

Henderson County Schools

1805 Second Street, Henderson, Kentucky 42420
(270) 831-5000 Fax: (270) 831-5009
www.henderson.kyschools.us



TO: Marganna Stanley, Superintendent and
Board Members

FROM: Cindy Cloutier
Director of Finance

Cindy Cloutier

DATE: November 16, 2015

SUBJ: Bid Recommendations

BID RECOMMENDATIONS:

T-SHIRTS, SWEATSHIRTS/PANTS, AND POLOS Bid # 10-15-5-11

We received 24 bids for T-Shirts, Sweatshirts/Pants, and Polos. We are recommending that all vendors highlighted on the bid tabulation sheet be awarded the contract so that individual schools and interest groups can make the best selection based on their particular needs and prices available. This is allowed under the model procurement laws.

FUEL BID # 9-15-5-11

Bids were received from Home Oil & Gas Company, Heritage Petroleum, LLC, and Petroleum Traders for gasoline and diesel fuel. All bidders were very close in their prices. With the Rack Price fluctuating frequently on the open market, the differential cost along with tax rates were used in deciding the low bidder. On diesel fuel "low sulfur," Petroleum Traders had the lowest differential cost. Sales tax rates with Home Oil & Gas Company and Petroleum Traders were equal. Heritage Oil had higher tax rates. When the differential cost and tax rates were added together, Petroleum Traders had the lowest cost per gallon. On unleaded 87 octane, Petroleum Traders had the lowest differential cost of the three bidders. The tax rates were again the same for Home Oil & Gas Company and Petroleum Traders and Heritage Petroleum did not bid. Adding the differential cost and taxes, Petroleum Traders had the lowest cost. On E10 gasoline with 87 octane, Petroleum Traders again was the lowest on differential costs of the three bidders. Heritage Petroleum had a higher tax rate than the other 2 bidders. Adding differential costs and taxes together, Petroleum Traders had the lowest cost. Based on the evaluation criteria in this bid, it is our recommendation that the bid be awarded to Petroleum Traders of Fort Wayne, Indiana.

BID RENEWAL RECOMMENDATIONS:

OFFICE/BOOKSTORE SUPPLIES BID # 28-13-5-11

All vendors currently awarded the bid for office/bookstore supplies were notified that the current contract would expire on November 30, 2015 and we have received letters agreeing to renew at current prices. We are satisfied with both the service and products from these companies and are recommending that the contract be renewed for an additional year.

TEACHING SUPPLIES BID # 20-12-5-11

All vendors awarded this bid were notified that the current bid would expire on November 30, 2015. They have agreed to renew at current prices. Schools are satisfied with the service from each vendor for a variety of teaching supplies. We are recommending that this contract be renewed again for a one year period.

SCIENCE SUPPLIES BID # 21-12-5-11

Vendors awarded this bid were notified that the current bid expires on November 30, 2015. These companies have provided satisfactory services and products for schools in the district and have agreed to renew their product at current prices. We would like to recommend renewing the contract for another year with each of the companies.

WORKMAN'S COMPENSATION INSURANCE BID # 25-13-5-12

After discussion at the September 14, 2015 working session, you agreed to renew the contract with EM Ford for one more year. We have received agreement from EM Ford & Company to renew the contract. We will bid a new contract in 2016. We recommend accepting their renewal.

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T-shirts, Sweatshirts/Pants, and Polos
Tabulation Sheet
Bid # 10-15-5-11

Purchases can be made from highlighted vendors only.

Company	ABBA Promotions	Aramark	Bill Heath's Family Sports	BSN Sports	Buddy's All Stars	Central Screen Printing	Color Connection	Colonel Connection	Elite Screen Printing	Express Press	Far From Boring.com
Percentage of Discount Off Established Price	15%	25%	0 - 40%	10%	No BID	10%	Up to 10%	10%	0 - 50%	30%	No Bid
Bid Number Must Show on PO to Receive Discount	10-15-5-11		No	15-49437		No	No	No	No	No	
Exceptions to Discount	--	25% Off Wearguard Brand 10% Any Other Brands (Dickies, Nike, Carhart) 5 % Off Flame Resistant Clothing	--	See Exceptions from Sue Ellen Clements at Finance Department		No set up fees or art fees	None	N/A	--	None	
Extra Charges	--	Pack By Man \$1.75 \$3.00 logo on left chest	--	Embroidery, screen printing, lettering, etc.			N/A	Sizes 2XL and Up	--	\$2.00 XXL, \$3.00 XXXL	
Freight	0	5% of order total	--	FOB Destinanton unless you need inside delivery of a freight truckshipped item. Add 17% of item price.		Standard UPS ground	N/A	No	None	\$10 Under \$100 Free SH Over \$200	
Contact	Ty Rideout	Dean Scalia	Bill Heath	John Stafford	Daniel Perez	Josh Randall	Ellen Mitchell	Cory Staples	Holly Hartman	Austin Owens	David Stillman
Address	114 N. Main Street Henderson, KY 42420	855 Cleveland Avenue Salem, VA 24153	514 Tenth Street Henderson, KY 42420	PO Box 7726 Dallas, TX 75209-0726	3216 W Valhalla Dr. Burbank, CA 91505	PO Box 124 South Carrolton, KY 42374	235 First Street Henderson, KY 42420	401 H Hoffman Dr. Henderson, KY 42420	1026 Third Street Henderson, KY 42420	1860 E. St. Louis St Springfield, MO 65802	6401 Congress Ave. S Boca Raton, FL 33487
Phone	270-827-5577	540-389-9664	270-826-4300	800-527-7510	818-846-8805	800-693-3299	270-827-2212	270-860-4672	270-827-8061	417-869-3849	866-751-7766
Fax	270-585-2292	818-973-3793	270-826-4300	800-365-7653	818-846-5632	270-803-4110	270-827-4925		270-827-8069		866-354-0054
	ty@abbapromotions.com	macmillan-diane@aramark.com	bhfamilysports@hotmail.com	bsnbid@bsnsports.com		josh@centralscreenprinting.com	embroidery1@thecolorconnection.com	colonelconnection@gmail.com	orders@hendersonelite.com	austin@express-press.net	

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Fusion Xtreme Dance, LLD	Grandy Ink Spirit Wear	GTM Sportswear	International Promotional	M & M Creations	MoJo Sports	Moonlight Printing Company	Neff Motivation	Paisley's	Pamco	Skool Live, LLC	Sky Cotton	Sports Endeavors, Inc.	Tri-State School Services
No Bid	5 to 15%	0%	No Bid	0%	35%	10%	10%	No Bid	5-20%	No Bid	0%	No Bid	No Bid
	No	No		No Art Charge or Set Up Fee	No	No	10-15-5-11-NEFF				No		
	Advertised Specials	Higher quantities have lower artwork cost		--	Orders Less than 12 Pieces	Minimum order of 24 to receive discount	N/A				None		
	None	Sizes 2X and Up		--	Oversize (2XL & Above)	artwork, screens, color changes			Sizes 2X and Larger		None		
	Free S&H	Free On Orders Over \$200		N/A	N/A	FOB @ cost	FOB Destination		We deliver locally to schools		None		
Chelsie Staples	John Gandy	Heather Widler	Jack Rosenfeld	Misty & Dave Garrett	Michael Vick	Marla Ward	Betsy Hesson	Cindy & Rachel O'Neal	Pam Collins	Ashley McCullum	Vance Fritz	Morgan Kelso	Paul Dayton
1014 N Green Street Henderson, KY	2027 Industrial Ave San Angelo, TX	520 McCall Road Manhattan, KS	1310 Louis Avenue Elk Grove Village, IL	6275 E. Doubletree Dr. Henderson, KY	PO Box 1172 Henderson, KY	4437 Trigg Turner Road Corydon, KY	645 Pine Street Greenville, OH	135 N Main Street Henderson, KY	6149 Trigg Hooper Road Henderson, KY	285 Marquette Ave San Marcos, CA	1201 B South Green Street Henderson, KY	431 US Hwy 70-A Hillsborough, NC	426 W. Main Street Newburgh, IN
42420	76904	66502	60007	42420	42420	42406	45331	42420	42420	92078	42420	27278	47630
270-827-3935													
270-577-3330	800-999-8137 Ext 324	800-336-4486	847-439-6700	270-577-0479	270-631-0520	270-860-3210	Sales 502-445-2747	270-577-8356	270-860-0614	858-922-2285	270-577-2228	800-967-8326	812-453-9454
	866-949-6999	866-916-8451	847-439-4302		270-631-0520		800-544-9030		888-394-0141	310-405-0487		800-443-8326	
	john.gandy@gandyink.com	gtmbids@igtm.com		m_mcreations@bellsouth.net	Michael@mojosportsllc.com	marladward@gmail.com	kferree@neffco.com		pamcoscreenprinting@hotmail.com		tshirt01@bellsouth.net		

Henderson County Board of Education
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**GASOLINE AND DIESEL FUEL
ANNUAL BID TABULATION 2015-2016
9-15-5-11**

COMPANY	Busler Enterprises, Inc.	Home Oil & Gas Co.	Heritage Petroleum, LLC	James River Solutions	Petroleum Traders
Diesel Fuel "Low Sulfur"	No Bid			No Bid	
Rack Price		1.724	1.7050		1.7806
+Diff. Cost		0.0185	.1445		0.0075
+Taxes		Fed Lust .001	.2919		Fed Lust: .001
+Taxes		Fed Oil Spill .0019			Fed Oil Spill: .0019
		KY Lust .014			KY Lust: .216
+Taxes		State Tax .2160			State Tax: .014
Total Cost Per Gallon		1.9754	2.1414		2.0210
Confirm Delivery Time of 6 hours or less		Yes			Yes
Gasoline - Unleaded 87 Octane					
Rack Price		1.7022	No Bid		1.8109
+Diff. Cost		0.1350			0.093
+Taxes		Fed Lust .001			Fed Lust: .001
+Taxes		Fed Oil Spill .0019			Fed Oil Spill: .0019
+Taxes		KY Lust .014			KY Lust: .246
		KY State .246			State Tax: .014
Confirm Delivery Time of 6 hours or less	No Bid	Yes		No Bid	Yes
Projected last date of availability					Unknown
Total Cost Per Gallon		2.1001	No Bid		2.1668
Confirm Delivery Time of 6 hours or less					
Gasoline - E10 with 87 Octane					
Rack Price		1.43489	1.3900		1.3546
+Diff. Cost		0.1050	.1130		0.0930
+Taxes		Fed Lust .001	.3219		Fed Lust: .001
+Taxes		Fed Oil Spill .00171			Fed Oil Spill: .00171
+Taxes		KY Lust .014			KY Lust: .246
		State Tax .246			State Tax: .014
Projected last date of availability					Currently Available
Total Cost Per Gallon		1.8026	1.8249		1.71031
Confirm Delivery Time of 6 hours or less		Yes			
Emergency Locations		Pacific Pride Cardlock 3671 US Hwy 41A Henderson, KY 42420	210 Atkinson Street, Henderson, KY 42420		Heritage Oil Company 516 North 7th Avenue, Evansville, IN 47710
Notification and usage of alternative fueling systems		Universal fuel cards to be used at the Pacific Pride in Henderson	Contact Bob Crafton (270-826-3925) or Jerry Powell (270-724-1279) and someone will be available to fuel vehicles at 210 Atkinson Street, Henderson, KY 4420		Call our office at 800-348-3705 Option 4 to let us know you will need fuel and we will have personnel available to assist you.
Contact	Andy Hinton	Bob Crafton	Chris Stratman	Devin Netter	Gayle Newton
Address	2601 n St. Joseph Ave Evansville, IN 47720	300 Atkinson Street Henderson, KY 42420	516 North 7th Ave Evansville, IN 47710	10487 Lakeridge Parkway Ashland, VA 23005	7120 Pointe Inverness Way Fort Wayne, IN 46804
Phone	812-429-0668	270-826-3925	800-422-3645		800-348-3705 ext 4
Fax	812-429-0669	270-826-2566	812-422-0757		260-203-3820