

Henderson County Schools

1805 Second Street, Henderson, Kentucky 42420

(270) 831-5000 Fax: (270) 831-5009

www.henderson.kyschools.us



To: Marganna Stanley, Superintendent
And School Board Members

From: Cindy Cloutier
Director of Finance *Cindy Cloutier*

Date: January 19, 2016

Re: Bid Recommendations

Bid Recommendations

Athletic Equipment # 1-16-5-1

Invitations were sent to 31 vendors. Bids were received from 26 of the 31 vendors. We recommend awarding the bid to multiple vendors as allowed under model procurement. Vendors focus on different athletic programs and offer selections for specific sports. Multiple awards will allow athletic directors and team coaches the best purchase decision based on their specific needs. The individual bid discounts and prices are shown on the attached bid tabulation sheets.

Printing # 2-16-5-1

Invitations were sent to ABBA Promotions, Accurate Label Designs, Greenwell Chisholm, RR Donnelley, Oberst Printing, and Sprint Print. Bids were received from all but Accurate Label Designs. We recommend awarding the contract to multiple vendors for specific line item products as highlighted in yellow on the tabulation sheet enclosed. Model Procurement Laws allow multiple companies to be awarded bids.

HENDERSON COUNTY BOARD OF EDUCATION
1805 Second Street
Henderson, Kentucky 42420

PRINTING BID TABULATION Bid # 2-16-5-1

**Line item bid awarded to
highlighted vendor**

February 1, 2015 Through January 31, 2016

COMPANY	ABBA Promotions	Accurate Label Designs	Greenwell Chisholm	Oberst Printing Company	RR Donnelley Printing	SPRINT PRINT
SECTION I - GENERAL 8.5 x 11						
1. Digital Format, paginated, Adobe In Design CS3 60# white offset, printed one side black ink						
Per 500	\$30.00		\$68.00	\$29.00	\$41.00	\$25.00
Per 1000	\$50.00		\$90.00	\$44.00	\$53.00	\$50.00
Per 5000	\$175.00		\$158.00	\$139.00	\$177.00	\$140.00
2. Digital Format, 60# white offset, printed 2 sides, 1 PMS colored ink						
Per 500	\$55.00		\$109.00	\$92.00	\$80.00	\$80.00
Per 1000	\$75.00		\$119.00	\$165.00	\$97.00	\$100.00
Per 5000	\$275.00		\$194.00	\$599.00	\$231.00	\$190.00
3. 8 1/2" x 11" Henderson County Schools Calendar, 20# paper, printed one side, full color						
Per 1000	\$75.00		\$117.00	\$93.00	\$279.00	\$150.00
Per 5000	\$300.00		\$380.00	\$410.00	\$681.00	\$425.00
4. 5 1/2" x 8 1/2" 20# white paper printed one color, 2 sided						
Per 1000	\$60.00		\$101.00	\$51.00	\$81.00	\$92.00
Per 5000	\$240.00		\$134.00	\$125.00	\$198.00	\$164.00
Per add. 1000						
5. 8 1/2" x 11" Henderson County Schools Parent/Guardian?Student Packet checklist for Elementary/Middle School, and High School						
Per 1000	No Bid		\$87.00	\$44.00	No Bid	\$900.00
Per 5000	No Bid		\$138.00	\$181.00	No Bid	\$4,500.00
Per add. 1000			\$13.00	\$34.00	No Bid	\$900.00
6. 5 1/2" x 8 1/2" 20# white paper printed ont side black ink						
Per 1000	\$30.00		\$95.00	\$27.00	\$59.00	\$60.00
Per 5000	\$75.00		\$115.00	\$69.00	\$155.00	\$112.00
Per add 1000	\$15.00		\$10.00	\$14.00	\$59.00	\$16.00
7. 8 1/2" x 11" white paper with burgundy watermark						
Per 1000	\$75.00		\$98.00	\$51.00	\$70.00	\$65.00
Per 5000	\$300.00		\$150.00	\$141.00	\$220.00	\$125.00

COMPANY	ABBA Promotions	Accurate Label Designs	Greenwell Chisholm	Oberst Printing Company	RR Donnelley Printing	SPRINT PRINT
SECTION II - CARBONLESS FORMS (NCR)						
black ink, paginated, digital						
1. 8 1/2" X 11", WC 20# NCR XERO or equal 2 part, printed one side: (Transfer/Withdrawal Form, Int., School Pos, Parent/Teacher Conf., Immunization, Records Request, Pre-Trip Daily Use)						
Per 1000 sets	\$150.00		\$145.00	\$99.00	\$105.00	\$120.00
Per additional 1000 sets	\$140.00		\$80.00	\$83.00	\$105.00	\$110.00
2. 8 1/2" x 11", WC 20#, NCR XERO or equal 2 part, printed 2 sides: (Pre-Trip for Field Trips)						
Per 1000 sets	\$225.00		\$172.00	\$136.00 W/Holes	\$159.00	\$130.00
Per additional 1000 sets	\$110.00		\$78.00	\$111.00 W/Holes	\$159.00	\$80.00
3. 8.5" X 5.5", NCR XERO or equal 2 part, printed one side						
Per 500 sets	\$80.00		\$82.00	\$41.00	\$84.00	\$55.00
Per 1000 sets	\$120.00		\$104.00	\$64.00	\$84.00	\$85.00
4. 8 1/2" x 11", WCP 20# NCR XERO or equal 3 part reverse wove, printed 1 side: Classified Evaluation Forms						
Per 5000 sets	\$590.00		\$668.00	\$699.00	\$723.00	\$650.00
Per 10,000 sets	\$1,100.00		\$1,217.00	\$1,300.00	\$1,364.00	\$1,195.00
5. 8 1/2" x 11", NCR 4 part, WCP 20# printed one side, black: (Discipline Notice, Prof. Dev. Request)						
Per 5000 sets	\$775.00		\$1,120.00	\$995.00	\$985.00	\$965.00
Per 10000 sets	\$1,500.00		\$2,045.00	\$1,875.00	\$1,776.00	\$1,900.00
6. 8 1/2" x 11", NCR 4 part, printed blue & red front side, crashed numbered, same copy throughout 20# paper weight throughout WCP. (Board Purchase Orders)						
Per 5000 sets	\$1,100.00		\$1,213.00	\$1,270.00	\$1,028.00	\$1,000.00
Per additional 1000 sets	\$275.00		\$221.00	\$232.00	\$1,990.00	\$200.00
7. 8 1/2" x 11" 3 part laser perforated, padded with wrap around cover stapled at top, manilla tag, 25 per pad, 2 color, black & yellow						
Per 100	No Bid		\$1,924.00	\$699.00	\$543.00	\$500.00
SECTION III - LETTERHEAD						
1. 8 1/2" X 11" letterhead, black ink, 24# white Capitol bond, copy ready.						
Per 500	\$45.00		\$75.00	\$65.00	\$58.00	\$65.00
Per 1000	\$75.00		\$104.00	\$99.00	\$71.00	\$80.00
Per additional 1000	\$70.00		\$32.00	\$65.00	\$71.00	\$40.00
2. 8 1/2" x 11" Burgundy Screen Print on Letterhead, paper provided						

COMPANY		Accurate Label Designs	Greenwell Chisholm	Oberst Printing Company	RR Donnelley Printing	SPRINT PRINT
Per 5000	ABBA Promotions \$75.00		\$130.00	No Bid	\$380.00	\$110.00
3. 8 1/2" x 11" 3 color, 24" white Capitol bond						
Per 5000	\$375.00		\$369.00	\$750.00	\$476.00	\$350.00
Per additional 1000	\$70.00		\$406.00	\$107.00	\$96.00	\$35.00
SECTION IV - ENVELOPES						
1. Henderson County Schools Envelope, 9" x 12" Catalog open end, 28# white wove, print one side, black ink						
Per 5000	\$575.00		\$526.00	\$465.00	\$375.00	\$475.00
Per add. 1000	\$120.00		\$86.00	\$90.00	75	\$85.00
2. Size #10, (9 1/2" x 4 1/2") white wove, blk. Ink						
Per 1000	\$75.00		\$102.00	\$46.00	\$37.00	\$85.00
Per 5000	\$250.00		\$213.00	\$158.00	\$140.00	\$190.00
Per add. 1000	\$50.00		\$77.00	\$30.00	\$33.00	\$25.00
Window Per 1000	\$75.00		\$102.00	\$49.00	\$38.00	\$88.00
Window Per 5000	\$290.00		\$213.00	\$182.00	\$151.00	\$205.00
Window Per add. 1000	\$60.00		\$77.00	\$34.00	\$33.00	\$27.50
3. Size #9 Window Envelope (3 7/8" x 8 7/8") white, blk. Ink Security for checks						
Per 5000	\$375.00		\$227.00	\$235.00	\$162.00	\$220.00
Per 10000	\$750.00		\$387.00	\$440.00	289	\$370.00
4. 3 1/2" X 6 1/2" White wove, printed one side, black ink						
Per 1,000	\$100.00		\$99.00	\$49.00	\$43.00	\$85.00
Per 5,000	\$250.00		\$191.00	\$175.00	\$155.00	\$180.00
SECTION V - CARDS						
Based on no heavy coverage or bleeds						
1. Employee Emergency Card - 3" x 5" card, 90# yellow index, printed 2 sides, black ink, digitally printed.						
Per 1000	\$50.00		\$86.00	\$32.00	\$44.00	\$50.00
Per add. 1000	\$25.00		\$47.00	\$20.00	\$44.00	\$49.00
2. Paneled Note Cards - 7" x 5" flat, scored, white, 3 color ink on <u>one side</u> . Matching envelope with no printing.						
Per 100	\$125.00		\$162.00	\$30.00	\$74.00	\$52.50
Per 500	\$200.00		\$185.00	\$114.00	\$105.00	\$125.00
Matching Envelope With No Printing						
Per 100	\$20.00		\$27.00	\$10.00	\$38.00	\$8.00
Per 500	\$30.00		\$38.00	\$40.00	\$54.00	\$40.00
3. Paneled Note Cards- Card Size: 4.25" x 5.5", 65#, 100#, or 140# paper-Full color- Printed <u>two sides</u> .						

COMPANY		Accurate Label Designs	Greenwell Chisholm	Oberst Printing Company	RR Donnelley Printing	SPRINT PRINT
Per 100 B/W	\$150.00	No Bid	\$108.00	\$32.00	\$53.00	\$50.00
Per 100 Color	\$150.00		\$162.00	\$53.00	\$74.00	\$65.00
Per 500 B/W	\$200.00		\$129.00	\$114.00	\$79.00	\$85.00
Per 500 Color	\$250.00		\$185.00	\$194.00	\$104.00	\$150.00
100 Blank Envelopes				\$11.00		
500 Blank Envelopes				\$43.00		
4. 5 1/2" x 8 1/2" 65# color, printed 2 sides black ink						
Per 1000	\$55.00		\$108.00	\$48.00	\$52.00	\$100.00
Per 5000	\$240.00		\$196.00	\$144.00	\$187.00	\$290.00
Per add. 1000	\$45.00		\$44.00	\$34.00	\$52.00	\$29.00
5. Business Cards -3 color logo, 80# white cover stock						
Full color / BK Per 250	\$30.00		\$70.00	\$38.00	\$32.00	\$32.00
Full color/ BK Per 500	\$35.00		\$73.00	\$59.00	\$38.00	\$34.00
3 color Logo / Per 250	\$30.00		\$70.00	\$35.00	\$32.00	\$32.00
3 color Logo / Per 500	\$35.00		\$73.00	\$55.00	\$38.00	\$34.00
Black ink 250	\$30.00		\$50.00	\$34.00	\$25.00	\$25.00
Black ink 500	\$35.00		\$55.00	\$45.00	\$29.00	\$25.00
6. Athletic Cards/Pass for HCHS - white, 1 PMS, printed 1 side 2 1/4" x 4" credit card thickness						
				100# white cover with round corners. The standard quantity order for passes are as follows: see insert		
Per 1000	\$60.00		\$134.00		\$53.00	\$55.00
Per 2500	\$100.00		\$189.00		\$104.00	\$80.00
7. Athletic Cards/Pass for HCHS - Gray glossy cover, PMS, printed 1 side 2 1/4" x 4" credit card thickness						
Per 1000	\$60.00		\$134.00	\$150.00	No Bid	\$55.00
Per 2500	\$100.00		\$189.00	\$335.00	No Bid	\$80.00
8. 3 1/2" x 9" Athletic Schedules, white card stock, 1 pms color, printed 2 sides, scored 4 times						
Per 1000	\$150.00		\$142.00	\$279.00	\$96.00	\$120.00
Per 5000	\$415.00		\$362.00	\$449.00	\$145.00	\$530.00
Add 1000				\$69.00		
9. 8.5" x 11" Transportation Emergency Card: 14 point white cover, 3 up on sheet, full color, printed 2 sides, 1 vertical perf and 1 horizontal perf, hole punched at corner						
Per 1000	No Bid		\$346.00	No Bid	\$365.00	\$240.00
Per 2500	No Bid		\$696.00	No Bid	\$728.00	\$400.00
Per additional 1000	No Bid		\$221.00	No Bid	\$365.00	\$120.00
10. 8 1/2" x 5" 65# white Emergency Card, printed 2 sides, black ink						
Per 1000	No bid		\$96.00	\$60.00	\$51.00	\$62.50

Oberst Printing Student Athletic Passes		
	1 Sided	2 Sided
50	\$34.00	\$55.00
100	\$43.00	\$66.00
150	\$52.00	\$76.00
200	\$60.00	\$86.00
250	\$68.00	\$95.00

COMPANY		Accurate Label Designs	Greenwell Chisholm	Oberst Printing Company	RR Donnelley Printing	SPRINT PRINT
Per 5000	No Bid		\$203.00	\$185.00	\$188.00	\$190.00
11. 2" x 3 3/4" Athletic Pass65# white card stock, maroon print, one side						
Per 500	No Bid		\$88.00	\$55.00	\$42.00	\$25.00
Per 1000	No Bid		\$92.00	\$80.00	\$53.00	\$35.00
SECTION VI - FOLDERS						
1. Permanent Record Form (18" x 11 1/2")						
Per 1000	No Bid		\$1,025.00	No Bid	\$972.00	\$725.00
Per additional 1000	No Bid		\$717.00	No Bid	\$972.00	\$725.00
2. Writing Folder (Elementary) Red						
Per 1000	No bid		\$932.00	No Bid	\$688.00	\$650.00
Per additional 1000	No Bid		\$294.00	No Bid	\$688.00	\$650.00
3. Writing Folder (Middle and High School) Manila						
Per 1000	No Bid		\$830.00	No Bid	\$688.00	\$650.00
Per additional 1000	No Bid		\$253.00	No Bid	\$688.00	\$650.00
SECTION VII - BOOKLETS/BROCHURES						
1. Booklet 8 page 11" x 17" gloss white with bleed, full color, saddle stitch						
Per 500	No Bid		\$684.00	No Bid	\$648.00	\$950.00
Per 1000	No Bid		\$1,074.00	No Bid	\$1,049.00	\$1,250.00
Per 5000	No Bid		\$1,325.00	No Bid	\$1,659.00	\$2,000.00
2. HCHS/CTE Pathways 72 page plus cover, 100# gloss cover - 70# white offset full color glossy white paper						
Per 3000	No Bid		\$7,862.00	No Bid	No Bid	\$6,750.00
Per 5000	No Bid		\$10,260.00	No Bid	No Bid	\$8,900.00
3. Parent's Guide to MAP, 8 1/2" x 11" gloss full color folded to 4 1/4" x 11"						
Per 5,000	No Bid		\$535.00	No Bid	\$380.00	\$550.00
4. Academic Success Timeline 3.5" x 4 1/4" finish size, gate fold, gloss, full color both sides						
Per 1000	No Bid		\$280.00	No Bid	\$257.00	\$270.00
Per 5000	No Bid		\$698.00	No Bid	\$599.00	\$650.00
5. Commencement Programs, 8 1/2" x 16 1/2" white glossy flat maroon print, 2 sided, tri-fold to 8 1/2" x 5 1/2"						
Per 7500	No Bid		\$280.00	No Bid	\$856.00	\$450.00
Cost for 3 hrs. typesetting	No Bid		\$135.00	No Bid	\$193.00	\$100.00
6. CTE Booklet 7 3/4" x 9 1/4" flat 100# floss cover - 70# white gloss paper, full color, folded, saddle stitch						
Per 1,000	No Bid		\$1,186.00	No Bid	No Bid	\$2,200.00
Per 5,000	No Bid		\$1,771.00	No Bid	No Bid	\$4,109.00

COMPANY	ABBA Promotions	Accurate Label Designs	Greenwell Chisholm	Oberst Printing Company	RR Donnelley Printing	SPRINT PRINT
Per additional 1,000	No Bid		\$152.00	No Bid	No Bid	No Bid
7. 8 1/2" x 5 1/2" booklet 20 page self-cover, full color 80# gloss text						
Per 1000	No Bid		\$1,168.00	No Bid	\$2,097.00	\$1,850.00
Per add. 1000	No Bid		\$151.00	No bid	\$2,097.00	\$750.00
8. 8 1/2" x 11" flat Veteran's Day Program, full color gloss, printed 2 sides, 67# white vellum Bristol Cover						
Per 500	No Bid		\$141.00	No Bid	\$273.00	\$250.00
Per 1000	No Bid		\$213.00	No Bid	\$438.00	\$350.00
9. 8 1/2" x 11" gloss shite, flat, full color folded to 4 1/4" x 11"						
Per 1000	No Bid		\$245.00	No Bid	\$160.00	\$300.00
Per 5000	No Bid		\$542.00	No Bid	\$380.00	\$550.00
SECTION VIII - Certificates						
1. 8.5 x 11", 20# white paper, 2 color						
Per 100	\$50.00		\$69.00	No Bid	\$105.00	\$55.00
Per 500	\$125.00		\$93.00	No Bid	\$119.00	\$85.00
Per 1000	\$180.00		\$126.00	No Bid	\$133.00	\$125.00
SECTION IX - MISCELLANEOUS						
1. HCS Door Hanger 4 1/4" x 10" b/W print card stock weight printed one side See sample in						
Per 1000	\$100.00		\$154.00	\$120.00	\$138.00	\$75.00
Per 5000	\$350.00		\$349.00	\$369.00	\$343.00	\$300.00
2. Note Pads - 4 1/2" x 5 1/4" 20# white printed one side, padded in 50 black ink						
Per 100 pads	No Bid		\$98.00	\$59.00	\$105.00	\$85.00
Per 500 pads	No Bid		\$206.00	\$202.00	\$306.00	\$200.00
Per 1000 pads	No Bid		\$326.00	\$355.00	\$483.00	\$325.00
3. Note Pads - 2 3/4" x 5 1/2" 20# paper printed one side, padded in 50 black ink						
Per 100 pads	No bid		\$93.00	\$48.00	\$85.00	\$75.00
4. Note Pads- 2" x 4 1/2" printed one side, padded in 50, yellow paper, "PAWS"itive Performer						
Per 50 pads	No Bid		\$81.00	\$40.00	\$64.00	\$43.00
Per 100 Pads	No Bid		\$91.00	\$60.00	\$85.00	\$74.00
Per 500 pads	No Bid		\$220.00	\$150.00	\$221.00	\$210.00
5. Parent Packet Material 8 1/2" x 11" 20 # white paper printed one side, 8 1/2" x 11" 20# color paper printed two side, collated as a set. See sample of set in packet						
Per 5000 sets	No Bid		\$2,450.00	\$4,600.00	No Bid	\$4,500.00

COMPANY		Accurate Label Designs	Greenwell Chisholm	Oberst Printing Company	RR Donnelley Printing	SPRINT PRINT
Per additional 1000 sets	No Bid		\$490.00	\$900.00	No Bid	\$80.00
6. Bookmarks - 8 1/2 x 2 1/2", full color, 100# gloss card printed 2 sided						
Per 1000	\$75.00		\$89.00	No Bid	\$79.00	\$62.50
Per add. 1000	\$50.00		\$50.00	No Bid	\$79.00	\$62.50
7. Desk Calendars Pad (12 month) 50# offset 17" x 22" pad, black ink, printed one side						
Per 100	\$450.00		\$748.00	No Bid	No Bid	\$750.00
7a. Desk Calendar Pad (12 month) 50# offset 17" x 22" pad, color, printed one side						
Per 100	\$450.00		\$2,694.00	No Bid	No Bid	\$1,800.00
8. Henderson County Schools Mission/Vision Poster, 8 1/2" x 11" full color, 80# gloss full color						
Per 100	\$50.00		\$64.00	No Bid	\$58.00	\$35.00
Per 500	\$75.00		\$99.00	No Bid	\$109.00	\$105.00
9. Henderson County Schools Mission/Vision Poster, 20" x 24 1/2" full color, 80 # gloss full color						
Per 100	\$442.00		\$526.00	No Bid	No Bid	\$350.00
Per 500	\$1,700.00		\$601.00	No Bid	No Bid	\$400.00
10. Yard Signs- 18" x 24" wired, corrugated plastic, four color						
Per 100 (2-sided)	No Bid		\$548.00	\$1,100.00	No Bid	\$900.00
Per 100 (one sided)	No Bid		\$630.00	\$800.00	No Bid	\$725.00
11. Visitor Pass 4" x 3" roll sticker, white, black ink						
Per roll	No Bid		No Bid	\$84.00	\$46.00 for sheet of 500	No Bid
Per 2 rolls				\$90.00		
Per 10 rolls				\$320.00		
Per 50 rolls	No Bid		No Bid	\$1,050.00	\$162.00 for sheet of 2,000	No Bid
12. Visitor Pass 3" x 2" roll sticker, color paper, black ink						
Per roll	No Bid		No Bid	\$75.00	\$68.00 for sheet of 500	No Bid
Per 2 rolls				\$80.00		
Per 10 rolls				\$250.00		
Per 50 rolls	No Bid		No Bid	\$750.00	\$271.00 for sheet of 2,000	No Bid
13. Visitor Pass 4"x3" roll sticker, white paper color ink						
Per roll	No Bid		No Bid	\$84.00	No Bid	No Bid
Per 2 rolls				\$90.00		
Per 10 rolls				\$320.00		
Per 50 rolls	No Bid		No Bid		No Bid	No Bid

COMPANY	ABBA Promotions	Accurate Label Designs	Greenwell Chisholm	Oberst Printing Company	RR Donnelley Printing	SPRINT PRINT
14. Prenumbered-roll tickets, 2 color print						
3 1/4" x 1 3/8" per roll	No Bid		No Bid	No Bid	No Bid	No Bid
2 7/8" x 1" per roll	No Bid		No Bid	No Bid	No Bid	No Bid
2" x 1" 24 rolls 6 colors 2,000 tickets per roll				\$14.00		
15. Sheet Labels Visitor Pass with time in/out fields, carbonless copy, 2 color print						
per 800 count box/packet	No Bid		No Bid	No Bid	No Bid	No Bid
16. 3" x 3" pad, 20# paper printed one side 50 sheets per pad						
Per 100	No Bid		No Bid	\$62.00	No Bid	No Bid
17. Color photos mounted onto 6 mm pvc board and mate spray laminated for durability. Average size 7 sq ft.						
Per mounting	\$35.00		No Bid	No Bid	No Bid	No Bid

Final Proofs Must Be Approved By Publications team at Board of Education. Be sure you have the newest school logo for printing.

Date Sample Packet Picked Up At Board Office						
Contact	Ty Rideout	Jason Mitchell	Sam Wolfe		Christina Rice	Craig Winstead
Address	228 Second Street Henderson, KY 42420	PO Box 895 Cumming, GA 30028-0895	420 E Parrish Ave Owensboro, KY 42303		300 Lang Blvd Grand Island, NY 14072	23 Dulin Street Madisonville, KY 42431
Phone Number	270-8267-5577		800-684-3267 270-684-3267		800-280-4520 Ext 2757	270-825-3376
Fax Number	270-827-0777	800-467-1636	270-686-19*28		800-773-1430	270-825-9415

Purchases can be made from highlighted vendors only

	Aluminum Athletic	Brant Williams Golf Shop	BSN Sports Dallas	Colonel Connection	Discount Dance Supply	Dive Quarters	E3 Sports Aparal	Elite Screen Printing	Bill Heath Family Sports	Gopher Sports	Howard's Golf Superstore	IRC Team Sports	Just For Kix	Kelle Company
	Discount % Cat/In Store	Discount % Cat/In Store	Discount % Cat/In Store	Discount % Cat/In Store	Discount % Cat/In Store	Discount % Cat/In Store	Discount % Cat/In Store	Discount % In Store	Discount % Cat/In Store	Discount % Catalog	Discount % Cat/In Store	Discount % Cat/In Store	Discount % Cat/In Store	Discount % Cat/In Store
			Bid # 15-49655 Required on all Purchase Orders											
General Supplies			10% Catalog		8%			10-20%	0-40%	10%				
BASEBALL	18%							10-20%	0-40%	10%				
BASKETBALL	18%							10-20%	0-40%	10%				
CHEERLEADING								10-20%	0-40%	10%				
CROSS COUNTRY	18%		10% Catalog					10-20%	0-40%	10%				
DANCE					8%			10-20%		10%			10% over \$500, 12% over \$750, 15% over \$1,000, 20% over \$2,500, 25% over \$5,000	Depends on order size and payment
FOOTBALL	18%		10% Catalog					10-20%	0-40%	10%				
GOLF		20-50%/20%						10-20%		10%				
SOCCER	18%							10-20%		10%				
SOFTBALL	18%							10-20%	0-40%	10%				
SWIMMING								10-20%		10%				
TENNIS	18%							10-20%		10%				
TRACK								10-20%	0-40%	10%				
VOLLEYBALL								10-20%		10%				
WEIGHTS, CONDITIONING, & TRAINING EQUIPMENT										10%				
WRESTLING										10%				
Other (List) Ballstopper, Donkey, lacrosse, field Hockey														
Exclusions on Discount	PV/HJ Crossbard, Vaulting Poles, MBS-40/MBS-35, FBS-40/FBS-35, Portable Pressbox/Donkey									Discount does not apply to only from Gopher Items				
Shipping	Free		Free	Free	Free with order \$100+			Free	Free			Free shipping with purchase of 6 or more cases of same brand	Free on orders over \$75 Orders under \$75 are \$2.95	
Exclusions to Free Shipping														
										Shipping charges will apply on truck-ship items				
Have published catalog	Yes		Yes		www.discountdance.com/catrequest.php3			No	NO	Yes		Yes	Yes	Yes
Contact	Tom Syron	Brant Williams	Chris Bloomfield	Cory Staples	Lauren Eggleston	Joseph Darling	Mike Eckhoff	Chris Hartman	Bill Heath	Joe Graves	Kim Howard	Patty Jones	Dee Dee Schulke	Doug Radke
Address	1000 Enterprise Drive Royersfore, PA 19468	1030 Country Club Dr. Henderson, KY 42420	PO Box 7726 Dallas, TX 75209	401 H Hoffman Dr. Henderson, KY 42420	5037 East Hunter Ave Anaheim, CA 92807	1725 Laskin Road Hilltop Plaza 515 Virginia Beach, VA 23454	2309 Worth Street Guntersville, AL 35976	1026 3rd Street Henderson, KY 42420	514 10th Street Henderson, KY 452420	2525 Lemond St. SW Owatonna, MN 55060	4401 E. Morgan Ave Evansville, IN 47715	8249 Dean Road Indianapolis, IN 46240	7842 College Road Baxter, MN 56425	4929 Boone Ave N New Hope, MN 55428
Phone	800-523-5471	270-827-3444	800-527-7510	270-577-3330	714-970-0462	757-422-3483	256-572-4530	270-827-8061	270-826-4300	855-500-2571	812-479-4500	866-486-1762	800-762-3347	763-533-8588
Fax	610-825-2378		800-365-7653		714-970-9075	757-425-5748		270-827-8069	270-826-4300	888-319-7452		317-842-5631	218-829-7618	800-496-4075
E-mail	tom.syron@myaaeworld.com	brantoga@gmail.com	bsnbid@bsnsports.com	colonelconnection@gmail.com	leggleston@discountdance.com	info@divequarters.com	mike@e3sport.com	orders@hendersonelite.com	bhfamilysports@hotmail.com	joe.graves@gophersport.com	tomhowardsgolf@aol.com	patty@ircteamsports.com	deedee@justfor.kix.com	info@kellecompany.com

	Legends	Mercury Sports	Mid America Sales Assoc, Inc.	MFAC, LLC	MOJO Sports	Power Systems, Inc.	Riddell	Roger's Athletic Company	School Health Corporation	School Specialty	Skeeter Kell	Spectrum Athletics LLC	Eurosport/Soccer.com/Sports Endeavors
	Discount % Cat/In Store	Discount % Cat/In Store	Discount % Cat/In Store	Discount % Cat/In Store	Discount % Cat/In Store	Discount % Cat/In Store	Discount % Cat/In Store	Discount % Cat/In Store	Discount % Cat/In Store	Discount % Cat/In Store	Discount % Cat/In Store	Discount % Cat/In Store	Discount % Cat/In Store
						No Bid	Vendor Bid # 125033 must appear on all purchase orders.			List-34/25% Catalog	No Bid		
General Supplies	NA				32%				12%	List-34/25% Catalog			
BASEBALL	NA				32%					List-34%/25% Catalog		12%	
BASKETBALL	NA				32%					List-34%/25% Catalog		12%	
CHEERLEADING	NA				32%								
CROSS COUNTRY	NA			10%	32%					List-34%/25% Catalog			
DANCE	NA				32%					List-34%/25% Catalog			
FOOTBALL	NA				32%			5%		List-34%/25% Catalog		12%	
GOLF	NA				32%					List-34%/25% Catalog			
SOCCER	NA				32%					List-34%/25% Catalog		12%	
SOFTBALL	NA				32%					List-34%/25% Catalog		12%	
SWIMMING	NA				32%								
TENNIS	NA				32%					List-34%/25% Catalog		12%	
TRACK	NA			10%	32%					List-34%/25% Catalog		12%	
VOLLEYBALL	NA				32%					List-34%/25% Catalog		12%	
WEIGHTS, CONDITIONING, & TRAINING EQUIPMENT					32%					List-34%/25% Catalog		12%	
WRESTLING					32%					List-34%/25% Catalog			
Other (List) Ballstopper, Donkey, lacrosse, field Hockey				10%	32%					List-34%/25% Catalog			
Exclusions on Discount													
Shipping	Free	Free delivery on any stock item	Free on some items		Stock items free		Free	13%	Free	Free			
Exclusions to Free Shipping		Non stock items subject to size and weight. Could be 5%			Shipping for excluded items are calculated on a case by case basis.							Shipping charge is based on weight of items	Shipping charges for orders over \$500 will be calculated as a percent, based on order sub- total. Percentages for orders shipped to the Continental U.S. or to an APO or FPOaddress. Ground - 5.5%, 2-Day - 6.7%, Next Day - 9% Shipping charges for orders over \$1500 will be calculated as a percent, based on order sub- total. Ground - 4%, 2 day - 6.7%, Next Day - 9%
Have published catalog		Yes	Yes	Yes	Yes		Yes	Yes	Yes	Yes		Yes	Yes
Contact	Jeremy Newcom	Darren Cato	Matt Freeman	Steven Strawderman	Michael Vick	Daniel Wells	Scott Bryant	Nathan Yarhouse	Shawniese Brown	David Fricke	Clint Conway	Derek Pahl	Issac Lopez
Address	321 Washington Ave Owensboro, KY 42301	408 Carpenter St Evansville, IN 47708	1413 South Meridian Rd Jasper, IN 47546	1600 Division Road West Warwick, RI 02893	PO Box 1172 Henderson, KY 42420	5700 Casey Dr Knoxville, TN 37909	669 Sugar Lane Elyria, OH 44035	3760 W Ludington Dr Farwell, MI 48622	865 Muirfield Dr Hanover Park, IL 60133	W6316 Design Dr. Greenville, WI 54942	1300 Industrial Dr Kennett, MO 63857	PO Box 238 Gilbertsville, KY 42044	431 US Hwy70 A East Hillsborough, NC 27278
Phone	270-684-9585	812-422-9066	800-264-4519	800-556-7464	270-631-0520	865-862-7886	440-366-8225	800-248-0270	866-323-5465	888-388-3224	270-519-7959	866-231-0368	919-640-6288
Fax	270-684-5161	812-618-9066	270-663-0855	800-682-6950	270-631-0521	865-671-1450	440-366-0041	888-549-9659	800-235-1305	888-388-6344	270-665-5088	866-205-3339	919-640-86271
E-mail	jeremy@thenextlegend.com	dcato@mercurysportsllc.com	matt@masa.com	mfathletic@mfathletic.com	michael@moiosportsllc.com	biddepartment@power-systems.com	thaupt@riddellsales.com	nvarhouse@rogersathletic.com	bids@schoolhealth.com	bidwesinotices@sch oolspecialty.com	caconway@brtc.net	dpahl@spectrumathletics.com	ilopez@sportsendeavors.com

	Spottsville Monsters Track Club, LLC	Swimville USA	Trophy House	Varsity	Victory Custom Athletic
	Discount % Cat/In Store	Discount % Cat/In Store	Discount % Cat/In Store	Discount % Cat/In Store	Discount % Cat/In Store
General Supplies			10-30%	5%	P E O N
BASEBALL					
BASKETBALL					
CHEERLEADING					
CROSS COUNTRY					
DANCE					
FOOTBALL					
GOLF					
SOCCER					
SOFTBALL					
SWIMMING		30%			
TENNIS					
TRACK	5% Pole vaulting poles, pole vaulting equipment and accessories				
VOLLEYBALL					
WEIGHTS, CONDITIONING, & TRAINING EQUIPMENT					
WRESTLING					
Other (List) Ballstopper, Donkey, lacrosse, field Hockey					
Exclusions on Discount					
Shipping				Free	
Exclusions to Free Shipping					
Have published catalog	No		No	Yes	
Contact	Keith Hobson	Anne Kennedy	Nick Clemons	Cathy Ray	Michael Lecouq
Address	520 S Elm Street Henderson, KY 42420	11800 Shelbyville Rd Louisville, KY 40243	511 Frederica St Owensboro, KY 42301	6745 Lenox Center Ct. Ste. 300 Memphis, TN 38115	20725 Prairie st Chatsworth, CA 91311
Phone	270-724-2218	502-245-9811	270-684-2305	800-533-8022 Ext 5827	818-349-8476
Fax	866-796-7479	502-244-6179	270-684-2306		818-349-3198
E-mail	smtrackclub@gmail.com	anne@swimvilleusa.com	nick@trophyhouseusa.com	oebids@varsity.com	michael@victory-la.com

Part B

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Part B

VENDOR		MOJO Sports	Power Systems, Inc	Riddell	Roger's Athletic Company	School Health Corporation	School Specialty	Skeeter Kell	Spectrum Athletics LLC	Eurosport/Soccer.com/Sports Endeavors	Spottsville Monsters	Swimville USA	Trophy House	Varsity	Victory Custom Athletic
BASEBALLS			No Bid					No Bid							No Bid
1	Game Baseballs, Rawlings R100 KHSAA Approved	\$79.00													
2	Baseballs, Worth Brand														
	Rawlings RKHSAA	\$58.00													
BASKETBALLS															
3	Basketball, Boys Game Ball, Wide Seams, Rawlings KHSAA Approved	\$47.50													
4	Basketball, Girls Leather Game Ball, Wide Seams, Rawlings KHSAA Approved	\$47.50													
FOOTBALLS															
5	Footballs, Leather, Rawlings ST Pro	Rawlings R2-KY \$63.85 Rawlings PRO5AB \$59.35													
6	Footballs, Leathers, Rawlings ST 5	\$59.35													
7	Footballs, Leather, Wilson TDY-Middle School	Wilson WTF1300B \$35.05													
SOCCER BALL															
8	Balls, Game, KHSAA Approved	Royale \$45.00								Select #64494 \$62.99					
SOFTBALLS															
9	Balls, Game, KHSAA Approved, 12" Optic Yellow, Leather Cover. Wilson A9011SST or KHSAA Approved	Worth PX2RXL-KY or C12RXL-KY \$68.00													
VOLLEYBALLS															
10	Balls, Game, Leather, 18-Panel, KHSAA Approved. Rawlings	Molten 62-2722 \$34.00													
TENNIS BALLS															
11	Wilson or Penn														
	Dunlop Championship														
	Dunlop Grand Prix														
	Penn 521812						\$11.47								
	Penn Championship														
	Pro Penn Marathon														
	Wilson Championship														
	Wilson US Open														
	Wilson 05722														
	Gamma C-G-C-B	\$12.32													

HENDERSON COUNTY BOARD OF EDUCATION
BID #1-16-5-1 ATHLETIC SUPPLIES & EQUIPMENT
PART C Tabulation - Percent Discount

	Discounts NAME	BRAND	Aluminum Athletic	Brant Williams Golf Shop	BSN Sports Dallas	Colonel Connection	Discount Dance Supplies	Dive Quarters	E3 Services	Elite Screen Printing	Bill Heath's Family Sports	Gopher Sports	Howard's Golf Superstore	IRC Team Sports	Just For Kix	Kelle Company	Legends	Mid America Sales Assoc, Inc.	Mercury Sports	MFAC, LLC	MOJO Sports	Power Systems, Inc.
1	A4							No Bid	No Bid	10-30%			No Bid									No Bid
2	Active Ankles			25%													25%		30-40%		25%	
3	Addidas		50.00%			0%				10-30%		10%		25-30%			30%			10%	35%	
4	Alexandra Collection																		30-40%			
5	Alleson																		30-40%			
6	Antigua													20-30					30-40%			
7	Asics			30%		0%				10-30%				25-30%			25%			10%		
8	Badger																25		30-40%			
9	Bike Athletic																25%					
10	Capezio/Bloch/Gotta Flurt																					
11	Champion			30%						10-30%							25%		30-40%			
12	Champro																		30-40%			
13	Cobblestone			20%							0-40%									10%	31%	
14	Converse																					
15	DUC													20-30								
16	Easton			25%								10%							30-40%		27%	
17	Fila													20-30								
18	Gator			20%																		
19	Gia Mia																					
20	GTM Direct																					
21	Holloway			30%		0%	8%			10-30%	0-40%						25%		30-40%		32%	
22	In Sport			25%																		
23	Kaepa			25%			8%															
24	Mikasa			30%								10%									26%	
25	Mizuno			30%						10-30%											33%	
26	Molten			25%															30-40%		30%	
27	Nike Clothing		50.00%	35%		0%				10-30%				25-30%			25%		30-40%	10%		
28	Nike Footwear		50.00%	30%		0%				10-30%				25-30%			25%			10%		
29	Premier																					
30	Puma			25%																		
31	Rawlings			30%						10-30%	0-40%						25%		30-40%		34%	
32	Reebok Footwear																25%					
33	Reebok Uniforms									10-30%							25%					
34	Riddell																					
35	Rip-It																		30-40%			
36	Robbins Next																					
37	Russell																25%		30-40%		33%	
38	Schutt			20%							0-40%								30-40%		31%	
39	Spalding			25%								10%									25%	
40	Speedo			25%													25%					
41	Sport Source International													20-30								
42	Tachikara			30%								10%					25%		30-40%		25%	
43	Tyr			30%													25%				25%	
44	UnderArmour			35%						10-30%							25%		30-40%		31%	
45	Varsity Spirit Fashion																					
46	Wilson			30%						10-30%				30%			25%		30-40%		31%	
47	Worth			30%						10-30%	0-40%						25%		30-40%		31%	
48	Xenith																		30-40%			
49	MFathletic																			10%		
50	Perform Better																			10%		

HENDERSON COUNTY BC
BID #1-16-5-1 ATHLETIC S
PART C Tabulation - Perc

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