

JEFFERSON COUNTY BOARD OF EDUCATION
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7216

APPROVAL DATE: April 26, 2016

ITEM(S) QUOTED: UNINTERRUPTIBLE POWER SUPPLIES (UPS) .

DATE BIDS RECEIVED: March 10, 2016

CONTRACT PERIOD: From July 01, 2016 through June 30, 2017

RENEWAL(S): No renewal option.

COMMENTS: An * indicates an award.

Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
DMD Data Systems		
Kentucky Educational Development Corporation	We assume there are NO Fees to awarded Bidder.	Universal Service Fund SPI then Net 30
Pomeroy	Please see attached Required Vendor Information Form, Vendor References Form, Signed Reciprocal Preference Form, W-9, and Certificate of Insurance.	Net 30
STEP CG LLC	PLEASE FIND ALL DOCUMENTS REQUIRED ATTACHED.	IN ACCORDANCE WITH BID REQUEST
WESCO DISTRIBUTION		

ITEM NO. 1 - LOT CODE: - 1 - 5 - UPS with Network Interface Card #IS-UNITY-DP and 3 yr. extended Warranty #3WEGXT43000120. Liebert Model GXT4-3000RT120 or equal. 1 - 1.0000 Each Purchase. Estimated Quantity - 74 (2740450-2013307)

LOT AWARD NOTES: Awarded to DMD Data Systems as low total bidder for Item Nos. 1 thru 5.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
DMD Data Systems	Eaton #5PX-3000RT 2U	1,778.0100*

VENDOR REFERENCE NUMBER: 5PX-3000RT 2U

RESPONSE ITEM NOTES: Spec sheets included in response also viewable at
<http://powerquality.eaton.com/5PX3000RT2U.aspx?CX=3&cmx=231>

Pomeroy	APC #?	2,205.0000
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VENDOR REFERENCE NUMBER: SURTA3000XL

RESPONSE ITEM NOTES: APC is far and away the leader in single phase UPSs. Liebert is a great solution for larger three phase power and environmental cooling, but being APC is the predominant manufacturer in single phase UPSs, we decided to offer an APC solution.

STEP CG LLC	Liebert	2,324.3600
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VENDOR REFERENCE NUMBER: GTX4-3000RT120

Kentucky Educational Development Corporation	Liebert #GXT4-3000RT120	2,334.1500
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VENDOR REFERENCE NUMBER: GTX4-3000RT120

WESCO DISTRIBUTION	Eaton	2,397.0000
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VENDOR REFERENCE NUMBER: PW9130L300R-XL2UN

RESPONSE ITEM PAYMENT TERMS: Net 30

RESPONSE ITEM NOTES: PW9130L300R-XL2UN + 9SW3Y-3000UC extended warranty. Total 3 year warranty. 2 Post Rail Kit part number 103007018-5591 included. Network card included. Part number quoted is a rack mount unit. Will provide tower unit at same price.

ITEM NO. 2 - LOT CODE: - 1 - 5 - UPS with Network Interface Card #IS-UNITY-DP and 3 yr. extended warranty #3WEGXT42000120 Liebert Model #GXT4-2000RT120 or equal. 1 - 1.0000 Each Purchase. Estimated Quantity - 357

LOT AWARD NOTES: Awarded to DMD Data Systems as low total bidder for Item Nos. 1 thru 5.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
DMD Data Systems	Eaton #5PX-2200RT	1,079.6500*

VENDOR REFERENCE NUMBER: 5PX-2200RT

RESPONSE ITEM NOTES: Spec sheets included in response also viewable at
<http://powerquality.eaton.com/5PX2200RT.aspx>

Pomeroy	APC	1,426.0000
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VENDOR REFERENCE NUMBER: SURTA2200XL

RESPONSE ITEM NOTES: APC is far and away the leader in single phase UPSs. Liebert is a great solution for larger three phase power and environmental cooling, but being APC is the predominant manufacturer in single phase UPSs, we decided to offer an APC solution.

STEP CG LLC	Liebert	1,531.9300
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VENDOR REFERENCE NUMBER: GTX4-2000RT120

Kentucky Educational Development Corporation	Liebert #GXT4-2000RT120	1,538.7800
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VENDOR REFERENCE NUMBER: GTX4-2000RT120

WESCO DISTRIBUTION	Eaton	1,569.0000
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VENDOR REFERENCE NUMBER: PW9130L2000R-XL2UN

RESPONSE ITEM PAYMENT TERMS: Net 30

RESPONSE ITEM NOTES: PW9130L2000R-XL2UN + 9SW3Y-2200UC extended warranty. Total 3 year warranty. 2 Post Rail Kit part number 103007018-5591 included. Network card included. Part

Note: * indicates a pending award.

number quoted is a rack mount unit. Will provide tower unit at same price.

ITEM NO. 3 - LOT CODE: - 1 - 5 - UPS with Network Interface Card #IS-UNITY-DP and 3 yr. extended warranty #3WEGXT41500120. Liebert Model #GXT4-1500RT120 or equal. 1 - 1.0000 Each Purchase. Estimated Quantity - 79

LOT AWARD NOTES: Awarded to DMD Data Systems as low total bidder for Item Nos. 1 thru 5.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
DMD Data Systems	Eaton #5PX-1500	571.1100*

VENDOR REFERENCE NUMBER: 5PX-1500

RESPONSE ITEM NOTES: Spec sheets included in response also viewable at <http://powerquality.eaton.com/5PX1500RT.aspx>

Pomeroy	APC	1,143.0000
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VENDOR REFERENCE NUMBER: SURTA1500XL

RESPONSE ITEM NOTES: APC is far and away the leader in single phase UPSs. Liebert is a great solution for larger three phase power and environmental cooling, but being APC is the predominant manufacturer in single phase UPSs, we decided to offer an APC solution.

STEP CG LLC	Liebert	1,243.1700
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VENDOR REFERENCE NUMBER: GTXT4-1500RT120

Kentucky Educational Development Corporation	Liebert #GXT4-1500RT120	1,249.4000
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VENDOR REFERENCE NUMBER: GXT4-1500RT120

WESCO DISTRIBUTION	Eaton	1,337.0000
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VENDOR REFERENCE NUMBER: PW9130L1500R-XL2UN

RESPONSE ITEM PAYMENT TERMS: Net 30

RESPONSE ITEM NOTES: PW9130L1500R-XL2UN + 9SW3Y-1500UC extended warranty. Total 3 year warranty. 2 Post Rail Kit part number 103007018-5591 included. Network card included. Part number quoted is a rack mount unit. Will provide tower unit at same price.

ITEM NO. 4 - LOT CODE: - 1 - 5 - Rack Unit. T-slot receptacles, 9 NEMA, 5-20R. Liebert #35351041 or equal. 1 - 1.0000 Each Purchase. Estimated Quantity - 156

LOT AWARD NOTES: Awarded to DMD Data Systems as low total bidder for Item Nos. 1 thru 5.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
WESCO DISTRIBUTION	Eaton	84.0000

VENDOR REFERENCE NUMBER: ePBZ85

RESPONSE ITEM PAYMENT TERMS: Net 30

RESPONSE ITEM NOTES: Recommended option ESW5Y-0400P extended warranty. \$36.40e for 5 year total warranty. This adder is not included in the quoted bid price.

DMD Data Systems	Eaton #EPBZ85	85.2600*
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VENDOR REFERENCE NUMBER: EPBZ85

RESPONSE ITEM NOTES: Eaton EPDU Basic 16A IN: 5-20P Out: (12) 5-20R, Spec sheets included in response also viewable at <http://powerquality.eaton.com/ePDU-ePBZ85.aspx?CX=7>

STEP CG LLC	Liebert	118.6800
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VENDOR REFERENCE NUMBER: 35351040

Kentucky Educational Development Corporation	Liebert #35351041	119.1200
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VENDOR REFERENCE NUMBER: 35351041

Pomeroy	APC	150.0000
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VENDOR REFERENCE NUMBER: AP7530

RESPONSE ITEM NOTES: Please note that this PDU has significantly more outlets (24) compared to the Liebert

Note: * indicates a pending award.

(only 9).

ITEM NO. 5 - LOT CODE: - 1 - 5 - Sensor, single temperature, Liebert #SN-Z01 or equal. 1 - 1.0000 Each Purchase, Estimated Quantity - 156

LOT AWARD NOTES: Awarded to DMD Data Systems as low total bidder for Item Nos. 1 thru 5.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Pomeroy	NA	0.0001

VENDOR REFERENCE NUMBER: None

RESPONSE ITEM NOTES: This item is optional (per the bid documentation). We can provide pricing if it is needed.

STEP CG LLC	Liebert	73.4800
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VENDOR REFERENCE NUMBER: SN-Z01

Kentucky Educational Development Corporation	Liebert #SN-Z01	75.6000
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VENDOR REFERENCE NUMBER: SN-Z01

DMD Data Systems	Eaton #116750224-001	157.8900*
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VENDOR REFERENCE NUMBER: 116750224-001

RESPONSE ITEM NOTES: Eaton Environmental Monitoring Probe UPS Connectivity Device, Specs submitted with response also viewable at <https://powerquality.eaton.com/Products-services/Power-Management/Connectivity/emp.asp>

WESCO DISTRIBUTION	Eaton	177.0000
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VENDOR REFERENCE NUMBER: 116750224-001

RESPONSE ITEM PAYMENT TERMS: Net 30

ITEM NO. 6 - LOT CODE: - 6 - 10 - Cost, including labor to remove existing UPS and install item 1. Removed unit must be returned to JCPS Warehouse, Building 7. 1 - 1.0000 Each Purchase, Estimated Quantity - 74

LOT AWARD NOTES: Awarded to DMD Data Systems as low total bidder for Item Nos. 6 thru 10.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
DMD Data Systems	Eaton	120.0000*

VENDOR REFERENCE NUMBER: Services

RESPONSE ITEM NOTES: DMD Data Systems installation team will install the Eaton UPSs and remove the old UPSs

Pomeroy	Pomeroy	210.0000
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VENDOR REFERENCE NUMBER: INSTALL

RESPONSE ITEM NOTES: Please note that Pomeroy is providing this service ourselves and not using outside contractors. We are a Kentucky based company and will be using our local resources.

STEP CG LLC	STEP CG	330.0000
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VENDOR REFERENCE NUMBER: INSTALL

Kentucky Educational Development Corporation	KEDC	600.0000
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VENDOR REFERENCE NUMBER: Labor - UPS Install

RESPONSE ITEM NOTES: No electrical work will be performed during installation.

ITEM NO. 7 - LOT CODE: - 6 - 10 - Cost, including labor to remove existing UPS and install item 2. Removed unit must be returned to JCPS Warehouse, Building 7. 1 - 1.0000 Each Purchase, Estimated Quantity - 357

LOT AWARD NOTES: Awarded to DMD Data Systems as low total bidder for Item Nos. 6 thru 10.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
DMD Data Systems	Eaton	120.0000*

Note: * indicates a pending award.

VENDOR REFERENCE NUMBER: Services

RESPONSE ITEM NOTES: DMD Data Systems installation team will install the Eaton UPSs and remove the old UPSs

Pomeroy	Pomeroy	210.0000
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VENDOR REFERENCE NUMBER: INSTALL

RESPONSE ITEM NOTES: Please note that Pomeroy is providing this service ourselves and not using outside contractors. We are a Kentucky based company and will be using our local resources.

STEP CG LLC	STEP CG	330.0000
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VENDOR REFERENCE NUMBER: INSTALL

Kentucky Educational Development Corporation	KEDC	600.0000
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VENDOR REFERENCE NUMBER: Labor - UPS Install

RESPONSE ITEM NOTES: No electrical work will be performed during installation.

ITEM NO. 8 - LOT CODE: - 6 - 10 - Cost, including labor to remove existing UPS and install item 3. Removed unit must be returned to JCPS Warehouse, Building 7. 1 - 1.0000 Each Purchase. Estimated Quantity - 79

LOT AWARD NOTES: Awarded to DMD Data Systems as low total bidder for Item Nos. 6 thru 10.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
DMD Data Systems	Eaton	120.0000*

VENDOR REFERENCE NUMBER: Services

RESPONSE ITEM NOTES: DMD Data Systems installation team will install the Eaton UPSs and remove the old UPSs

Pomeroy	Pomeroy	210.0000
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VENDOR REFERENCE NUMBER: INSTALL

RESPONSE ITEM NOTES: Please note that Pomeroy is providing this service ourselves and not using outside contractors. We are a Kentucky based company and will be using our local resources.

STEP CG LLC	STEP CG	330.0000
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VENDOR REFERENCE NUMBER: INSTALL

Kentucky Educational Development Corporation	KEDC	600.0000
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VENDOR REFERENCE NUMBER: Labor - UPS Install

RESPONSE ITEM NOTES: No electrical work will be performed during installation.

ITEM NO. 9 - LOT CODE: - 6 - 10 - Cost, including labor to install item 4. 1 - 1.0000 Each Purchase. Estimated Quantity - 156

LOT AWARD NOTES: Awarded to DMD Data Systems as low total bidder for Item Nos. 6 thru 10.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Pomeroy	Pomeroy	9.7500

VENDOR REFERENCE NUMBER: INSTALL

RESPONSE ITEM NOTES: Please note that Pomeroy is providing this service ourselves and not using outside contractors. We are a Kentucky based company and will be using our local resources.

DMD Data Systems	Eaton	10.0000*
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VENDOR REFERENCE NUMBER: Services

RESPONSE ITEM NOTES: DMD Data Systems installation team will install the Eaton PDU

STEP CG LLC	STEP CG	110.0000
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VENDOR REFERENCE NUMBER: INSTALL

Kentucky Educational Development Corporation	KEDC	300.0000
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VENDOR REFERENCE NUMBER: Labor - TSlot Unit

Note: * indicates a pending award.

RESPONSE ITEM NOTES: No electrical work will be performed during installation.

ITEM NO. 10 - LOT CODE: - 6 - 10 - Cost, including labor to install item 5. 1 - 1.0000 Each Purchase. Estimated Quantity - 156

LOT AWARD NOTES: Awarded to DMD Data Systems as low total bidder for Item Nos. 6 thru 10.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Pomeroy	NA	0.0001

VENDOR REFERENCE NUMBER: None

RESPONSE ITEM NOTES: Being we did not quote the optional temp sensors, this is blank. We can install if the sensors are needed!

DMD Data Systems	Eaton	5.0000*
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VENDOR REFERENCE NUMBER: Services

RESPONSE ITEM NOTES: DMD Data Systems installation team will install the Eaton sensor

STEP CG LLC	STEP CG	110.0000
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VENDOR REFERENCE NUMBER: INSTALL

Kentucky Educational Development Corporation	KEDC	300.0000
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VENDOR REFERENCE NUMBER: Labor - Temp Sensor

Note: * indicates a pending award.

TOTAL BIDS - 1 - 5

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
DMD Data Systems	600,056.88	600,056.88
Pomeroy	785,949.02	
STEP CG LLC	847,089.04	
Kentucky Educational Development Corporation	851,150.48	
WESCO DISTRIBUTION	883,850.00	
		<u>\$600,056.88</u>

TOTAL BIDS - 6 - 10

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
DMD Data Systems	63,540.00	63,540.00
Pomeroy	108,621.02	
STEP CG LLC	202,620.00	
Kentucky Educational Development Corporation	399,600.00	
		<u>\$63,540.00</u>

Note: * indicates a pending award.

TOTAL BIDS

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
DMD Data Systems	663,596.88	663,596.88
Kentucky Educational Development Corporation	1,250,750.48	
Pomeroy	894,570.03	
STEP CG LLC	1,049,709.04	
WESCO DISTRIBUTION	883,850.00	
		<u>663,596.88</u>

Note: * indicates a pending award.