

JEFFERSON COUNTY BOARD OF EDUCATION
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7198

APPROVAL DATE: February 09, 2016

ITEM(S) QUOTED: BUS TECHNOLOGY (Installation, Repair & Maintenance)

DATE BIDS RECEIVED: January 21, 2016

CONTRACT PERIOD: From March 24, 2016 through March 23, 2017

RENEWAL(S): Two (2) annual renewals at the option of both parties.

COMMENTS: An * indicates an award.

Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
RadioLand, Inc.		Net payment is due 30 days from the invoice date. Invoices paid after 30 days are subject to a 1.5% monthly (18% APR) finance charge.
RCS Communications		
VEI Communications		

ITEM NO. 1 - LOT CODE: - 1 - 24 - Bus UHF Digital Mobile Radio. Price per unit per month. As per specifications. To include all parts, labor and trip charges. (ITEM NOS. 1 THROUGH 24: DIGITAL RADIO CHANNEL ITEMS) 1 - 1.0000 Each Purchase, Estimated Quantity - 1,250 (4600649-2012633)

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 24.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	Kenwood	0.3000*

VENDOR REFERENCE NUMBER: NX-800

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

VEI Communications	Kenwood #NX-800	1.5000
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VENDOR REFERENCE NUMBER: NX-800

RESPONSE ITEM PAYMENT TERMS: Net Terms 30 days from date of invoice date.

RESPONSE ITEM NOTES: As per specifications. This price includes all out of warranty repairs, parts, and travel charges for radio failures not caused by abuse, neglect, or weather related failures. Service work will be performed during normal business hours M-F.

RCS Communications	various	4.0000
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VENDOR REFERENCE NUMBER: various

ITEM NO. 2 - LOT CODE: - 1 - 24 - Office UHF Digital Mobile Radio and Base Station. Price per unit per month. As per specifications. To include all parts, labor and trip charges. 1 - 1.0000 Each Purchase. Estimated Quantity - 137

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 24.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	Kenwood	0.3000*

VENDOR REFERENCE NUMBER: NX-800

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

VEI Communications	Kenwood / Duracomm #NX-800 / LP-14	0.7500
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VENDOR REFERENCE NUMBER: NX-800 / LP-14

RESPONSE ITEM PAYMENT TERMS: Net terms 30 days from date of invoice date.

RESPONSE ITEM NOTES: As per specifications. This price includes all out of warranty repairs, parts, and travel charges for radio failures not caused by abuse, neglect, or weather related failures. Service work will be performed during normal business hours M-F.

RCS Communications	various	22.5000
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VENDOR REFERENCE NUMBER: various

ITEM NO. 3 - LOT CODE: - 1 - 24 - Portable UHF Digital Radio. Price per unit per month. As per specifications. To include all parts, labor and trip charges. 1 - 1.0000 Each Purchase. Estimated Quantity - 63

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 24.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	Kenwood	0.3000*

VENDOR REFERENCE NUMBER: UHF Portable

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

VEI Communications	Kenwood #NX-300	1.5000
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VENDOR REFERENCE NUMBER: NX-300

RESPONSE ITEM PAYMENT TERMS: Net terms 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. This price includes all out of warranty repairs, parts, and travel charges for radio failures not caused by abuse, neglect, or weather related failures. Batteries, belt clips, antennas and chargers are also covered for labor and will be sold at 30% off list price if replacement is required. Radio will be taken to service center for

Note: * indicates a pending award.

repairs. No provisions provided for loaner equipment. Service work will be performed during normal business hours M-F.

RCS Communications	various	4.0000
VENDOR REFERENCE NUMBER: various		

ITEM NO. 4 - LOT CODE: - 1 - 24 - Digital/UHF Repeater. Price per unit per month. As per specifications. To include all parts, labor and trip charges. 1 - 1.0000 Each Purchase. Estimated Quantity - 15

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 24.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	Kenwood	2.5000*
VENDOR REFERENCE NUMBER: Repeater		
RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date		

VEI Communications	Kenwood #NXR-800	5.0000
VENDOR REFERENCE NUMBER: NXR-800		
RESPONSE ITEM PAYMENT TERMS: Net terms 30 days from invoice date		

RESPONSE ITEM NOTES: As per specifications. This price includes all out of warranty repairs, parts, and travel charges for system failures not caused by abuse, neglect, or weather related failures. No provisions provided for loaner equipment. System service work will be performed 24/7/365.

RCS Communications	various	37.5000
VENDOR REFERENCE NUMBER: various		

ITEM NO. 5 - LOT CODE: - 1 - 24 - UHF Multicoupler Combiner. Model 89-70-28A TX/RX. Price per unit per month. As per specifications. To include all parts, labor and trip charges. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 24.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
VEI Communications	TX/RX #89-70-28A	0.5000
VENDOR REFERENCE NUMBER: 89-70-28A		
RESPONSE ITEM PAYMENT TERMS: Net terms 30 days from invoice date.		

RESPONSE ITEM NOTES: As per specifications. This price includes all out of warranty repairs, parts, and travel charges for system failures not caused by abuse, neglect, or weather related failures. No provisions provided for loaner equipment. System service work will be performed 24/7/365.

RadioLand, Inc.	Motorola	1.0000*
VENDOR REFERENCE NUMBER: Multicoupler Combine		
RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date		

RCS Communications	various	37.5000
VENDOR REFERENCE NUMBER: various		

ITEM NO. 6 - LOT CODE: - 1 - 24 - Zetron Console/ 2 position. Price per unit per month. As per specifications. To include all parts, labor and trip charges. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 24.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	Zetron	12.5000*
VENDOR REFERENCE NUMBER: Zetron Console		
RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date		

Note: * indicates a pending award.

VENDOR REFERENCE NUMBER: 4020**RESPONSE ITEM PAYMENT TERMS:** Net terms 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. This price includes all out of warranty repairs, parts, and travel charges for system failures not caused by abuse, neglect, or weather related failures. No provisions provided for loaner equipment. System service work will be performed 24/7/365.

RCS Communications

zetron

90.0000

VENDOR REFERENCE NUMBER: various

ITEM NO. 7 - LOT CODE: - 1 - 24 - iRIM (interface module). Price per unit per month. As per specifications. To include all parts, labor and trip charges. 1 - 1.0000 Each Purchase. Estimated Quantity - 8

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 24.**VENDOR NAME****ITEM MANUFACTURER & PART NUMBER****UNIT PRICE (\$)**

RadioLand, Inc.

IRIM

0.5000*

VENDOR REFERENCE NUMBER: Interface Module**RESPONSE ITEM PAYMENT TERMS:** Net 30 days from invoice date

VEI Communications

Zetron #901-9630

1.0000

VENDOR REFERENCE NUMBER: 901-9630**RESPONSE ITEM PAYMENT TERMS:** Net terms 30 days from invoice

RESPONSE ITEM NOTES: As per specifications. This price includes all out of warranty repairs, parts, and travel charges for system failures not caused by abuse, neglect, or weather related failures. No provisions provided for loaner equipment. System service work will be performed 24/7/365.

RCS Communications

various

12.0000

VENDOR REFERENCE NUMBER: various

ITEM NO. 8 - LOT CODE: - 1 - 24 - ComLog Voice Recorder. Price per unit per month. As per specifications. To include all parts, labor and trip charges. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 24.**VENDOR NAME****ITEM MANUFACTURER & PART NUMBER****UNIT PRICE (\$)**

RadioLand, Inc.

ComLog

1.0000*

VENDOR REFERENCE NUMBER: Voice Recorder**RESPONSE ITEM PAYMENT TERMS:** Net 30 days from invoice date

VEI Communications

ComLog #NP-72

10.0000

VENDOR REFERENCE NUMBER: NP-72**RESPONSE ITEM PAYMENT TERMS:** Net terms 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. This price includes all out of warranty repairs, parts, and travel charges for recorder failures not caused by abuse, neglect, or weather related failures. No provisions provided for loaner equipment. Service work will be performed during normal business hours M-F.

RCS Communications

various

109.0000

VENDOR REFERENCE NUMBER: various

ITEM NO. 9 - LOT CODE: - 1 - 24 - DuraComm Power Supply Model P-600-13.8V. Price per unit per month. As per specifications. To include all parts, labor and trip charges. 1 - 1.0000 Each Purchase. Estimated Quantity - 15

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 24.

Note: * indicates a pending award.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
VEI Communications	DuraComm #P-600	0.1000
VENDOR REFERENCE NUMBER: P-600 RESPONSE ITEM PAYMENT TERMS: Net terms 30 day from invoice date.		
RESPONSE ITEM NOTES: As per specifications. This price includes all out of warranty repairs, parts, and travel charges for power supply failures not caused by abuse, neglect, or weather related failures. No provisions provided for loaner equipment. Service work will be performed 24/7/365.		
RadioLand, Inc.	DuraComm	0.3000*
VENDOR REFERENCE NUMBER: Power Supply RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date		
RCS Communications	duracomm	10.0000
VENDOR REFERENCE NUMBER: various		

ITEM NO. 10 - LOT CODE: - 1 - 24 - Power Amplifier Model P10-5UH1-C5-001. Price per unit per month. As per specifications. To include all parts, labor and trip charges. 1 - 1.0000 Each Purchase. Estimated Quantity - 15

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 24.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
VEI Communications	Crescend #P10-5UH1-C5-001	0.1000
VENDOR REFERENCE NUMBER: P10-5UH1-C5-001 RESPONSE ITEM PAYMENT TERMS: Net Terms 30 days from invoice date		
RESPONSE ITEM NOTES: As per specifications. This price includes all out of warranty repairs, parts, and travel charges for power amplifier failures not caused by abuse, neglect, or weather related failures. No provisions provided for loaner equipment. Service work will be performed 24/7/365.		
RadioLand, Inc.	Crescend	0.3000*
VENDOR REFERENCE NUMBER: Power Amplifier RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date		
RCS Communications	various	25.0000
VENDOR REFERENCE NUMBER: various		

ITEM NO. 11 - LOT CODE: - 1 - 24 - Combiner Model 74-70-11826-E. Price per unit per month. As per specifications. To include all parts, labor and trip charges. 1 - 1.0000 Each Purchase. Estimated Quantity - 14

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 24.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
VEI Communications	TX/RX #74-70-11826-E	0.1000
VENDOR REFERENCE NUMBER: 74-70-11826-E RESPONSE ITEM PAYMENT TERMS: Net terms 30 days from invoice date		
RESPONSE ITEM NOTES: As per specifications. This price includes all out of warranty repairs, parts, and travel charges for combiner/multicoupler failures not caused by abuse, neglect, or weather related failures. No provisions provided for loaner equipment. Service work will be performed 24/7/365.		
RadioLand, Inc.	Motorola	0.3000*
VENDOR REFERENCE NUMBER: Combiner RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date		
RCS Communications	various	15.0000
VENDOR REFERENCE NUMBER: various		

Note: * indicates a pending award.

ITEM NO. 12 - LOT CODE: - 1 - 24 - Battery Charger Model 12S5D. Price per unit per month. As per specifications. To include all parts, labor and trip charges. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 24.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
VEI Communications	GNB #12S5D	0.1000

VENDOR REFERENCE NUMBER: 12S5d

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date

RESPONSE ITEM NOTES: As per specifications. This price includes all out of warranty repairs, parts, and travel charges for charger failures not caused by abuse, neglect, or weather related failures. No provisions provided for loaner equipment. Service work will be performed 24/7/365.

RadioLand, Inc.	GNB	5.0000*
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VENDOR REFERENCE NUMBER: Battery Charger

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

RCS Communications	various	5.0000
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VENDOR REFERENCE NUMBER: various

ITEM NO. 13 - LOT CODE: - 1 - 24 - Backup Battery Model 100G33. Price per unit per month. As per specifications. To include all parts, labor and trip charges. 1 - 1.0000 Each Purchase. Estimated Quantity - 3

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 24.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
VEI Communications	Absolyte #100G33	0.0100

VENDOR REFERENCE NUMBER: 100G33

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. This price includes all out of warranty repairs, parts, and travel charges for charger failures not caused by abuse, neglect, or weather related failures. No provisions provided for loaner equipment. Service work will be performed 24/7/365.

RadioLand, Inc.	Exide	5.0000*
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VENDOR REFERENCE NUMBER: Battery Backup

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

RCS Communications	various	5.0000
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VENDOR REFERENCE NUMBER: various

ITEM NO. 14 - LOT CODE: - 1 - 24 - ACU-M. Model 5060-11900. Price per unit per month. As per specifications. To include all parts, labor and trip charges. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 24.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	Raytheon	0.1000*

VENDOR REFERENCE NUMBER: ACU-M

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

VEI Communications	Raytheon #ACU-M	0.5000
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VENDOR REFERENCE NUMBER: 5060-11900

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date

RESPONSE ITEM NOTES: As per specifications. This price includes all out of warranty repairs, parts, and travel charges for recorder failures not caused by abuse, neglect, or weather related failures. No provisions provided for loaner equipment. Service work will be performed during normal business hours M-F.

Note: * indicates a pending award.

RCS Communications	various	10.0000
VENDOR REFERENCE NUMBER: various		

ITEM NO. 15 - LOT CODE: - 1 - 24 - Trip Lite Power Strips Model RS1215. Price per unit per month. As per specifications. To include all parts, labor and trip charges. 1 - 1.0000 Each Purchase. Estimated Quantity - 4

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 24.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
VEI Communications	Tripp Lite #RS1215	0.0100

VENDOR REFERENCE NUMBER: RS1215

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date

RESPONSE ITEM NOTES: As per specifications. This price includes all out of warranty repairs, parts, and travel charges for power strip failures not caused by abuse, neglect, or weather related failures. No provisions provided for loaner equipment. Service work will be performed during normal business hours M-F.

RadioLand, Inc.	Tripp Light	0.5000*
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VENDOR REFERENCE NUMBER: Power Supply

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

RCS Communications	various	2.0000
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VENDOR REFERENCE NUMBER: various

ITEM NO. 16 - LOT CODE: - 1 - 24 - DC Switch Model SF100D-16 (Cisco Small Business). Price per unit per month. As per specifications. To include all parts, labor and trip charges. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 24.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
VEI Communications	Cisco #SF100D-16	1.0000

VENDOR REFERENCE NUMBER: SF-100D-16

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date

RESPONSE ITEM NOTES: As per specifications. This price includes all out of warranty repairs, parts, and travel charges for net work switch failures not caused by abuse, neglect, or weather related failures. No provisions provided for loaner equipment. Service work will be performed 24/7/365.

RadioLand, Inc.	Cisco	2.0000*
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VENDOR REFERENCE NUMBER: DC Switch SF100D-16

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

RCS Communications	various	5.0000
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VENDOR REFERENCE NUMBER: various

ITEM NO. 17 - LOT CODE: - 1 - 24 - 12 volt DC to DC Converter Model HDD60-12S24T. Price per unit per month. As per specifications. To include all parts, labor and trip charges. 1 - 1.0000 Each Purchase. Estimated Quantity - 2

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 24.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
VEI Communications	Multicomp #HDD60-12S24T	1.0000

VENDOR REFERENCE NUMBER: HDD60-12S24T

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date

RESPONSE ITEM NOTES: As per specifications. This price includes all out of warranty repairs, parts, and travel charges for DC to DC converter failures not caused by abuse, neglect, or weather related failures. No provisions provided for loaner equipment. Service work will be performed

Note: * indicates a pending award.

RadioLand, Inc.	Farnell	2.0000*
VENDOR REFERENCE NUMBER:	12VDC-DC HDD60-12S4T	
RESPONSE ITEM PAYMENT TERMS:	Net 30 days from invoice date	
RCS Communications	various	5.0000
VENDOR REFERENCE NUMBER:	various	

ITEM NO. 18 - LOT CODE: - 1 - 24 - Cost for antenna replacement (labor and materials). Price per antenna. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 24.		
<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand, Inc. #Antenna Replacement	17.5000*
VENDOR REFERENCE NUMBER:	Antenna Replacement	
RESPONSE ITEM PAYMENT TERMS:	Net 30 days from invoice date	
RESPONSE ITEM NOTES:	Includes all parts, materials, and labor.	

RCS Communications	various	35.0000
VENDOR REFERENCE NUMBER:	various	

VEI Communications	Various #QW450, NMOKHFUDFME	38.0000
VENDOR REFERENCE NUMBER:	QW450, NMOKHFUDFME,	
RESPONSE ITEM PAYMENT TERMS:	Terms net 30 days from invoice date	
RESPONSE ITEM NOTES:	As per specifications. This price includes all out of warranty repairs, parts, and travel charges for charger failures not caused by abuse, neglect, or weather related failures. No provisions provided for loaner equipment. Service work will be performed during normal business hours M-F.	

ITEM NO. 19 - LOT CODE: - 1 - 24 - Cost for programming. Price per unit as requested by JCPS. (No programming charge allowed for maintenance contract work.) 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 24.		
<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand, Inc. #Programming	5.0000*
VENDOR REFERENCE NUMBER:	Programming	
RESPONSE ITEM PAYMENT TERMS:	Net 30 days from invoice date	

VEI Communications	VEI Communications #Programming	9.5000
VENDOR REFERENCE NUMBER:	Programming	
RESPONSE ITEM PAYMENT TERMS:	Net terms 30 days from invoice date	
RESPONSE ITEM NOTES:	As per specifications. This price includes all software, system key and cables required to perform this programming during normal business hours M-F. Service work will be performed 24/7/365.	

RCS Communications	various	35.0000
VENDOR REFERENCE NUMBER:	various	

ITEM NO. 20 - LOT CODE: - 1 - 24 - Cost per installation. Price per unit as requested by JCPS. New first-time installation shall also include antenna, cable, and all associated wiring. These items are considered on-site for buses and base stations. (No installation charge allowed for maintenance contract work.) 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 24.		
<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>

Note: * indicates a pending award.

RadioLand, Inc.	RadioLand, Inc. #Installation	22.5000*
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VENDOR REFERENCE NUMBER:	Installation
RESPONSE ITEM PAYMENT TERMS:	Net 30 days from invoice date

VEI Communications	VEI Communications #Install FM	55.0000
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VENDOR REFERENCE NUMBER:	Install FM
RESPONSE ITEM PAYMENT TERMS:	Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. Installations to be performed at JCPS facility during normal business hours M-F.

RCS Communications	various	160.0000
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VENDOR REFERENCE NUMBER: various

ITEM NO. 21 - LOT CODE: - 1 - 24 - Cost for removal, existing working units only. Price per unit as requested by JCPS. These items are considered on-site for buses and base stations. (No removal charge allowed for maintenance contract work.) 1 - 1,0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 24.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand, Inc. #Removal	9.0000*

VENDOR REFERENCE NUMBER:	Removal
RESPONSE ITEM PAYMENT TERMS:	Net 30 days from invoice date

VEI Communications	VEI Communications #Removal FM	25.0000
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VENDOR REFERENCE NUMBER:	Removal FM
RESPONSE ITEM PAYMENT TERMS:	Terms net 30 days from invoice date

RESPONSE ITEM NOTES: As per specifications. Removals will be performed at JCPS facility during normal business hours M-F.

RCS Communications	various	100.0000
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VENDOR REFERENCE NUMBER: various

ITEM NO. 22 - LOT CODE: - 1 - 24 - Cost for transfer. Price per unit as requested by JCPS. These items are considered on-site for buses and base stations. (No transfer charge allowed for maintenance contract work.) 1 - 1,0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 24.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand, Inc. #Removal/Installation	31.5000*

VENDOR REFERENCE NUMBER:	Removal/Installation
RESPONSE ITEM PAYMENT TERMS:	Net 30 days from invoice date

VEI Communications	VEI Communications #JCPS Transfer	80.0000
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VENDOR REFERENCE NUMBER:	JCPS Transfer
RESPONSE ITEM PAYMENT TERMS:	Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. Complete mobile radio system transfer will be performed at a JCPS facility during normal business hours M-F.

RCS Communications	various	190.0000
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VENDOR REFERENCE NUMBER: various

Note: * indicates a pending award.

ITEM NO. 23 - LOT CODE: - 1 - 24 - Cost for non-recurring maintenance: carelessness, misuse, vandalism, weather related damages, etc. As per specifications. Price per man hour. All other maintenance will be considered contract work. Please respond to the following in the VENDOR RESPONSE ITEM NOTES field: List percentage off MSRP for parts and mileage charge. (No mileage charge allowed for maintenance contract work.) A cost estimate shall be given to the Manager of Vehicle Maintenance for approval before any work is to be performed. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 24.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand, Inc. #Non-Recurring Hourly	22.5000*

VENDOR REFERENCE NUMBER: Non-Recurring Hourly

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

RESPONSE ITEM NOTES: If called to the same bus twice within 30 days, with no problem found on either occasion, a fee of \$22.50 will be charged for the second trip.

VEI Communications	VEI Communications #Labor	45.0000
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VENDOR REFERENCE NUMBER: Labor

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. Labor to be performed during normal business hour M-F. After hours labor will be billed at \$67.50 per hour. Kenwood parts sold at 30% off list price. All other radio related parts sold at 15% off of list price unless otherwise specified in this bid.

RCS Communications	various	684.0000
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VENDOR REFERENCE NUMBER: various

RESPONSE ITEM NOTES: JCPS would purchase off state price contract, price varies by quote only.

ITEM NO. 24 - LOT CODE: - 1 - 24 - Reports: System usage, System Failures, Maintenance, etc. Cost per report. These reports will only be required when requested by JCPS. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 1 thru 24.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand, Inc. #Report	25.0000*

VENDOR REFERENCE NUMBER: Report

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

RESPONSE ITEM NOTES: \$25.00 per report run

VEI Communications	VEI Communications #System Report	90.0000
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VENDOR REFERENCE NUMBER: System Report

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date

RESPONSE ITEM NOTES: As per specification. System reports will be performed during normal business hours. Detailed usage reports are archived for 24 hours. Prior notice is required in order to schedule a time to retrieve the data requested.

RCS Communications	various	150.0000
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VENDOR REFERENCE NUMBER: various

ITEM NO. 25 - LOT CODE: - 25 - 33 - Bus GPS System. Price per unit per month. On-site repair as per specifications. Price to include Bus GPS Radio, DC Power Cable, Custom Data Serial Cable, Surge Protector. To include all repair cost and trip charges. (ITEM NOS. 25 THROUGH 33: GPS SYSTEM ITEMS) 1 - 1.0000 Each Purchase. Estimated Quantity - 1.000

LOT AWARD NOTES: All bids rejected. Cost prohibitive to the District.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand, Inc. #GPS Monthly Maint.	0.9900

VENDOR REFERENCE NUMBER: GPS Monthly Maint.

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

Note: * indicates a pending award.

VEI Communications	Raveon #RV-M7	1.9500
VENDOR REFERENCE NUMBER: RV-M7		
RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.		
RESPONSE ITEM NOTES: As per specifications. All services performed on GPS radios will be during normal business hours M-F. No provisions for loaner equipment provided.		

RCS Communications	various	3.0000
VENDOR REFERENCE NUMBER: various		

ITEM NO. 26 - LOT CODE: - 25 - 33 - Base Station Terminal Servers. Price per unit per month. On-site repair as per specifications. To include all repair cost and trip charges. 1 - 1.0000 Each Purchase. Estimated Quantity - 23

LOT AWARD NOTES: All bids rejected. Cost prohibitive to the District.		
<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand, Inc. #GPS Monthly Maint.	0.9900
VENDOR REFERENCE NUMBER: GPS Monthly Maint.		
RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date		

VEI Communications	Raveon #Terminal Server	1.0000
VENDOR REFERENCE NUMBER: Terminal Server		
RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.		
RESPONSE ITEM NOTES: As per specifications. All service on terminal server will be performed during normal business hours M-F.		

RCS Communications	various	10.0000
VENDOR REFERENCE NUMBER: various		

ITEM NO. 27 - LOT CODE: - 25 - 33 - Base Station GPS Radio. Price per unit per month. On-site repair as per specifications. To include all repair cost and trip charges. 1 - 1.0000 Each Purchase. Estimated Quantity - 46

LOT AWARD NOTES: All bids rejected. Cost prohibitive to the District.		
<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand, Inc. #GPS Monthly Maint.	0.9900
VENDOR REFERENCE NUMBER: GPS Monthly Maint.		
RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date		

VEI Communications	Raveon #RV-M7	1.9500
VENDOR REFERENCE NUMBER: RV-M7		
RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.		
RESPONSE ITEM NOTES: As per specifications. Service on GPS base station will be performed during normal business hours M-F. No provisions for loaner equipment provided.		

RCS Communications	various	22.5000
VENDOR REFERENCE NUMBER: various		

ITEM NO. 28 - LOT CODE: - 25 - 33 - Cost for antenna replacement (labor and materials). Price per antenna. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: All bids rejected. Cost prohibitive to the District.		
<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
VEI Communications	Larsen / Various #GPSGMSMA / Line 18	38.0000
VENDOR REFERENCE NUMBER: GPSGMSMA / Line 18		
RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.		

Note: * indicates a pending award.

RESPONSE ITEM NOTES: As per specifications. This price includes all out of warranty repairs, parts, and travel charges for either GPS receiver antenna or transmit antenna failures not caused by abuse, neglect, or weather related failures. JCPS has changed from the combination GPS/transmit antenna. If a failure occurs on this type of an antenna, it will be replaced by two separate antennas (one GPS antenna and one UHF transmit antenna). Service work will be performed during normal business hours M-F.

RCS Communications	various	45.0000
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VENDOR REFERENCE NUMBER: variou

RadioLand, Inc.	RadioLand, Inc. #Antenna Replacement	95.0000
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VENDOR REFERENCE NUMBER: Antenna Replacement

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

RESPONSE ITEM NOTES: Includes all parts, materials, and labor.

ITEM NO. 29 - LOT CODE: - 25 - 33 - Cost for programming. Price per unit as requested by JCPS. (No programming charge allowed for maintenance contract work.) 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: All bids rejected. Cost prohibitive to the District.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand, Inc. #Programming	0.9900

VENDOR REFERENCE NUMBER: Programming

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

VEI Communications	VEI Communications #GPS Programming	19.0000
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VENDOR REFERENCE NUMBER: GPS Programming

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. GPS radio programming includes all required software and cables. Programming of GPS radios will be performed during normal business hours M-F.

RCS Communications	various	35.0000
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VENDOR REFERENCE NUMBER: various

ITEM NO. 30 - LOT CODE: - 25 - 33 - Cost per installation. Price per unit as requested by JCPS. New first-time installation shall also include antenna, cable, and all associated wiring. These items are considered on-site for buses and base stations. (No installation charge allowed for maintenance contract work.) 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: All bids rejected. Cost prohibitive to the District.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand, Inc. #Installation	85.0000

VENDOR REFERENCE NUMBER: Installation

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

RESPONSE ITEM NOTES: Labor only for installation of GPS unit and all antennas, cabling, and associated wiring

VEI Communications	VEI Communications #JCPS GPS INSTALL	100.0000
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VENDOR REFERENCE NUMBER: JCPS GPS INSTALL

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. GPS install will be performed at JCPS facility during normal business hours M-F. Includes installation of two antennas, and all associated wiring.

RCS Communications	various	160.0000
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VENDOR REFERENCE NUMBER: various

Note: * indicates a pending award.

ITEM NO. 31 - LOT CODE: - 25 - 33 - Cost for removal, existing working units only. Price per unit as requested by JCPS. These items are considered on-site for buses and base stations. (No removal charge allowed for maintenance contract work.) 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: All bids rejected. Cost prohibitive to the District.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand, Inc. #Removal	30.0000

VENDOR REFERENCE NUMBER: Removal

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

VEI Communications	VEI Communications #JCPS GPS Removal	35.0000
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VENDOR REFERENCE NUMBER: JCPS GPS Removal

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. GPS radio, antennas and all associated wiring will be removed at JCPS facility during normal business hours M-F.

RCS Communications	various	100.0000
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VENDOR REFERENCE NUMBER: various

ITEM NO. 32 - LOT CODE: - 25 - 33 - Cost for transfer. Price per unit as requested by JCPS. These items are considered on-site for buses and base stations. (No transfer charge allowed for maintenance contract work.) 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: All bids rejected. Cost prohibitive to the District.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand, Inc. #Transfer	115.0000

VENDOR REFERENCE NUMBER: Transfer

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

VEI Communications	VEI Communications #JCPS GPS Transfer	135.0000
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VENDOR REFERENCE NUMBER: JCPS GPS Transfer

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. GPS system will be transferred at JCPS facility during normal business hours M-F.

RCS Communications	various	190.0000
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VENDOR REFERENCE NUMBER: various

ITEM NO. 33 - LOT CODE: - 25 - 33 - Cost for non-recurring maintenance: carelessness, misuse, vandalism, weather related damages, etc. As per specifications. Per man hour. All other maintenance will be considered contract work. Please respond to the following in the VENDOR RESPONSE ITEM NOTES field: List percentage off MSRP for parts and mileage charge. (No mileage charge allowed for maintenance contract work.) A cost estimate shall be given to the Manager of Vehicle Maintenance for approval before any work is to be performed. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: All bids rejected. Cost prohibitive to the District.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RCS Communications	various	0.0100

VENDOR REFERENCE NUMBER: various

RESPONSE ITEM NOTES: cannot provide pricing until we become a distributor.

RadioLand, Inc.	RadioLand, Inc. #Non-Recurring Hourly	39.0000
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VENDOR REFERENCE NUMBER: Non-Recurring Hourly

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

RESPONSE ITEM NOTES: 12% discount off MSRP on parts; 100% discount off mileage charges

Note: * indicates a pending award.

VEI Communications

VEI Communications #JCPS GPS labor

45.0000

VENDOR REFERENCE NUMBER: JCPS GPS Labor**RESPONSE ITEM PAYMENT TERMS:** Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. Labor to be performed during normal business hour M-F. After hours labor will be billed at \$67.50 per hour. Raveon parts sold at 5% off list price. All other GPS parts sold at 15% off of list price unless otherwise specified in this bid. No charge for travel.

ITEM NO. 34 - LOT CODE: - 34 - 40 - Bus Camera System. Price per unit per month. On-site repair as per specifications. Price to include DVR, Hard Drive, Front Camera, Back Camera, Event Marker, Wi-Fi Bridge, and GPS Receiver. To include all parts, labor and trip charges. (ITEM NOS. 34 THROUGH 40: CAMERA SYSTEM ITEMS) 1 - 1.0000 Each Purchase. Estimated Quantity - 1,200

LOT AWARD NOTES: Awarded to VEI Communications as low total bidder for Item Nos. 34 thru 40.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
VEI Communications	247 Security Inc #Zues-004	1.2000*

VENDOR REFERENCE NUMBER: Zues-004**RESPONSE ITEM PAYMENT TERMS:** Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. All service work on bus camera system will be performed at JCPS facility during normal business hours M-F.

RCS Communications	various	2.5000
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VENDOR REFERENCE NUMBER: various

ITEM NO. 35 - LOT CODE: - 34 - 40 - Cost for antenna replacement (labor and materials). Price per antenna. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to VEI Communications as low total bidder for Item Nos. 34 thru 40.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RCS Communications	various	0.0100

VENDOR REFERENCE NUMBER: various**RESPONSE ITEM NOTES:** no bid

VEI Communications	Larsen #NMO5E2400BK	95.0000*
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VENDOR REFERENCE NUMBER: NMO5E2400BK**RESPONSE ITEM PAYMENT TERMS:** Terms net 30 days after invoice date

RESPONSE ITEM NOTES: As per specifications. Antenna replacement will be performed at JCPS facility during normal business hours M-F.

ITEM NO. 36 - LOT CODE: - 34 - 40 - Cost for programming. Price per unit as requested by JCPS. (No programming charge allowed for maintenance contract work.) 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to VEI Communications as low total bidder for Item Nos. 34 thru 40.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
VEI Communications	VEI Communications #JCPS DVR Programming	14.0000*

VENDOR REFERENCE NUMBER: JCPS DVR Programming**RESPONSE ITEM PAYMENT TERMS:** Net terms 30 days after invoice date.

RESPONSE ITEM NOTES: As per specifications. Camera DVR system will be programmed at JCPS facility during normal business hours M-F.

RCS Communications	various	35.0000
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VENDOR REFERENCE NUMBER: various

Note: * indicates a pending award.

ITEM NO. 37 - LOT CODE: - 34 - 40 - Cost per installation. Price per unit as requested by JCPS. New first-time installation shall also include antenna, cable, and all associated wiring. These items are considered on-site for buses and base stations. (No installation charge allowed for maintenance contract work.) 1 - 1.0000 Each Purchase, Estimated Quantity - 1

LOT AWARD NOTES: Awarded to VEI Communications as low total bidder for Item Nos. 34 thru 40.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RCS Communications	various	160.0000

VENDOR REFERENCE NUMBER: various

VEI Communications	VEI Communications #JCPS Camera Install	165.0000*
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VENDOR REFERENCE NUMBER: JCPS Camera Install

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date

RESPONSE ITEM NOTES: As per specifications. Camera system will be installed at JCPS facility during normal business hours M-F.

ITEM NO. 38 - LOT CODE: - 34 - 40 - Cost for removal, existing working units only. Price per unit as requested by JCPS. These items are considered on-site for buses and base stations. (No removal charge allowed for maintenance contract work.) 1 - 1.0000 Each Purchase, Estimated Quantity - 1

LOT AWARD NOTES: Awarded to VEI Communications as low total bidder for Item Nos. 34 thru 40.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
VEI Communications	VEI Communications #JCPS Mobile DVR Rem	60.0000*

VENDOR REFERENCE NUMBER: JCPS Mobile DVR Rem

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. Removal of DVR system will be performed at JCPS facility during normal business hours M-F.

RCS Communications	various #v	100.0000
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VENDOR REFERENCE NUMBER: various

ITEM NO. 39 - LOT CODE: - 34 - 40 - Cost for transfer. Price per unit as requested by JCPS. These items are considered on-site for buses and base stations. (No transfer charge allowed for maintenance contract work.) 1 - 1.0000 Each Purchase, Estimated Quantity - 1

LOT AWARD NOTES: Awarded to VEI Communications as low total bidder for Item Nos. 34 thru 40.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RCS Communications	various	190.0000

VENDOR REFERENCE NUMBER: various

VEI Communications	VEI Communications #JCPS DVR Rem/Inst	225.0000*
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VENDOR REFERENCE NUMBER: JCPS DVR Rem/Inst

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days after invoice date

RESPONSE ITEM NOTES: s per specifications. Transfer of Mobile DVR system will be performed at JCPS facility during normal business hours M-F.

ITEM NO. 40 - LOT CODE: - 34 - 40 - Cost for non-recurring, maintenance: carelessness, misuse, vandalism, weather related damages, etc. As per specifications. Per man hour. All other maintenance will be considered contract work. Please respond to the following in the VENDOR RESPONSE ITEM NOTES field: List percentage off MSRP for parts and cost for mileage charge. (No mileage charge allowed for maintenance contract work.) A cost estimate shall be given to the Manager of Vehicle Maintenance for approval before any work is to be performed. 1 - 1.0000 Each Purchase, Estimated Quantity - 1

LOT AWARD NOTES: Awarded to VEI Communications as low total bidder for Item Nos. 34 thru 40.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RCS Communications	various	0.0100

VENDOR REFERENCE NUMBER: various

Note: * indicates a pending award.

RESPONSE ITEM NOTES: cannot provide pricing until we are a distributor.

VEI Communications	VEI Communications #JCPS DVR Labor	45.0000*
VENDOR REFERENCE NUMBER: JCPS DVR Labor		
RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.		
RESPONSE ITEM NOTES: As per specifications. Labor to be performed during normal business hour M-F. After hours labor will be billed at \$67.50 per hour. 247 Security Inc parts sold at 10% off list price. No charge for travel.		

ITEM NO. 41 - LOT CODE: - 41 - 53 - Base Station Terminal Server. Price for trip charge. As per specifications. (ITEM NOS. 41 THROUGH 53: GPS SYSTEM ITEMS AS NEEDED) 1 - 1.0000 Each Purchase, Estimated Quantity - 23

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 41 thru 53.		
<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand Inc. #Travel	0.0100*
VENDOR REFERENCE NUMBER: Travel		

VEI Communications	VEI Communications #JCPS GPS Travel	25.0000
VENDOR REFERENCE NUMBER: JCPS GPS Travel		
RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.		
RESPONSE ITEM NOTES: As per specifications. Travel to be performed during normal business hour M-F. After hours travel will be billed at \$37.50.		

RCS Communications	various	100.0000
VENDOR REFERENCE NUMBER: various		

ITEM NO. 42 - LOT CODE: - 41 - 53 - Base Station Terminal Server. Price per hour labor charge. As per specifications. 1 - 1.0000 Each Purchase, Estimated Quantity - 23

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 41 thru 53.		
<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand Inc. #Labor	39.0000*
VENDOR REFERENCE NUMBER: Labor		
RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date		
RESPONSE ITEM NOTES: \$45.00 per hour during normal business hours		

VEI Communications	VEI Communications #JCPS Term Serv Labor	45.0000
VENDOR REFERENCE NUMBER: JCPS Term Serv Labor		
RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.		
RESPONSE ITEM NOTES: As per specifications. Labor cost for any issue related to Terminal Server is \$45.00 per hour during normal business hours M-F. rate for after hours service is \$67.50 per hour.		

RCS Communications	various	100.0000
VENDOR REFERENCE NUMBER: various		

ITEM NO. 43 - LOT CODE: - 41 - 53 - Base Station GPS Radio. Price for trip charge. As per specifications. 1 - 1.0000 Each Purchase, Estimated Quantity - 46

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 41 thru 53.		
<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand Inc. #Travel	0.0100*
VENDOR REFERENCE NUMBER: Travel		

VEI Communications	VEI Communications #JCPS GPS Travel	25.0000
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Note: * indicates a pending award.

VENDOR REFERENCE NUMBER: JCPS GPS Travel
RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. Travel to be performed during normal business hour M-F. After hours travel will be billed at \$37.50.

RCS Communications various 67.0000

VENDOR REFERENCE NUMBER: various

ITEM NO. 44 - LOT CODE: - 41 - 53 - Base Station GPS Radio. Price per hour labor charge. As per specifications. 1 - 1.0000
Each Purchase. Estimated Quantity - 46

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 41 thru 53.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand Inc. #Labor	39.0000*

VENDOR REFERENCE NUMBER: Labor

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

RESPONSE ITEM NOTES: \$39 per hour during normal business hours

VEI Communications VEI Communications #JCPS GPS Labor 45.0000

VENDOR REFERENCE NUMBER: JCPS GPS Labor

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date

RESPONSE ITEM NOTES: As per specifications. Labor cost for any issue related to GPS base radio is \$45.00 per hour during normal business hours M-F. rate for after hours service is \$67.50 per hour.

RCS Communications various 100.0000

VENDOR REFERENCE NUMBER: various

ITEM NO. 45 - LOT CODE: - 41 - 53 - Bus. GPS System. Price for trip charge. As per specifications. 1 - 1.0000 Each Purchase,
Estimated Quantity - 1.000

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 41 thru 53.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand Inc. #Travel	0.0100*

VENDOR REFERENCE NUMBER: Travel

VEI Communications VEI Communications #JCPS GPS Travel 25.0000

VENDOR REFERENCE NUMBER: JCPS GPS Travel

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date

RESPONSE ITEM NOTES: As per specifications. Travel cost for any issue related to bus GPS system is \$25.00 per hour during normal business hours M-F. rate for after hours service is \$37.50 per hour.

RCS Communications various 100.0000

VENDOR REFERENCE NUMBER: various

ITEM NO. 46 - LOT CODE: - 41 - 53 - Bus. GPS System. Price per hour labor charge. As per specifications. 1 - 1.0000 Each
Purchase. Estimated Quantity - 1.000

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 41 thru 53.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand Inc. #Labor	39.0000*

VENDOR REFERENCE NUMBER: Labor

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

RESPONSE ITEM NOTES: \$39 per hour during normal business hours

Note: * indicates a pending award.

VEI Communications VEI Communications #JCPS GPS Labor 45.0000

VENDOR REFERENCE NUMBER: JCPS GPS Labor
RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. Labor cost for any issue related to Bus GPS System is \$45.00 per hour during normal business hours M-F. rate for after hours service is \$67.50 per hour.

RCS Communications various 67.0000

VENDOR REFERENCE NUMBER: variou

ITEM NO. 47 - LOT CODE: - 41 - 53 - Cost for antenna replacement. Price per antenna. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 41 thru 53.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RCS Communications	various	0.0100

VENDOR REFERENCE NUMBER: various
RESPONSE ITEM NOTES: cannot provide pricing until we are dealer

VEI Communications Larsen / Various #GPSGMSMA / Line 18 38.0000

VENDOR REFERENCE NUMBER: GPSGMSMA / Line 18
RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. This price includes all out of warranty repairs, parts, and travel charges for either GPS receiver antenna failures. JCPS has changed from the combination GPS/transmit antenna. If a failure occurs on this type of antenna, it will be replaced by two separate antennas (one GPS antenna and one UHF transmit antenna). Service work will be performed during normal business hours M-F.

RadioLand, Inc. RadioLand Inc. #Antenna Replacement 95.0000*

VENDOR REFERENCE NUMBER: Antenna Replacement
RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

RESPONSE ITEM NOTES: Includes all parts, materials, and labor.

ITEM NO. 48 - LOT CODE: - 41 - 53 - Cost for programming. Price per unit. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 41 thru 53.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand, Inc. #Programming	0.9900*

VENDOR REFERENCE NUMBER: Programming
RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

VEI Communications VEI Communications #JCPS GPS Programming 20.0000

VENDOR REFERENCE NUMBER: JCPS GPS Programming
RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. GPS radio programming includes all required software and cables. Programming of GPS radios will be performed during normal business hours M-F.

RCS Communications various 35.0000

VENDOR REFERENCE NUMBER: various

Note: * indicates a pending award.

ITEM NO. 49 - LOT CODE: - 41 - 53 - Cost per installation. Price per unit. To include all labor and materials. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 41 thru 53.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand, Inc. #Installation	85.0000*
VENDOR REFERENCE NUMBER: Installation		
RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date		
RESPONSE ITEM NOTES: Labor only for installation of GPS unit and all antennas, cabling, and associated wiring		

VEI Communications	VEI Communications #JCPS GPS Install	100.0000
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VENDOR REFERENCE NUMBER: JCPS GPS Install

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. GPS installs will be performed at JCPS facility during normal business hours M-F. Includes installation of two antennas, and all associated wiring.

RCS Communications	various	160.0000
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VENDOR REFERENCE NUMBER: various

ITEM NO. 50 - LOT CODE: - 41 - 53 - Cost for removal, existing working units only. Price per unit. 1 - 1.0000 Each Purchase, Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 41 thru 53.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand, Inc. #Removal	30.0000*
VENDOR REFERENCE NUMBER: Removal		
RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date		

VEI Communications	VEI Communications #JCPS GPS Removal	35.0000
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VENDOR REFERENCE NUMBER: JCPS GPS Removal

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. GPS radio, antennas, and all associated wiring will be removed at JCPS facility during normal business hours M-F.

RCS Communications	various	100.0000
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VENDOR REFERENCE NUMBER: various

ITEM NO. 51 - LOT CODE: - 41 - 53 - Cost for transfer. Price per unit. 1 - 1.0000 Each Purchase. Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 41 thru 53.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RadioLand, Inc.	RadioLand, Inc. #Install/Removal	115.0000*
VENDOR REFERENCE NUMBER: Install/Removal		
RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date		

RESPONSE ITEM NOTES: Labor only for removal and reinstallation of GPS unit and all antennas, cabling, and associated wiring

VEI Communications	VEI Communications #JCPS GPS Transfer	135.0000
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VENDOR REFERENCE NUMBER: JCPS GPS Transfer

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days after invoice date.

RESPONSE ITEM NOTES: As per specifications. GPS system will be transferred at a JCPS facility during normal business hours M-F.

RCS Communications	various	190.0000
VENDOR REFERENCE NUMBER: various		

ITEM NO. 52 - LOT CODE: - 41 - 53 - Bus. GPS Units: Service fee to include all shipping and handling charges to and from Radioland. 1 - 1.0000 Each Purchase, Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 41 thru 53.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RCS Communications	various	0.0100

VENDOR REFERENCE NUMBER: various

RESPONSE ITEM NOTES: cannot provide pricing until we become distributor

RadioLand, Inc.	UPS #Freight	10.0000*
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VENDOR REFERENCE NUMBER: Freight

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

RESPONSE ITEM NOTES: Shipping and handling charges only

VEI Communications	VEI Communications #JCPS GPS Factory Rep	200.0000
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VENDOR REFERENCE NUMBER: JCPS GPS Factory Rep

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specification. This covers the cost for administrative tasks, shipping cost and insurance to and from Raveon and the cost for service at Raveon. If the radio is deemed not able to be repaired, then a replacement unit will need to be purchased. If GPS radio is beyond repair, the cost is \$85.00 for the shipping, insurance and inspection/diagnostics.

ITEM NO. 53 - LOT CODE: - 41 - 53 - Base Station Terminal Servers: Service fee to include all shipping and handling charges to and from Radioland. 1 - 1.0000 Each Purchase, Estimated Quantity - 1

LOT AWARD NOTES: Awarded to RadioLand, Inc. as low total bidder for Item Nos. 41 thru 53.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER & PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
RCS Communications	various	0.0100

VENDOR REFERENCE NUMBER: various

RESPONSE ITEM NOTES: cannot provide pricing until we become a dealer

RadioLand, Inc.	UPS #Freight	10.0000*
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VENDOR REFERENCE NUMBER: Freight

RESPONSE ITEM PAYMENT TERMS: Net 30 days from invoice date

RESPONSE ITEM NOTES: Shipping and handling charges only

VEI Communications	Raveon / Moxa #NPORT 52-10A	235.0000
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VENDOR REFERENCE NUMBER: NPORT 52-10A

RESPONSE ITEM PAYMENT TERMS: Terms net 30 days from invoice date.

RESPONSE ITEM NOTES: As per specifications. The cost supplied will cover shipping, insurance, repair, replacement of terminal server.

TOTAL BIDS - 1 - 24

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
RadioLand, Inc.	665.30	665.30
VEI Communications	2,541.32	
RCS Communications	11,371.50	
		<u>\$665.30</u>

TOTAL BIDS - 25 - 33

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
RadioLand, Inc.	1,423.30	
VEI Communications	2,434.70	
RCS Communications	4,795.01	

TOTAL BIDS - 34 - 40

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
VEI Communications	2,044.00	2,044.00
RCS Communications	3,485.02	
		<u>\$2,044.00</u>

TOTAL BIDS - 41 - 53

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
RadioLand, Inc.	42,047.68	42,047.68
VEI Communications	75,593.00	
RCS Communications	179,767.03	
		<u>\$42,047.68</u>

TOTAL BIDS

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
RadioLand, Inc.	44,136.28	42,712.98
RCS Communications	199,418.56	
VEI Communications	82,613.02	2,044.00
		44,756.98

Note: * indicates a pending award.