

JEFFERSON COUNTY BOARD OF EDUCATION
EQUAL OPPORTUNITY/AFFIRMATIVE ACTION EMPLOYER

COMPETITIVE NEGOTIATION TABULATION

PROPOSAL NO.: 3057

APPROVAL DATE: May 24, 2016

ITEM(S) QUOTED: COMPETITIVE NEGOTIATION
THIRD PARTY ADMINISTRATOR SERVICES FOR
SELF-INSURANCE WORKERS' COMPENSATION

DATE PROPOSALS RECEIVED: April 22, 2016

CONTRACT PERIOD: From July 1, 2016 through June 30, 2017, with five (5)
annual renewals at the option of both parties.

AWARD OF PROPOSAL: Awarded to Risk Management Services Co. as the
lowest/best evaluated vendor based on the evaluation criteria
set forth in the Request for Proposal.

(Commodity Code# 4600650-2010920)

The following prices are those quoted by: Risk Management Services Co.

Please indicate fees as appropriate	Fee	Indicate Unit (per claim/hour/etc.).
Medical Only	\$110.00	Per claim
Medical and Indemnity	\$600.00	Per claim
Claims Recording Only (No medical or Indemnity)	\$10,000	Annual flat fee
Tail File charges-indemnity files	\$300.00	Per claim annually 24 mths. after DOI
Tail File charges-medical only files	N/A	
Annual Flat Fee including Indemnity, Medical Only, and Record Only Claims	\$190,000	Annual fee paid in quarterly payments in advance.
Take over existing medical only	N/A	
Take over existing lost time	N/A	
Loss Control Fee (Per Hour)	\$100.00	Per hour for any hours over 40.
Loss Control Annual Service Fee	N/A	40hrs of service at no cost
Medical/hospital bill review and pmt. services		
EDI injury reports and medical bills	\$8.00	Per 1 st report filing
Utilize Review: Pre-cert and MD Reviews		
Utilize Review: Appeals	\$200.00	Per Appeal
Utilize Review: Medical Bill Rev	30%	Percentage of savings
Utilize Review: RN File Review	\$90.00	Per hour
Utilize Review: Physician File Review	\$200.00	Per hour
Utilize Review: Discharge Planning	No charge	
Utilize Review: Precertification	\$142.00	Per pre-cert
Utilize Review: Onsite Hospital Audit	\$85.00	Per hour
Kentucky Fee Schedule Bill Review	\$1.60	Per line
PPO Usage	30%	Percent of savings
Prescription Card Program	No charge	
Medical Case Management	See attached list.	
Pre-Certification	\$142.00	Per pre-cert
Case Mgmt: Initial Receipt and Review	See attached list	
Case Mgmt.: Telephonic Case Mgmt (TCM)	See attached list	
Case Mgmt: Field Case Management	\$90.00	Per hour
Vocational Serv: Professional Time	\$100.00	Per hour
Vocational Serv: Mileage Rate	IRS rate	Per mile
Vocational Serv: Flat Rate Services – Voc. Eval.		
Life Care Planning	\$125.00	Per hour
Fees for any additional services provided— be specific		
Bill Audit Appeal	\$100.00	Flat fee per appeal
Subrogation Recoveries	20%	Percentage of recovery

Risk Management Services Co. - Cont.

Screen for Case Management Services	\$100 per screen
Initial Case Management Report	\$550 per report
30 Day Report	\$425 per report
60 Day Report	\$375 per report
120 Day Report	\$325 per report
Monthly thereafter	\$325 per report
Reopening after 24 months	\$100 ea reopening
Initial--Pick up from Screen	\$450 per screen
Onsite Case Management	\$90.00/hr
Onsite in Conjunction with Telephonic CM (Local)	\$150 per visit

The following prices are those quoted by: Cannon Cochran Management Services, Inc.

Please indicate fees as appropriate	Fee	Indicate unit (per claim/hour/etc.).
Medical Only	\$165	Per claim
Medical and Indemnity	\$600	Per claim
Claims Recording Only (No medical or Indemnity)	\$20	Per claim
Tail File charges-indemnity files	\$33	Per claim per month with \$1,000 cap
Tail File charges-medical only files	No charge	
Annual Flat Fee including Indemnity, Medical Only, and Record Only Claims	First year only \$410,095. Second year \$288,095. Annual fee per claim count provided in RFP.	
Take over existing medical only	No charge	
Take over existing lost time	\$500	Per claim
Loss Control Fee (Per Hour)	\$150/hr.	
Loss Control Annual Service Fee	Based on hours requested.	
Medical/hospital bill review and pmt. services	30%	Savings
EDI injury reports and medical bills	\$10/\$5	EDI Initial/SROI
Utilize Review: Pre-cert and MD Reviews	\$90	RN plus MD fee at cost
Utilize Review: Appeals	\$90	Each appeal plus MD fee at cost
Utilize Review: Medical Bill Rev	\$75	Per hour
Utilize Review: RN File Review	At cost	Per Physician Fee
Utilize Review: Physician File Review	\$75	Per hour
Utilize Review: Discharge Planning	\$90	Each pre-cert
Utilize Review: Pre-certification	\$75	Per hour
Utilize Review: On-site Hospital Audit	\$75	Per hour
Kentucky Fee Schedule Bill Review	\$8	Per bill
PPO Usage	30%	Savings
Prescription Card Program	30%	Savings
Medical Case Management	\$75	Per hour
Pre-Certification	\$90	Per pre-cert
Case Mgmt: Initial Receipt and Review	\$75	Per hour
Case Mgmt: Telephonic Case Mgmt. (TCM)	\$75	Per hour
Case Mgmt: Field Case Mgmt	\$75	Per hour
Vocational Serv: Professional Time	\$80	Per hour
Vocational Serv: Mileage Rate	\$0.54	IRS rate

Cannon Cochran Management Services, Inc. - Cont.

Vocational Serv: Flat Rate Services-Voc. Eval.	N/A	
Life Care Planning	\$100	Per hour
Fees for any additional services provided-be specific:		
Administration Fee	\$28,000	Included in Annual Flat Rate

The following prices are those quoted by: Collins and Company, Inc.

Please indicate fees as appropriate	Fee	Indicate unit (per claim/hour/etc.).
Medical Only	\$130.00	Per claim
Medical and Indemnity	\$795.00	Per claim
Claims Recording Only (No medical or Indemnity)	\$30.00	Each
Tail File charges-indemnity files	\$150.00	Each
Tail File charges-medical only files	\$30.00	Each
Annual Flat Fee including Indemnity, Medical Only, and Record Only Claims	\$280,000.00	Per year; Limit 175 Lost Time claims; 850 Med Only claims and 1,000 Record Only Claims; additional claims at per claim rates.
Take over existing medical only	\$30.00	Each
Take over existing lost time	\$100.00	Each
Loss Control Fee (Per Hour)	\$85.00	Per Hour
Loss Control Annual Service Fee	\$85.00	Per Hour
Medical/hospital bill review and pmt. services	\$1.15	Per Line, 2 Line Minimum
EDI injury reports and medical bills	No Charge	
Utilize Review: Pre-cert and MD Reviews	\$110.00	Each
Utilize Review: Appeals	\$360.00	Per Hour / Includes Nurses' Charges
Utilize Review: Medical Bill Rev	\$1.15	Per Line, 2 Line Minimum
Utilize Review: RN File Review	\$75.00	Per Hour
Utilize Review: Physician File Review	\$250.00	Per Hour
Utilize Review: Discharge Planning	\$75.00	Per Hour
Utilize Review: Pre-certification	\$110.00	Each
Utilize Review: On-site Hospital Audit	\$85.00	Per Hour
Kentucky Fee Schedule Bill Review	\$1.15	Per Line, 2 Line Minimum
PPO Usage	23.5%	of Savings
Prescription Card Program AWP-5% Brand; AWP-18% Generic + \$3.00 Fill		Per Rx
Medical Case Management	\$85.00	Per Hour
Pre-Certification	\$110.00	Each
Case Mgmt: Initial Receipt and Review	\$85.00	Per Hour
Case Mgmt: Telephonic Case Mgmt. (TCM)	\$85.00	Per Hour
Case Mgmt: Field Case Mgmt	\$85.00	Per Hour
Vocational Serv: Professional Time	\$95.00	Per Hour
Vocational Serv: Mileage Rate	IRS Prevailing Rate	Per Mile
Vocational Serv: Flat Rate Services-Voc. Eval.		
Life Care Planning	\$125.00	Per Hour
Fees for any additional services provided-be specific:		
Computer Programming	\$85.00	Per Hour
CMS	\$500.00	Setup Fee Per RRE
Section III Reporting	\$300.00	Per Quarter
Subrogation/Recovery	15%	Per Total Recovery
Index	\$7.50	At Cost Per Filing
Fidelity Bonds as required	At Cost	

The following prices are those quoted by: Corvel Enterprise Comp., Inc.

Please indicate fees as appropriate	Fee	Indicate unit (per claim/hour/etc.).
Medical Only (Life of Contract) – includes 24/7 nurse triage	\$150.00	Per claim
Indemnity (Life of Contract) – includes 24/7 nurse triage	\$1025.00	Per claim
Claims Recording Only (No medical or Indemnity)		See addendum
Tail File charges-indemnity files (data conversion)		See addendum
Tail File charges-medical only files (data conversion)		See addendum
Annual Flat Fee including Indemnity, Medical Only, and Record Only Claims		NA
Take over existing medical only	\$95.00	Per claim
Take over existing lost time	\$550.00	Per claim
Loss Control Fee (Per Hour)		
Loss Control Annual Service Fee—Fee could increase based on services	\$10,000.00	Annually
Medical/hospital bill review and pmt. services		
EDI injury reports and medical bills	NA	
Utilize Review: Pre-cert and MD Reviews		See addendum
Utilize Review: Appeals		See addendum
Utilize Review: Medical Bill Rev (Professional Nurse Review)		See addendum
Utilize Review: RN File Review		See addendum
Utilize Review: Physician File Review		See addendum
Utilize Review: Discharge Planning	NA	Included in Pre-cert
Utilize Review: Pre-certification		See addendum
Utilize Review: On-site Hospital Audit	NA	
Kentucky Fee Schedule Bill Review	\$13.00	Per bill
PPO Usage		See addendum
Prescription Card Program		See addendum
Medical Case Management		See addendum
Pre-Certification		See addendum
Case Mgmt: Initial Receipt and Review		Included in hourly CM
Case Mgmt: Telephonic Case Mgmt. (TCM)	\$100.00	See addendum
Case Mgmt: Field Case Mgmt	\$100.00	See addendum
Vocational Serv: Professional Time	\$150.00	See addendum
Vocational Serv: Mileage Rate		See addendum
Vocational Serv: Flat Rate Services-Voc. Eval.	NA	
Life Care Planning	\$200.00	See addendum
Fees for any additional services provided-be specific:		See addendum

The following prices are those quoted by: KHA Solutions Group

Please indicate fees as appropriate	Fee	Indicate unit (per claim/hour/etc.).
Medical Only	\$235	Life of Contract
Medical and Indemnity	\$793	Life of Contract
Claims Recording Only (No medical or Indemnity)	\$26	Life of Contract
Tail File charges-indemnity files	\$540	Per Claim - Per Year
Tail File charges-medical only files	\$108	Per Claim - Per Year
Annual Flat Fee including Indemnity, Medical Only, and Record Only Claims		
Take over existing medical only	\$108	Per Claim
Take over existing lost time	\$540	Per Claim
Loss Control Fee (Per Hour)	\$100	Per Hour
Loss Control Annual Service Fee		
Medical/hospital bill review and pmt. services	20%	Of Savings
EDI injury reports and medical bills	0	
Utilize Review: Pre-cert and MD Reviews	\$275	Per Review
Utilize Review: Appeals	\$325	Per Review
Utilize Review: Medical Bill Rev	\$275	Per Review
Utilize Review: RN File Review	\$125	Per Review
Utilize Review: Physician File Review	\$275	Per Review
Utilize Review: Discharge Planning	\$125	Per Review
Utilize Review: Pre-certification	\$125	Per Review
Utilize Review: On-site Hospital Audit	\$125	Per Review
Kentucky Fee Schedule Bill Review	0	
PPO Usage	0	
Prescription Card Program	0	
Medical Case Management		
Pre-Certification	\$125	Per Review
Case Mgmt: Initial Receipt and Review	\$400	First Month
Case Mgmt: Telephonic Case Mgmt. (TCM)	\$225	Per Month
Case Mgmt: Field Case Mgmt	\$125	Per Hour
Vocational Serv: Professional Time	\$125	Per Hour
Vocational Serv: Mileage Rate	State Rate	
Vocational Serv: Flat Rate Services-Voc. Eval.		
Life Care Planning	\$125	Per Hour
Fees for any additional services provided-be specific:		

- MMSEA Reporting\$300 Per Quarter
- ISO Search\$50 Per Search

The following prices are those quoted by: Underwriters Safety & Claims

Please indicate fees as appropriate	Fee	Indicate unit (per claim / hour / etc.).
Medical Only	\$105	per new claim
Medical and Indemnity	\$550	per new claim
Claims Recording Only (no medical or indemnity)	\$9,000	flat annual fee
Tail File charges-indemnity files	\$300	annually 24 months after DOI, per open claim
Tail File charges-medical only files	n/a	
Annual Flat Fee including Indemnity, Medical Only & Record Only Claims	\$250,000	includes newly reported claims within each contract year only
Take over existing medical only	n/a	
Take over existing lost time	\$300	annually per open claim due at the beginning of each contract year
Loss control fee (per hour)	\$100	site inspections, safety training
Loss control annual service fee	n/a	
Medical / hospital bill review and payment services		
EDI injury reports and medical bills	n/a	
Utilize Review: pre-cert and MD reviews		
Utilize Review: appeals	\$75 flat + \$200	per hour
Utilize Review: medical bill review	30% of savings	obtained below fee schedule
Utilize Review: RN file review	\$150	flat each
Utilize Review: physician file review	\$200	per hour
Utilize Review: discharge planning	\$200	per hour
Utilize Review: pre-certification	\$200	per hour (no charge if TCM assigned)
Utilize Review: on-site hospital audit	\$80	per hour
Kentucky fee schedule bill review	\$5	per bill
PPO usage	30% of savings	obtained below fee schedule
Prescription card program	\$0	
Medical case management	see below	for fee breakout
Pre-certification	\$0	no additional charge if TCM assigned
Case Mgmt: initial receipt and review	n/a	
Case Mgmt: telephonic case management (TCM)	\$300	flat per claim assignment, thru MMI status
Case Mgmt: field case management	\$85	per hour
Vocational Serv: professional time	\$85	per hour
Vocational Serv: mileage rate	\$0.50	per mile
Vocational Serv: flat rate services - voc eval.	n/a	
Life care planning	\$125	per hour
Fees for any additional services provided - be specific:		
Quarterly MMSEA fee (query / report) on new and open claims only (stops after reported to Medicare)	\$7 / \$32	
Subrogation recoveries	20%	
One time RMIS data conversion fee	\$2,500	