JEFFERSON COUNTY BOARD OF EDUCATION EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID:

APPROVAL DATE:

ITEM(S) QUOTED:

DATE BIDS RECEIVED:

CONTRACT PERIOD:

RENEWAL(S):

COMMENTS:

7172

December 14, 2015

INSTRUCTIONAL SUPPLIES \& EQUIPMENT (Percentage)

November 16, 2015

From March 01, 2016 through February 28, 2017

A one-year renewal at the option of both parties.

An *indicates an award.

## Vendor Response Terms

| Vendor Name | Response Terms | Response Payment Terms |
| :---: | :---: | :---: |
| ACE Educational Supplies | Orders over \$50 after discount from our 2015 catalog or website receive free shipping and $33 \%$ discount (add 20\% to items with shipping notations) | Net 30 Days |
| Benchmark Education Company | Net 30 | Net 30 |
| BIO CORPORATION |  |  |
| Blick Art Materials |  |  |
| Brodart Company | **Please see attached terms and conditions. | Net 30 Days |
| Demco Inc. | $\$ 75 \mathrm{~min}$ order after disc required. See Required Vendor Information for shipping terms. Contract discounts not available on some items. A detailed list can be found at demco.com, search "exclusions". | Net 30 days. |
| Different Roads to Learning, Inc. | Different Roads to Learning is submitting a discount proposal with deviations for products featured in our current catalog and on our website www.differentroads.com. | NET 30 Days |
| elnstruction |  | Net 30 |
| ETA hand2mind | To insure that the district receives the bid discount and free shipping, please reference JCPS \#7172 on purchase orders, Net 30 days, no early pay discount. | Net 30 days, no early pay discount. |
| John R Green Co dba, Green Group Enterprises | 1a. Yes 1b. No 2. John R. Green Company, 411 W. 6th St, Covington, KY 41011, 800-354-9737 phone, 859-431-0266 fax, orders@johnrgreenco.com email. 3. 3-5 business days for in-stock items. 4. Backorders less than $\$ 10$ will be cancelled. | 30 days ARO, Free freight on all orders. |
| Kamico Instructional Media, Inc. | 1. a. Yes. b. No. 2. KAMICO Instructional Media, Inc. PO Box 1143 Salado, TX 76571 Ph: 254-947-7283 3. 2-3 days 4. KAMICO ships complete orders whenever possible. If a back order occurs, customers may cancel at any time. Catalog: www.kamico.com | 60 days |
| Kaplan Early Learning Company | 1a-yes 1 b no 2 Kaplan Early Learning Company P.O. Box 6091310 Lewisville-Clemmons Road Lewisville, NC 27023 800-334-2014 3. 7-14 days aro 4. Backorders wiill only be cancelled at customer's request. | Net 30 days |
| Kentucky Mudworks, LLC | 1a. Yes 1b. No 2. Kentucky Mudworks, LLC 825 National Avenue, Lexington, KY 40502 phone 859-389-9681, fax 859-368-9891 www.kentuckymudworks.com orders.kymudworks@gmail.com 3.1-9 days ARO 4. Backorders cancelled after 60 days or at customer's request. | Payment Terms are net 30 days. |
| KSS-Kentucky School Service |  | You may take an additional $10 \%$ discount on any invoice paid within 20 days. |
| Lakeshore Learning Materials | Please reference Bid \# 7172 on your orders. Delivery 7-10 business days ARO We are not claiming Resident Bidder Status. See attachment for Required Vendor Info. www.LakeshoreLearning.com | Net 30 |
| LD Products, Inc. | See attached | Net 30 |
| Learning Resources | See attachment | Net 30 |
| Maxi Aids | Free parcel shipping with a $\$ 100.00$ minimum order only. | Net 30 days |


| MUSIC IN MOTION, INC | Place orders: PO Box 869231 Plano TX 75086 Email: orders@musicmotion.com Fax: 866-943-8906 Orders delivered within 3-14 business days ARO for in-stock items. Backorders may be cancelled by contacting our Customer Service Dept. prior to shipping. | Net 30 * Purchase Orders must reference bid number to receive discount. |
| :---: | :---: | :---: |
| NASCO | Please see attached Quote 10528 for catalog discounts and terms. No minimum order requirement. Free shipping except for live material or items with a truck logo. See attached quote for terms and details. | Net 30 Days |
| Newmark Learning, LLC | Net 30 | Net 30 |
| Oriental Trading Company, Inc. |  | NET 30 |
| Paper Scissors Stone |  | Net 30 |
| Resources for Reading, Inc | Resources for Reading 130 East Grand Ave, South San Francisco, CA 94080 800-278-7323 FAX 650-871-4551 we comply with Federal regulation. Not minority owned. 5 days ARO. Can partial ship or not as you prefer | Net 30 |
| S\&S Worldwide |  | Net 30 days. |
| Saddleback Educational Publishing, Inc. | Saddleback Educational, inc. 3120-A Pullman Street Costa Mesa, CA 92626 (714) 640-5200 Saddleback Educational, Inc. is a Women owned Business. We will deliver orders 10-14 days (ARO). Please call for approval for all cancellations on back orders. | Payment terms are Net 30. |
| School Specialty Inc. (DELINQUENT) | Please see School Specialty's coverletter for JCPS's login information regarding School Specialty's online services. | Net/30 days |
| TFH (USA) LTD |  |  |
| Travis School Equipment, Inc. | 2016 catalogs are due at any time; Payment Terms Net 30 days | Net 30 days |
| Wood Etc. Corp. | 30\% off current catalog/website excludes Carpet For Kids products which are $15 \%$ off current catalog/website. All freight is to be prepaid and added to invoice. | Net 30 |


| AWARD NOTES: | Reject Ace Educational Supplies, Brodart Company, Different Roads to Learning, Inc., and Wood <br> Etc. Corp. - additional Shipping \& Handling not acceptable. Reject LD Products, Inc. $-\$ 50.00 \mathrm{~min}$. |
| :--- | :--- |
|  | not acceptable. ETA hand2mind withdrew their bid. |


| VENDOR NAME |  | PERCENTAGE OF DISCOUNT |
| :---: | :---: | :---: |
| School Specialty Inc. (DELINQUENT) |  | 34.00 \% * |
| CATEGORY NOTES: | $34 \%$ discount off LIST price Free shipping on all items |  |
| ACE Educational Supplies |  | $33.00 \%$ |
| CATEGORY NOTES: | Orders over $\$ 50$ after discount from our 2015 catalog or website receive free shipping and $33 \%$ discount (add $20 \%$ to items with shipping notations) |  |
| Wood Etc. Corp. |  | $30.00 \%$ |
| CATEGORY NOTES: | $30 \%$ off current catalog/website excludes Carpet For Kids products which are $15 \%$ off current catalog/website. All freight is to be prepaid and added to invoice. |  |
| John R Green Co dba, Green Group Enterprises |  | 25.00 \% * |
| CATEGORY NOTES: |  |  |
| Travis School Equipment, Inc. |  | 22.00 \% * |
| CATEGORY NOTES: | Free freight |  |
| Blick Art Materials |  | 20.00 \% * |
| CATEGORY NOTES: | 20\% discount will be applied to "each" price listed in 2016/2017 Blick Resources for Art Educators catalog-does not apply to online or sale flyers, Any item beginning with the letter " A " for 2016 or " B " for 2017 will be eligible for discount and free shipping. "AF" or "BF" items will be excluded from discount/free shipping. Pls have your members reference QD20JEF when ordering. 2016 catalogs will be sent in Dec and 2017 catalogs will be sent the following calendar year. Contract is valid $3 / 1 / 16-2 / 28 / 17$. |  |


| KSS-Kentucky School Service |  | 20.00\% * |
| :---: | :---: | :---: |
| CATEGORY NOTES: |  |  |
| NASCO |  | $20.00 \%$ * |
| CATEGORY NOTES: | $5 \%$ discount on Z-prefix items. Please see attached quote 15028 for terms and details. |  |


| Kaplan Early Learning Company | $19.00 \%$ * |  |
| :--- | :--- | :--- |
| CATEGORY NOTES: | Items excluded from receiving discount are: computer and technology <br> equipment, outdoor playground equipment, tot tree, curriculum and <br> assessment materials, sale flyers, clearance items, special promotions <br> and gift certificates | $16.00 \%$ * |
| S\&S Worldwide |  | Discount is from current LIST price. Cannot be combined with offer <br> codes, sales, internet specials or quantity breaks, Items labeled <br> FOB/Dropship do not qualify for free shipping. Installation not provided. <br> Truck deliveries do not include free shipping. |
| Brodart Company |  | **Please see attached terms and conditions. |
| CATEGORY NOTES: |  | $15.00 \%$ |

LD Products, Inc.

| Different Roads to Learning, Inc. CATEGORY NOTES: |  | $10.00 \%$ |
| :---: | :---: | :---: |
| Learning Resources |  | 10.00\% |
| CATEGORY NOTES: |  |  |
| Paper Scissors Stone |  | 10.00 \% |
| CATEGORY NOTES: |  |  |
| Kentucky Mudworks, LLC |  | 7.00 \% |
| CATEGORY NOTES: | Please see our website for our full catalog of products. We offer over 3,000 products for the ceramic arts. www.kentuckymudworks.com Discount applies to everything we sell. Any mention of shipping charges for products on our website will not apply to any orders purchased through this bid. We accept all the terms of the bid and will ship all orders freight free with inside delivery. |  |
| Lakeshore Learning Materials |  | 7.00 \% * |
| CATEGORY NOTES: | Free shipping on all orders! |  |
| Oriental Trading Company, Inc. |  | 5.00\% * |
| CATEGORY NOTES: |  |  |
| ETA hand2mind |  | . $00 \%$ |
| CATEGORY NOTES: |  |  |
| Maxi Aids |  | . 00 \% |
| CATEGORY NOTES: | No Bid |  |

ITEM NO, 2 - ELECTRONIC TEACHING AIDS \& SUPPLIES (4600130-1726253)


| Kaplan Early Learning Company |  | $19.00 \%$ * |
| :---: | :---: | :---: |
| CATEGORY NOTES: | Items excluded from receiving discount are: computer and technology equipment, outdoor playground equipment, tot tree, curriculum and assessment materials, sale flyers, clearance items, special promotions and gift certificates |  |
| S\&S Worldwide |  | $16.00 \%$ * |
| CATEGORY NOTES: | Discount is from current LIST price. Cannot be combined with offer codes, sales, internet specials or quantity breaks. Items labeled FOB/Dropship do not qualify for free shipping. Installation not provided. Truck deliveries do not include free shipping. |  |
| Brodart Company |  | $15.00 \%$ |
| CATEGORY NOTES: | **Please see attached terms and conditions. |  |
| ETA hand2mind |  | 15.00 \% * |
| CATEGORY NOTES: |  |  |
| LD Products, Inc. |  | 15.00 \% |
| CATEGORY NOTES: | 15\% discount off MSRP |  |
| NASCO |  | $15.00 \%$ * |
| CATEGORY NOTES: | Please see attached quote 10528 for terms and details. |  |
| Different Roads to Learning, Inc. |  | 10.00 \% |
| CATEGORY NOTES: |  |  |
| elnstruction |  | $10.00 \%$ * |
| CATEGORY NOTES: |  |  |
| Learning Resources |  | 10.00 \% * |
| CATEGORY NOTES: |  |  |
| Maxi Aids |  | $10.00 \%$ |
| CATEGORY NOTES: |  |  |
| Paper Scissors Stone |  | $10.00 \%$ * |
| CATEGORY NOTES: |  |  |
| Lakeshore Learning Materials |  | 7.00 \% * |
| CATEGORY NOTES: | Free shipping on all orders! |  |
| Benchmark Education Company |  | . $00 \%$ |
| CATEGORY NOTES: |  |  |
| MUSIC IN MOTION, INC |  | . 00 \% |
| CATEGORY NOTES: | Discount will be Free Shipping/Handling * *excludes heavy or oversized items |  |
| Newmark Learning, LLC |  | . $00 \%$ |
| CATEGORY NOTES: |  |  |

ITEM NO. 3 - FURNISHINGS, CLASSROOM - WOODEN (Early Childhood) \& OTHER (4600130-1726254)

| AWARD NOTES: | Reject Ace Educational Supplies, Brodart Company, Different Roads to Learning, Inc., and Wood |
| :--- | :--- |
|  | Etc. Corp. - additional Shipping \& Handling not acceptable. Reject LD Products, Inc. $-\$ 50.00 \mathrm{~min}$. | not acceptable.

CATEGORY NOTES: The items required include (but are not limited to) big book display units, coat lockers, coat racks, chart stands, etc. The percentage of discount you bid will apply to all like items in this category purchased from your catalog.

Note: * indicates a pending award.

| VENDOR NAME |  | PERCENTAGE OF DISCOUNT |
| :---: | :---: | :---: |
| ACE Educational Supplies |  | $33.00 \%$ |
| CATEGORY NOTES: | Orders over $\$ 50$ after discount from our 2015 catalog or website receive free shipping and $33 \%$ discount (add $20 \%$ to items with shipping notations) |  |
| Wood Etc. Corp. |  | $30.00 \%$ |
| CATEGORY NOTES: | $30 \%$ off current catalog/website excludes Carpet For Kids products which are $15 \%$ off current catalog/website. All freight is to be prepaid and added to invoice. |  |
| School Specialty Inc. (DELINQUENT) |  | $25.00 \%$ * |
| CATEGORY NOTES: | 25\% discount off LIST price Free shipping on all items |  |
| Travis School Equipment, Inc. |  | $22.00 \%$ * |
| CATEGORY NOTES: | Free freight |  |
| Kaplan Early Learning Company |  | 19.00 \% * |
| CATEGORY NOTES: | Items excluded from receiving discount are: computer and technology equipment, outdoor playground equipment, tot tree, curriculum and assessment materials, sale flyers, clearance items on website, special promotions and gift certificates | . |
| S\&S Worldwide |  | $16.00 \%$ * |
| CATEGORY NOTES: | Discount is from current LIST price. Cannot be combined with offer codes, sales, internet specials or quantity breaks. Items labeled FOB/Dropship do not qualify for free shipping. Installation not provided. Truck deliveries do not include free shipping. |  |
| Brodart Company |  | $15.00 \%$ |
| CATEGORY NOTES: * | **Please see attached terms and conditions. |  |
| ETA hand2mind |  | 15.00 \% * |
| CATEGORY NOTES: |  |  |
| LD Products, Inc. |  | $15.00 \%$ |
| CATEGORY NOTES: 1 | 15\% discount off MSRP |  |
| NASCO |  | $15.00 \%$ * |
| CATEGORY NOTES: P | Please see attached quote 10528 for terms and details. |  |
| Different Roads to Learning, Inc. |  | 10.00 \% |
| CATEGORY NOTES: |  |  |
| John R Green Co dba, Green Group Enterprises |  | 10.00 \% * |
| CATEGORY NOTES: |  |  |
| KSS-Kentucky School Service |  | $10.00 \%$ * |
| CATEGORY NOTES: $\begin{array}{ll}\text { O } \\ & \text { in } \\ & \text { D }\end{array}$ | Other items to be included in this category (but not limited to): Chalkboards, Bulletin Boards and White Boards larger than $30 \mathrm{in} . \times 40$ in. Laminators. Classroom Carpets. Other furniture, such as, Chairs, Desks or Tables. |  |
| Learning Resources |  | $10.00 \%$ * |
| CATEGORY NOTES: |  |  |
| Paper Scissors Stone |  | 10.00\% * |
| CATEGORY NOTES: |  |  |
| Lakeshore Learning Materials |  | 7.00 \% * |
| CATEGORY NOTES: F | Free shipping on all orders! |  |

ITEM NO. 4 - RECORDS. CASSETTES \& COMPACT DISCS (4600160-1722129)

| AWARD NOTES: | Reject Ace Educational Supplies, Brodart Company, Different Roads to Learning, Inc., Maxi Aids, <br> and TFH (USA) LTD - additional Shipping \& Handling not acceptable. Reject Music in Motion, Inc. - <br> O\% discount not acceptable. |
| :--- | :--- |
| CATEGORY NOTES: | The percentage of discount that you bid will apply to all titles of records, cassettes and compact discs <br> listed in your catalog. |


| VENDOR NAME |  | PERCENTAGE OF DISCOUNT |
| :---: | :---: | :---: |
| School Specialty Inc. (DELINQUENT) |  | $34.00 \%$ |
| CATEGORY NOTES: | 34\% discount off LIST price Free shipping on all items |  |
| ACE Educational Supplies |  | $33.00 \%$ |
| CATEGORY NOTES: | Orders over $\$ 50$ after discount from our 2015 catalog or website receive free shipping and $33 \%$ discount (add 20\% to items with shipping notations) |  |


| John R Green Co dba, Green Group Enterprises | $25.00 \%$ * |
| :--- | :--- |

CATEGORY NOTES:

| Travis School Equipment, Inc. | $22.00 \%$ * |  |
| ---: | ---: | ---: |
| CATEGORY NOTES: | Free freight | $20.00 \%$ * |

CATEGORY NOTES:

| Saddleback Educational Publishing, Inc. | $20.00 \%$ * |
| :--- | :--- |

CATEGORY NOTES: Please see attached Terms and Conditions letter for excluded items.

| Kaplan Early Learning Company | $19.00 \% *$ |  |
| :---: | :--- | :---: |
| CATEGORY NOTES: | Items excluded from receiving discount are: computer and technology <br> equipment, outdoor playground equipment, tot tree, curriculum and <br> assessment materials, sale flyers, clearance items on website, special <br> promotions and gift certificates |  |


| S\&S Worldwide | $16.00 \%$ * |
| :--- | :--- |

CATEGORY NOTES: Discount is from current LIST price. Cannot be combined with offer codes, sales, internet specials or quantity breaks. Items labeled FOB/Dropship do not qualify for free shipping. Installation not provided. Truck deliveries do not include free shipping.

|  | Truck deliveries do not include free shipping. |  |
| :--- | :--- | :---: |
| Brodart Company |  | $15.00 \%$ |
| CATEGORY NOTES: | $* *$ Please see attached terms and conditions. | $15.00 \% *$ |
| ETA hand2mind |  |  |
| NASCO |  | $1500 \% *$ |

CATEGORY NOTES: Please see attached quote 10528 for terms and details.

| Different Roads to Learning, Inc. | $10.00 \%$ |
| :---: | :---: |
| CATEGORY NOTES: |  |


| Learning Resources | $10.00 \%$ * |
| :--- | :--- |

CATEGORY NOTES:

CATEGORY NOTES:

| Paper Scissors Stone <br> CATEGORY NOTES: |  | $10.00 \%$ * |
| ---: | :--- | ---: |
| TFH (USA) LTD |  | $9.00 \%$ |
| CATEGORY NOTES: | Shipping \& Handling Charges are not discounted and are in addition to <br> catalog and website prices. |  |
| Cateshore Learning Materials | Free shipping on all orders! | $7.00 \% *$ |
| CATEGORY NOTES: | Discount will be Free Shipping/Handling * *excludes heavy or oversized <br> Citems | $.00 \%$ |

## ITEM NO, 5 - TEACHING AIDS \& SUPPLIES (4600130-1722134)

| AWARD NOTES: | Reject Ace Educational Supplies, Brodart Company, Different Roads to Learning, Inc., Maxi Aids, |
| :--- | :--- |
|  | TFH (USA) LTD, and Wood Etc. Corp. - additional Shipping \& Handling not acceptable. Reject |
|  | Benchmark Education Company, Kamico Instructional Media, Inc., Music in Motion, Inc., Newmark |
|  | Learning, LLC, and Resources for Reading, Inc. - 0\% discount not acceptable. Reject Demco, Inc. |
|  | ( $\$ 75.00$ min.) and LD Products, Inc. ( $\$ 50.00$ min.) - not acceptable. |


| VENDOR NAME |  |  |
| :--- | :--- | :--- |
| School Speciaity Inc. (DELINQUENT) |  |  |
| CATEGORY NOTES: | $34 \%$ discount off LIST price Free shipping on all items | PERCENTAGE <br> OF DISCOUNT |
| ACE Educational Supplies | $34.00 \%$ |  |
| CATEGORY NOTES: | Orders over $\$ 50$ after discount from our 2015 catalog or website <br> receive free shipping and $33 \%$ discount (add $20 \%$ to items with <br> shipping notations) | $33.00 \%$ |
| Wood Etc. Corp. |  |  |

CATEGORY NOTES: $30 \%$ off current catalog/website excludes Carpet For Kids products which are $15 \%$ off current catalog/website. All freight is to be prepaid and added to invoice.

| John R Green Co dba, Green Group Enterprises | $25.00 \%$ * |
| :--- | :---: |
| CATEGORY NOTES: |  |
| Travis School Equipment, Inc. | $22.00 \%{ }^{*}$ |
| CATEGORY NOTES: | Free freight |
| KSS-Kentucky School Service | $20.00 \% *$ |
| CATEGORY NOTES: | $20.00 \% *$ |

CATEGORY NOTES: Please see attached Terms and Conditions letter for excluded items

| Kaplan Early Learning Company | $19.00 \%$ * |
| :--- | :--- |

CATEGORY NOTES: Items excluded from receiving discount are: computer and technology equipment, outdoor playground equipment, tot tree, curriculum and assessment materials, sale flyers, clearance items on website, special

| S\&S Worldwide |  | 16.00 \% * |
| :---: | :---: | :---: |
| CATEGORY NOTES: | Discount is from current LIST price. Cannot be combined with offer codes, sales, internet specials or quantity breaks. Items labeled FOB/Dropship do not qualify for free shipping. Installation not provided. Truck deliveries do not include free shipping. |  |
| Brodart Company |  | $15.00 \%$ |
| CATEGORY NOTES: | **Please see attached terms and conditions. |  |
| ETA hand2mind |  | 15.00 \% * |
| CATEGORY NOTES: |  |  |
| LD Products, Inc. |  | $15.00 \%$ |
| CATEGORY NOTES: | 15\% discount off MSRP |  |
| NASCO |  | $15.00 \%$ * |
| CATEGORY NOTES: | Please see attached quote 10528 for terms and details. |  |
| Different Roads to Learning, Inc. |  | 10.00 \% |
| CATEGORY NOTES: |  |  |
| Learning Resources |  | $10.00 \%$ * |
| CATEGORY NOTES: |  |  |
| Maxi Aids |  | 10.00 \% |
| CATEGORY NOTES: |  |  |
| Paper Scissors Stone |  | 10.00 \% * |
| CATEGORY NOTES: |  |  |
| TFH (USA) LTD |  | $9.00 \%$ |
| CATEGORY NOTES: | Shipping \& Handling Charges are not discounted and are in addition to catalog or website prices. |  |
| Lakeshore Learning Materials |  | 7.00 \% * |
| CATEGORY NOTES: | Free shipping on all orders! |  |
| Demcolnc. |  | $5.00 \%$ |
| CATEGORY NOTES: | $\$ 75$ minimum order after discount required for all terms to apply. Discounts are not eligible on Subscription products and Licensed products (Dr. Seuss, Garfield, Eric Carle, Arthur, Clifford, etc.) A detailed list can be found at demco.com, search "exclusions". Demco will pay regular ground service shipping \& processing costs on all order with min. order requirement on items stocked in our warehouse. Items shipped directly from the Manufacturer will be prepaid and added to invoice. Accessorial charges for LTL shipments will apply. Demco will provide good faith shipping estimates upon request. |  |


| Oriental Trading Company, Inc. CATEGORY NOTES: |  | 5.00\% |
| :---: | :---: | :---: |
| Benchmark Education Company |  | . 00 \% |
| CATEGORY NOTES: |  |  |
| Kamico Instructional Media, Inc. |  | . $00 \%$ |
| CATEGORY NOTES: | ALL KAMICO PRODUCTS ARE PRE DISCOUNTED |  |
| MUSIC IN MOTION, INC |  | . $00 \%$ |
| CATEGORY NOTES: | Discount will be Free Shipping/Handling * *excludes heavy or oversized items |  |

CATEGORY NOTES:

| Resources for Reading, Inc | $.00 \%$ |  |
| :---: | :---: | :---: |
| CATEGORY NOTES: | Catalog prices already discounted up to $48 \%$ off List |  |

Item No. 6 - MANIPULATIVES (4600130-1722130)

| AWARD NOTES: | Reject Ace Educational Supplies, Brodart Company, Different Roads to Learning, Inc., Maxi Aids, <br> and Wood Etc. Corp. - additional Shipping \& Handling not acceptable. Reject Bio Corporation, <br> Kamico Instructional Media, Inc., and Resources for Reading, Inc. $-0 \%$ discount not acceptable. |
| :--- | :--- |
|  | Reject LD Products, Inc. $-\$ 50.00$ min. not acceptable. |
| CATEGORY NOTES: | The items required include (but are not limited to) foam shapes, pattern blocks, counters, links, play <br> money, pegboard sets, cuisenaire rod sets, etc. The percentage of discount you bid will apply to all <br> like items in this category purchased from your catalog. |


| VENDOR NAME |  | PERCENTAGE OF DISCOUNT |
| :---: | :---: | :---: |
| School Specialty Inc. (DELINQUENT) |  | $34.00 \%$ |
| CATEGORY NOTES: | $34 \%$ discount off LIST price Free shipping on all items |  |
| ACE Educational Supplies |  | $33.00 \%$ |
| CATEGORY NOTES: | Orders over $\$ 50$ after discount from our 2015 catalog or website receive free shipping and $33 \%$ discount (add $20 \%$ to items with shipping notations) |  |
| Wood Etc. Corp. |  | 30.00 \% |
| CATEGORY NOTES: | 30\% off current catalog/website excludes Carpet For Kids products which are $15 \%$ off current catalog/website. All freight is to be prepaid and added to invoice. |  |


| John R Green Co dba, Green Group Enterprises | $25.00 \%$ * |
| :--- | :---: |
| CATEGORY NOTES: | $22.00 \%$ * |

CATEGORY NOTES: Free shipping

| KSS-Kentucky School Service | $20.00 \%$ * |
| :--- | :--- |

CATEGORY NOTES:

| Kaplan Early Learning Company | $19.00 \%$ * |
| :--- | :--- |

CATEGORY NOTES: Items excluded from receiving discount are: computer and technology equipment, outdoor playground equipment, tot tree, curriculum and assessment materials, sale flyers, clearance items on website,special promotions and gift certificates

| S\&S Worldwide |  | $16.00 \%$ * |
| :--- | :--- | :--- |
| CATEGORY NOTES: | Discount is from current LIST price. Cannot be combined with offer <br> codes, sales, internet specials or quantity breaks. Items labeled <br> FOB/Dropship do not qualify for free shipping. Installation not provided. <br> Truck deliveries do not include free shipping. |  |
| Brodart Company <br> CATEGORY NOTES: | $* *$ Please see attached terms and conditions. | $15.00 \%$ |
| ETA hand2mind |  | $15.00 \% *$ |

LD Products, Inc. $15.00 \%$
CATEGORY NOTES: $\quad 15 \%$ discount off MSRP

| NASCO |  | 15.00 \% * |
| :---: | :---: | :---: |
| CATEGORY NOTES: | Please see quote 10528 for terms and details. |  |
| Different Roads to Learning, Inc. |  | 10.00 \% |
| CATEGORY NOTES: | All of our manipulatives can be found at the following link: http://www.difflearn.com/category/Manipulatives |  |
| Learning Resources |  | 10.00 \% |
| CATEGORY NOTES: |  |  |
| Maxi Aids |  | $10.00 \%$ |
| CATEGORY NOTES: |  |  |
| Paper Scissors Stone |  | 10.00 \% * |
| CATEGORY NOTES: |  |  |
| Lakeshore Learning Materials |  | 7.00 \% * |
| CATEGORY NOTES: | Free shipping on all orders! |  |
| Oriental Trading Company, Inc. |  | 5.00 \% |
| CATEGORY NOTES: |  |  |
| BIO CORPORATION |  | . 00 \% |
| CATEGORY NOTES: | No Bid |  |
| Kamico Instructional Media, Inc. |  | . $00 \%$ |
| CATEGORY NOTES: | ALL KAMICO PRODUCTS ARE PRE DISCOUNTED |  |
| Resources for Reading, Inc |  | . $00 \%$ |
| CATEGORY NOTES: | Catalog prices already discounted up to $48 \%$ off List |  |

