

JEFFERSON COUNTY BOARD OF EDUCATION
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7233

APPROVAL DATE: June 14, 2016

ITEM(S) QUOTED: CHEMICAL DILUTION SUPPLIES & HAND SOAP .

DATE BIDS RECEIVED: April 04, 2016

CONTRACT PERIOD: From July 01, 2016 through December 31, 2016

RENEWAL(S): Four (4) annual renewals at the option of both parties.

COMMENTS: An * indicates an award.

Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
Allied-Central Distributing Inc	Customer Service Number 502.261.1600 8:00am to 4:30pm	Net 30
Baumann Paper Company	Next day delivery Monday through Friday . Proposal provides dispensers and is for three Lysol pro product and one Spartan dispensed in no charge Lysol brand dispensing unit shown below sample sent to JCPS.	Net 30 from date of invoice
Ecolab Inc.	Pricing good for 90 days.	0& Net 30
Hillyard - KY	See attached requested documentation: Reg Vendor Info, Descriptive Literature, Trainers + Training Available Docs, Cert of Insurance, W-9, Req Affidavit for Bidders, Offerors & Contractors. Dispensers will be provided and installed free of charge.	Net 30 Days.
Kenway Distributors, Inc.	1. a) yes b) no 2. PO Box 9347 Louisville, KY 40209 800-292-9484 6320 Strawberry Lane Louisville, KY 40214 502-367-2201 3. 14 4. 5. See Attachment 6. See Attachment	Net 30 Terms
Leonard Brush & Chemical Co.	1.a. Yes; 1.b. No; Leonard Brush & Chemical, 1450 Mellwood Ave., Louisville, KY 40206, 585-2381, 7 days	Net 30 days

ITEM NO. 1 - LOT CODE: - 1 - 5 - Cleaner, All-Purpose (as per specifications). 1 - 1,0000 Each Container, Estimated Quantity - 1,320 (2000125-2010711)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Allied-Central Distributing Inc VENDOR REFERENCE NUMBER: no bid RESPONSE ITEM NOTES: Neither of our manufacturer partners were able or willing to meet the terms.	no bid	1.0000
Hillyard - KY VENDOR REFERENCE NUMBER: HIL0081025 RESPONSE ITEM NOTES: ARSENAL 1 TOP CLEAN. 1:256 MAKES 170 RTU GALLONS PER REFILL CONTAINER. \$7.56 PER REFILL = \$7.56/170 = End-Use cost of \$0.04 per RTU gallon.	Hillyard #00810	7.5600*
Kenway Distributors, Inc. VENDOR REFERENCE NUMBER: 13216 RESPONSE ITEM PAYMENT TERMS: Net 30 RESPONSE ITEM NOTES: \$17.039 EA - CS \$34.078	SSS #13216	17.0390
Baumann Paper Company VENDOR REFERENCE NUMBER: RAC-89770 RESPONSE ITEM PAYMENT TERMS: Net 30 upon receipt of goods RESPONSE ITEM NOTES: Lysol Professional Easy Off Neutral Cleaner price in response per gallon sold in 2 gallon case for \$45.60 dilutes 1/64 or 2oz per gallon DFE Certified Sample dispenser and product sent direct to JCPS to arrive prior to bid deadline	Reckitt & Benckiser Easy Off Neutral Cleaner Gal #89770	22.8000
Leonard Brush & Chemical Co. VENDOR REFERENCE NUMBER: SPATRIBAS-01 RESPONSE ITEM NOTES: TriBase Multi Purpose Cleaner, Gallon Container (128 oz), 4/cs, dilutes 2 oz/gallon, one gallon makes 65 gallons, end use cost is \$0.5154/gallon	Spartan #3830-01	33.5000
Ecolab Inc. VENDOR REFERENCE NUMBER: 6100610 RESPONSE ITEM PAYMENT TERMS: 0% Net 30 RESPONSE ITEM NOTES: Ecolab Peroxide Glass and Surface Cleaner 2 x 1.3 Liter Do not need to purchase Glass Cleaner if using this item. 1 Less item to stock and order.	Ecolab #6100610	44.9200

ITEM NO. 2 - LOT CODE: - 1 - 5 - Cleaner, Germicidal (as per specifications). 1 - 1,0000 Each Container, Estimated Quantity - 660 (2000125-2010712)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Allied-Central Distributing Inc VENDOR REFERENCE NUMBER: no bid RESPONSE ITEM NOTES: Neither of our manufacturer partners were able or willing to meet the terms.	no bid	1.0000
Hillyard - KY VENDOR REFERENCE NUMBER: HIL0081625 RESPONSE ITEM NOTES: ARSENAL 1 RE-JUV-NAL. 1:64 MAKES 43 RTU GALLONS PER REFILL CONTAINER. \$6.41 PER REFILL = \$6.41/43 = End-Use cost of \$0.15 per RTU gallon.	Hillyard #00816	6.4100*
Kenway Distributors, Inc. VENDOR REFERENCE NUMBER: 13204 RESPONSE ITEM PAYMENT TERMS: Net 30 RESPONSE ITEM NOTES: \$18.724 EA, CS \$37.447	SSS #13204	18.7240

Note: * indicates a pending award.

Leonard Brush & Chemical Co. Spartan #3516 25.3600
VENDOR REFERENCE NUMBER: SPAGSHDD-02
RESPONSE ITEM NOTES: Green Solutions High Dilution Disinfectant Cleaner, 2 Liter (67.63 oz) container, 4/cs, dilutes 256:1, one container makes 135.788 gallons, end use cost is \$0.312/gallon

Ecolab Inc. Ecolab #61166931 25.4700
VENDOR REFERENCE NUMBER: 61166931
RESPONSE ITEM PAYMENT TERMS: 0% Net 30
RESPONSE ITEM NOTES: Ecolab A 456 II Disinfectant Cleaner 2 x 1.3 Liter

Baumann Paper Company Reckitt & Benckiser LYSOL PROFESSIONAL IC #74983 28.3300
VENDOR REFERENCE NUMBER: 966-459
RESPONSE ITEM PAYMENT TERMS: Net 30
RESPONSE ITEM NOTES: price in response is per gallon , product is sold in four gallon case for \$113.33 includes required 475 dispensers depicted in main notes product dilutes at 1/256 sample being sent from manufacturer of both dilution unit and product prior to bid opening deadline

ITEM NO. 3 - LOT CODE: - 1 - 5 - Cleaner, Glass (as per specifications). 1 - 1.0000 Each Container, Estimated Quantity - 600 (2000125-2010713)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Allied-Central Distributing Inc	no bid	1.0000
VENDOR REFERENCE NUMBER: no bid		
RESPONSE ITEM NOTES: Neither of our manufacturer partners were able or willing to meet the terms.		

Hillyard - KY Hillyard #00839 8.5200*
VENDOR REFERENCE NUMBER: HIL0083925
RESPONSE ITEM NOTES: ARSENAL 1 SUPROX-FLOOR & GLASS CLEANER. 1:128 MAKES 85 RTU GALLONS PER REFILL CONTAINER. \$8.52 PER REFILL = \$8.52/85 = End-Use cost of \$0.10 per RTU gallon.

Kenway Distributors, Inc. SSS 20.9870
VENDOR REFERENCE NUMBER: 13217
RESPONSE ITEM PAYMENT TERMS: Net 30
RESPONSE ITEM NOTES: \$20.987 EA, \$41.973 CS

Baumann Paper Company Reckitt & Benckiser Easy Off Glass Cleaner Gallons #89772 24.5200
VENDOR REFERENCE NUMBER: RAC-75116
RESPONSE ITEM PAYMENT TERMS: Net 30 from invoiced date
RESPONSE ITEM NOTES: Response Price is per gallon . Sold in two gallon case \$49.04 . Sample sent direct to JCPS from Manufacturer to arrive prior to deadline . Product dilution is 1/64 cost in use noted in main attached notes

Leonard Brush & Chemical Co. Spartan #4835 35.1500
VENDOR REFERENCE NUMBER: SPABRGLAS-02
RESPONSE ITEM NOTES: BioRenewable Glass Cleaner, 2 Liter container, 4/cs, one container makes 34.343 gallons, One gallon diluted cost \$1.023

Ecolab Inc. Ecolab #6100291 59.0400
VENDOR REFERENCE NUMBER: 6100291
RESPONSE ITEM PAYMENT TERMS: 0% Net 30
RESPONSE ITEM NOTES: Ecolab Glass Cleaner 2x1.3 Liter Would not need to purchase this item if Peroxide

Note: * indicates a pending award.

Glass and Surface is purchased as the all purpose cleaner.

ITEM NO. 4 - LOT CODE: - 1 - 5 - Cleaner, Bathroom (as per specifications), 1 - 1.0000 Each Container, Estimated Quantity - 400 (2000125-2010714)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Allied-Central Distributing Inc	no bid	1.0000
VENDOR REFERENCE NUMBER: no bid		
RESPONSE ITEM NOTES: Neither of our manufacturer partners were able or willing to meet the terms.		
Hillyard - KY	Hillyard #00837	6.8500*
VENDOR REFERENCE NUMBER: HIL0083725		
RESPONSE ITEM NOTES: ARSENAL 1 SUPROX HD. 1:25.6 MAKES 17.5 RTU GALLONS PER REFILL CONTAINER. \$6.85 PER REFILL = \$6.85/17.5 = End-Use cost of \$0.39 per RTU gallon.		
Baumann Paper Company	Spartan Chemical Clean By Peroxy Conc Gallons #0035	13.4400
VENDOR REFERENCE NUMBER: 601-144		
RESPONSE ITEM PAYMENT TERMS: net 30 from invoice		
RESPONSE ITEM NOTES: Price in Response per concentrated Gallon Product is sold by four gallon case at bid price of \$53.76 . Product dilutes at 2oz per gallon with an end use diluted cost of 21 cents per gallon and would be dispensed out of the Lysol professional Reckit and Benckiser product dispensing system . Sample of Clean by Peroxy gallon will be dropped off by Baumann Truck or Baumann Rep to JCPS prior to bid deadline . Lysol did not have a peroxide based restroom cleaner to meet specs but was fine with a product being added to meet specifications.		
Kenway Distributors, Inc.	SSS	21.8560
VENDOR REFERENCE NUMBER: 13218		
RESPONSE ITEM PAYMENT TERMS: Net 30		
RESPONSE ITEM NOTES: \$21.856 EA, \$43.711 CS		
Leonard Brush & Chemical Co.	Spartan #4820	38.0400
VENDOR REFERENCE NUMBER: SPACBP-02		
RESPONSE ITEM NOTES: Clean By Peroxy Cleaner, 2 liter containers, 4/cs, one container makes 34.343 gallons, one diluted gallon cost \$1.023		
Ecolab Inc.	Ecolab #6100295	62.7300
VENDOR REFERENCE NUMBER: 6100295		
RESPONSE ITEM PAYMENT TERMS: 0% Net 30		
RESPONSE ITEM NOTES: Ecolab Acid Bathroom Cleaner 2 x 1.3 Liter		

ITEM NO. 5 - LOT CODE: - 1 - 5 - Soap, hand foam cleaner. Non-antimicrobial, mild, biodegradable. Must meet Green Seal's and EcoLogo's environmental certification standards (GS-41/CCD-104) for institutional hand cleaners. Unit of measure/package type equals one (1) cartridge. Please respond to the following in the VENDOR RESPONSE ITEM NOTES field: VENDOR MUST PROVIDE THE FOLLOWING INFORMATION OR BID MAY BE SUBJECT TO REJECTION. Please price per cartridge. Vendor MUST state number of refill cartridges per case AND list the output per use (ml). 1 - 1.0000 Each Purchase, Estimated Quantity - 14.038 (2000700-2010617)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Hillyard - KY	Hillyard #00390	3.8000*
VENDOR REFERENCE NUMBER: HIL0039003		
RESPONSE ITEM NOTES: AFFINITY GS (GREEN SEAL CERTIFIED) FOAMING HAND SOAP 1250ML 4CS. 4 REFILL CARTRIDGES PER CASE. DISPENSES 0.40 ML OUTPUT PER USE.		

Note: * indicates a pending award.

Baumann Paper Company

Kimberly Clark Kleenex #91565

6.6400

VENDOR REFERENCE NUMBER: 889-547

RESPONSE ITEM PAYMENT TERMS: Net 30 from Invoice date

RESPONSE ITEM NOTES: Response shows cost for 1.0 liter Green Seal Certified Recyclable Container. Product is sold and packed in case of six dispensers for \$39.86 per case

Kenway Distributors, Inc.

Gojo

6.7800

VENDOR REFERENCE NUMBER: 8811-03

RESPONSE ITEM PAYMENT TERMS: Net 30

RESPONSE ITEM NOTES: 3 cartridges per case. 1250 mL per cartridge. .4 mL output per hand wash. CS 3 \$20.34 use in existing dispensers

Leonard Brush & Chemical Co.

Kutol #KUT68650LEO

7.6500

VENDOR REFERENCE NUMBER: 68650

RESPONSE ITEM NOTES: Foaming Luxury Dye & Fragrance Free Hand Cleaner, 1250 ml package, packed 6/cs, ADA Dispenser has .4 ml output, #68650 is the 1250ml packaging of #68641. For information call 585-2381(8-5pm), 817-9985(5-6pm) or 800-543-4641 (7-5pm)

Allied-Central Distributing Inc

DEB #CLR2LT

8.8600

VENDOR REFERENCE NUMBER: DP-CLR2LT

RESPONSE ITEM PAYMENT TERMS: NET 30

RESPONSE ITEM NOTES: \$8.86 PER CARTRIDGE (\$.00443 PER ML) 4-2000ml CARTRIDGES PER CASE .40ML OUTPUT PER USE

Ecolab Inc.

Ecolab #6100709

33.0000

VENDOR REFERENCE NUMBER: 6100709

RESPONSE ITEM PAYMENT TERMS: 0% Net 30

RESPONSE ITEM NOTES: Ecolab Nexa Foam Hand Soap 4x1250 mL

TOTAL BIDS - 1 - 5

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
Hillyard - KY	75,406.20	75,406.20
Allied-Central Distributing Inc	127,356.68	
Kenway Distributors, Inc.	151,361.56	
Baumann Paper Company	162,094.12	
Leonard Brush & Chemical Co.	204,654.30	
Ecolab Inc.	599,874.60	
		<u>\$75,406.20</u>

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Baumann Paper Company	162,094.12	
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Leonard Brush & Chemical Co.	204,654.30	
		75,406.20

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