

AWARD OF BIDS/PROPOSALS

The following is a summary of bids/proposals submitted from the Purchasing Department for approval.

BIDS/PROPOSALS

BID		DEPARTMENT	RESPONSE – NUMBER RECEIVED
1. RFP 54-15 Special Education Audit	1. Commerce Lexington 2. TSMSSDC 3. Economic Engine	Special Education	6
2. Bid 47-15 Science Equipment Materials - Catalog	1. TSMSSDC 2. Commerce Lexington 3. Economic Engine	Purchasing	13
3. Bid 57-15 Music Instruments and Supplies Catalog	1. TSMSSDC 2. Commerce Lexington 3. Economic Engine	Purchasing	14
4. Bid 58-15 Student Pictures	1. TSMSSDC 2. Commerce Lexington 3. Economic Engine	Purchasing	3
5. Bid 59-15 Electric Generators Preventive Maintenance	1. TSMSSDC 2. Commerce Lexington 3. Economic Engine	Maintenance	5

AWARD OF BIDS/PROPOSALS

1. RFP 54-15 Special Education Audit

This RFP was sent out to find a qualified firm that has successfully conducted audits/studies of special education programs and services in public school districts. The purpose of the study is to determine the most effective and efficient programming for special education students in Fayette County Public Schools while providing a quality program for students.

Key to Markings

Recommended Bid Award

Vendor: The following bidders submitted proposals on the indicated contract:

- Atlantic Research Partners
- Cross & Joftus ###
- Education Exponential Global Consulting, LLC
- Phi Delta Kappa International/Curriculum Management Solutions, Inc.
- Prismatic Services, Inc.
- Public Consulting Group

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Special Education Audit	Approximately \$21,900.00 before negotiations	General Fund	Nonrecurring	2015/2016 school year

Funding Key: General Fund

STAFF CONTACT: Lisa Deffendall

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
“Accept proposal from Cross & Joftus.”

2. Bid 47-15 Science Equipment, Materials Catalog

BACKGROUND AND RATIONALE:

This bid provides a multiple award catalog contract used to purchase science equipment, materials and supplies for FCPS. Approval of the contracts will permit FCPS to continue to operate without disruption to the services required to support the educational process.

Vendor: The following bidders received specifications and have bid on the indicated contract:

Key to Markings

Bid Award

KPC Has KPC bid that will be used

CKEC Has CKEC bid that will be used

ACE Educational Supplies (CKEC)	33%
Acorn Naturalist ###	0-20%
Bio Corporation (CKEC)	5%
Frey Scientific ###	28%
ETA Hand 2 Mind ###	15%
Fisher Scientific ###	33-35%
Lakeshore Learning Materials ###	5%
Pitsco ###	0%
Sargent Welch ###	33%
Wards Natural Science ###	15%
School Outfitters (CKEC)	3%
Kamico Instructional Media	0%
Sempco Inc ###	15%

Contract Period: Beginning January 1, 2016 and ending December 31, 2016

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Science Equipment/ Materials/ Supplies	Last year's expenditure was approximately \$200,000.00	Schools and departments	Recurring	Immediate contract to provide Science equipment/ materials/supplies for all schools K-12 for 2015as well as fiscal compliance with bid laws.

Funding key: Schools and Departments

STAFF CONTACT: David Helm, Science Content Specialist

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
“accept bids from Acorn Naturalist, Frey Scientific, ETA Hand 2 Mind,
Fisher Scientific, Lakeshore Learning Materials, Pitsco, Sargent Welch, Wards Natural Science,
Sempco Inc..”

3. Bid 57-15 Music Instruments and Supplies Catalog

BACKGROUND AND RATIONALE:

This bid provides a multiple award catalog contract used to purchase music instruments and supplies for FCPS. Approval of the contracts will permit FCPS to continue to operate without disruption to the services required to support the educational process.

Vendor: The following bidders received specifications and have bid on the indicated contract:

Key to Markings

Recommended Bid Award

<u>Company</u>	Percentage Discount from public pricing			
	<u>Music Instruments</u>	<u>Sheet Music</u>	<u>Other Supplies</u>	<u>Instrument Repair</u>
### Doo Wop Shop	20-40	20	10-20	10
### Shar Products	10	20	10	NB
### Washington Music Center	0-60	0-20	0-60	NB
### Hurst Music (WBE)	35-50	10	30-40	0
### Sam Ash Music	0	0	0	NB
### Music in Motion	0	0	0	NB
### Gist Piano Center	10-30	30	20	30
Lakeshore Learning Materials	5	NB	5	NB
### Peripole Inc	5	NB	5	NB
### Universal Melody	0	0	0	0
### Suzuki Music	10	NB	NB	NB
B & H Photo	1	NB	1	NB
### Wenger Corp	NB	NB	5	NB
School Outfitters	NB	NB	3	NB

Contract Period: Beginning January 1, 2016 and ending December 31, 2016

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Music Instruments/ Supplies	Last year's expenditure was over \$20,000.00	Schools and departments	Recurring	Immediate contract to provide Music Equipment /supplies for all schools K-12 for 2013-2014 as well as fiscal compliance with bid laws.

Funding key: Schools and Departments

STAFF CONTACT: Grady Ford, Purchasing

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION:

A motion is in order to:

“accept bids from Doo Wop Shop, Shar Products, Washington Music Center, Hurst Music, Sam Ash Music, Music in Motion Gist Piano Center, Peripole Inc, Universal Melody, Suzuki Music, Wenger Corp.”

4. Bid 58-15 – Student Pictures

BACKGROUND AND RATIONALE:

This is a school picture bid that affords annual quality photos for students and parents to purchase and serves as a fundraising project for individual schools. The established contracts provide for furnishing individual pictures at the most favorable prices and terms possible with schools receiving the “school markup”.

Vendor: The following bidders received specifications and have bid on the indicated contract:

Key to Markings

- Recommended Bid Award

<u>Company</u>	<u>Package</u>	<u>Studio Bid Price</u>	
<u>Holifield Photography</u>			
Grades PreK - 11	A (290 sq. in.) (1 pose)	\$11.50	###
	B (175 sq. in.) (1 pose)	\$8.00	###
	C (105 sq. in.) (1 pose)	\$3.25	###
Grade 12	290 sq. in. with 3"x5" glossies/photographs	\$36.00	###
Grade 12 - Alternate	290 sq. in. with 2"x3" glossies/photographs	36.00	###
<u>Lifetouch National School Studios</u>			
Grades PreK - 11	A (290 sq. in.) (1 pose)	\$16.00	###
	B (175 sq. in.) (1 pose)	\$14.50	###
	C (105 sq. in.) (1 pose)	\$10.00	###
Grade 12	290 sq. in. with 3"x5" glossies/photographs	\$30.00	###
Grade 12 - Alternate	290 sq. in. with 2"x3" glossies/photographs	\$30.00	###
<u>Strawbridge Studio</u>			
Grades PreK - 11	A (290 sq. in.) (1 pose)	\$10.50	###
	B (175 sq. in.) (1 pose)	8.00	###
	C (105 sq. in.) (1 pose)	4.25	###
Grade 12	290 sq. in. with 3"x5" glossies/photographs	NO BID	
Grade 12 - Alternate	290 sq. in. with 2"x3" glossies/photographs	NO BID	

Contract Period: January 1, 2016 and ending December 31, 2016

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Student Pictures	Not Applicable	Not Applicable	Recurring	Will allow students and parents to receive quality photography services annually and provide a fundraiser project for schools

STAFF CONTACT:

Grady Ford, Supervisor of Purchasing

POLICY REFERENCE:

KRS 45A.365

RECOMMENDATION:

A motion is in order to:
“accept bids from Holifield Photography, Strawbridge Studios, Lifetouch
National School Studios.”

5. Bid 59-15 Electric Generators Preventive Maintenance

Each FCPS facility is equipped with emergency power generators and transfer switches. Preventive maintenance ensures that in the event of a power failure, emergency lighting and communication systems will continue to function, thereby protecting the safety of students and staff.

Vendor: The following bidders received specifications and have submitted a proposal on the indicated contract:

Key to Markings
- Recommended Bid Award

Edens Electric & Generators PM LLC

Price for furnishing a Preventive Maintenance
Contract for Electric Generators and
Generator Transfer Panels \$80,225.00

IAC Power Systems

Price for furnishing a Preventive Maintenance
Contract for Electric Generators and
Generator Transfer Panels \$79,500.00 ###

Nixon Power Services

Price for furnishing a Preventive Maintenance
Contract for Electric Generators and
Generator Transfer Panels \$85,025.00

Cummins Crosspoint

Price for furnishing a Preventive Maintenance
Contract for Electric Generators and
Generator Transfer Panels \$113,200.00

Evapar

Price for furnishing a Preventive Maintenance
Contract for Electric Generators and
Generator Transfer Panels \$105,000.00

Contract Term: Beginning January 1, 2016 and ending December 31, 2016

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Electric Generators Preventive Maintenance	Amount spent last fiscal year: \$82,520.00	920 1 134 0432	Recurring	Improved safety of students and staff. Improved efficiency of equipment.

Funding Key: 920 – Maintenance, 1 – General Fund, 134 – Maintenance Shop Operations, 0432 – Building Repair/Maintenance

STAFF CONTACT: Jack Murrell, Maintenance

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
“Accept the proposal from IAC Power Systems”.