

JEFFERSON COUNTY BOARD OF EDUCATION  
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7313

APPROVAL DATE: September 13, 2016

ITEM(S) QUOTED: MUSICAL INSTRUMENTS (Supplement) .

DATE BIDS RECEIVED: August 30, 2016

CONTRACT PERIOD: From September 13, 2016 through March 31, 2017

RENEWAL(S): No renewal option.

COMMENTS: An \* indicates an award.

## Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
DF Music Enterprise, Inc.	Net 30 Days. Both instruments bid are considered equal to or better than what is specified. Sample instruments are available upon request.	
H and H Music Inc dba Louisville Music Co		net 30
Interstate Music	Please see cover sheet	net 30
K&S Music		Net 30
Mel Owen Music. Inc.		Net 30
Sam Ash Music Corp.		
SHAR Products Company		net 30
Steve Weiss Music		Net 30
Washington Music Center	30-45 Days ARO	Net 30

ITEM NO. 1 - Baritone, Marching, .500" bore, key of Bb, 10" bell, silver plate, 6.5 AL small shank mpc, C-300 case, Blessing #BM-301 or equal. NO SAMPLE IS REQUIRED IF BIDDING THE APPROVED PRODUCT. 1 - 1.0000 Each Purchase. Estimated Quantity - 1 (5640200-2013494)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Interstate Music	BLESSING MARCHING BARITONE #BM301	879.9000*
<b>VENDOR REFERENCE NUMBER:</b> MBHBM301		
DF Music Enterprise, Inc.	John Packer #JP2053S	895.0000
<b>VENDOR REFERENCE NUMBER:</b> JP2053S		
<b>RESPONSE ITEM NOTES:</b> Sample item is available upon request.		
Sam Ash Music Corp.	BLESSING	995.0000
<b>VENDOR REFERENCE NUMBER:</b> BM301-S		
<b>RESPONSE ITEM PAYMENT TERMS:</b> NET 30		
Washington Music Center	Blessing	1,250.0000
<b>VENDOR REFERENCE NUMBER:</b> BM301S		
K&S Music	RS Berkeley #MAR679 Artist Series	1,295.0000
<b>VENDOR REFERENCE NUMBER:</b> MAR679		
<b>RESPONSE ITEM PAYMENT TERMS:</b> Net 30		
<b>RESPONSE ITEM NOTES:</b>	MAR679 Artist Series Marching Baritone his silver plated Baritone was crafted to offer a great combination of power and projection. Features a .571"" bore and 10" yellow brass bell for a large, powerful sound. Additional features include nickel-plated pistons, heavy bracing, large shank mouthpiece receiver and includes a mouthpiece and case. RS Berkeley MAR679 Artist Series Silver Plated Marching Baritone Horn Features: Silver plated .571" bore 10" yellow brass bell Nickel-plated pistons Heavy bracing Large shank mouthpiece receiver Includes mouthpiece and case	

ITEM NO. 2 - Bass, 1/4, laminated spruce and maple construction, inlaid purfling, Ebony fingerboard, pegs, composite tailpiece, Brazilwood bow (French or German frog) with genuine horsehair, adjustable height bridge, rubber machine heads, Corelli strings or equivalent, nylon soft case, bass rosin, Core Academy Series #BVLCORE401/4 or equal. NO SAMPLE IS REQUIRED IF BIDDING THE APPROVED PRODUCT. 1 - 1.0000 Each Purchase. Estimated Quantity - 1 (5630432-2013551)

ITEM AWARD NOTES: Reject K & S Music and Shar Products Company - did not submit sample for evaluation.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
K&S Music	Meisel #SCBA15	895.0000
<b>VENDOR REFERENCE NUMBER:</b> Meisel:SCBA15		
<b>RESPONSE ITEM PAYMENT TERMS:</b> Net 30		
<b>RESPONSE ITEM NOTES:</b>	SCBA15 Scholastica by Meisel Nicely laminated body with spruce top; maple neck with ebony fingerboard, nut and saddle; red brown finish; chrome steel strings; Meisel 2501 Bow (specify French or German) and 500X padded nylon bag 3/4 - 1/8	
SHAR Products Company	Franz Hoffmann #Amadeus	1,148.0000
<b>VENDOR REFERENCE NUMBER:</b> PB100T14		
<b>RESPONSE ITEM NOTES:</b> Outfit includes instrument, padded bag, bow, and rosin		
Mel Owen Music, Inc.	Core	1,199.0000*
<b>VENDOR REFERENCE NUMBER:</b> Core A40 outfit		
<b>RESPONSE ITEM PAYMENT TERMS:</b> net 30		
<b>RESPONSE ITEM NOTES:</b> Per Core, estimated delivery is 1st or 2nd week in October.		
Interstate Music	CORE ACADEMY BASS OUTFIT 1/4 #CORE4014	1,249.9000
<b>VENDOR REFERENCE NUMBER:</b> BVLCORE401/4		

Note: \* indicates a pending award.

ITEM NO. 3 - Bass, 1/8, laminated spruce and maple construction, inlaid purfling. Ebony fingerboard, pegs, composite tailpiece. Brazilwood bow (French or German frog) with genuine horsehair, adjustable height bridge, rubber machine heads. Corelli strings or equivalent, nylon soft case, bass rosin. Core Academy Series #BVLCORE401/8 or equal. NO SAMPLE IS REQUIRED IF BIDDING THE APPROVED PRODUCT. 1 - 1,0000 Each Purchase, Estimated Quantity - 1 (5630432-2013552)

ITEM AWARD NOTES: Reject K & S Music and Shar Products Company - did not submit sample for evaluation.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
K&S Music	Meisel #SCBA15	895.0000

**VENDOR REFERENCE NUMBER:** Meisel:SCBA15

**RESPONSE ITEM PAYMENT TERMS:** Net 30

**RESPONSE ITEM NOTES:** SCBA15 Scholastica by Meisel Nicely laminated body with spruce top; maple neck with ebony fingerboard, nut and saddle; red brown finish; chrome steel strings; Meisel 2501 Bow (specify French or German) and 500X padded nylon bag 3/4 - 1/8

SHAR Products Company	Franz Hoffmann #Amadeus	1,148.0000
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**VENDOR REFERENCE NUMBER:** PB100T18

**RESPONSE ITEM NOTES:** Outfit includes instrument, case, bow, and rosin

Mel Owen Music. Inc.	Core	1,199.0000*
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**VENDOR REFERENCE NUMBER:** Core A40 outfit

**RESPONSE ITEM PAYMENT TERMS:** net 30

**RESPONSE ITEM NOTES:** Per Core, delivery estimated as 1st or 2nd week in October.

Interstate Music	CORE ACADEMY BASS OUTFIT 1/8 #CORE4018	1,249.9000
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**VENDOR REFERENCE NUMBER:** BVLCORE401/8

ITEM NO. 4 - Bells, reversible damper pedal, GAV33 glock artis field frame, 3.3 octave, C5-E8, nickel plated steel resonators, natural wood oak rails and end pieces, height adjustable field frame, Adams #GAF33 or equal. NO SAMPLE IS REQUIRED IF BIDDING THE APPROVED PRODUCT. 1 - 1,0000 Each Purchase, Estimated Quantity - 1 (5630081-2013490)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Sam Ash Music Corp.	ADAMS	3,893.0000*

**VENDOR REFERENCE NUMBER:** GAF33

**RESPONSE ITEM PAYMENT TERMS:** NET 30

Interstate Music	ADAMS ARTIST BELL/GLOCK SET #GAF33	3,996.9000
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**VENDOR REFERENCE NUMBER:** BELGAF33

Washington Music Center	Pearl	4,097.0000
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**VENDOR REFERENCE NUMBER:** GAF33

Steve Weiss Music	Adams #GAT33 w/ FFGA33	4,557.0000
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**VENDOR REFERENCE NUMBER:** GAT33 w/ FFGA33

**RESPONSE ITEM NOTES:** GAV33 has been discontinued so the replacement is the GAT33 w/ added field frame.  
<http://www.steveweissmusic.com/product/1128539/glockenspiel-bells>

ITEM NO. 5 - Chimes, 1.5" diameter brass alloy tubes, chrome finish, lock dampening mechanism in open position, 1.5" exclusive brass alloy tubes with solid tube caps, chrome finish for a sparkling brilliant tone, standard 1.5 octave range (C5-F6), tubes suspended with braided steel cables, stopper system, strong adjustable cross support bar, precision, triple layer dampening box, Gen2 hardware, two tone chime hammers with one hard synthetic side and one hard leather side are included with storage bag, includes cover. Adams #1.5 Oct Chimes w/field frame or equal. NO SAMPLE IS REQUIRED IF BIDDING THE APPROVED PRODUCT. 1 - 1,0000 Each Purchase, Estimated Quantity - 1 (5630108-2013491)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
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Note: \* indicates a pending award.

Sam Ash Music Corp.	ADAMS	3,945.0000*
<b>VENDOR REFERENCE NUMBER:</b>	BK3003CF	
<b>RESPONSE ITEM PAYMENT TERMS:</b>	NET 30	
Interstate Music	ADAMS 1.5 OCT SYMPHONIC CHIMES #BK3003CF	3,962.9000
<b>VENDOR REFERENCE NUMBER:</b>	CHIBK3003CF	
Washington Music Center	Pearl	4,266.0000
<b>VENDOR REFERENCE NUMBER:</b>	BK3203CF	
Steve Weiss Music	Adams #BK5203C	5,299.0000
<b>VENDOR REFERENCE NUMBER:</b>	ADM-BK5203C	

ITEM NO. 6 - Bass Clarinet, low Eb, upper and lower joints in Grenadilla wood, silver-plated brass bell, silver-plated nickel silver and brass keywork, range to low Eb, adjustable neck, silver plated nickel-silver (two angulation options), Mouthpiece: Selmer-Paris "C85/120", Bell: Silver plated brass, Peg: Adjustable peg, Key: Bb, Bore: 23.40mm, Keys: Silver plated nickel-silver keys, Body: Grenadilla, Springs: Blue steel needle springs, Pitch: 442, Case: "Light" case, Selmer Paris Model #65 Professional Low Eb Bass Clarinet or equal. NO SAMPLE IS REQUIRED IF BIDDING THE APPROVED PRODUCT. 1 - 1.0000 Each Purchase, Estimated Quantity - 1 (5630123-2013554)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Interstate Music	SELMER PARIS 65 BASS CLARINET #65	8,342.9000*
<b>VENDOR REFERENCE NUMBER:</b>	BBC65	
Sam Ash Music Corp.	PARIS	8,440.0000
<b>VENDOR REFERENCE NUMBER:</b>	65	
<b>RESPONSE ITEM PAYMENT TERMS:</b>	NET 30	
Washington Music Center	Selmer	8,486.0000
<b>VENDOR REFERENCE NUMBER:</b>	65	
Mel Owen Music, Inc.	Conn-Selmer	9,289.0000
<b>VENDOR REFERENCE NUMBER:</b>	65	
<b>RESPONSE ITEM PAYMENT TERMS:</b>	net 30	
<b>RESPONSE ITEM NOTES:</b>	Per Conn-Selmer, currently 2 items in their stock. The Light case comes standard. The standard mouthpiece for the Model 65 is S203Focus. The C85 Conn-Selmer mouthpiece is only made for Bb soprano and Eb alto clarinets.	

ITEM NO. 7 - Crotales, 80% copper/20% tin content bronze alloy, high octaves crotales, hand-selected, for sustain, sonically matched, octave deluxe crotale bar, Zildjian #ZILP0615 or equal. NO SAMPLE IS REQUIRED IF BIDDING THE APPROVED PRODUCT. 1 - 1.0000 Each Purchase, Estimated Quantity - 1 (5630198-2013493)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Steve Weiss Music	Zildjian #P0615	735.0000*
<b>VENDOR REFERENCE NUMBER:</b>	ZIL-P0615	
Interstate Music	**ZILDJIAN HIGH OCTAVE CROTALE #P0615	738.9000
<b>VENDOR REFERENCE NUMBER:</b>	PA571	
Sam Ash Music Corp.	ZILDJIAN	798.0000
<b>VENDOR REFERENCE NUMBER:</b>	ZILP0615	
<b>RESPONSE ITEM PAYMENT TERMS:</b>	NET 30	
Washington Music Center	Zildjian	950.0000
<b>VENDOR REFERENCE NUMBER:</b>	P0615	

Note: \* indicates a pending award.

**VENDOR REFERENCE NUMBER:** P0615**RESPONSE ITEM PAYMENT TERMS:** net 30**RESPONSE ITEM NOTES:** Crotales and bar sold separately. Bar product number is P0637. Bid price is for both items as a set.

ITEM NO. 8 - Marimba, welded resonators, height adjustable. Wood: Synthetic. Tuning: A=442 Hz.. Range: A2-C7, Length: 81.5", Lo End: 42", Hi End: 23" Ht. Adj: 33.4"-41.3". Frame: Endurance field. Weight: 127 lbs. Adams #MCKF43 or equal. NO SAMPLE IS REQUIRED IF BIDDING THE APPROVED PRODUCT. 1 - 1,0000 Each Purchase, Estimated Quantity - 1 (5630540-2013489)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Sam Ash Music Corp.	ADAMS	3,657.0000*
<b>VENDOR REFERENCE NUMBER:</b> MCKF43		
<b>RESPONSE ITEM PAYMENT TERMS:</b> NET 30		
Interstate Music	ADAMS 4.3 CONCERT MARIMBA #MCKF43	3,659.9000
<b>VENDOR REFERENCE NUMBER:</b> MARMCKF43		
Steve Weiss Music	Adams #MCKF43	3,740.0000
<b>VENDOR REFERENCE NUMBER:</b> ADM-MCKF43		
Washington Music Center	3752.00	3,752.0000
<b>VENDOR REFERENCE NUMBER:</b> MCKF43		

ITEM NO. 9 - Trombone, tenor w/F-attachment, clear lacquer finish, .547" bore, 8 1/2" bell, large shank, chrome plated nickel silver drawn inner slide, one-piece brass drawn outer slide, with case and usual accessories. Yamaha #YSL-448G or equal. NO SAMPLE IS REQUIRED IF BIDDING THE APPROVED PRODUCT. 1 - 1,0000 Each Purchase, Estimated Quantity - 1 (5630864-2013487)

**ITEM AWARD NOTES:** Reject K & S Music, DF Music Enterprise, Inc. and H and H Music, Inc. dba Louisville Music Co.. - did not submit sample for evaluation.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
K&S Music	RS Berkeley	895.0000
<b>VENDOR REFERENCE NUMBER:</b> TB704		
<b>RESPONSE ITEM PAYMENT TERMS:</b> net 30		
<b>RESPONSE ITEM NOTES:</b> Lacquer finish - Bb - .535" bore - 8.5" bell - open wrap on F - machine action on F trigger - nickel silver outside slide - chrome plated inside slide - nickel silver hand grip - wooden spatula on trigger - includes mouthpiece, polishing cloth and case		
DF Music Enterprise, Inc.	John Packer/Rath #JP332O-Rath	985.0000
<b>VENDOR REFERENCE NUMBER:</b> JP332O-Rath		
<b>RESPONSE ITEM NOTES:</b> Sample instrument is available upon request.		
H and H Music Inc dba Louisville Music Co	John Packer #JP332RATH	1,174.9500
<b>VENDOR REFERENCE NUMBER:</b> JP332RATH		
<b>RESPONSE ITEM PAYMENT TERMS:</b> Net 30		
<b>RESPONSE ITEM NOTES:</b> .547" bore, includes mouthpiece, JP Pro Case		
Interstate Music	YAMAHA TENOR TROMBONE WITH F #YSL448GC	1,177.9000*
<b>VENDOR REFERENCE NUMBER:</b> FBOYSL448G		
Sam Ash Music Corp.	YAMAHA	1,198.0000
<b>VENDOR REFERENCE NUMBER:</b> YSL-448G		

Note: \* indicates a pending award.

RESPONSE ITEM PAYMENT TERMS: NET 30

Washington Music Center	Yamaha	1,198.0000
<b>VENDOR REFERENCE NUMBER:</b>	YSL448G	
Mel Owen Music. Inc.	Yamaha	1,355.0000
<b>VENDOR REFERENCE NUMBER:</b>	YSL448G	
<b>RESPONSE ITEM PAYMENT TERMS:</b>	net 30	

ITEM NO. 10 - Vibraphone. w/endurance field frame. precision graduated aluminum alloy. silver anodized bars. foot operated dampening mechanism. full pedal tension. damper. and height adjustments. resonator tubes fully welded. durable grey powder coat finish. Range: 3 oct. F3-F6. Bars: aluminum 57-38mm. Pitch A: 442 Hz. Adams #VCSF30 or equal. NO SAMPLE IS REQUIRED IF BIDDING THE APPROVED PRODUCT. 1 - 1.0000 Each Purchase. Estimated Quantity - 1 (5630936-2013488)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Interstate Music	*ADAMS 3 OCTAVE VIBE W/FIELD #VCSF30	3,246.9000*
<b>VENDOR REFERENCE NUMBER:</b>	VIBVCSF30	
Sam Ash Music Corp.	ADAMS	3,249.0000
<b>VENDOR REFERENCE NUMBER:</b>	VCSF30	
<b>RESPONSE ITEM PAYMENT TERMS:</b>	NET 30	
<b>RESPONSE ITEM NOTES:</b>	NO MOTOR. IF YOU WANT WITH MOTOR PRICE IS \$3,675.00 EACH.	
Steve Weiss Music	Adams #VCSF30	3,305.0000
<b>VENDOR REFERENCE NUMBER:</b>	ADM-VCSF30	
Washington Music Center	Pearl	3,318.0000
<b>VENDOR REFERENCE NUMBER:</b>	VCSF30	

ITEM NO. 11 - Viola, 13". hand-carved from tone-woods. Spruce top of at least medium grain. Ebony fingerboard. pegs. tailpiece and end button. fine tuners. inlaid purfling. Two piece back of plain maple. Dresden chinrest. D'Addario strings or equivalent. professionally shop adjusted. adjusted for local climate and performance ready. Outfit includes Brazilwood bow with genuine horsehair. thermoplastic case. lined interior. aluminum valance with draw bolt latches attached to valance. with strap and rosin. Klaus Weber Model #110 or equal. NO SAMPLE IS REQUIRED IF BIDDING THE APPROVED PRODUCT. 1 - 1.0000 Each Purchase. Estimated Quantity - 1 (5630954-2013553)

ITEM AWARD NOTES: All bids rejected - did not submit sample for evaluation.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
K&S Music	Meisel #SCVA11	129.0000
<b>VENDOR REFERENCE NUMBER:</b>	SCVA11	
<b>RESPONSE ITEM PAYMENT TERMS:</b>	Net 30	
<b>RESPONSE ITEM NOTES:</b>	Handmade with carved spruce top and flamed maple sides, back and neck; warm rich brown varnish; ebony trim; D'Addario Prelude strings; 4 string adjusters; Meisel 6501R bow and VA210 case, Rosin; 16 1/2"- 11	
Mel Owen Music. Inc.	Maple Leaf	130.0000
<b>VENDOR REFERENCE NUMBER:</b>	110	
<b>RESPONSE ITEM PAYMENT TERMS:</b>	net 30	
<b>RESPONSE ITEM NOTES:</b>	The approved product does not match the specs. The 110 does not have an ebony tailpiece, individual fine tuners, inlaid purfling, or come in a thermoplastic case. I am bidding the approved product.	
SHAR Products Company	Franz Hoffmann #Amadeus	198.0000
<b>VENDOR REFERENCE NUMBER:</b>	HA100T13	
<b>RESPONSE ITEM NOTES:</b>	Outfit includes instrument, case, bow, and rosin	

Note: \* indicates a pending award.

Interstate Music

SUB ITEM \_ KNILLING 13" VIOLA OUTFIT:  
#3105T1AC

327.9000

**VENDOR REFERENCE NUMBER:** VLA3105T1AC**RESPONSE ITEM NOTES:** Knilling sample upon request

ITEM NO. 12 - Xylophone, 3.5 octave soloist synthetic xylophone w/endurance field frame. Wood: Synthetic bars. Tuning: A=442 Hz.. Range: F4-C8, Length: 56". Lo end: 33", Hi end: 23". Ht. Adj: 31.5"-39.3". Weight: 88 lbs.. covers and mallets included. Adams #3.5 Octave Soloist Synthetic Xylophone w/Frame #XSKF35 or equal. NO SAMPLE IS REQUIRED IF BIDDING THE APPROVED PRODUCT. 1 - 1.0000 Each Purchase, Estimated Quantity - 1 (5630990-2013492)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Sam Ash Music Corp.	ADAMS	2,059.0000*
<b>VENDOR REFERENCE NUMBER:</b> XSKF35		
<b>RESPONSE ITEM PAYMENT TERMS:</b> NET 30		
Interstate Music	ADAMS SYNTH SOLOIST XYLOPHONE #XSKF35	2,075.9000
<b>VENDOR REFERENCE NUMBER:</b> XYLXSKF35		
Steve Weiss Music	Adams #XSKF35	2,107.0000
<b>VENDOR REFERENCE NUMBER:</b> ADM-XSKF35		
Washington Music Center	Pearl	2,121.0000
<b>VENDOR REFERENCE NUMBER:</b> XSKF35		

Note: \* indicates a pending award.



TOTAL BIDS -

VENDOR NAME

TOTAL (\$)

AWARDED TOTAL (\$)

Note: \* indicates a pending award.

TOTAL BIDS

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
DF Music Enterprise, Inc.	1,880.00	
H and H Music Inc dba Louisville Music Co	1,174.95	
Interstate Music	30,909.80	13,647.60
K&S Music	4,109.00	
Mel Owen Music. Inc.	14,297.00	2,398.00
Sam Ash Music Corp.	28,234.00	13,554.00
SHAR Products Company	2,494.00	
Steve Weiss Music	19,743.00	735.00
Washington Music Center	29,438.00	
		<u>30,334.60</u>