

JEFFERSON COUNTY BOARD OF EDUCATION  
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7106

APPROVAL DATE: September 14, 2015

ITEM(S) QUOTED: PIANOS Including Piano Labs and Dollies

DATE BIDS RECEIVED: June 30, 2015

CONTRACT PERIOD: From October 09, 2015 through October 08, 2016

RENEWAL(S): No renewal option.

COMMENTS: An \* indicates an award.

Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
Gist Piano Company, Inc.		Net 15 from date of delivery
Willis Music Co.		

ITEM NO. 1 - Lab, piano, 8 stations (as per specifications). Please respond to following in the VENDOR RESPONSE ITEM  
NOTES field: State Warranty. 1 - 1.0000 Each Purchase, Estimated Quantity - 1 (5630655-2012276)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Willis Music Co.	no bid	0.0100
<b>VENDOR REFERENCE NUMBER:</b> no bid		
<b>RESPONSE ITEM NOTES:</b> no bid		

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Gist Piano Company, Inc.	Roland	29,711.0000*
<b>VENDOR REFERENCE NUMBER:</b> GLC-1C 8		
<b>RESPONSE ITEM NOTES:</b> Includes 1 Roland HPi-50e Teacher's Piano and 8 Roland HP-504 student pianos. Price includes 1 Roland Lab Conferencing System and 9 Koss SB-45 headphones. Price also includes delivery, setup, wiring, technical support and FREE teacher trainings. Warranty (Pianos): 5yr Parts & Labor. Warranty (Conferencing System): 1yr Parts, 90 Days Labor. Warranty (Headphones): Lifetime FREE Replacement (s/h fee may apply per exchange). Warranty (Cables, Hardware): 1yr Parts, 90 Days Labor. FREE flash upgrades via website and USB port. Bid Response meets all bid specifications. For more information, visit: <a href="http://www.gistpianocenter.com/pianos/roland/basic-piano-lab.php">http://www.gistpianocenter.com/pianos/roland/basic-piano-lab.php</a>		

ITEM NO. 2 - Lab, piano, 16 stations (as per specifications). Please respond to following in the VENDOR RESPONSE ITEM  
NOTES field: State Warranty. 1 - 1.0000 Each Purchase, Estimated Quantity - 1 (5630655-2012277)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Willis Music Co.	No bid	0.0100
<b>VENDOR REFERENCE NUMBER:</b> No bid		
<b>RESPONSE ITEM NOTES:</b> no bid		

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Gist Piano Company, Inc.	Roland	52,761.0000*
<b>VENDOR REFERENCE NUMBER:</b> GLC-1C 16		
<b>RESPONSE ITEM NOTES:</b> Includes 1 Roland HPi-50e Teacher's Piano and 16 Roland HP-504 student pianos. Price includes 1 Roland Lab Conferencing System and 17 Koss SB-45 headsets. Price also includes delivery, setup, wiring, technical support and FREE teacher trainings. Warranty (Pianos): 5yr Parts & Labor. Warranty (Conferencing System): 1yr Parts, 90 Days Labor. Warranty (Headphones): Lifetime FREE Replacement (s/h fee may apply per exchange). Warranty (Cables, Hardware): 1yr Parts, 90 Days Labor. FREE flash upgrades via website and USB port. Bid Response meets all bid specifications. For more information, visit: <a href="http://www.gistpianocenter.com/pianos/roland/expanded-piano-lab.php">http://www.gistpianocenter.com/pianos/roland/expanded-piano-lab.php</a>		

ITEM NO. 3 - Piano, digital, advanced (as per specifications). Please respond to following in the VENDOR RESPONSE ITEM  
NOTES field: State Warranty. 1 - 1.0000 Each Purchase, Estimated Quantity - 1 (5630655-2012278)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Willis Music Co.	no bid	0.0100
<b>VENDOR REFERENCE NUMBER:</b> no bid		
<b>RESPONSE ITEM NOTES:</b> no bid		

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Gist Piano Company, Inc.	Roland	4,896.0000*
<b>VENDOR REFERENCE NUMBER:</b> HPi-50e		
<b>RESPONSE ITEM NOTES:</b> Warranty: 5yr Parts and Labor. Bid response meets all requested specifications. Available in Rosewood. For more information, visit: <a href="http://www.gistpianocenter.com/pianos/roland/hpi-50e.php">http://www.gistpianocenter.com/pianos/roland/hpi-50e.php</a>		

Note: \* indicates a pending award.

ITEM NO. 4 - Piano, digital, basic (as per specifications). Please respond to following in the VENDOR RESPONSE ITEM NOTES field: State Warranty. 1 - 1.0000 Each Purchase, Estimated Quantity - 1 (5630655-2012279)

ITEM AWARD NOTES: Reject Willis Music Co. - did not include 5 year warranty.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Willis Music Co.	Casio #AP650BK	1,700.0000

**VENDOR REFERENCE NUMBER:** Celviano AP650BK

RESPONSE ITEM NOTES: Includes set up and delivery.

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Gist Piano Company, Inc.	Roland	2,727.0000*
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**VENDOR REFERENCE NUMBER:** HP-504

RESPONSE ITEM NOTES: Warranty: 5yr Parts and Labor. Bid response meets all requested specifications. Available in Rosewood or Contemporary Black. For more information, visit:  
<http://www.gistpianocenter.com/pianos/roland/hp-504.php>

ITEM NO. 5 - LOT CODE: - 5-6 - Piano, professional studio type (as per specifications). Please respond to following in the VENDOR RESPONSE ITEM NOTES field: State Warranty. 1 - 1.0000 Each Purchase, Estimated Quantity - 1 (5630655-1706869)

LOT AWARD NOTES: Reject Willis Music Co. - did not bid as specified.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Willis Music Co.	Hallet Davis & Co #HS115M2	3,010.0000

**VENDOR REFERENCE NUMBER:** HS115M2

RESPONSE ITEM NOTES: 11 year warranty Includes delivery, set up tuning and delivery tuning.

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Gist Piano Company, Inc.	Yamaha	5,550.0000*
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**VENDOR REFERENCE NUMBER:** P22

RESPONSE ITEM NOTES: Warranty: 10yr Parts and Labor. Bid response meets all requested specifications. For more information, visit:  
<http://www.gistpianocenter.com/pianos/yamaha/upright-pianos/p22.php> Available in ebony satin or walnut satin.

ITEM NO. 6 - LOT CODE: - 5-6 - Dolly/transporter for piano, professional studio type. DOLLY/TRANSPORTER MUST FIT ITEM NO. 5. 1 - 1.0000 Each Purchase, Estimated Quantity - 1 (4450241-1722442)

LOT AWARD NOTES: Reject Willis Music Co. - did not bid as specified.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Gist Piano Company, Inc.	Jansen	314.0000*

**VENDOR REFERENCE NUMBER:** J4010

RESPONSE ITEM NOTES: Includes locking casters and FREE installation on piano.

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Willis Music Co.	Schaff Piano Supply	350.0000
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**VENDOR REFERENCE NUMBER:** 4003

RESPONSE ITEM NOTES: choose the 4003 over the 4009 because of wheel size, the 4003 is a larger wheel and best for all floor surfaces.

ITEM NO. 7 - LOT CODE: - 7-8 - Piano, standard studio type (as per specifications). Please respond to following in the VENDOR RESPONSE ITEM NOTES field: State Warranty. 1 - 1.0000 Each Purchase, Estimated Quantity - 1 (5630655-2012280)

ITEM AWARD NOTES: Reject Willis Music Co. - item bid does not meet specifications.

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Willis Music Co.	Hallet Davis & Co #HS232SEP	3,518.0000

**VENDOR REFERENCE NUMBER:** HS232SEP

RESPONSE ITEM NOTES: 13 year warranty. Includes set up tuning, delivery tuning and delivery.

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Gist Piano Company, Inc.	Kingsburg	4,212.0000*
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Note: \* indicates a pending award.

**VENDOR REFERENCE NUMBER:** KU-125

**RESPONSE ITEM NOTES:** Warranty: 12yr Parts and Labor. Bid response meets all requested specifications.  
Available in ebony polish. For more information, visit:  
<http://www.gistpianocenter.com/pianos/kingsburg/ku-125.php>

ITEM NO. 8 - LOT CODE: - 7-8 - Dolly/transporter for piano, standard studio type. DOLLY/TRANSPORTER MUST FIT ITEM NO. 7. 1 - 1.0000 Each Purchase, Estimated Quantity - 1 (4450241-2012281)

<u>VENDOR NAME</u>	<u>ITEM MANUFACTURER &amp; PART NUMBER</u>	<u>UNIT PRICE (\$)</u>
Gist Piano Company, Inc.	Jansen	314.0000*
<b>VENDOR REFERENCE NUMBER:</b> J4010		
<b>RESPONSE ITEM NOTES:</b> Includes locking casters and FREE installation on piano.		
Willis Music Co.	Schaff	350.0000
<b>VENDOR REFERENCE NUMBER:</b> 4003		
<b>RESPONSE ITEM NOTES:</b> Choose 4003 because it has wheels that works on all floor/ground surfaces.		

TOTAL BIDS - 5-6

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
Gist Piano Company, Inc.	5,864.00	5,864.00
Willis Music Co.	3,360.00	
		<hr/> \$5,864.00

TOTAL BIDS - 7-8

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
Gist Piano Company, Inc.	4,526.00	4,526.00
Willis Music Co.	3,868.00	
		<hr/> \$4,526.00

Note: \* indicates a pending award.

TOTAL BIDS

<u>VENDOR NAME</u>	<u>TOTAL (\$)</u>	<u>AWARDED TOTAL (\$)</u>
Gist Piano Company, Inc.	100,485.00	100,485.00
Willis Music Co.	8,928.03	
		<hr/> 100,485.00

Note: \* indicates a pending award.