

Henderson County Schools

1805 Second Street, Henderson, Kentucky 42420
(270) 831-5000 Fax: (270) 831-5009
www.henderson.kyschools.us



TO: Marganna Stanley, Superintendent
And Board Members

From: Cindy Cloutier *Cindy Cloutier*

Date: December 21, 2015

SUBJ: Bid Recommendations

BID RECOMMENDATIONS:

Refuse Pick-Up Bid # 14-15-5-12

Invitations were sent to Republic Services, Madisonville Disposal, and Advanced Disposal Services. We did not receive a bid from Madisonville Disposal. Republic Services turned in the lowest bid of the two. We have used Republic Services in the past. We recommend the contract be awarded to Republic Services.

Elementary Yearbooks Bid # 11-15-5-12

Invitations were sent to Farr Better Supply, Herff Jones, HR Imaging Partners, Inc., Inter-State Studio, Jostens, Lifetouch Publishing Co, Taylor Publishing Co, and Walsworth Yearbooks. Bids were received from Balfour Publishing, Farr Better, Herff Jones, Inter-State Studio, and Lifetouch Publishing Co. Jostens did not bid but sent an explanation why they did not bid. Prices varied for each school based on the number of pages and choice of hard cover, soft cover, color pages, and black and white pages. Based on that information, Balfour Publishing, Farr Better Supply, Herff Jones, and Inter-State Studio had the lowest prices for different schools. We are recommending that the contract be awarded to Balfour Publishing for AB Chandler, Bend Gate, and Cairo; Farr Better Supply for Thelma B. Johnson Early Learning Center, Jefferson, South Heights, and Spottsville; Herff Jones for Niagara; and Inter-State Studio for East Heights.

Middle School Yearbooks Bid # 12-15-5-12

Invitations were sent to Farr Better Supply, Herff Jones, HR Imaging Partners, Inc., Inter-State Studio, Jostens, Life Touch National School Studios, Taylor Publishing Company, and Walsworth Yearbooks. Bids were received from Balfour Publishing, Farr Better Supply, Herff Jones, Jostens, and Life Touch National School Studios. When we totaled the cost from Balfour Publishing and Farr Better Supply for both North Middle and South Middle, these two companies were within 8 cents of each other. We are permitted to award to multiple vendors under the Model Procurement Laws. We are recommending that both companies be awarded the bid so that each middle school can choose the best company to meet their individual needs.

High School Yearbooks Bid # 13-15-5-12

Invitations were sent to Herff Jones, HR Imaging Partners, Inc., Jostens, Life Touch, and Walsworth Yearbooks. We received bids from Herff Jones, Jostens, and Life Touch. Of the three bids, Jostens was the lowest evaluated bid. We are recommending that the contract be awarded to them.

HENDERSON COUNTY BOARD OF EDUCATION
1805 Second Street
Henderson, Kentucky 42420

TABULATION OF BIDS
YEARBOOKS - ELEMENTARY SCHOOL
BID # 13-15-5-12

Company	Balfour Publishing	Farr Better	Herff Jones	HR Imaging Partners, Inc.	Inter-State Studio	Jostens	Lifetouch Publishing Co.	Taylor Publishing Co.	Walsworth Yearbooks
Thelma B Johnson Early Learning Center - 200 copies				No Bid		Declined to bid with explanation		No Bid	No Bid
40 Estimated pgs.									
Hard Cover/Color	\$14.50	\$11.98	\$16.41		\$15.00		N/A		
Soft Cover/Color	\$10.00	\$9.98	\$9.93		\$11.00		\$11.10		
Soft Cover/Black & White	\$9.50	\$8.98	\$9.93		\$7.50		\$8.50		
A. B. Chandler - 200 copies									
32 Estimated pgs.									
Hard Cover/ Color	\$13.00	\$12.98	\$16.97		\$15.75		\$16.10		
Soft Cover/ Color	\$9.00	\$10.98	\$10.49		\$11.75		\$11.60		
Soft Cover/ Black & White	\$8.50	\$9.98	\$10.49		\$8.20		\$8.90		
Bend Gate - 225 copies									
40 Estimated pgs.									
Hard Cover/ Color	\$13.00	\$12.98	\$17.49		\$14.00		\$16.10		
Soft Cover/ Color	\$9.00	\$10.98	\$10.49		\$10.50		\$11.10		
Soft Cover/ Black & White	\$8.50	\$9.98	\$10.00		\$8.35		\$8.90		
Cairo - 150 copies									
20 Estimated pgs.									
Hard Cover/ Color	No Bid	\$14.00	\$15.34		\$13.90		N/A		
Soft Cover/ Color	\$8.00	\$10.34	\$8.86		\$9.90		\$10.25		
Soft Cover/ Black & White	\$7.50	\$9.34	\$8.86		\$6.50		\$7.90		
E. Heights - 175 copies									
52 Estimated pgs.									
Hard Cover/ Color	\$16.80	\$16.17	\$20.19		\$17.25		\$20.00		
Soft Cover/ Color	\$12.75	\$12.17	\$13.71		\$14.25		\$15.50		
Soft Cover/ Black & White	\$12.25	\$11.17	\$13.71		\$11.00		\$11.90		
Jefferson - 175 copies									
32 Estimated pgs.									
Hard Cover/ Color	\$14.50	\$13.88	\$16.70		\$15.95		N/A		
Soft Cover/ Color	\$10.00	\$9.88	\$10.22		\$11.95		\$11.60		
Soft Cover/ Black & White	\$9.50	\$8.88	\$10.22		\$8.50		\$8.90		
Niagara - 322 copies									
24 Estimated pgs.									
Hard Cover/ Color	\$12.00	\$11.38	\$13.53		\$13.75		N/A		
Soft Cover/ Color	\$8.00	\$8.35	\$7.05		\$9.75		\$8.30		
Soft Cover/ Black & White	\$7.50	\$7.85	\$7.05		\$5.95		\$6.70		
So. Heights - 100 copies									
28 Estimated pgs.									
Hard Cover/ Color	\$13.50	\$13.50	\$18.50		\$17.70		N/A		
Soft Cover/ Color	\$9.50	\$9.96	\$12.02		\$12.70		\$14.20		
Soft Cover/ Black & White	\$9.00	\$8.96	\$12.02		\$9.25		\$11.20		
Spottsville - 425 copies									
60 Estimated pgs.									
Hard Cover/ Color	\$12.00	\$11.55	\$17.99		\$16.50		\$16.50		
Soft Cover/ Color	\$7.75	\$7.96	\$11.51		\$13.45		\$12.00		
Soft Cover/ Black & White	\$7.25	\$6.96	\$11.51		\$9.85		\$9.30		
Optional Extras:									
1. Additional Copies - Color	Same	Same	Same as price above		Same Cost		Same		

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TABULATION OF BIDS
YEARBOOKS - ELEMENTARY SCHOOL
BID # 13-15-5-12

Company	Balfour Publishing	Farr Better	Herff Jones	HR Imaging Partners, Inc.	Inter-State Studio	Jostens	Lifetouch Publishing Co.	Taylor Publishing Co.	Walsworth Yearbooks
Additional Copies -Black/White	Same	Same	Same as price above		Same Cost		Same		
2. Additional Color pgs in multiples of 4		\$.25 per book	See breakdown below		\$.50 per		\$.5 per copy		
Additional B/W pgs in multiples of 4	\$300.00 Flat Fee	\$.25 per book	See breakdown below		\$.50 per		\$.5 per copy		
Special Services Offered	Experienced representatraive, online program, upgrade to size 8 @ no cost, customizable deadlines with 6 week guarantee, no limit on color or font use		8 1/2 book included 4/C Cover included, 5-week turnaround, shipping included, eshare for parent upload of photos to yearbook staff-included, ebusiness for online tracking of yearbook sales-included, yearbook order center for online sale of yearbook-included Self-		We handle group photography. We can provide layout and completion of the bood. Full training- either or both- worikshop and at the school. Local office, yearbook representative and photography representative.				
Contact	Elizabeth Knapp	Bob Farr	Joh Erickson	Ryan Reynolds	John Bopp	Cam Bardwell	Brian Schunemann	Elizabeth Knapp	Jo Beliles
Address	1010 Simmental Creek Ridge Bardstown, KY 40004	PO Box 565 West Paducah, KY 42086	4625 W 62nd St Indianapolis, IN 46268	4105 Progress Drive Ottawa, IL 61350	5338 Vogel Road Evansville, IN 47715	6999 Cottage Lane Newburgh, IN 47630	1915 N. Green River Road Evansville, In 47715	1010 Simmental Creek Ridge Bardstown, KY 40004	3305 Kern Road Evansville, IN 47720
Phone	502-794-1580	800-455-0368	317-695-7190	815-343-5223	812-401-3801	812-639-2306	812-473-4749	502-794-1580	812-483-5858
Fax	502-349-7691	270-744-0031	317-612-3418		812-925-7430		812-473-4923	502-349-7691	
E-mail	elizabethknapp98@gmail.com	farrbettersupply@comcast.net	jerickson@herffjones.com	rreynolds@hrimaging.com	jbopp@inter-state.com	cam.bardwell@jostens.com	bschunemann@lifetouch.com	elizabethknapp@hotmail.com	jo.beliles@walsworth.com

TBJ ELC \$.67 per book
AB Chandler \$.62 per book
Bend Gate \$.
Cairo \$.74 per book
East Heights \$.74 per book
Niagara \$.57 per book
South Heights \$.80 per book
Spottsville \$.46 per book

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TABULATION OF BIDS
YEARBOOK - MIDDLE SCHOOL
BID # 12-15-5-12

For 2016-2017 Academic School Year

Company	Balfour Publishing	Farr Better Supply	Herff Jones	HR Imaging Partners, INC	Inter-State Studio	Jostens	LifeTouchNational School Studios	Taylor Publishing Company	Walsworth Yearbooks
Bid Price on Color Yearbook, including freight North Middle School	North Middle - \$12.30/Book	North Middle - \$12.52	North Middle - \$22.00/Book	No Bid	No Bid	North Middle\$13.00	North Middle 96 pages \$17.58 Middle 104 pages \$18.38	No Bid	No Bid
	South Middle - \$14.20/Book	South Middle - \$13.90/Book	South Middle - \$23.00 /Book			South Middle \$15.00	South Middle 104 pages \$21.74		
Optional Extras:									
1. Additional Copies	North Middle - \$12.30/Book	Same	\$22.00 Each			North Middle \$13.00	Same Price		
	South Middle - \$14.20/Book	Same	\$23.00 Each			South Middle \$15.00	Same Price		
Special Services	Local workshop available, custom deadlines, all books size 8 (upgrade from size 7 in bid), experienced representative (11 yrs), experience with schools	No charge to upgrade to size 8 1/2 x 11	4/c cover included, 8 1/2' x 11" trim, 5 week turnaround, Yearbook Order Center for web-based sales, 3Business for sales tracking, eShare for photo submission			<ul style="list-style-type: none">• Yearbook trim size 8 1/2 x 11• Summer workshop in Evansville, IN• Full color custom designed cover (staff can meet with professional graphic designer in person at workshop or web conferencing at school)• Replayit.com "safe" image sharing website (connected to yearbook creation website - includes huma filtering service of all images)• Replayit.com app for Droid and iPhone• Replayit.com free year round online yearbook experience for staff, students, and Henderson county community• FREE access to 2017 "TIME CAPSULE" - includes all pictures taken by staff and uploaded to creation website. Access is via replayit.com• Yearbookavenue.com - for creation of all pages, staff and project management, and financial management• Yearbookers toolkit app for iPad• Jostensyearbooks.com virtual storefront for sales and marketing of yearbooks• Optional postcard mailings and automated email blasts to all yearbook non buyers• Optional custom "Back To School" yearbook sales flyers with envelope attached for easy payment management• Program will have in-school, telephone, and email customer support from Cam Bardwell, full time Jostens yearbook consultant with 15 years of experience• Free access to "THE HARBOR" - featuring Mike Smith. Monthly character building videos with accompanying curriculum for use in any classroom or program.	<ul style="list-style-type: none">• Pages-Once books reach 80 pages in size they are printed in increments of 8so for NMS the book would need to be 96 pages or 104 pages• Color Endsheets\$156 per order (1 color Lifetouch Design)\$303 per order (Full color Lifetouch Design)\$204 per order (1color customer design)\$501 per order (Full color customer design)		
Contact	Elizabeth Knapp	Bob Farr	Jon Erickson	Ryan Reynolds	Dan Saylor	Cam Bardwell	Brian Schunemann	Elizabeth Knapp	Jo Beliles
Address	1010 Simmental Creek Ridge Bardstown, KY 40004	8835 West Airport Road West Paducah, KY 42086	4625 N 62nd Street Indianapolis, IN 46268	4105 Progress Drive Ottawa, IL 61350	7388 Bosma Drive Newburgh, IN 47630	6999 Cottage Lane Newburgh, IN 47630	1915 N Green river Road Evansville, IN 47715	1010 Simmental Creek Ridge Bardstown, KY 40004	3305 Kern Road Evansville, IN 47720
Phone	502-794-1580	270-744-0030	317-695-7190	815-343-5223	812-925-7420	812-639-2306	888-811-4293	502-794-1580	812-483-5858
Fax	502-349-7691	270-744-0031	317-612-3418		812-925-7430		812-923-9083	502-349-7691	
E-Mail	elizabethknapp98@gmail.com	bfarr1844@gmail.com	jerickson@herffjones.com	rreynolds@hrimaging.com	dansinterstate@aol.com	cam.bardwell@jostens.com	bschunemann@lifetouch.com	elizabethknapp@hotmail.com	jo.beliles@walsworth.com

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TABULATION OF BIDS
YEARBOOK - HIGH SCHOOL
BID #11-15-5-12

Company	Herff Jones	HR Imaging Partners, Inc	Jostens	Life Touch	Walsworth
Bid Price on Black/White Yearbook, including freight	\$29.75	No Bid	\$22.00	\$45.89	No Bid
Bid Price on Color Yearbook, including freight	\$29.75		\$27.00	\$59.66	
Bid Price on Optional Extras:					
1. Additional Copies- per copy	\$29.00		\$22.00	\$45.89	
2. Additional Full Color Copies	\$29.00		\$27.00	\$56.99	
3. Additional blk/white pages in multiples of 4	\$610.00		\$330.00	Multiples of 8 \$1.00 per copy	
4. Additional color pages in multiples of 4	\$610.00		\$440.00	Multipler of 8 \$1.00 per copy	
Art Charge per hour	\$55.00		\$50.00	\$40.00	
Does bid price include yearbook specific software?	Yes		Yes - online creation	Yes	
Extra charge for yearbook specific software	N/A		No	Zero	
Company's special discounts or interest allowances	4% discount for payment of base agreements by November 7, 2016		No Response	No additional discounts	
Additional Services and Costs	<ul style="list-style-type: none">• eshare - NC• Yearbook Order Center - NC• eBusiness - N/C• Plusone - NC• Merchandising sales support - N/C• Summer workshops available in Ohio, Indiana, Kentucky, and Tennessee. Prices and dates to be announced.		<ul style="list-style-type: none">• Yearbook trim suze 8 1/2 x 11• Summer workshop in Evansville, IN• Full color custom designed cover (staff can meet with professional graphic designer in person at workshop or web conferencing at school)• Replayit.com "safe" image sharing website (connected to yearbook creation website - includes huma filtering service of all images)• Replayit.com app for Droid and iPhone• Replayit.com free year round online yearbook experience for staff, students, and Henderson county community• FREE access to 2017 "TIME CAPSULE" - includes all pictures taken by staff and uploaded to creation website. Access is via replayit.com• Yearbookavenue.com - for creation of all pages, staff and project management, and financial management• Yearbookers toolkit app for iPad• Jostensyearbooks.com virtual storefront for sales and marketing of yearbooks• Optional postcard mailings and automated email blasts to all yearbook non buyers• Optional custom "Back To School" yearbook sales flyers with envelope attached for easy payment management• Program will have in-school, telephone, and email customer support from Cam Bardwell, full time Jostens yearbook consultant with 15 years of experience• Free access to "THE HARBOR" - featuring Mike Smith. Monthly character building videos with accompanying curriculum for use in any classroom or program.	Summer workshops are available. Lifetouch will pay the cost for the advisor and two students to attend. Travel expenses and accommodationa not included.	
Deadlines based on mid-April delivery date	Customse deadlines based on school's ne4eds. <ul style="list-style-type: none">• 11-1-16 56 pages• 11-15-16 62 pages• 12-7-16 62 pages• 1-11-17 62 pages• 2-1-17 62 pages• 2-29-17 56 pages		Customized by adviser and rep.	Deadline chart not included with bid submission.	
Contact	Jon Erickson	Ryan Reynolds	Cam Bardwell	Brian Schunemann	Jo Beliles
Address	4625 w. 62nd Street Indianapolis, IN 46268	4105 Progress Drive Ottawa, IL 61350	6999 Cottage Lane Newburgh, IN 47630	1915 N Green River Road Evansville, In 47715	3305 Kera Road Evansville, IN 47711
Phone	317-695-7190	815-343-5223	812-639-2306	888-811-4293	812-483-5858
Fax	317-612-3418			812923-9083	
E-mail	ierickson@herffjones.com	rreynolds@hrimaging.com	cam.bardwell@jostens.com	bschunemann@lifetouch.com	jo.beliles@walsworth.com

Henderson County Schools
1805 Second Street
Henderson, KY 42420
Refuse Pick-up Tabulation Sheet
Bid # 14-15-5-12

Company					Republic Services		Madisonville Disposal		Advanced Disposal Services (Formerly Veolia Environmental Services)		
COST FOR REFUSE PICKUP PER WEEK											
SITE OF PICKUP	Container	Size of Container	Regular Session Pickup Times	Summer & Interessions Pickup Times	Cost For Regular Session Per Week (38 weeks)	Cost For Summer & Interession Per Week (14 weeks)	Cost For Regular Session Per Week (38 weeks)	Cost For Summer & Interession Per Week (14 weeks)	Cost For Regular Session Per Week (38 weeks)	Cost For Summer & Interession Per Week (14 weeks)	Cost For Summer & Interession Per Week (14 weeks)
Bend Gate											
920 Bend Gate Road	Trash	2-6 YD	4/week	1/week		\$88.32		\$22.08		\$139.05	\$34.76
Henderson											
Cairo Elementary											
10694 Hwy. 41-A	Trash	1-6 YD slant & 1-8 YD slant	1/week	1/week		\$25.76		\$25.76		\$37.56	\$37.56
Henderson											
Central Academy											
851 Center Street	Trash	1-6 YD	2/week	1/week		\$22.08		\$11.04		\$41.45	\$20.72
Henderson											
Chandler Elementary											
11215 U. S. 60 West	Trash	2-6 YD	3/week	1/week		\$66.24		\$22.08		\$104.78	\$34.76
Corydon											
East Heights											
1176 Adams Lane	Trash	2-6 YD	4/week	1/week		\$88.32		\$22.08		\$139.05	\$34.76
Henderson											
Jefferson Elementary											
315 Jackson Street	Trash	2-6 YD	3/week	1/week		\$66.24		\$22.08		\$104.28	\$34.76
Henderson											
Niagara											
13043 Hwy. 136 East	Trash	2-6 YD	3/week	1/week		\$66.24		\$22.08		\$104.28	\$34.76
Henderson											
South Heights Elementary											
1199 Madison	Trash	2-6 YD	4/week	3/week		\$88.32		\$66.24		\$139.05	\$104.28
Henderson											
South Middle School											
800 South Alves Street	Trash	2-6 YD	4/week	2/week		\$88.32		\$44.16		\$139.05	\$69.52
Henderson											
Spottsville Elementary											
9190 U.S. 60 East	Trash	2-6 YD	3/week	1/week		\$66.24		\$22.08		\$104.28	\$34.76
Spottsville											
North Middle School											
1707 Second Street	Trash	2-6 YD	4/week	2/week		\$88.32		\$44.16		\$139.05	\$69.52
Henderson											
Henderson Co. High School											
2424 Zion Road	Trash	2-6 YD	5/week	2/week		\$110.40		\$44.16		\$178.86	\$69.52
Henderson											
Henderson Co CTE		1-8 YD	4/week			\$58.88				\$92.68	
2424 Zion Road											
Stadium, HCHS											

No Bid

Henderson County Schools
1805 Second Street
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Refuse Pick-up Tabulation Sheet
Bid # 14-15-5-12

Company					Republic Services			Madisonville Disposal		Advanced Disposal Services (Formerly Veolia Environmental Services)			
COST FOR REFUSE PICKUP PER WEEK													
Zion Road	Trash	1-8 YD	4/week	1/week		\$58.88	\$14.72				\$92.68	\$23.17	
Board of Education & Support Services													
1805 Second Street	Trash	1-6 YD	1/week	1/week		\$11.04	\$11.04				\$20.72	\$20.72	
Henderson													
Buildings & Grounds													
5704 Airline Road	Trash	1-6 YD	1/week	1/week		\$11.04	\$11.04				\$20.72	\$20.72	
Henderson													
Bus Garage											b6		
5675 Airline Road	Trash	1-8 YD	1/week	1/week		\$14.72	\$14.72				\$23.17	\$23.17	
Henderson													
Theima B Johnson Early Learning Center	Trash	1-8 YD	3/week	1/week		\$44.16	\$14.72				\$69.51	\$23.17	
TOTAL WEEKLY						\$1,063.52	\$434.24						
Fuel Surcharge					3%	\$31.91	\$13.03				5% of total	\$84.24	\$34.54
(Describe how calculated)													
Henderson Co. Fee						NA	NA				\$50.55	\$20.72	
Total + fee + surcharge per week						\$1,095.43	\$447.27				\$1,819.51	\$745.89	
ANNUAL COST						\$41,626.34	\$6,261.78				\$69,141.38	10,442.46	
Price for a requested non-scheduled pickup					\$20.00 per 6 yard extra. \$30.00 per 8 yard extra per pickup						\$60.00		
How many vehicles are available in your company fleet?					70						59		
How many people do you have employed					110						105		
Are your vehicles properly insured?					Yes						Yes		
Are your employees properly insured?					Yes						Yes		
Contact					Todd Chamberlain			Brian Stallins		Tim Schmitt			
Address					2017 N Fares Ave Evansville, IN 47711			2722 North Main Street Madisonville, KY 42431		12900 Warrick County Line Road Evansville, IN 47725			
Phone					812-424-3345			270-824-8000		812-868-1100			
Fax					812-421-1434			270-824-8402		812-867-2899			
E-Mail					cdraper@republicservices.com					tim.schmitt@advanceddisposal.com			