JEFFERSON COUNTY BOARD OF EDUCATION
EQUAL OPPORTUNITY/AFFIRMATIVE ACTION EMPLOYER

COMPETITIVE NEGOTIATION TABULATION

PROPOSAL NO.:   3056

APPROVAL DATE: June, 14, 2016

ITEM(S) QUOTED: SCHOOL AND TEACHER WEBSITE TOOL

DATE PROPOSALS RECEIVED: March 17, 2016

CONTRACT PERIOD: From June 14, 2016 through June 30, 2017, with three (3)
annual renewals at the option of both parties.

AWARD OF PROPOSAL: Awarded to BlueTorch Network Solutions, Inc. DBA SchoolDesk as the
lowest/best evaluated vendor based on the evaluation criteria set forth in
the Request for Proposal.

ITEM NO. 1 - Hosted Learning Platform Deployment for Schools with a student population fewer than 250.
(As per specifications.)

BIDDER	PRICE
Blackboard, Inc.	$ 1,050.00
eChalk, Inc.	2,750.00
Edlio, Inc.	1,500.00
Reliance Communications, LLC	2,162.00
BlueTorch Network Solutions, Inc. DBA SchoolDesk	650.00 *
School Loop, Inc.	831.25
SchoolPointe, Inc.	1,000.00

ITEM NO. 2 - Hosted Learning Platform Deployment for Schools with a student population of 251-500.
(As per specifications.)

Blackboard, Inc.	1,050.00
eChalk, Inc.	4,000.00
Edlio, Inc.	1,800.00
Reliance Communications, LLC	2,287.00
BlueTorch Network Solutions, Inc. DBA SchoolDesk	650.00 *
School Loop, Inc.	1496.25
SchoolPointe, Inc.	1,250.00

ITEM NO. 3 - Hosted Learning Platform Deployment for Schools with a student population of 501-1000.
(As per specifications.)

Blackboard, Inc.	1,100.00
eChalk, Inc.	6,500.00
Edlio, Inc.	2,100.00
Reliance Communications, LLC	2,474.00
BlueTorch Network Solutions, Inc. DBA SchoolDesk	650.00 *
School Loop, Inc.	4,887.50
SchoolPointe, Inc.	1,400.00

ITEM NO. 4 - Hosted Learning Platform Deployment for Schools with a student population of 1001-1500.
(As per specifications.)

Blackboard, Inc.	1,100.00
eChalk, Inc.	9,000.00
Edlio, Inc.	2,400.00
Reliance Communications, LLC	2,724.00
BlueTorch Network Solutions, Inc. DBA SchoolDesk	650.00 *
School Loop, Inc.	8312.50
SchoolPointe, Inc.	1,650.00

ITEM NO. 5 - Hosted Learning Platform Deployment for Schools with a student population of greater than 1500.
        (As per specifications.)

BIDDER	PRICE
Blackboard, Inc.	$ 1,100.00
eChalk, Inc.	11,500.00
Edlio, Inc.	2,800.00
Reliance Communications, LLC	3,099.00
BlueTorch Network Solutions, Inc. DBA SchoolDesk	650.00 *
School Loop, Inc.	11,637.50
SchoolPointe, Inc.	1,750.00

ITEM NO. 6 - Training cost for Hosted Learning Platform for schools with a student population fewer than
        250. (As per specifications.)

Blackboard, Inc.	640.00
eChalk, Inc.	600.00
Edlio, Inc.	500.00
Reliance Communications, LLC	500.00
BlueTorch Network Solutions, Inc. DBA SchoolDesk	650.00 *
School Loop, Inc.	1,500.00
SchoolPointe, Inc.	500.00

ITEM NO. 7 - Training cost for Hosted Learning Platform for schools with a student population of
        251-500. (As per specifications.)

Blackboard, Inc.	640.00
eChalk, Inc.	1,200.00
Edlio, Inc.	500.00
Reliance Communications, LLC	500.00
BlueTorch Network Solutions, Inc. DBA SchoolDesk	650.00 *
School Loop, Inc.	1,500.00
SchoolPointe, Inc.	500.00

ITEM NO. 8 - Training cost for Hosted Learning Platform for schools with a student population of
        501-1000. (As per specifications.)

Blackboard	960.00
eChalk, Inc.	1,200.00
Edlio, Inc.	500.00
Reliance Communications, LLC	500.00
BlueTorch Network Solutions, Inc. DBA SchoolDesk	650.00 *
School Loop, Inc.	1,500.00
SchoolPointe, Inc.	500.00

<u>ITEM NO. 9</u> - Training cost for Hosted Learning Platform for schools with a student population of 1001-1500. (As per specifications.)

<u>BIDDER</u>	<u>PRICE</u>
Blackboard, Inc.	$ 960.00
eChalk, Inc.	3,000.00
Edlio, Inc.	500.00
Reliance Communications, LLC	500.00
BlueTorch Network Solutions, Inc. DBA SchoolDesk	650.00 *
School Loop, Inc.	1,500.00
SchoolPointe, Inc.	500.00

<u>ITEM NO. 10</u> -Training cost for Hosted Learning Platform for schools with a student population greater than 1500. (As per specifications.)

Blackboard, Inc.	960.00
eChalk, Inc.	3,000.00
Edlio, Inc.	500.00
Reliance Communications, LLC	500.00
BlueTorch Network Solutions, Inc. DBA SchoolDesk	650.00 *
School Loop, Inc.	1,500.00
SchoolPointe, Inc.	500.00

*Awarded to BlueTorch Network Solutions, Inc. DBA SchoolDesk based on the highest point total within the evaluation criteria.

The following company submitted a proposal which was eliminated as not meeting the criteria as published in the RFP:

Haiku Learning - Proposal Form not signed.

All other cost/information is included with proposals. The proposals are on file in the Purchasing/Bid Department.