

Self-Service

Canned Soft Drink 12 oz.	Coke	Pepsi
Individual	N/A	N/A
Case	N/A	N/A

Canned Fruit Drink 12 oz.	Coke	Pepsi
Individual	N/A	0.40
Case	N/A	9.50

Bottled Soft Drink 20 oz.	Coke	Pepsi
Individual	0.75	0.71
Case	18.00	17.00

Bottled Fruit Drink 20 oz.	Coke	Pepsi
Individual	0.75	0.71
Case	18.00	17.00

Bottled Sports Drink 20 oz.	Coke	Pepsi
Individual	0.83	0.74
Case	20.00	17.75

Bottled Water 16 oz.	Coke	Pepsi
Individual	0.28	0.35
Case	6.75	8.50

Bottled Water 20 oz.	Coke	Pepsi
Individual	0.53	0.46
Case	12.75	11.00

Full-Service

Canned Soft Drink 12 oz.	Coke	Pepsi
Individual	N/A	0.20
Case	N/A	4.86

Bottled Soft Drink 20 oz.	Coke	Pepsi
Individual	1.00	0.54
Case	5.64	12.90

Bottled Fruit Drink 20 oz.	Coke	Pepsi
Individual	1.00	0.54
Case	5.64	12.90

Bottled Sports Drink 20 oz.	Coke	Pepsi
Individual	1.25	0.65
Case	5.64	15.48

Bottled Water 16 oz.	Coke	Pepsi
Individual	N/A	N/A
Case	N/A	N/A

Bottled Water 20 oz.	Coke	Pepsi
Individual	1.00	0.65
Case	5.64	12.90

Coca-Cola Vendor Incentives

Self-Serve - 5 Year Agreement

Year 1 - \$5000 - Due September 1, 2017
 Year 2 - \$2500 - Due September 1, 2018
 Year 3 - \$2500 - Due September 1, 2019
 Year 4 - \$2500 - Due September 1, 2020
 Year 5 - \$2500 - Due September 1, 2021

Full-Serve - 5 Year Agreement

Year 1 - \$5000 - Due September 1, 2017
 Year 2 - \$2500 - Due September 1, 2018
 Year 3 - \$2500 - Due September 1, 2019
 Year 4 - \$2500 - Due September 1, 2020
 Year 5 - \$2500 - Due September 1, 2021

Quarterly disbursements are acceptable if arranged.

Additional Support

Scholarship Fund - \$N/A

Annual Allotment of free cases of soft drink - 50 cases (12 oz cans and/or 16.9 oz water)

Notes from vendor:

PA kits: \$500 annually

Rebates off per case: 20 oz Sparkling \$1.50, 20 oz Dasani \$1.50 and 20 oz Powerade \$1.50

Recycle bins: 2 per school

Custom menu board: 1 per each concession stand

Pepsi-Cola Vendor Incentives

Self-Serve - 5 Year Agreement

Year 1 - \$3000 - Due September 1, 2017
 Year 2 - \$2500 - Due September 1, 2018
 Year 3 - \$2500 - Due September 1, 2019
 Year 4 - \$2500 - Due September 1, 2020
 Year 5 - \$2500 - Due September 1, 2021

Full-Serve - 5 Year Agreement

Year 1 - \$2500 - Due September 1, 2017
 Year 2 - \$1000 - Due September 1, 2018
 Year 3 - \$1000 - Due September 1, 2019
 Year 4 - \$1000 - Due September 1, 2020
 Year 5 - \$1000 - Due September 1, 2021

Quarterly disbursements are acceptable if arranged.

Additional Support - 2 Gatorade Kits Annually

Scholarship Fund - \$N/A

Annual Allotment of free cases of soft drink - 25 cases

Notes from vendor:

Annual Funding amounts are for a 5 year deal that goes the full term and with a volume threshold of 1,000 cases

Vending Banks for Optimal Sales

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