SO	+_6	erv	00

Canned Soft Drink 12 oz.	Coke	Pepsi
Individual	N/A	N/A
Case	N/A	N/A

Canned Fruit Drink 12 oz.	Coke	Pepsi
Individual	N/A	0.40
Case	N/A	9.50

Bottled Soft Drink 20 oz.	Coke	Pepsi
Individual	0.75	0.71
Case	18.00	17.00

Bottled Fruit Drink 20 oz.	Coke	Pepsi
Individual	0.75	0.71
Case	18.00	17.00

Bottled Sports Drink 20 oz.	Coke	Pepsi
Individual	0.83	0.74
Case	20.00	17.75

Bottled Water 16 oz.	Coke	Pepsi
Individual	0.28	0.35
Case	6.75	8.50

Bottled Water 20 oz.	Coke	Pepsi
Individual	0.53	0.46
Case	12.75	11.00

## **Full-Service**

Canned Soft Drink 12 oz.	Coke	Pepsi
Individual	N/A	0.20
Case	N/A	4.86

Bottled Soft Drink 20 oz.	Coke	Pepsi
Individual	1.00	0.54
Case	5.64	12.90

Bottled Fruit Drink 20 oz.	Coke	Pepsi
Individual	1.00	0.54
Case	5.64	12.90

Bottled Sports Drink 20 oz.	Coke	Pepsi
Individual	1.25	0.65
Case	5.64	15.48

Bottled Water 16 oz.	Coke	Pepsi
Individual	N/A	N/A
Case	N/A	N/A

Bottled Water 20 oz.	Coke	Pepsi
Individual	1.00	0.65
Case	5.64	12.90

## Coca-Cola Vendor Incentives

eement
- Due September 1, 2017
Due September 1, 2018
Due September 1, 2019
Due September 1, 2020
- Due September 1, 2021
eement
- Due September 1, 2017
- Due September 1, 2018
Due September 1, 2019
- Due September 1, 2020
Due September 1, 2021

Quarterly disbursements are acceptable if arranged.

Additional Support

Scholarship Fund - \$N/A\_

Annual Allotment of free cases of soft drink - 50 cases (12 oz cans and/or 16.9 oz water)

Notes from vendor: PA kits: \$500 annually

Rebates off per case: 20 oz Sparkling \$1.50, 20 oz Dasani \$1.50 and 20 oz Powerade \$1.50

Recycle bins: 2 per school

Custom menu board: 1 per each concession stand

Pepsi-Cola	Vendor	Incentives

Self-Serve - 5 Year Agreement	
Year 1 - \$3000	- Due September 1, 201
Year 2 - \$2500	- Due September 1, 2018
Year 3 - \$2500	- Due September 1, 2019
Year 4 - \$2500	- Due September 1, 2020
Year 5 - \$2500_	- Due September 1, 202:
Full-Serve - 5 Year Agreement	
Year 1 - \$2500	- Due September 1, 2017
Year 2 - \$1000	- Due September 1, 2018
Year 3 - \$1000	- Due September 1, 2019
Year 4 - \$1000	- Due September 1, 2020
Year 5 - \$1000	- Due September 1, 2021
Quarterly disbursements are ac	
Additional Support - 2 Gatorad	

Scholarship Fund - \$N/A\_

Annual Allotment of free cases of soft drink - 25 cases

Notes from vendor:

Annual Funding amounts are for a 5 year deal that goes the full term and with a volume threshold of 1,000 cases

## **Vending Banks for Optimal Sales**

TIMER ON MACHINES UNTIL 30 MINUTES AFTER LAST LUNCH IS SERVED			
Water, Flavored Water, Tea, Diet Tea, 100% Juice			
	Water, Flavored Water, Tea, Diet Tea, 100% Juice		
1	Water, Flavored Water, Tea, Diet Tea, 100% Juice		
1	Water, Flavored Water, Tea, Diet Tea, 100% Juice		
1 Vendor	Water, Flavored Water, Tea, Diet Tea, 100% Juice		
	Water, Flavored Water, Tea, Diet Tea, 100% Juice		
	Water, Flavored Water, Tea, Diet Tea, 100% Juice		
	Water, Flavored Water, Tea, Diet Tea, 100% Juice		
	Water, Flavored Water, Tea, Diet Tea, 100% Juice		

TIMER ON	MACHINES UNTIL 30 MINUTES AFTER LAST LUNCH IS SERVED	TIMER ON MACHINES UNTIL 30 MINUTES AFTER LAST LUNCH IS SERVED
		Diet Soft Drink Variety
	Water, Flavored Water, Tea, Diet Tea, 100% Juice	Diet Soft Drink Variety
	Water, Flavored Water, Tea, Diet Tea, 100% Juice	Diet Soft Drink Variety
2 Vendors	Water, Flavored Water, Tea, Diet Tea, 100% Juice	Diet Soft Drink Variety
Banked	Water, Flavored Water, Tea, Diet Tea, 100% Juice	Diet Soft Drink Variety
	Water, Flavored Water, Tea, Diet Tea, 100% Juice	Diet Soft Drink Variety
	Water, Flavored Water, Tea, Diet Tea, 100% Juice	Diet Soft Drink Variety
	Address - December 1111 - December 11111 - December 11111 - December 1111 - De	Diet Soft Drink Variety
	Water, Flavored Water, Tea, Diet Tea, 100% Juice	Diet Soft Drink Variety

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