

JEFFERSON COUNTY BOARD OF EDUCATION
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7220

APPROVAL DATE: March 08, 2016

ITEM(S) QUOTED: TWO-WAY RADIO SYSTEM SERVICE.

DATE BIDS RECEIVED: February 23, 2016

CONTRACT PERIOD: From March 08, 2016 through March 02, 2017

RENEWALS: Two (2) annual renewals at the option of both parties.

COMMENTS: An * indicates an award.

Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
RadioLand, Inc.		
RCS Communications		
VEI Communications		Terms net 30 days from invoice date. Invoices paid after 30 days are subject to a 1.5% monthly (18% Annual APR) finance charge.

ITEM NO. 1 - LOT CODE: - 1-15 - Base Station, located at C.B. Young, Jr., Service Center. Price per unit per month. This unit is an on-site repair as per specification. 1 - 1.0000 Each Purchase, Estimated Quantity - 2 (4600649-2000168)

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 15.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
VEI Communications	Kenwood #TK-7180	1.5000

VENDOR REFERENCE NUMBER: TK-7180

RESPONSE ITEM PAYMENT TERMS: Net Terms 30 days from invoice date

RESPONSE ITEM NOTES: As per specifications. Price includes all out of warranty repairs, parts, and travel charges for base radio failures not caused by abuse, neglect, or weather related failures. Service work will be performed during normal business hours M-F.

RadioLand, Inc.	Kenwood	4.9500*
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VENDOR REFERENCE NUMBER: TK-7180

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

RCS Communications	kenwood	22.5000
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VENDOR REFERENCE NUMBER: TK-7180

ITEM NO. 2 - LOT CODE: - 1-15 - Control (Remote) Base Stations. Price per unit per month. This unit will be an on-site repair as per specifications. 1 - 1.0000 Each Purchase, Estimated Quantity - 10

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 15.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
VEI Communications	Kenwood #TK-7180	1.5000

VENDOR REFERENCE NUMBER: TK-7180

RESPONSE ITEM PAYMENT TERMS: Net Terms 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. Price includes all out of warranty repairs, parts, and travel charges for base radio failures not caused by abuse, neglect, or weather related failures. Service work will be performed during normal business hours M-F.

RadioLand, Inc.	Various	4.5000*
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VENDOR REFERENCE NUMBER: Various

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

RCS Communications	various	22.5000
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VENDOR REFERENCE NUMBER: various

ITEM NO. 3 - LOT CODE: - 1-15 - Cost for Mobile Antenna (UHF & VHF) Replacement (labor and materials). Per Antenna. 1 - 1.0000 Each Purchase, Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 15.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	Motorola	15.7500*

VENDOR REFERENCE NUMBER: TAD6052A or TAD6113A

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

RCS Communications	various	23.0000
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VENDOR REFERENCE NUMBER: various

VEI Communications	Various #QW150, NMOKHFUDFME	38.0000
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VENDOR REFERENCE NUMBER: QW150, NMOKHFUDFME

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. Price includes all out of warranty repairs, parts, and travel charges for mobile antenna failures. Service work will be performed during normal business hours

Note: * indicates a pending award.

M-F.

ITEM NO. 4 - LOT CODE: - 1-15 - Cost for programming. Per unit. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 15.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand, Inc.	4.5000*

VENDOR REFERENCE NUMBER: Programming

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

VEI Communications	VEI Communications #Programming	9.5000
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VENDOR REFERENCE NUMBER: Programming

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. Price includes all software, system key and cables required to perform this programming. Service work will be performed during normal business hours M-F.

RCS Communications	various	45.0000
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VENDOR REFERENCE NUMBER: various

ITEM NO. 5 - LOT CODE: - 1-15 - Cost for re-installation. Per unit. These items are to be considered on-site for control stations and the Crittenden Dr. radio room. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 15.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand, Inc.	6.7500*

VENDOR REFERENCE NUMBER: Re-Installation

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

VEI Communications	VEI Communications #Re-install	25.0000
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VENDOR REFERENCE NUMBER: Re-install

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date

RESPONSE ITEM NOTES: As per specifications. Price includes travel and labor to re-install a unit pulled from the field for service. Service work will be performed during normal business hours M-F.

RCS Communications	various	160.0000
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VENDOR REFERENCE NUMBER: various

ITEM NO. 6 - LOT CODE: - 1-15 - Cost for removal. Per unit. These items are to be considered on-site for control stations and the Crittenden Dr. radio room. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 15.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand, Inc.	13.5000*

VENDOR REFERENCE NUMBER: Removal

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

VEI Communications	VEI Communications #Removal FM	25.0000
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VENDOR REFERENCE NUMBER: Removal FM

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. Removals will be performed at JCPS facility during normal business hours M-F

RCS Communications	various	100.0000
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Note: * indicates a pending award.

VENDOR REFERENCE NUMBER: various
RESPONSE ITEM NOTES: Does not include re-install, removal only

ITEM NO. 7 - LOT CODE: - 1-15 - Cost for transfer. Per unit. These items are to be considered on-site for control stations and the Crittenden Dr. radio room. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 15.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand, Inc.	36.0000*

VENDOR REFERENCE NUMBER: Transfer

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

VEI Communications	VEI Communications #JCPS Transfer	80.0000
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VENDOR REFERENCE NUMBER: JCPS Transfer

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. Complete mobile radio system will be removed from vehicle and installed in vehicle at JCPS facility during normal business hours M - F.

RCS Communications	various	190.0000
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VENDOR REFERENCE NUMBER: various

ITEM NO. 8 - LOT CODE: - 1-15 - Cost for non-recurring maintenance - carelessness, misuse, vandalism, weather related damages, etc., as previously stated in the specifications. All other maintenance will be considered contract work. Per man hour. Please respond to the following in the VENDOR RESPONSE ITEM NOTES field: List percentage off list price for parts and mileage charge. (No mileage charge authorized for maintenance contract work.) 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 15.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand, Inc.	21.3800*

VENDOR REFERENCE NUMBER: N/A

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

VEI Communications	VEI Communications #Labor	45.0000
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VENDOR REFERENCE NUMBER: Labor

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. Labor will be performed during normal business hours M - F, After hours labor will be billed at \$67.50 per hour. Kenwood parts sold at 30% off of list price, all other manufacturers are 5% off list price. No cost for travel.

RCS Communications	various	67.0000
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VENDOR REFERENCE NUMBER: various

ITEM NO. 9 - LOT CODE: - 1-15 - Cost per installation. Per unit. Note: New, first time installations, shall also include antenna, cable and all associated wiring. These items are to be considered on-site for control stations and the Crittenden Dr. radio room. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 15.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand, Inc.	22.5000*

VENDOR REFERENCE NUMBER: Installation

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

VEI Communications	VEI Communications #Install FM	55.0000
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VENDOR REFERENCE NUMBER: Install FM

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.

Note: * indicates a pending award.

RESPONSE ITEM NOTES: As per specifications. Install will be performed at JCPS facility during normal business hours M - F.

RCS Communications	various	185.0000
VENDOR REFERENCE NUMBER: various		

ITEM NO. 10 - LOT CODE: - 1-15 - Hand Held Portables. Price repair per unit per month. 1 - 1.0000 Each Purchase. Estimated Quantity - 20

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 15.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
VEI Communications	Kenwood #Various	1.5000

VENDOR REFERENCE NUMBER: Various

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. This price includes all out of warranty repairs, parts, and travel charges for portable radio failures not caused by abuse, neglect, or weather related failures. Batteries, belt clips, antennas, and chargers are also covered for labor and will be sold at 30% off list price if replacement is required. Radio will be taken to service center for repairs. No provisions for loaner equipment provided. Service work will be performed during normal business hours M - F.

RadioLand, Inc.	Various	2.2500*
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VENDOR REFERENCE NUMBER: Various

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

RCS Communications	various	4.5000
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VENDOR REFERENCE NUMBER: various

ITEM NO. 11 - LOT CODE: - 1-15 - Kenwood "FleetSync" System Operation, located at C.B. Young, Jr., Service Center. To also include, operating software, programming, instruction and consultation as needed. Price per unit per month. This unit will be an on-site repair as per specifications. 1 - 1.0000 Each Purchase. Estimated Quantity - 2 (4600649-1713475)

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 15.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	Kenwood	0.4500*

VENDOR REFERENCE NUMBER: FleetSync

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

VEI Communications	VEI Communications #Labor	1.0000
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VENDOR REFERENCE NUMBER: Labor

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date

RESPONSE ITEM NOTES: As per specifications. Service work will be performed during normal business hours M - F.

RCS Communications	various	45.0000
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VENDOR REFERENCE NUMBER: various

ITEM NO. 12 - LOT CODE: - 1-15 - Kenwood 110 Watt RF Amp #KSGA211R, located at Mitchell Hill Tower site. This unit will be an on-site repair as per specifications. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 15.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
VEI Communications	Kenwood #KSGA211R	1.0000

VENDOR REFERENCE NUMBER: KSGA211R

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date

Note: * indicates a pending award.

RESPONSE ITEM NOTES: As per specifications. Price includes all out of warranty repairs, parts, and travel charges for power amplifier failures not caused by abuse, neglect, or weather related failures. Service work will be performed during normal business hours M-F.

RadioLand, Inc.	Kenwood	11.2500*
VENDOR REFERENCE NUMBER: KSGA211R		
RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date		

RCS Communications	Kenwood	22.5000
VENDOR REFERENCE NUMBER: NA		

ITEM NO. 13 - LOT CODE: - 1-15 - Kenwood Repeater #NXR-700K, located at Mitchell Hill Tower Site and Fern Creek High School. Price per unit per month. These units will be an on-site repair as per specifications. 1 - 1.0000 Each Purchase. Estimated Quantity - 2

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 15.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	Kenwood	2.7000*
VENDOR REFERENCE NUMBER: NXR-700K		
RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date		

VEI Communications	Kenwood #NXR-700K	5.0000
VENDOR REFERENCE NUMBER: NXR-700K		
RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date		

RESPONSE ITEM NOTES: As per specifications. Price includes all out of warranty repairs, parts, and travel charges for repeater failures not caused by abuse, neglect, or weather related failures. Service work will be performed during 24/7/365.

RCS Communications	Kenwood	37.5000
VENDOR REFERENCE NUMBER: NXR-700		

ITEM NO. 14 - LOT CODE: - 1-15 - Kenwood "FleetSync" Control Base Stations. These units will be delivered by JCPS to the awarded bidder's facility for repair and programming. Please price unit cost per month. Cost to also include 10 on site repairs as requested by the Foreman of Electronic Maintenance. 1 - 1.0000 Each Purchase. Estimated Quantity - 183

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 15.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
VEI Communications	Kenwood #TK-7180	1.5000
VENDOR REFERENCE NUMBER: TK-7180		
RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.		

RESPONSE ITEM NOTES: As per specifications. Price includes all out of warranty repairs, parts, and travel charges for base radio failures not caused by abuse, neglect, or weather related failures. Service work will be performed during normal business hours M-F.

RadioLand, Inc.	Kenwood	2.2300*
VENDOR REFERENCE NUMBER: Various		
RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date		

RCS Communications	Kenwood	15.0000
VENDOR REFERENCE NUMBER: various		

ITEM NO. 15 - LOT CODE: - 1-15 - Mobile Units. Price repair per unit per month. 1 - 1.0000 Each Purchase. Estimated Quantity - 40

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 15.

Note: * indicates a pending award.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	Various	0.4500*
VENDOR REFERENCE NUMBER: Various RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date		
VEI Communications	Kenwood #TK-7180	1.5000
VENDOR REFERENCE NUMBER: TK-7180 RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date RESPONSE ITEM NOTES: As per specifications. Price includes all out of warranty repairs, parts, and travel charges for mobile radio failures not caused by abuse, neglect, or weather related failures. Service work will be performed during normal business hours M-F.		
RCS Communications	various	4.5000
VENDOR REFERENCE NUMBER: various		

Note: * indicates a pending award.

TOTAL BIDS - 1-15

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
RadioLand, Inc.	663.92	663.92
VEI Communications	673.00	
RCS Communications	4,242.50	
		<u>\$663.92</u>

Note: * indicates a pending award.

TOTAL BIDS

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
RadioLand, Inc.	663.92	663.92
RCS Communications	4,242.50	
VEI Communications	673.00	
		<u>663.92</u>

Note: * indicates a pending award.