

JEFFERSON COUNTY BOARD OF EDUCATION
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7302

APPROVAL DATE: September 27, 2016

ITEM(S) QUOTED: FURNITURE, CLASSROOM & OFFICE (Percentage)

DATE BIDS RECEIVED: August 22, 2016

CONTRACT PERIOD: From November 02, 2016 through November 01, 2017

RENEWAL(S): No renewal option.

COMMENTS: An * indicates an award.

Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
Kaplan Early Learning Company	Discount is not applicable on sale items, playground or curriculum items, technology items, next day or second day air shipping.	Net 30 days
Lakeshore Learning Materials	Please reference "Per Bid# 7302" delivery 7-10 business days ARO www.LakeshoreLearning.com	Net 30
Munson Business Interiors	1. (a) Yes (b) No 2. Munson Business Interiors 2307 River Road Ste 100 Louisville, KY 40206 Contact: Holly Thompson 502-589-1236 Fax 501-589-1317 3. 20-35 business days 4. Yes.	Net 30 days
OfficeMax	Please see attached documents as required. OD has reviewed JCPS goods and services contract per attached.	Net 30 days - Print daily invoice
School Outfitters LLC	We are offering a 5% discount off of MFG List off of Sprogs Early Childhood Furniture and Learniture Smart School Furnishings. Discount includes delivery and installation charges. Please see "Additional Information" attachment for complete details.	Net 30
School Specialty Inc.	MUST REFERENCE QUOTE #2016004973 ON ANY PO USING YOUR BID 7302. FOR CURRENT LIST PRICING BY MFG, PLEASE CONTACT JONATHAN GOSSOM AT 502-235-4961.	NET 30 DAYS
The Hurst Group		Net 30.
Tom Sexton & Associates	45 Days	Net 30 Days
Troxell Communications, Inc.		net 30 days

ITEM NO. 1 - CHAIRS, CLASSROOM, OFFICE, ALLSTEEL, (4600250-1733148)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
The Hurst Group	53.00 % *
CATEGORY NOTES:	
OfficeMax	.00 %
CATEGORY NOTES: No Bid	

ITEM NO. 2 - CHAIRS, CLASSROOM, OFFICE, GLOBAL, (4600250-2000752)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Munson Business Interiors	54.13 % *
CATEGORY NOTES:	
OfficeMax	48.10 %
CATEGORY NOTES: Global line	
Tom Sexton & Associates	40.00 %
CATEGORY NOTES:	

ITEM NO. 3 - CHAIRS, CLASSROOM, OFFICE, HON, (4600250-1717549)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
The Hurst Group	60.01 % *
CATEGORY NOTES:	
OfficeMax	59.20 %
CATEGORY NOTES: Hon line	
Munson Business Interiors	56.14 %
CATEGORY NOTES:	

ITEM NO. 4 - CHAIRS, CLASSROOM, OFFICE, KIMBALL, (4600250-1727818)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Munson Business Interiors	54.13 % *
CATEGORY NOTES:	
OfficeMax	.00 %
CATEGORY NOTES: No Bid	

ITEM NO. 5 - CHAIRS, CLASSROOM, OFFICE, KRUEGER INTERNATIONAL/KI, (4600250-2011988)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Munson Business Interiors	46.10 % *
CATEGORY NOTES:	
School Specialty Inc.	45.00 %
CATEGORY NOTES:	
OfficeMax	.00 %
CATEGORY NOTES: No Bid	

ITEM NO. 6 - CHAIRS, CLASSROOM, OFFICE, NATIONAL, (4600250-1717550)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Munson Business Interiors	56.92 % *
CATEGORY NOTES:	
OfficeMax	55.52 %
CATEGORY NOTES: National line	

ITEM NO. 7 - COMPUTER CARTS, LAPTOP STORAGE WITH ELECTRICAL CHARGING CAPABILITIES AND (4600250-2013466)

AWARD NOTES: Troxell Communications, Inc. withdrew their bid.

CATEGORY NOTES: SURGE PROTECTION. BALT.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Troxell Communications, Inc.	49.00 %
CATEGORY NOTES: 49% off List Price	
The Hurst Group	40.00 % *
CATEGORY NOTES:	
School Specialty Inc.	38.00 %
CATEGORY NOTES:	
Tom Sexton & Associates	25.00 %
CATEGORY NOTES:	
OfficeMax	.00 %
CATEGORY NOTES: No Bid	

ITEM NO. 8 - COMPUTER CARTS, LAPTOP STORAGE WITH ELECTRICAL CHARGING CAPABILITIES AND (4600250-2009598)

AWARD NOTES: Troxell Communications, Inc. withdrew their bid. The board will draw lots to break the tie.

CATEGORY NOTES: SURGE PROTECTION. BRETFORD.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Troxell Communications, Inc.	45.00 %
CATEGORY NOTES: 45% off List Price	

School Specialty Inc.	42.00 %
CATEGORY NOTES:	
The Hurst Group	42.00 %
CATEGORY NOTES:	
OfficeMax	.00 %
CATEGORY NOTES: No Bid	

ITEM NO. 9 - COMPUTER CARTS, LAPTOP STORAGE WITH ELECTRICAL CHARGING CAPABILITIES AND (4600250-2009599)

CATEGORY NOTES: SURGE PROTECTION, DA-LITE.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
The Hurst Group	25.00 % *
CATEGORY NOTES:	
Troxell Communications, Inc.	15.00 %
CATEGORY NOTES: 15% off List Price	
OfficeMax	.00 %
CATEGORY NOTES: No Bid	

ITEM NO. 10 - COMPUTER WORKSTATIONS, TABLES, CARTS-CLASSROOM TYPE, BALT. (4600250-2013467)

AWARD NOTES: Troxell Communications, Inc. withdrew their bid.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Troxell Communications, Inc.	49.00 %
CATEGORY NOTES: 49% off List Price	
School Specialty Inc.	44.00 % *
CATEGORY NOTES:	
The Hurst Group	40.00 %
CATEGORY NOTES:	
Tom Sexton & Associates	25.00 %
CATEGORY NOTES:	
OfficeMax	.00 %
CATEGORY NOTES: No Bid	

ITEM NO. 11 - COMPUTER WORKSTATIONS, TABLES, CARTS-CLASSROOM TYPE, BRETTFORD. (4600250-1727823)

AWARD NOTES: Troxell Communications, Inc. withdrew their bid. The board will draw lots to break the tie.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Troxell Communications, Inc.	45.00 %
CATEGORY NOTES: 45% off List Price	
School Specialty Inc.	42.00 %

Note: * indicates a pending award.

CATEGORY NOTES:

The Hurst Group	42.00 %
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CATEGORY NOTES:

OfficeMax	.00 %
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CATEGORY NOTES: No Bid

ITEM NO. 12 - COMPUTER WORKSTATIONS, TABLES, CARTS-CLASSROOM TYPE, TIFFANY/MAYLINE. (4600250-1727824)

VENDOR NAME

PERCENTAGE
OF DISCOUNT

Munson Business Interiors	42.50 % *
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CATEGORY NOTES:

The Hurst Group	42.00 %
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CATEGORY NOTES:

Tom Sexton & Associates	41.00 %
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CATEGORY NOTES:

OfficeMax	.00 %
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CATEGORY NOTES: No Bid

ITEM NO. 13 - DISPLAY CASES, WADDELL (GHENT MFG.). (4600250-1720042)

VENDOR NAME

PERCENTAGE
OF DISCOUNT

OfficeMax	33.60 % *
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CATEGORY NOTES: Waddell line

School Specialty Inc.	32.00 %
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CATEGORY NOTES:

The Hurst Group	20.00 %
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CATEGORY NOTES:

ITEM NO. 14 - FURNITURE, CLASSROOM, OFFICE WOOD/METAL, ALLSTEEL. (4600250-1729473)

VENDOR NAME

PERCENTAGE
OF DISCOUNT

The Hurst Group	53.00 % *
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CATEGORY NOTES:

OfficeMax	.00 %
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CATEGORY NOTES: No Bid

ITEM NO. 15 - FURNITURE, CLASSROOM, OFFICE WOOD/METAL, HON. (4600250-1727822)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
The Hurst Group	60.01 % *
CATEGORY NOTES:	
OfficeMax	59.20 %
CATEGORY NOTES: Hon line	
Munson Business Interiors	56.14 %
CATEGORY NOTES:	

ITEM NO. 16 - FURNITURE, CLASSROOM, OFFICE WOOD/METAL, KIMBALL. (4600250-2013468)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Munson Business Interiors	54.13 % *
CATEGORY NOTES:	
OfficeMax	.00 %
CATEGORY NOTES: No Bid	

ITEM NO. 17 - FURNITURE, CLASSROOM, OFFICE WOOD/METAL, KRUEGER INTERNATIONAL/KI. (4600250-1727821)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Munson Business Interiors	46.10 % *
CATEGORY NOTES:	
School Specialty Inc.	45.00 %
CATEGORY NOTES:	
OfficeMax	.00 %
CATEGORY NOTES: No Bid	

ITEM NO. 18 - FURNITURE, CLASSROOM, OFFICE MODULAR, WAVEWORKS/RENEGADE ONLY, NATIONAL. (4600250-2010813)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Munson Business Interiors	56.92 % *
CATEGORY NOTES:	
OfficeMax	55.52 %
CATEGORY NOTES: National line	

ITEM NO. 19 - FURNITURE, CLASSROOM, OFFICE WOOD/METAL, (EXCLUDING WAVEWORKS/RENEGADE), NATIONAL. (4600250-1717556)

VENDOR NAMEPERCENTAGE
OF DISCOUNT

Munson Business Interiors

56.92 % *

CATEGORY NOTES:

OfficeMax

55.52 %

CATEGORY NOTES: National lineITEM NO. 20 - FURNITURE, CLASSROOM TYPE, ARTCO-BELL, (4600250-2013469)VENDOR NAMEPERCENTAGE
OF DISCOUNT

Tom Sexton & Associates

37.00 % *

CATEGORY NOTES:

OfficeMax

.00 %

CATEGORY NOTES: No BidITEM NO. 21 - PORTABLE PARTITION PANELS, COMMERCIAL GRADE, SCREENFLEX, (4600250-1733150)VENDOR NAMEPERCENTAGE
OF DISCOUNT

The Hurst Group

40.00 % *

CATEGORY NOTES:

School Specialty Inc.

20.00 %

CATEGORY NOTES:

OfficeMax

.00 %

CATEGORY NOTES: No BidITEM NO. 22 - SEATING, PORTABLE, CLARIN, (4600250-1731507)VENDOR NAMEPERCENTAGE
OF DISCOUNT

Tom Sexton & Associates

41.00 % *

CATEGORY NOTES:

School Specialty Inc.

40.00 %

CATEGORY NOTES:

OfficeMax

.00 %

CATEGORY NOTES: No BidITEM NO. 23 - EARLY CHILDHOOD CLASSROOM FURNITURE, WOODEN, (4600250-2013470)

AWARD NOTES: Reject The Hurst Group - does not provide adequate coverage.

CATEGORY NOTES: (MAY BE AWARDED TO MULTIPLE VENDORS TO ENSURE ADEQUATE COVERAGE)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
The Hurst Group	59.70 %
CATEGORY NOTES:	
School Specialty Inc.	34.00 % *
CATEGORY NOTES:	
Kaplan Early Learning Company	19.00 % *
CATEGORY NOTES:	Discount is not applicable on sale items, playground or curriculum items, technology items, next day or second day air shipping.
Tom Sexton & Associates	10.00 % *
CATEGORY NOTES:	
Lakeshore Learning Materials	7.00 % *
CATEGORY NOTES:	Free Freight No Minimum. Discount: 7% No Minimum
OfficeMax	.00 %
CATEGORY NOTES:	No Bid

ITEM NO. 24 - EARLY CHILDHOOD CLASSROOM FURNITURE, NON-WOODEN. (4600250-2013471)

AWARD NOTES: Reject The Hurst Group - does not provide adequate coverage. Reject School Outfitters LLC - assembly/installation at a later date after delivery not acceptable.

CATEGORY NOTES: (MAY BE AWARDED TO MULTIPLE VENDORS TO ENSURE ADEQUATE COVERAGE)

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
The Hurst Group	59.70 %
CATEGORY NOTES:	
School Specialty Inc.	25.00 % *
CATEGORY NOTES:	
Kaplan Early Learning Company	19.00 % *
CATEGORY NOTES:	Discount is not applicable on sale items, playground or curriculum items, technology items, next day or second day air shipping.
Lakeshore Learning Materials	7.00 % *
CATEGORY NOTES:	Free Freight No Minimum. Discount: 7% No Minimum
School Outfitters LLC	5.00 %
CATEGORY NOTES:	We are offering a 5% discount off of MFG List Price off of our Exclusive Brands Sprogs Early Childhood Furniture and Learniture Smart School Furnishings. This discount includes delivery and installation charges. Installation includes Jefferson County Public Schools receiving product with a lift gate and inside delivery (3 ft. inside the first threshold), installers coming out at a separate, agreed upon, date and time to move items to the desired location, unbox, assemble / install, and remove debris. Please see attachments for additional information and product information/price lists.
OfficeMax	.00 %
CATEGORY NOTES:	No Bid

Note: * indicates a pending award.