintenance agreement) | Per Copy Charge (w/maintenance agreement) | Per Copy Charge (w/maintenance agreement) | Per Copy Charge (w/maintenance agreement) | Per Copy Charge (w/maintenance agreement) |
| Level 1 25-34ppm | 25ppm$.093130ppm$.093130ppm$.0931 | 30ppm$.012 | No Bid | No Bid | No Bid | $.0412 | $.01448 | $.0151 | $.0146 |
| Level 235-54ppm | 35ppm$.040550ppm$.0405 | 50ppm$.012 | No Bid | No Bid | No Bid | $.0171 | $.01218 | $.0134 | $.0116 |
| Level 3 55-70ppm | 65ppm$.0995 | 60ppm$.012 | No Bid | No Bid | No Bid | $.0091 | $.0096 | $.0098 | $.008 |
| Level 455-70ppm | N/A | 65ppm$.012 | No Bid | No Bid | No Bid | $.008 | $.0084 | $.0092 | $.0072 |
| Level 571-on ppm | N/A | 75ppm$.012 | No Bid | No Bid | No Bid | $.0076 | $.0078 | $.0086 | $.0068 |

**Option D**

Ricoh – N/A

Duplicator – 3 year all inclusive cost per page agreement with a 2 year extension

 Cost per page for all models: $.01 (Levels 1-5)

Commonwealth – KYOCERA –

Current Leases:

Payment - $2012.00; Maturity Date – 12/17/16

Payment - $1928.00; Maturity Date – 11/17/17

Commonwealth Technology will upgrade all 20 current machines with 20 new machines configured in the same manner as existing machines.

36 Month Lease - $3631.00

48 Month Lease - $2986.00

Lang – Managed IT Services, Managed Print Services, Production Print & Finishing Solutions

Toshiba – N/A

Prosource – Nine (9) additional technology options

1. Blended Copier Solution

2. Education Station Testing/Grading Solution

3. Student Handheld Smart Technology Devices

4. Data Security Packages

5. Rolling Promethean ActivBoard

6. Managed Printer Services

7. Scanning of existing documents/files

8. IT/Network Support

9. Prosource Software Solutions for any process on campus – for college campus