**SCPS Copier Bid Tabulations – 2016**

**Option A - Lease**

|  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | Ricoh | | Duplicator | | Commonwealth - Kyocera | | Lang - Konica | | Lang - Kyocera | | Toshiba | |
| Copier | 36 Month | 48 Month | 36 Month | 48 Month | 36 Month | 48 Month | 36 Month | 48 Month | 36 Month | 48 Month | 36 Month | 48 Month |
| Level 1  25-34ppm | 25ppm  $69.84  30ppm  $31.34  30ppm  $85.69 | 25ppm  $55.63  30ppm  $24.96  30ppm  $204.76 | 30ppm  $97.92  Fax $13.36  Paperbank $12.27 | 30ppm  $73.44  Fax $10.02  Paperbank $9.21 | $76.00  3000Sheet LCT $13.35  Hole $6.50  Fax $24.79 | $67.00  3000Sheet LCT  $10.84  Hole $5.28  Fax $20.13 | 28ppm  $77.32  Fax $11.91  Hole $8.15  30ppm col  $107.03  Fax $11.52  Hole $5.58 | 28ppm  $64.45  Fax $11.91  Hole $8.15  30ppm col  $89.21  Fax $9.60  Hole $4.65 | 30ppm  $88.76  Fax $12.26  Hole $7.11  25ppm col  $112.07  Fax $12.26  Hole $7.11 | 30ppm  $73.98  Fax $10.22  Hole $5.93  25ppm col  $93.41  Fax $10.22  Hole $5.93 | $89 | $73 |
| Level 2  35-54ppm | 35ppm  $101.24  50ppm  $120.47 | 35ppm  $80.64  50ppm  $95.96 | 50ppm  $137.11  Fax $13.36  Paperbank $12.28  Hole $7.42 | 50ppm  $102.83  Fax $10.02  Paperbank $9.21  Hole $5.56 | $76.00  3000Sheet LCT $13.35  Hole $6.50  Fax $24.79 | $67.00  3000Sheet LCT  $10.84  Hole $5.28  Fax $20.13 | 36ppm  $110.65  Fax $14.71  Hole $7.65  36ppm col  $135.82  Fax $11.52  Hole $5.58 | 36ppm  $92.23  Fax $12.26  Hole $6.38  36ppm col  $113.20  Fax $9.60  Hole $4.65 | 35ppm  $98.97  Fax $12.26  Hole $7.11  35ppm col  $150.27  Fax $12.26  Hole $7.11 | 35ppm  $82.49  Fax $10.22  Hole $5.93  35ppm col  $125.25  Fax $10.22  Hole $5.93 | $98 | $81 |
| Level 3  55-70ppm | 65ppm  $200.88 | 65ppm  $160.01 | 60ppm  $163.53  Fax $13.36  Paperbank $12.28  Hole $7.42 | 60ppm  $122.65  Fax $10.02  Paperbank $9.21  Hole $5.56 | $107.00  3000Sheet LCT $13.35  Hole $6.50  Fax $24.79 | $87.00  3000Sheet LCT  $10.84  Hole $5.28  Fax $20.13 | 55ppm  $137.80  Fax $11.52  Hole $5.58  55ppm col  $246.17  Fax $9.86  Hole $7.65 | 55ppm  $114.86  Fax $9.60  Hole $4.65  55ppm col  $205.18  Fax $8.22  Hole $6.38 | 60ppm  $130.17  Fax $12.26  Hole $7.11  55ppm col  $200.95  Fax $12.26  Hole $7.11 | 60ppm  $108.50  Fax $10.22  Hole $5.93  55ppm col  $167.49  Fax $10.22  Hole $5.93 | $137 | $112 |
| Level 4  55-70ppm | N/A | N/A | 65ppm  $241.28  Fax $12.19  Hole $11.28 | 65ppm  $180.96  Fax $9.15  Hole $8.46 | $107.00  3000Sheet LCT $13.35  Hole $6.50  Fax $24.79 | $87.00  3000Sheet LCT  $10.84  Hole $5.28  Fax $20.13 | 65ppm  $217.52  Fax $11.52  Hole $8.94  65ppm col  $246.17  Fax $9.86  Hole $7.65 | 65ppm  $181.30  Fax $9.60  Hole $7.45  65ppm col  $205.18  Fax $8.22  Hole $6.38 | 65ppm  $224.95  Fax $12.26  Hole $7.11  65ppm col  $302.55  Fax $12.26  Hole $7.11 | 65ppm  $187.50  Fax $10.22  Hole $5.93  65ppm col  $252.18  Fax $10.22  Hole $5.93 | $167 | $137 |
| Level 5  71-on ppm | N/A | N/A | 75ppm  $291.42  Fax $12.19  Hole $11.28 | 75ppm  $218.56  Fax $9.15  Hole $8.46 | $208.00  Hole $6.50  Fax $24.79 | $169.00  Hole $5.28  Fax $20.13 | 75ppm  $225.58  Fax $14.71  Hole $10.75  75ppm col  $288.75  Fax $11.52  Hole $5.58 | 75ppm  $188.03  Fax $12.26  Hole $8.96  75ppm col  $240.67  Fax $9.60  Hole $4.65 | 80ppm  $272.73  Fax $12.26  Hole $7.11  75ppm col  $353.41  Fax $12.26  Hole $7.11 | 80ppm  $227.32  Fax $10.22  Hole $5.93  75ppm col  $294.57  Fax $10.22  Hole $5.93 | $196 | $161 |
|  | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support)** | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** | **Networking and Installation Technical Support** | **Networking and Installation Technical Support** | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** |
|  | $.003 /copy | included | $.005 /copy | included | $.0032 /copy | Included | $.0039 /copy  $.004 /copy color | Included | $.0039 /copy  $.004 /copy color | included | $.00488 / copy | included |

**Option A - Lease**

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | | Prosource - Toshiba | | | Prosource - Konica | | | Prosource - Lexmark | |
| Copier | 36 Month | | 48 Month | 36 Month | | 48 Month | 36 Month | | 48 Month |
| Level 1  25-34ppm | $82.35 | | $67.43 | $84.81 | | $69.44 | $81.11 | | $66.40 |
| Level 2  35-54ppm | $86.76 | | $71.04 | $99.10 | | $81.14 | $81.11 | | $66.40 |
| Level 3  55-70ppm | $151.96 | | $124.41 | $156.77 | | $128.35 | $81.11 | | $66.40 |
| Level 4  55-70ppm | $170.49 | | $139.58 | $156.77 | | $128.35 | $88.77 | | $72.68 |
| Level 5  71-on ppm | $211.44 | | $173.11 | $255.44 | | $209.22 | $101.31 | | $82.94 |
|  | **Per Copy Charge (w/maintenance agreement)** | | **Networking and Installation Technical Support** | **Per Copy Charge (w/maintenance agreement)** | | **Networking and Installation Technical Support)** | **Per Copy Charge (w/maintenance agreement)** | | **Networking and Installation Technical Support** |
|  | $.0035 /copy | | included | $.0035 /copy | | included | $.0035 /copy | | Included |

**Option B**

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|  | Lang | | Duplicactor | | Commonwealth - Kyocera | | Lang - Konica | | Lang - Kyocera | | Toshiba | | Prosource - Toshiba | | Prosource - Konica | | Prosource - Lexmark | |
| Level of Copier | Purchase Price | | Purchase Price | | Purchase Price | | Purchase Price | | Purchase Price | | Purchase Price | | Purchase Price | | Purchase Price | | Purchase Price | |
| Level 1  25-34ppm | 25ppm  $1974.84  30ppm  $886.20  30ppm  $2423.04 | | 30ppm  $3525.00 | | $2554.00  3000 Sheet LCT $448.00  Hole $218.00  Fax $832.00 | | 28ppm  $3210.17  Fax $417.53  Hole $285.66  30ppm color  $4251.55  Fax $403.71  Hole $195.48 | | 30ppm  $3111.80  Fax $429.66  Hole $249.24  25ppm color  $3928.25  Fax $429.66  Hole $294.24 | | $2991 | | $2910.03 | | $2996.86 | | $2865.95 | |
| Level 2  35-54ppm | 35ppm  $2862.84  50ppm  $3406.44 | | 50ppm  $4936.00 | | $2554.00  3000 Sheet LCT $448.00  Hole $218.00  Fax $832.00 | | 36ppm  $3878.42  Fax $515.69  Hole $268.27  36ppm color  $4760.51  Fax $403.71  Hole $195.48 | | 35ppm  $3469.00  Fax $429.66  Hole $249.24  35ppm color  $5267.16  Fax $429.66  Hole $294.24 | | $3407 | | $3065.90 | | $3501.90 | | $2865.95 | |
| Level 3  55-70ppm | 65ppm  $5680.43 | | 60ppm  $5887.0 | | $3573.00  3000 Sheet LCT $448.00  Hole $218.00  Fax $832.00 | | 55ppm  $4830.02  Fax $403.71  Hole $195.48  55ppm color  $5669.42  Fax $403.71  Hole $195.48 | | 60ppm  $4562.52  Fax $429.66  Hole $249.24  55ppm color  $7043.32  Fax $429.66  Hole $294.24 | | $4603 | | $5369.63 | | $5539.66 | | $2865.95 | |
| Level 4  55-70ppm | N/A | | 65ppm  $8686.00 | | $3573.00  3000 Sheet LCT $448.00  Hole $218.00  Fax $832.00 | | 65ppm  $7624.21  Fax $403.71  Hole $313.42  65ppm color  $8628.29  Fax $345.60  Hole $268.27 | | 65ppm  $4562.52  Fax $429.66  Hole $249.24  65ppm color  $7043.32  Fax $429.66  Hole $294.24 | | $5621 | | $6024.30 | | $5539.66 | | $3136.85 | |
| Level 5  71-on ppm | N/A | | 75ppm  $10491 | | $6954.00  3000 Sheet LCT $448.00  Hole $218.00  Fax $832.00 | | 75ppm  $7906.89  Fax $515.69  Hole $376.77  75ppm color  $10120.79  Fax $403.71  Hole $195.48 | | 80ppm  $9559.36  Fax $429.66  Hole $249.24  75ppm color  $12387.44  Fax $429.66  Hole $294.24 | | $6807 | | $7471.25 | | $9029.81 | | $3579.75 | |
|  | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** | **Per Copy Charge (w/maintenance agreement)** | **Per Copy Charge (w/maintenance agreement)** | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** | **Per Copy Charge (w/maintenance agreement)** | **Networking and Installation Technical Support** |
|  | $.003 /copy | included | $.005 /copy | included | $.0032 /copy | included | $.0039 /copy  $.04 / copy color | included | $.0039 /copy  $.04 / copy color | included | $.00488 / copy | included | $.0035 / copy | included | $.0035 / copy | included | $.0035 / copy | included |

**Option C**

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| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
|  | Ricoh | Duplicator | Commonwealth - Kyocera | Lang - Konica | Lang - Kyocera | Toshiba | Prosource - Toshiba | Prosource - Konica | Prosource - Lexmark |
| Level of Copier | Per Copy Charge (w/maintenance agreement) | Per Copy Charge (w/maintenance agreement) | Per Copy Charge (w/maintenance agreement) | Per Copy Charge (w/maintenance agreement) | Per Copy Charge (w/maintenance agreement) | Per Copy Charge (w/maintenance agreement) | Per Copy Charge (w/maintenance agreement) | Per Copy Charge (w/maintenance agreement) | Per Copy Charge (w/maintenance agreement) |
| Level 1  25-34ppm | 25ppm  $.0931  30ppm  $.0931  30ppm  $.0931 | 30ppm  $.012 | No Bid | No Bid | No Bid | $.0412 | $.01448 | $.0151 | $.0146 |
| Level 2  35-54ppm | 35ppm  $.0405  50ppm  $.0405 | 50ppm  $.012 | No Bid | No Bid | No Bid | $.0171 | $.01218 | $.0134 | $.0116 |
| Level 3  55-70ppm | 65ppm  $.0995 | 60ppm  $.012 | No Bid | No Bid | No Bid | $.0091 | $.0096 | $.0098 | $.008 |
| Level 4  55-70ppm | N/A | 65ppm  $.012 | No Bid | No Bid | No Bid | $.008 | $.0084 | $.0092 | $.0072 |
| Level 5  71-on ppm | N/A | 75ppm  $.012 | No Bid | No Bid | No Bid | $.0076 | $.0078 | $.0086 | $.0068 |

**Option D**

Ricoh – N/A

Duplicator – 3 year all inclusive cost per page agreement with a 2 year extension

Cost per page for all models: $.01 (Levels 1-5)

Commonwealth – KYOCERA –

Current Leases:

Payment - $2012.00; Maturity Date – 12/17/16

Payment - $1928.00; Maturity Date – 11/17/17

Commonwealth Technology will upgrade all 20 current machines with 20 new machines configured in the same manner as existing machines.

36 Month Lease - $3631.00

48 Month Lease - $2986.00

Lang – Managed IT Services, Managed Print Services, Production Print & Finishing Solutions

Toshiba – N/A

Prosource – Nine (9) additional technology options

1. Blended Copier Solution

2. Education Station Testing/Grading Solution

3. Student Handheld Smart Technology Devices

4. Data Security Packages

5. Rolling Promethean ActivBoard

6. Managed Printer Services

7. Scanning of existing documents/files

8. IT/Network Support

9. Prosource Software Solutions for any process on campus – for college campus