

AWARD OF BIDS/PROPOSALS

The following is a summary of bids/proposals submitted from the Purchasing Department for approval.

BIDS/PROPOSALS

BID	MAILING ROSTER	DEPARTMENT	RESPONSE - NUMBER RECEIVED
1. RFP 52-15 Comprehensive District Diagnostic, Review and Action Plan	1. Commerce Lexington 2. TSMSDC 3. Economic Engine	Superintendent's Office	5
2. RFP 55-15 English Language Learning Program Audit	1. Commerce Lexington 2. TSMSDC 3. Economic Engine	ELL	5
3. RFP 56-15 Gifted & Talented Program Audit	1. Commerce Lexington 2. TSMSDC 3. Economic Engine	Gifted & Talented	1
4. Bid 46-15 Integrated Pest Management	1. Commerce Lexington 2. TSMSDC 3. Economic Engine	Operations	2
5. Bid 49-15 Computer Support Furniture	1. Commerce Lexington 2. TSMSDC 3. Economic Engine	Purchasing	6
6. Bid 48-15 Library Supplies, Office Supplies, Teaching Aids, Classroom Instructional Supplies - Catalog	1. TSMSDC 2. Commerce Lexington 3. Economic Engine	Purchasing	24
7. RFP 51-15 Fiber Gigabit Network Services	1. Commerce Lexington 2. TSMSDC 3. Economic Engine	Technology	3

1. RFP 52-15 Comprehensive District Diagnostic, Review and Action Plan

This RFP is to establish an auditing firm to provide an equity audit and an assessment of district strengths, weaknesses, and needs in the form of a district readiness assessment or diagnostic and accompanying report with recommendations for future plans.

Vendor: The following bidders submitted a proposal on the indicated contract:

- Atlantic Research Partners
- Cross & Joftus
- Mass Insight Education
- McConnell Jones Lanier & Murphy LLP
- Phi Delta Kappa International/Curriculum Management Solutions, Inc.

After a committee reviewed all proposals it is recommended to award the contract to Cross & Joftus

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
District Diagnostic, Review and Action Plan	Approximately \$198,000 pending contract negotiation	Superintendent's Budget	Nonrecurring	2015/2016 school year

Funding Key: Superintendent's Budget

STAFF CONTACT: Lisa Deffendall

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
"Accept the proposal from Cross & Joftus."

2. RFP 55-15 English Language Learning Program Audit

This RFP was sent out to find a qualified firm that has successfully conducted audits/studies of English Language Learner education programs and services in public school districts. The purpose of the study is to determine the most effective and efficient programming for English learning services for newcomers, active ELL students, and designated Reclassified English Proficient Students (RFEP).

Vendor: The following bidders submitted a proposal on the indicated contract:

- Atlantic Research Partners
- Phi Delta Kappa International/Curriculum Management Solutions, Inc.
- Prismatic Services, Inc.
- University of California Los Angeles Center X, Northeast Region
- WestEd

After a committee reviewed all proposals it is recommended to award the contract to Phi Delta Kappa International/Curriculum Management Solutions, Inc

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
ELL Program Audit	Approximately \$84,500 pending contract negotiation	General Fund	Nonrecurring	2015/2016 school year

Funding Key: General Fund

STAFF CONTACT: Michael Dailey

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
“Accept the proposal from Phi Delta Kappa International/Curriculum Management Solutions, Inc.”

3. RFP 56-15 Gifted & Talented Program Audit

This RFP was sent out to find a qualified firm that has successfully conducted audits/studies of gifted and talented education programs and services in public school districts. The purpose of the study is to determine the most effective and efficient programming for gifted and talented education services for Primary Talent Pool (K-3) and formally identified 4 – 12 students.

Vendor: The following bidders submitted a proposal on the indicated contract:

- Phi Delta Kappa International/Curriculum Management Solutions, Inc.

After a committee reviewed the only proposals it is recommended to award the contract to Phi Delta Kappa International/Curriculum Management Solutions, Inc

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Gifted & Talented Audit	Over \$20,000	General Fund	Nonrecurring	2015/2016 school year

Funding Key: General Fund

STAFF CONTACT: Michael Dailey

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
“Accept bids from “Accept the proposal from Phi Delta Kappa International/Curriculum Management Solutions, Inc.”

4. Bid 46-15 Integrated Pest Management Program

BACKGROUND AND RATIONALE:

FCPS Board Policy states the District must maintain an Integrated Pest Management Program in an effort to effectively control the pest population in FCPS administrative buildings and schools.

Vendor: The following bidders received specifications and have bid on the indicated contract:

Key to Markings
Recommended Bid Award

Terminix

1. Total Price for all locations \$11,484.00 ###

Prices not considered in award

2. Special Services not included in bid \$90.00 per hour

3. Spot treatment for Termites \$5 per foot

Guarantee Pest Control

1. Total Price for all locations \$12,275.00

Prices not considered in award

2. Special Services not included in bid \$95.00/ hour

3. Spot treatment for Termites \$5.00 per foot

Contract Term: Beginning December 1, 2015 and ending November 30, 2016

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Integrated Pest Management Program	Last Fiscal year's expenditure was approximately \$25,000.00	920 01 087 0425	Recurring	Allows for no disruption of the educational process due to unsanitary conditions.

Funding Key: 920 – Maintenance; 1 – General Fund; 087 – Plant Operations; 0425 – Pest Control Service

STAFF CONTACT: Ken Tate, Director of Plant Operations

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
“accept low bid from Terminix International”.

5. Bid 49-15 – Computer Support Furniture

BACKGROUND AND RATIONALE:

The District will require computer support furniture for renovations and new construction of technology classrooms in District schools. Vendor will furnish and install appropriate furniture in order to optimize the learning environment of these specialized classroom facilities.

Vendor: The following bidders received specifications and have bid on the indicated contract:

Key to Markings ### - Recommended Bid Award

A multiple award to provide variety that may be required for different projects is recommended.

<u>Company – Furniture Manufacturer</u>	<u>Discount Offered</u>
Hurst Office Supplies - Allsteel	55.01% ###
Hurst Office Supplies - HON	59.7% ###
Computer Comforts – Computer Comforts	40%
Interior Concepts Corporation – Interior Concepts	54% ###
KDA Office Furniture Solutions– HON	53%
KPC Architectural Products – Invincible	54% ###

Contract Period: January 1, 2016 through December 31, 2016

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Furnish deliver & install computer support furniture	Last Fiscal year's expenditure was approximately \$60,000.00	General	Recurring	Will furnish and install technology furniture in District schools as required

STAFF CONTACT: Bill Wallace, Facility, Design & Construction

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
“accept multiple bids from Hurst Office Supplies, Interior Concepts Corporation and KPC Architectural Products”.

6. Bid 48-15 Library Supplies, Office Supplies, Teaching Aids, Classroom Instructional Supplies - Catalog

BACKGROUND AND RATIONALE:

This contract is for FCPS and administrative departments to purchase library supplies and materials (not including books) and related items. This bid is necessary to ensure the best price for these items and to comply with the KY Model Procurement Act. Office Supplies are selected and purchased at each school and/or administrative department to support the business needs of the individual school and/or department. Equipment and supplies are bid in order for schools and staff to receive discount prices for supplies and shipping and to comply with KRS 45A. Teaching Aids and Classroom Instructional Supplies and related materials are bid in order for FCPS and administrative departments to receive a discounted price in merchandise and free shipping. Additionally, the bid meets the criteria set forth in KY Model Procurement requirements.

Vendor: The following bidders received specifications and have bid on the indicated contract:

Key to Markings
Recommended Bid Award

Vendor	Office Supplies	Ink/ Toner Supplies	Teaching/ Instructional Supplies	Library Supplies
Ablenet ###			0%	
Ace Educational Supplies ###	33%		33%	33%
B & H Photo ###	1%	1%	1%	1%
Cartridge Depot ###		5%		
Classroom Library Company ###			30%	
Conserv Flag Company ###	10%			
Constructive Playthings ###			15%	15%
Creative Image Technologies ###			0%	
Global Gov ###	2-10%	2-10%	2-10%	2-10%
Hurst Office Group ###	5-85%	5-40%	5-85%	5-85%
John R Green ###	25%	25%	25%	10%
Kamico Instructional Media ###			0%	
Kaplan Early Learning ###			17%	
KY Mudworks ###			0	
Lakeshore Learning Materials ###			5%	5%
Mentoring Minds ###			0%	
Office Depot ###	58%	30%	58%	58%

Pyramid School Products ###			10%	
Really Good Stuff ###	0-25%		0-25%	0-25%
Renaissance Learning ###			0%	
School Outfitters ###	3%		3%	3%
School Specialty ###	34/25%	34/25%	34/25%	34/25%
The Library Store ###	10-20%	10-20%	10-20%	10-20%
LD Products ###	25%	20%	15%	10%

Contract Period: Beginning January 1, 2016 and ending December 31, 2016

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Library Supplies – Catalog Contract	Last year's expenditure was approximately \$1,000,000.00	Schools and departments	Recurring	Immediate impact to enable FCPS to purchase library, office and classroom supplies as needed and at the best price to prevent a disruption in the educational process.

Funding key: Schools and Departments

STAFF CONTACT: Grady Ford, Director of Logistical Services

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
“accept low bids from Ablenet, Ace Educational Supplies, B & H Photo, Cartridge Depot, Classroom Library Company, Conserv Flag Company, Constructive Playthings, Creative Image Technologies, Global Gov, Hurst Office Group, John R Green, Kamico Instructional Media, Kaplan Early Learning, KY Mudworks, Lakeshore Learning Materials, Mentoring Minds, Office Depot, Pyramid School Products, Really good Stuff, Renaissance Learning, School Outfitters, School Specialty, The Library Store and LD Products.”

7. Bid 51-15 Fiber Gigabit Network Services

BACKGROUND AND RATIONALE:

We are approaching the end of our current 5 year contract for our wide area network and there is a need to re-bid that service. In order to meet the federal e-Rate requirement, all services eligible for discount be competitively bid. Four years ago, we moved to a fiber network with a total bandwidth of 4GB at the data center and 1 GB at each location. As we rebid the contract, we are upgrading the services in order to meet the current and future needs of our schools and administrative offices and to fully utilize the increased bandwidth provided by KDE. We are also improving the bandwidth to high use locations such as high schools and campus schools to reduce the bottlenecks at those locations.

Vendor: The following bidders received specifications and have bid on the indicated contract:

Key to Markings
Recommended Bid Award

Vendor	Monthly Cost (Before Discount)	Monthly Cost (Approx after discount)	Evaluation Points
Windstream	\$47,500.16	\$9,500.03	90.18 ###
Time Warner Cable	\$40,600.00	\$8,120.00	88.00
WanRack	\$160,335.00	\$32,067.00	70.13

Contract Term: February 1, 2016 through June 30, 2021

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Fiber Gigabit Network Services	\$9,500.03 per month	General Fund	Recurring	Network capacity to support instruction and administration.

Funding key: General Fund

STAFF CONTACT: Bob Moore, Director of Technology

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
"accept proposal from Windstream"