



BSN SPORTS DISTRICT REWARDS PROGRAM

FOR

Hardin County Schools

BSN SPORTS ("BSN") is pleased to offer **Hardin County Schools (All Schools/Athletic Programs)** the **BSN SPORTS REWARDS PROGRAM** for the purchase and supply of athletic apparel and equipment for use by the school and its interscholastic programs.

BSN SPORTS Product Pricing: The schools shall be able to purchase products at the following discounts:

-Nike Team Apparel/Stock Uniforms	35% off Retail Price
-Under Armour Team Apparel/Stock Uniforms	30% off Retail Price
-BSN Products	15% off Catalog Price
-BSN Catalog Branded Products	10% off Catalog Price

All Custom Uniforms and Footwear will be priced separately. Custom apparel, decorated apparel and footwear from any other manufacturers offered by BSN SPORTS will be at team discount pricing.

Decoration charges are not included in the above discounts. Products sold to the Cheerleading coach will not be included in spending level totals.

BSN SPORTS Products are identified in our catalog with a black star icon next to the product code. BSN SPORTS catalog branded products are products distributed by BSN from a manufacturer such as Wilson, Spalding, Rawlings, etc.

My Team Shop: BSN SPORTS' online player pay site can be used by all varsity programs. All other programs including club sports and organizations will be encouraged to participate. All MTS sales including club and organizations will count towards rebate goals.

Shipping: The Athletic Program will be quoted freight charges on all orders.

Product Rebate: Subject to the terms below, at the end of each school year of this agreement, the Athletic Program will receive a Product Rebate including selected products from BSN. The Product Rebate will be selected from a list of products provided by BSN and subject to availability at the time of order. Product Rebates are available after the requirements below are met and must be utilized during each school budget year. All Product Rebates will be redeemed in May and June. A Product Rebate balance does not carry over from year to year.

FOOTBALL
BASKETBALL
VOLLEYBALL
SOCCER
BASEBALL
LACROSSE
TENNIS
SOFTBALL
UNIFORMS
TRACK & FIELD
STRENGTH & FITNESS
WRESTLING
SPORTS MED
SPEED
AGILITY
SCOREBOARDS
BENCHES & BLEACHERS
COACHING
AQUATICS



High School Rebate Program:

Annual Spending Level
\$100,000+

Annual Rebate Amount:

8% of annual spend in Nike, Under Armour or other branded apparel or BSN equipment at catalog price.

\$75,000 - \$99,999

Annual Rebate Amount:

6% of annual spend in Nike, Under Armour or other branded apparel or BSN equipment at catalog price.

\$50,000 - \$74,999

Annual Rebate Amount:

5% of annual spend in Nike, Under Armour or other branded apparel or BSN equipment at catalog price.

Middle School Rebate Program:

Annual Spending Level
\$25,000+

Annual Rebate Amount:

4% of annual spend in Nike, Under Armour or other branded apparel or BSN equipment at catalog price.

District Rebate Program: Annual Rebate Amount:

2% of annual spend in Nike, Under Armour or other branded apparel or BSN equipment at catalog price.

Uniform Incentive programs:

All uniform programs offered by our major partners will be offered to any of the schools/teams that qualify. (Ex. Nike or UA promo for switching to that brand of uniform) These programs range in amounts from \$100-\$3000 per team and will be quoted at the time of the uniform order. (Promo amounts are at current retail/catalog pricing)

The maximum annual product rebate will be the amount above, inclusive of any manufacturer incentives.

Any decoration or customization to rebate product is paid for by the Athletic Program.

Terms and Conditions: All purchases are preferred to be made through BSN SPORTS. Only products purchased through BSN will be eligible for the Product Rebate.

The School and Athletic Program must be current on all payment obligations to BSN to be eligible for the Product Rebate.

FOOTBALL
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Term: The duration of this agreement is one (1) year from **July 1st, 2016 to June 30th, 2017** ("Term") with the option to extend the agreement one (1) year at a time for up to five (5) years on or before June 30th of each year of the agreement. Hardin County Schools or BSN Sports has the right to cancel the agreement if one or all parties feel they are not benefiting from the agreement. Cancelling the agreement must be done in writing prior to June 30th of each year.

Acknowledged and Agreed to:

Hardin County Schools

BSN SPORTS

BSN SPORTS

Signature
School Official

Mike Harber
Sales Director

Jeff Brickler
R. Sales Manager

Please Print

Date: _____

Please see attached page listing all schools that apply.

FOOTBALL
BASKETBALL
VOLLEYBALL
SOCCER
BASEBALL
LACROSSE
TENNIS
SOFTBALL
UNIFORMS
TRACK & FIELD
STRENGTH &
FITNESS
WRESTLING
SPORTS MED
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SCOREBOARDS
BENCHES & BLEACHERS
COACHING
AQUATICS



High Schools:

Central Hardin High School
John Hardin High School
North Hardin High School
Hardin Co Schools Early College and Career Center

Middle Schools:

Bluegrass Middle School
East Hardin Middle School
JT Alton Middle School
North Middle School
West Hardin Middle Schools

All Elementary Schools and other programs/centers that are associated with Hardin Co Schools will also be included in all discounts and total spends for the district rebate.