

AWARD OF BIDS/PROPOSALS

The following is a summary of bids/proposals submitted from the Purchasing Department for approval.

BIDS/PROPOSALS

BID	MAILING ROSTER	DEPARTMENT	RESPONSE – NUMBER RECEIVED
1. Bid 37-15 Library Books/ Pre-bound Library Books/E-books	1. TMSDC 2. Lexington Commerce 3. Economic Engine	Media Services	16
2. Bid 41-15 Copy Paper	1. Commerce Lexington 2. TMSDC 3. Economic Engine	Warehouse/ Printing	6
3. RFP 42-15 Reconditioning of Middle School and High School Football Helmets	1. Commerce Lexington 2. TMSDC 3. Economic Engine	Athletics	4
4. RFP 43-15 The Fayette County Public School (FCPS) District's US ED Elementary/Secondary School Counseling Grant Evaluator	1. Commerce Lexington 2. TMSDC 3. Economic Engine	Department of Data Management, Planning, & Program Evaluation	6

AWARD OF BIDS/PROPOSALS

1. Bid 37-15 Library Books/ Pre-bound Library Books/E-books

BACKGROUND AND RATIONALE:

A large amount of funds are allocated to replace lost titles, as well as purchase new fiction and non-fiction titles. Library books and pre-bound library books are bid so school libraries may receive a discounted price in merchandise, database records, processing and shipping.

Vendor: The following bidders received specifications and have bid on the indicated contract:

Key to Markings

Recommended Bid Award (Multiple Award)

<u>Company</u>	<u>Percentage Discount</u>
<u>Baker & Taylor, Inc. ###</u>	
<u>Library Bound Books</u>	21 % off list price
<u>Publishers Hardcover Books</u>	43 % off list price
<u>Trade Paperbacks</u>	30 % off list price
<u>Prebound Books</u>	20-29% off list price
<u>e-books</u>	0% off
<u>Bound to Stay Bound Books, Inc. ###</u>	
<u>Prebound Books</u>	30% off list price
<u>e-books</u>	30% off
<u>Capstone Publishers ###</u>	
<u>Library Bound Books</u>	30 % off list price
<u>Davidson Titles, Inc. ###</u>	
<u>Library Bound Books</u>	0- 40%
<u>Publishers Hardcover Books</u>	0- 40%
<u>Trade Paperbacks</u>	0- 40%
<u>Prebound Books</u>	30% off list price
<u>e-books</u>	Up to 25% off
<u>Follett School Solutions ###</u>	
<u>Library Bound Books</u>	5%
<u>Publishers Hardcover Books</u>	5%
<u>Trade Paperbacks</u>	5%
<u>Prebound Books</u>	5%
<u>e-books</u>	5%
<u>Gumdrop Books ###</u>	
<u>Library Bound Books</u>	0- 70%
<u>Publishers Hardcover Books</u>	0- 70%

Trade Paperbacks
e-books

0- 40%
0-70%

Mackin Educational Resources ###

Library Bound Books
Publishers Hardcover Books
Trade Paperbacks
Prebound Books
e-books

up to 45%
up to 45%
up to 45%
up to 45%
up to 45%

Junior Library Guild ###

Library Bound Books
Publishers Hardcover Books
Trade Paperbacks
e-books

0- 75%
0- 75%
0- 75%
0%

Rainbow Book Company ###

Library Bound Books
Publishers Hardcover Books
Trade paperbacks
Prebound Books
e-books

25% off list price
25% off list price
0-10% off list price
25% off list price
25% off

Lerner Publishing Group ###

Library Bound Books
Publishers Hardcover Books
Trade paperbacks
e-books

25% off list price
25% off list price
0% off list price
0% off

Cengage Learning ###

Library Bound Books
Publishers Hardcover Books
Trade paperbacks
e-books

varies
varies
varies
20% off

Ebsco ###

e-books

0-25% off

Sebco ###

Library Bound Books
Publishers Hardcover Books
Trade paperbacks
Prebound Books
e-books

0-30% off list price
0-30% off list price
0-30% off list price
0-30% off list price
0-30% off

Perma Bound Books ###

Library Bound Books
Publishers Hardcover Books
Trade paperbacks
Prebound Books
e-books

5% off list price
5% off list price
5% off list price
5% off list price
5% off

Overdrive
e-books

0% off

Barnes and Noble

A

A – Does not offer MARC Records or Processing, already on other FCPS book bid

Contract Period: Beginning October 1, 2015 and ending September 30, 2016

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Library Books	Last year's Expenditure was approximately \$400,000.00	Individual School Accounts; Title 1 Funding	Recurring	Contract to provide library books to school libraries to continue the educational process without interruption

STAFF CONTACT:

Joni Maloney, Library Resource Specialist

POLICY REFERENCE:

KRS 45A.365

RECOMMENDATION:

A motion is in order to:
"Accept bids submitted from Lerner Publishing, Junior Library Guild, Follett School Solutions, Sebco, Perma Bound Books, Bound to Stay Bound Books, Ebsco, Baker & Taylor, Rainbow Book Company, Capstone Publishers, Cengage Learning, Gumdrop Books, Mackin Educational Resources, and Davidson Titles."

2. Bid 41-15 – Copy Paper

BACKGROUND AND RATIONALE:

This contract provides for FCPS and administrative departments to purchase copy paper for copiers and printers at a discounted price and to incur no shipping or transportation charges. Additionally, the bid meets KY Model Procurement Law requirements.

Vendor: The following bidders received specifications and have bid on the indicated contract:

Key to Markings
Awarded Bid
A Paper failed testing by Print Department

Vendor	Unit Price
Midland Paper (MultiPurpose Zerographic)	\$23.14
Costco (Georgia Pacific Spectrum)	\$23.15
CPG Contract Paper Group (Fascopy)	A
Kelsan Inc (Georgia Pacific Spectrum)	\$23.97
Unisource Worldwide Inc (Comet 92) ###	\$22.68
Staples Advantage (Georgia Pacific Spectrum)	\$23.23

Contract Term: Quantity Order for One Year

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Copy Paper	Last year's Expenditure was approximately \$369,633.60	Individual FCPS and Administrative Departments	Recurring	FCPS and Departments will have source to obtain copier and printer paper at least cost and to meet KY Model Procurement Law requirements.

Funding Key: Individual FCPS and Administrative Departments

STAFF CONTACT: Grady Ford, Director of Logistical Services

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
“accept low bid from Unisource Worldwide Inc.”

3. RFP 42-15 Reconditioning of Middle School and High School Football Helmets

BACKGROUND AND RATIONALE:

Football Helmets used by Middle Schools and High Schools must be reconditioned and recertified to make sure they meet the strict safety guidelines issued for football equipment. This helps with student safety and liabilities for student injuries that may be caused by faulty equipment. This RFP was issued to determine an approved vendor that has the procedures, insurance and prices to provide the best value to the district to perform these services.

Vendor: The following bidders received specifications and have bid on the indicated contract:

Key to Markings **### Recommended Bid Award**

Riddell ###	Evaluator #1	Evaluator #2	Evaluator #3	Avg Score
Cost	36	35	35	35.33333
References	19	18	19	18.66667
Experience	19	19	20	19.33333
Service	18	18	20	18.66667
Total	92	90	94	92

Kranos Corp dba Schutt Reconditioning	Evaluator #1	Evaluator #2	Evaluator #3	Avg Score
Cost	38	39	38	38.33333
References	16	16	17	16.33333
Experience	18	18	19	18.33333
Service	15	14	18	15.66667
Total	87	87	92	88.66667

Gridiron Sports LLC	Evaluator #1	Evaluator #2	Evaluator #3	Avg Score
Cost	37	37	38	37.33333
References	15	10	12	12.33333
Experience	18	15	15	16
Service	15	17	15	15.66667
Total	85	79	80	81.33333

BSN Sports	Evaluator #1	Evaluator #2	Evaluator #3	Avg Score
Cost	30	25	28	27.66667
References	15	15	14	14.66667
Experience	17	15	13	15
Service	15	15	12	14
Total	77	70	67	71.33333

Contract Term: Beginning November 1, 2015 and ending October 31, 2016

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Reconditioning Football Helmets	Approximately \$37,000	Individual School Accounts	Recurring	2015/1016 School Year

Funding Key: Individual School Accounts

STAFF CONTACT: Don Adkins, Athletics Director

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
"Accept the proposal from Riddell."

4. RFP 43-15 The Fayette County Public School (FCPS) District's US ED Elementary/Secondary School Counseling Grant Evaluator

BACKGROUND AND RATIONALE:

In April 2015, the Fayette County Public School District received an award for the US Department of Education's Elementary & Secondary Schools Counseling Grant (a 3-year project). The awarded proposal stated that an external evaluator would be contracted with to perform the required project evaluation to be paid using grant funds. On August 4, 2015, a RFP was released by the district seeking proposals for this work with a deadline of September 4, 2015. Six proposals were submitted. A team of 6 people reviewed and scored the proposals. Each proposal had 3 reviews. When that was completed, the scores were received, compiled, and averaged. The review team unanimously agreed that the applicant with the highest score should be awarded the contract. It is an annual contract that can be renewed annually for the duration of the project.

Vendor: The following bidders received specifications and have bid on the indicated contract:

Key to Markings **### Recommended Bid Award**

Avery Education Partners	Total Possible Points	Review 1	Review 2	Review 3	Average Score
Degree	20	20	20	15	18.33
Experience	20	20	20	20	20.00
Vitae	20	20	20	16	18.67
Familiarity	10	0	9	10	6.33
Reliably accessible	5	5	5	5	5.00
References	5	5	5	5	5.00
Effectively convey results	10	10	7	5	7.33
Price	10	10	10	10	10.00
Total	100	90	96	86	90.67
C N A	Total Possible Points	Review 1	Review 2	Review 3	Average Score
Degree	20	15	20	10	15.00
Experience	20	15	10	5	10.00
Vitae	20	20	12	5	12.33
Familiarity	10	10	8	7	8.33
Reliably accessible	5	5	5	5	5.00
References	5	5	5	5	5.00
Effectively convey results	10	7	8	5	6.67

Price	10	0	0	0	0.00
Total	100	77	68	42	62.33
Evaluation Consulting Group	Total Possible Points	Review 1	Review 2	Review 3	Average Score
Degree	20	20	15	20	18.33
Experience	20	20	10	20	16.67
Vitae	20	20	13	20	17.67
Familiarity	10	4	4	5	4.33
Reliably accessible	5	5	5	5	5.00
References	5	5	4	5	4.67
Effectively convey results	10	10	9	10	9.67
Price	10	5	5	5	5.00
Total	100	89	65	90	81.33
Mayberry Consulting	Total Possible Points	Review 1	Review 2	Review 3	Average Score
Degree	20	20	20	20	20.00
Experience	20	20	20	20	20.00
Vitae	20	20	20	18	19.33
Familiarity	10	10	8	9	9.00
Reliably accessible	5	5	5	5	5.00
References	5	5	5	5	5.00
Effectively convey results	10	10	10	5	8.33
Price	10	5.1	5.1	5.1	5.10
Total	100	95.1	93.1	87.1	91.77
Prismatic Services	Total Possible Points	Review 1	Review 2	Review 3	Average Score
Degree	20	13	18	20	17.00
Experience	20	20	15	20	18.33
Vitae	20	14	15	20	16.33
Familiarity	10	10	5	9	8.00
Reliably accessible	5	5	5	5	5.00
References	5	5	5	5	5.00
Effectively convey results	10	5	7	9	7.00

Price	10	6	6	6	6.00
Total	100	78	76	94	82.67
RISE###	Total Possible Points	Review 1	Review 2	Review 3	Average Score
Degree	20	20	20	20	20.00
Experience	20	20	20	20	20.00
Vitae	20	20	20	18	19.33
Familiarity	10	10	10	10	10.00
Reliably accessible	5	5	5	5	5.00
References	5	5	5	5	5.00
Effectively convey results	10	10	10	10	10.00
Price	10	5	5	5	5.00
Total	100	95	95	93	94.33###

Contract Term: Beginning October 1, 2015 and ending April 30, 2016

PROPOSAL:

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Grant Evaluator	Up to \$40,000	Elementary and Secondary School Counseling Grant	Nonrecurring	Grant for next 3 years

Funding Key: Elementary and Secondary School Counseling Grant

STAFF CONTACT: Susan Decker Davis, Coordinator for Grant Writing

POLICY REFERENCE: KRS 45A.365

RECOMMENDATION: A motion is in order to:
"Accept the proposal from Rise."