# JEFFERSON COUNTY BOARD OF EDUCATION EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

## **BID TABULATION**

BID ID:

7172

APPROVAL DATE:

December 14, 2015

ITEM(S) QUOTED:

INSTRUCTIONAL SUPPLIES & EQUIPMENT (Percentage)

DATE BIDS RECEIVED:

November 16, 2015

CONTRACT PERIOD:

From March 01, 2016 through February 28, 2017

RENEWAL(S):

A one-year renewal at the option of both parties.

COMMENTS:

An \* indicates an award.

# **Vendor Response Terms**

Vendor Name	Response Terms	Response Payment Terms
ACE Educational Supplies	Orders over \$50 after discount from our 2015 catalog or website receive free shipping and 33% discount (add 20% to items with shipping notations)	Net 30 Days
Benchmark Education Company	Net 30	Net 30
BIO CORPORATION	12	
Blick Art Materials		
Brodart Company	**Please see attached terms and conditions.	Net 30 Days
Demco Inc.	\$75 min order after disc required. See Required Vendor Information for shipping terms. Contract discounts not available on some items. A detailed list can be found at demco.com, search "exclusions".	Net 30 days.
Different Roads to Learning, Inc.	Different Roads to Learning is submitting a discount proposal with deviations for products featured in our current catalog and on our website www.differentroads.com.	NET 30 Days
elnstruction		Net 30
ETA hand2mind	To insure that the district receives the bid discount and free shipping, please reference JCPS #7172 on purchase orders. Net 30 days, no early pay discount.	Net 30 days, no early pay discount.
John R Green Co dba, Green Group Enterprises	1a. Yes 1b. No 2. John R. Green Company, 411 W. 6th St, Covington, KY 41011, 800-354-9737 phone, 859-431-0266 fax, orders@johnrgreenco.com email. 3. 3-5 business days for in-stock items. 4. Backorders less than \$10 will be cancelled.	30 days ARO, Free freight on all orders.
Kamico Instructional Media, Inc.	A. Yes. b. No. 2. KAMICO Instructional Media, Inc. PO Box 1143 Salado, TX 76571 Ph: 254-947-7283 3. 2-3 days 4. KAMICO ships complete orders whenever possible. If a back order occurs, customers may cancel at any time. Catalog: www.kamico.com	60 days
Kaplan Early Learning Company	1a-yes 1b no 2 Kaplan Early Learning Company P.O. Box 609 1310 Lewisville-Clemmons Road Lewisville, NC 27023 800-334-2014 3. 7-14 days aro 4. Backorders wiill only be cancelled at customer's request.	Net 30 days
Kentucky Mudworks, LLC	1a. Yes 1b. No 2. Kentucky Mudworks, LLC 825 National Avenue, Lexington, KY 40502 phone 859-389-9681, fax 859-368-9891 www.kentuckymudworks.com orders.kymudworks@gmail.com 3, 1-9 days ARO 4. Backorders cancelled after 60 days or at customer's request.	Payment Terms are net 30 days.
KSS-Kentucky School Service	·	You may take an additional 10% discount on any invoice paid within 20 days.
Lakeshore Learning Materials	Please reference Bid # 7172 on your orders. Delivery 7-10 business days ARO We are not claiming Resident Bidder Status. See attachment for Required Vendor Info. www.LakeshoreLearning.com	Net 30
D Products, Inc.	See attached	Net 30
earning Resources	See attachment	Net 30
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MUSIC IN MOTION, INC	Place orders: PO Box 869231 Plano TX 75086 Email: orders@musicmotion.com Fax: 866-943-8906 Orders delivered within 3-14 business days ARO for in-stock items. Backorders may be cancelled by contacting our Customer Service Dept. prior to shipping.	Net 30 * Purchase Orders must reference bid number to receive discount.
NASCO	Please see attached Quote 10528 for catalog discounts and terms. No minimum order requirement. Free shipping except for live material or items with a truck logo. See attached quote for terms and details.	Net 30 Days
Newmark Learning, LLC	Net 30	Net 30
Oriental Trading Company, Inc.	· ·	NET 30
Paper Scissors Stone		Net 30
Resources for Reading, Inc	Resources for Reading 130 East Grand Ave, South San Francisco, CA 94080 800-278-7323 FAX 650-871-4551 we comply with Federal regulation. Not minority owned. 5 days ARO. Can partial ship or not as you prefer	Net 30
S&S Worldwide		Net 30 days.
Saddleback Educational Publishing, Inc.	Saddleback Educational, Inc. 3120-A Pullman Street Costa Mesa, CA 92626 (714) 640-5200 Saddleback Educational, Inc. is a Women owned Business. We will deliver orders 10-14 days (ARO). Please call for approval for all cancellations on back orders.	Payment terms are Net 30.
School Specialty Inc. (DELINQUENT)	Please see School Specialty's coverletter for JCPS's login information regarding School Specialty's online services.	Net/30 days
TFH (USA) LTD		
Travis School Equipment, Inc.	2016 catalogs are due at any time; Payment Terms Net 30 days	Net 30 days
Wood Etc. Corp.	30% off current catalog/website excludes Carpet For Kids products which are 15% off current catalog/website. All freight is to be prepaid and added to invoice.	Net 30

## ITEM NO. 1 - ARTS & CRAFTS (4600010-1722133)

E	Reject Ace Educational Supplies, Brodart Company, Different Roads to Learning, Inc., a tc. Corp additional Shipping & Handling not acceptable. Reject LD Products, Inc \$ ot acceptable. ETA hand2mind withdrew their bid.	
CATEGORY NOTES:	the items required include (but are not limited to) brushes, paints, glazes, undercoats, i locks/stamps, yarn, feathers, pompoms, pipe cleaners, plaster, kilns, clay, cutting tools ercentage of discount you bid will apply to all like items in this category purchased from atalog.	s, etc. The
VENDOR NAME		PERCENTA OF DISCOL
School Specialty Inc. (DEL	NQUENT)	34.0
CATEGORY NOTE	S: 34% discount off LIST price Free shipping on all items	
ACE Educational Supplies		33.0
CATEGORY NOTE	Orders over \$50 after discount from our 2015 catalog or website receive free shipping and 33% discount (add 20% to items with shipping notations)	
Wood Etc. Corp.		30.0
CATEGORY NOTE	S: 30% off current catalog/website excludes Carpet For Kids products which are 15% off current catalog/website. All freight is to be prepaid and added to invoice.	
John R Green Co dba, Gre	en Group Enterprises	25.0
CATEGORY NOTE	S:	
Travis School Equipment, I	nc.	22.00
CATEGORY NOTE	S: Free freight	
Blick Art Materials		20.0
CATEGORY NOTE	S: 20% discount will be applied to "each" price listed in 2016/2017 Blick Resources for Art Educators catalog-does not apply to online or sale flyers. Any item beginning with the letter "A" for 2016 or "B" for 2017 will be eligible for discount and free shipping. "AF" or "BF" items will be excluded from discount/free shipping. Pls have your members reference QD20JEF when ordering. 2016 catalogs will be sent in Dec and 2017 catalogs will be sent the following calendar year. Contract is valid 3/1/16-2/28/17.	
KSS-Kentucky School Serv	ice	20.00
CATEGORY NOTE	S;	
NASCO		20.00
CATEGORY NOTE	S: 5% discount on Z-prefix items. Please see attached quote 15028 for terms and details.	
Kaplan Early Learning Com	pany	19.00
CATEGORY NOTE	S: Items excluded from receiving discount are: computer and technology equipment, outdoor playground equipment, tot tree, curriculum and assessment materials, sale flyers, clearance items, special promotions and gift certificates	
S&S Worldwide		16.00
CATEGORY NOTE	Discount is from current LIST price. Cannot be combined with offer codes, sales, internet specials or quantity breaks. Items labeled FOB/Dropship do not qualify for free shipping. Installation not provided. Truck deliveries do not include free shipping.	
Brodart Company		15.00
CATEGORY NOTE	S: **Please see attached terms and conditions.	
LD Products, Inc.		15.00
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CATEGORY NOTES:	15% discount off MSRP	
Different Roads to Learning, Inc	<u>.</u>	10.00 %
CATEGORY NOTES:		
Learning Resources		10.00 % *
CATEGORY NOTES:		
Paper Scissors Stone		10.00 % *
CATEGORY NOTES:		
Kentucky Mudworks, LLC		7.00 % *
CATEGORY NOTES:	Please see our website for our full catalog of products. We offer over 3,000 products for the ceramic arts. www.kentuckymudworks.com Discount applies to everything we sell. Any mention of shipping charges for products on our website will not apply to any orders purchased through this bid. We accept all the terms of the bid and will ship all orders freight free with inside delivery.	
Lakeshore Learning Materials		7.00 % *
CATEGORY NOTES:	Free shipping on all orders!	
Oriental Trading Company, Inc.		5.00 % *
CATEGORY NOTES:		
ETA hand2mind		.00 %
CATEGORY NOTES:		
Maxi Aids		.00 %
CATEGORY NOTES:	No Bid	

## ITEM NO. 2 - ELECTRONIC TEACHING AIDS & SUPPLIES (4600130-1726253)

earning, Inc., and Maxi Aids - additional Shipping & Handling not acceptable. Reject Benchmark Education Company, Music in Motion, and Newmark Learning - 0% discount not acceptable. Reject LD Products, Inc. - \$50.00

min. not acceptable.

CATEGORY NOTES:

The items required include (but are not limited to) electronic games, pre-programmed game

cartridges, Geo Safari laptops, electronic touch books, etc. The percentage of discount you bid will

apply to all like items in this category purchased from your catalog.

VENDOR NAME		PERCENTAGE OF DISCOUNT
School Specialty Inc. (DELINQ)	JENT)	34.00 % *
CATEGORY NOTES:	34% discount off LIST price Free shipping on all items	
ACE Educational Supplies		33.00 %
CATEGORY NOTES:	Orders over \$50 after discount from our 2015 catalog or website receive free shipping and 33% discount (add 20% to items with shipping notations)	
John R Green Co dba, Green G	roup Enterprises	25.00 % *
CATEGORY NOTES:		
Travis School Equipment, Inc.		22.00 % *
CATEGORY NOTES:	Free freight	
KSS-Kentucky School Service		20.00 % *
CATEGORY NOTES:		

Kaplan Early Learning Compan	у	19.00 %
CATEGORY NOTES:	Items excluded from receiving discount are: computer and technology equipment, outdoor playground equipment, tot tree, curriculum and assessment materials, sale flyers, clearance items, special promotions and gift certificates	
S&S Worldwide		16.00 %
CATEGORY NOTES:	Discount is from current LIST price. Cannot be combined with offer codes, sales, internet specials or quantity breaks. Items labeled FOB/Dropship do not qualify for free shipping. Installation not provided. Truck deliveries do not include free shipping.	
Brodart Company		15.00 %
CATEGORY NOTES:	**Please see attached terms and conditions.	
ETA hand2mind		15.00 %
CATEGORY NOTES:		
LD Products, Inc.		15.00 %
CATEGORY NOTES:	15% discount off MSRP	
NASCO		15.00 % *
CATEGORY NOTES:	Please see attached quote 10528 for terms and details.	
Different Roads to Learning, Inc		10.00 %
CATEGORY NOTES:		
eInstruction		10.00 % *
CATEGORY NOTES:		
Learning Resources		10.00 % *
CATEGORY NOTES:		
Maxi Aids		10.00 %
CATEGORY NOTES;		
Paper Scissors Stone	¥	10.00 % *
CATEGORY NOTES:		
Lakeshore Learning Materials		7.00 % *
CATEGORY NOTES:	Free shipping on all orders!	
Benchmark Education Company		.00 %
CATEGORY NOTES:		
MUSIC IN MOTION, INC		.00 %
CATEGORY NOTES:	Discount will be Free Shipping/Handling * *excludes heavy or oversized items	
Newmark Learning, LLC		.00 %
CATEGORY NOTES:		

# ITEM NO. 3 - FURNISHINGS, CLASSROOM - WOODEN (Early Childhood) & OTHER (4600130-1726254)

AWARD NOTES: Reject Ace Educational Supplies, Brodart Company, Different Roads to Learning, Inc., and Wood

Etc. Corp. - additional Shipping & Handling not acceptable. Reject LD Products, Inc. - \$50.00 min.

not acceptable.

CATEGORY NOTES: The items required include (but are not limited to) big book display units, coat lockers, coat racks,

chart stands, etc. The percentage of discount you bid will apply to all like items in this category

purchased from your catalog.

VENDOR NAME ACE Educational Supplies		PERCENTAGE OF DISCOUNT 33,00 %
CATEGORY NOTES:	Orders over \$50 after discount from our 2015 catalog or website receive free shipping and 33% discount (add 20% to items with shipping notations)	
Wood Etc. Corp.	*	30.00 %
CATEGORY NOTES:	30% off current catalog/website excludes Carpet For Kids products which are 15% off current catalog/website. All freight is to be prepaid and added to invoice.	
School Specialty Inc. (DELINQU	JENT)	25.00 %
CATEGORY NOTES:	25% discount off LIST price Free shipping on all items	
Travis School Equipment, Inc.		22.00 %
CATEGORY NOTES:	Free freight	
Kaplan Early Learning Compan	y	19.00 %
CATEGORY NOTES:	Items excluded from receiving discount are; computer and technology equipment, outdoor playground equipment, tot tree, curriculum and assessment materials, sale flyers, clearance items on website, special promotions and gift certificates	V2
S&S Worldwide	· · · · · · · · · · · · · · · · · · ·	16.00 %
CATEGORY NOTES:	Discount is from current LIST price. Cannot be combined with offer codes, sales, internet specials or quantity breaks. Items labeled FOB/Dropship do not qualify for free shipping. Installation not provided. Truck deliveries do not include free shipping.	
Brodart Company	11 0	15.00 %
CATEGORY NOTES:	**Please see attached terms and conditions.	
ETA hand2mind		15.00 %
CATEGORY NOTES:	<u> </u>	
LD Products, Inc.		15.00 %
CATEGORY NOTES:	15% discount off MSRP	
NASCO		15.00 %
CATEGORY NOTES:	Please see attached quote 10528 for terms and details.	
Different Roads to Learning, Inc		10.00 %
CATEGORY NOTES:		
John R Green Co dba, Green G	roup Enterprises	10.00 %
CATEGORY NOTES:		
KSS-Kentucky School Service		10.00 %
CATEGORY NOTES:	Other items to be included in this category (but not limited to): Chalkboards, Bulletin Boards and White Boards larger than 30 in. x 40 in. Laminators. Classroom Carpets. Other furniture, such as, Chairs, Desks or Tables.	
Learning Resources		10.00 %
CATEGORY NOTES:		
Paper Scissors Stone		10,00 %
CATEGORY NOTES:		
Lakeshore Learning Materials		7.00 %
CATEGORY NOTES:	Free shipping on all orders!	

CATEGORY NOTES: No Bid

## ITEM NO. 4 - RECORDS, CASSETTES & COMPACT DISCS (4600160-1722129)

	Reject Ace Educational Supplies, Brodart Company, Different Roads to Learning, Inc and TFH (USA) LTD - additional Shipping & Handling not acceptable. Reject Music 0% discount not acceptable.	
	The percentage of discount that you bid will apply to all titles of records, cassettes ar listed in your catalog.	nd compact discs
VENDOR NAME		PERCENTAGE
School Specialty Inc. (DE	LINQUENT)	OF DISCOUNT 34.00 %
CATEGORY NOT	ES: 34% discount off LIST price Free shipping on all items	
ACE Educational Supplies		33.00 %
CATEGORY NOT	ES: Orders over \$50 after discount from our 2015 catalog or website receive free shipping and 33% discount (add 20% to items with shipping notations)	
John R Green Co dba, Gr	een Group Enterprises	25.00 %
CATEGORY NOT	ES:	
Travis School Equipment,	Inc.	22.00 %
CATEGORY NOT	ES: Free freight	
KSS-Kentucky School Ser	vice	20.00 %
CATEGORY NOT	ES:	
Saddleback Educational F	ublishing, Inc.	20.00 %
CATEGORY NOT	ES: Please see attached Terms and Conditions letter for excluded items.	
Kaplan Early Learning Co	mpany	19.00 %
CATEGORY NOT	ES: Items excluded from receiving discount are: computer and technology equipment, outdoor playground equipment, tot tree, curriculum and assessment materials, sale flyers, clearance items on website, special promotions and gift certificates	
S&S Worldwide		16.00 %
CATEGORY NOT	ES: Discount is from current LIST price. Cannot be combined with offer codes, sales, internet specials or quantity breaks. Items labeled FOB/Dropship do not qualify for free shipping. Installation not provided. Truck deliveries do not include free shipping.	
Brodart Company		15.00 %
CATEGORY NOT	ES: **Please see attached terms and conditions.	
ETA hand2mind	11	15.00 %
CATEGORY NOT	ES:	
NASCO		15.00 %
CATEGORY NOT	ES: Please see attached quote 10528 for terms and details.	
Different Roads to Learnin	g, Inc.	10.00 %
CATEGORY NOT	ES:	
Learning Resources		10.00 %
CATEGORY NOTI	ES:	

CATEGORY NOTES:		
Paper Scissors Stone		10.00 %
CATEGORY NOTES:		
TFH (USA) LTD		9.00 %
CATEGORY NOTES:	Shipping & Handling Charges are not discounted and are in addition to catalog and website prices.	
Lakeshore Learning Materials		7.00 % *
CATEGORY NOTES:	Free shipping on all orders!	
MUSIC IN MOTION, INC		.00 %
CATEGORY NOTES:	Discount will be Free Shipping/Handling * *excludes heavy or oversized items	

#### ITEM NO. 5 - TEACHING AIDS & SUPPLIES (4600130-1722134)

AWARD NOTES:	Reject Ace Educational Supplies	Brodart Company	Different Roads to Learning	Inc. Ma

axi Aids, TFH (USA) LTD, and Wood Etc. Corp. - additional Shipping & Handling not acceptable. Reject Benchmark Education Company, Kamico Instructional Media, Inc., Music in Motion, Inc., Newmark Learning, LLC, and Resources for Reading, Inc. - 0% discount not acceptable. Reject Demco, Inc.

(\$75.00 min.) and LD Products, Inc. (\$50.00 min.) - not acceptable.

**CATEGORY NOTES:** The items required include (but are not limited to) sequencing cards, flash cards, charts, flannel

board and accessories, bulletin board supplies, games, puzzles, posters, toys, maps, globes, sentence strips, etc. The percentage of discount you bid will apply to all like items in this category

purchased from your catalog.

VENDOR NAME		PERCENTAGE OF DISCOUNT
School Specialty Inc. (DELINQ	JENT)	34.00 % *
CATEGORY NOTES:	34% discount off LIST price Free shipping on all items	
ACE Educational Supplies	=	33.00 %
CATEGORY NOTES:	Orders over \$50 after discount from our 2015 catalog or website receive free shipping and 33% discount (add 20% to items with shipping notations)	
Wood Etc. Corp.		30.00 %
CATEGORY NOTES:	30% off current catalog/website excludes Carpet For Kids products which are 15% off current catalog/website. All freight is to be prepaid and added to invoice.	
John R Green Co dba, Green G	Group Enterprises	25.00 % *
CATEGORY NOTES;		
Travis School Equipment, Inc.		22,00 % *
CATEGORY NOTES:	Free freight	
KSS-Kentucky School Service		20.00 % *
CATEGORY NOTES:		
Saddleback Educational Publish	ing, Inc.	20.00 % *
CATEGORY NOTES:	Please see attached Terms and Conditions letter for excluded items	
Kaplan Early Learning Compan	у	19.00 % *
CATEGORY NOTES:	Items excluded from receiving discount are: computer and technology	

equipment, outdoor playground equipment, tot tree, curriculum and assessment materials, sale flyers, clearance items on website, special

	promotions and giπ certificates	
S&S Worldwide	н ,	16.00 % *
CATEGORY NOTES:	Discount is from current LIST price. Cannot be combined with offer codes, sales, internet specials or quantity breaks. Items labeled FOB/Dropship do not qualify for free shipping. Installation not provided. Truck deliveries do not include free shipping.	
Brodart Company		15.00 %
CATEGORY NOTES:	**Please see attached terms and conditions.	
ETA hand2mind		15.00 % *
CATEGORY NOTES:		
LD Products, Inc.		15.00 %
CATEGORY NOTES:	15% discount off MSRP	
NASCO		15.00 % *
CATEGORY NOTES:	Please see attached quote 10528 for terms and details.	
Different Roads to Learning, Inc.		10.00 %
CATEGORY NOTES:		
Learning Resources		10.00 % *
CATEGORY NOTES:		
Maxi Aids		10.00 %
CATEGORY NOTES:		
Paper Scissors Stone		10.00 % *
CATEGORY NOTES:	e e	
TFH (USA) LTD		9.00 %
CATEGORY NOTES:	Shipping & Handling Charges are not discounted and are in addition to catalog or website prices.	
Lakeshore Learning Materials		7.00 % *
CATEGORY NOTES:	Free shipping on all orders!	
Demco Inc.		5.00 %
CATEGORY NOTES;	\$75 minimum order after discount required for all terms to apply.  Discounts are not eligible on Subscription products and Licensed products (Dr. Seuss, Garfield, Eric Carle, Arthur, Clifford, etc.) A detailed list can be found at demco.com, search "exclusions". Demco will pay regular ground service shipping & processing costs on all order with min. order requirement on items stocked in our warehouse. Items shipped directly from the Manufacturer will be prepaid and added to invoice. Accessorial charges for LTL shipments will apply. Demco will provide good faith shipping estimates upon request.	
Oriental Trading Company, Inc.		5.00 % *
CATEGORY NOTES:		
Benchmark Education Company		.00 %
CATEGORY NOTES:		
Kamico Instructional Media, Inc.		.00 %
CATEGORY NOTES:	ALL KAMICO PRODUCTS ARE PRE DISCOUNTED	
MUSIC IN MOTION, INC		.00 %
CATEGORY NOTES:	Discount will be Free Shipping/Handling * *excludes heavy or oversized items	

.00 %

### CATEGORY NOTES:

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CATEGORY NOTES:

Catalog prices already discounted up to 48% off List

### Item No. 6 - MANIPULATIVES (4600130-1722130)

AWARD NOTES:	Reject Ace Educational Supplies,	<b>Brodart Company</b>	, Different Roads to	Learning, Inc., Maxi Aids,	
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and Wood Etc. Corp. - additional Shipping & Handling not acceptable. Reject Bio Corporation, Kamico Instructional Media, Inc., and Resources for Reading, Inc. - 0% discount not acceptable.

Reject LD Products, Inc. - \$50.00 min. not acceptable.

CATEGORY NOTES: The items required include (but are not limited to) foam shapes, pattern blocks, counters, links, play

money, pegboard sets, cuisenaire rod sets, etc. The percentage of discount you bid will apply to all

like items in this category purchased from your catalog.

VENDOR NAME		PERCENTAGE OF DISCOUNT
School Specialty Inc. (DELINQUENT)		34.00 %
CATEGORY NOTES:	34% discount off LIST price Free shipping on all items	
ACE Educational Supplies	0	33.00 %
CATEGORY NOTES:	Orders over \$50 after discount from our 2015 catalog or website receive free shipping and 33% discount (add 20% to items with shipping notations)	
Wood Etc. Corp.		30.00 %
CATEGORY NOTES:	30% off current catalog/website excludes Carpet For Kids products which are 15% off current catalog/website. All freight is to be prepaid and added to invoice.	
John R Green Co dba, Green G	roup Enterprises	25.00 %
CATEGORY NOTES:		
Travis School Equipment, Inc.		22.00 %
CATEGORY NOTES:	Free shipping	
KSS-Kentucky School Service		20.00 %
CATEGORY NOTES:		
Kaplan Early Learning Company		19.00 %
CATEGORY NOTES:	Items excluded from receiving discount are: computer and technology equipment, outdoor playground equipment, tot tree, curriculum and assessment materials, sale flyers, clearance items on website, special promotions and gift certificates	
S&S Worldwide		16.00 %
CATEGORY NOTES:	Discount is from current LIST price. Cannot be combined with offer codes, sales, internet specials or quantity breaks. Items labeled FOB/Dropship do not qualify for free shipping. Installation not provided. Truck deliveries do not include free shipping.	
Brodart Company		15.00 %
CATEGORY NOTES:	**Please see attached terms and conditions.	
ETA hand2mind		15.00 %
CATEGORY NOTES:		
LD Products, Inc.		15.00 %
CATEGORY NOTES:	15% discount off MSRP	

NASCO		15.00 % *
CATEGORY NOTES:	Please see quote 10528 for terms and details.	
Different Roads to Learning, Inc		10.00 %
CATEGORY NOTES:	All of our manipulatives can be found at the following link: http://www.difflearn.com/category/Manipulatives	
Learning Resources		10.00 % *
CATEGORY NOTES:		
Maxi Aids		10.00 %
CATEGORY NOTES:		
Paper Scissors Stone		10.00 % *
CATEGORY NOTES:		
Lakeshore Learning Materials		7.00 % *
CATEGORY NOTES:	Free shipping on all orders!	
Oriental Trading Company, Inc.		5.00 % *
CATEGORY NOTES:		
BIO CORPORATION		.00 %
CATEGORY NOTES:	No Bid	
Kamico Instructional Media, Inc.		.00 %
CATEGORY NOTES:	ALL KAMICO PRODUCTS ARE PRE DISCOUNTED	
Resources for Reading, Inc		.00 %
CATEGORY NOTES:	Catalog prices already discounted up to 48% off List	