Hardin County Educational and Community Television Sponsorship of High School Sporting Events Live Agreement 2015-2016

To: Randall Bradley, Brandenburg Telecom

From: Gina Ryan, Director of HCEC-TV

Hardin County Educational and Community Television and Brandenburg Telecom have partnered for seven years to provide LIVE, exciting coverage of the local high school sporting teams as part of its educational programming coverage. The events are then rebroadcast on HCEC-TV, airing locally on channel 2 on Brandenburg Telecom Cable, Comcast Cable and on Insight Cable's channel 25/8.5. Within the multi-city and multi-county viewing areas, over **65,000 cable subscribers** have access to HCEC-TV's programming. Local teams' sporting events are some of the most popular programs on HCEC-TV and Brandenburg Telecom. **HCEC-TV's cost of producing these live events has slightly increased to recoup production costs**.

HCEC-TV is seeking Brandenburg's sponsorship of these LIVE popular productions to offset production costs and allow for a broad spectrum of coverage. Each event airs a minimum of six times the week it runs on HCEC-TV. The sponsor's name is featured on the TV Screen many times during the broadcast. The announcers will mention that the programs are sponsored by the business, along with a brief statement/slogan about the company. During the event coverage, sponsors can come and discuss the business with the announcers. If the business has a videotaped commercial and/or power point announcement currently airing on cable, the same advertisement could run before the game, during halftime and following the post-game comments. HCEC-TV can assist in the advertisement's production.

In addition to supporting the teams and HCEC-TV's ability to provide LIVE exciting local sports, Brandenburg Telecom continues to receive marketing benefits reaching a large audience. This proposal is for exclusive "Live" cable broadcast of HCEC-TV's local high school sports coverage for the 2015-2016 school year. Brandenburg Telecom will receive a DVD copy of each game. Unlike print advertising, video sponsorship has repetitive value. In addition, the company is choosing to support student learners, while supporting student athletes. Please consider sponsoring the "Live" coverage of football, boys/girls soccer, volleyball, boys/girls basketball, wrestling, baseball and the single camera feature captures for tape delay of several more fall, winter and spring sporting events (cross country, golf, swimming, softball, track). The cost listed for live coverage includes materials, crew (a director with student production assistants, two announcers and post-production facilitation) for the events.

Each sporting event covered "Live" includes a multi-camera video capture, with graphics, featuring talented announcers. HCEC-TV lineup features a number of exciting regular district games and highlight packages area teams. Single camera, tape delayed events will feature name mention by announcer, sponsor's name numerous times on the screen and on the opening and ending credits.

In addition to the "Live" airing, the game will be shown the following week on regular HCEC-TV programming, providing your company with a minimum of six additional broadcasts for that following week. Due to inclement weather, some games may be postponed. HCEC-TV will do its best to pick up the rescheduled games.

The schedule of games to be captured is tentative, with alternatives planned as backup dates. HCEC-TV will facilitate with the various schools district tournament coverage. The cost of that coverage is included in this proposal. The schools will be paid a fee from HCEC-TV for this coverage. The schools have previously accepted the amount proposed for the last two years.

HCEC-TV can only propose LIVE broadcasts in other school districts (i.e., Elizabethtown and Meade County). The majority of those requests are allowed. However, the schools visiting the HCS teams may bring their own video crews for various media outlets (Bowling Green, St. X, Trinity, etc.) HCEC-TV does not have exclusive rights with those districts.

As discussed, Brandenburg Telecom can pursue multiple sponsors for the "LIVE" broadcasts. Additional sponsors will be given same airtime promotion.

As a department in the Hardin County Schools, HCEC-TV requests that any "live" published advertisements promoting HCEC-TV produced events also include the Hardin County Schools logo in the corner of the advertisement to publicize the partnership. Hardin County Schools' logo will be provided.

Your quick response to this request is greatly appreciated. You can contact me by phone at 270-769-8855, fax in your preference to 270-769-8961/email: gina.ryan@hardin.kyschools.us

This is a very full schedule, adding additional opportunities for all sports getting the benefit of coverage. This schedule averages three LIVE events weekly giving Brandenburg and all schools' sports a variety of promotion. In addition to regular season events, I've included tournament action that had previously been added in the last two seasons. HCEC-TV will pay schools' tournament coverage fees from this contracted amount.

Brandenburg Telecom can reduce the number of LIVE or taped events listed in the contract. If a game is not played at a LIVE location or gets rained out, alternative game(s) will be added to fulfill the contract.

Additional games not included in this contract are Region game coverage. Normally only HCS and EH schools post season play is covered. Those games/tournaments can be negotiated pending the teams and the number of games that occur.

Tentative Fall LIVE and Taped Football, Volleyball and Soccer Events 2015-2016

| Live Dates | LIVE Events on Channel 1 | Time | Tentative | Cost |
|---|---|-----------|---------------|---------|
| M//8/17/15 | Doss @ NH Varsity VP (Tanad) | 7.20 | Rebroadcast | - |
| Tu/8/25/15 | Doss @ NH Varsity VB (Taped) | 7:30p.m. | 8/23-30/15 | No Cost |
| - Continue of the Continue of | JH @ NH Boys Varsity Soccer (Taped) | 7:00 p.m. | 8/30-9/6/15 | No Cost |
| Tu/8/25/15 | JH @ CH Varsity Volleyball (LIVE) | 7:30 p.m. | 8/30-9/6/15 | No Cost |
| W/8/26/15 | NH @ EH Girls Soccer (LIVE) | 7:00 p.m. | 8/30-9/6/15 | \$260 |
| Th/8/27/15 | CH@NH Boys Soccer (LIVE) | 7:00 p.m. | 9/6-13/15 | \$260 |
| F/8/28/15 | JH @ NH Football (LIVE) | 7:30 p.m. | 8/30-9/6/15 | \$500 |
| M/8/3115 | EH@CH Girls Soccer (LIVE) | 7:00 p.m. | 9/6-9/13/15 | \$260 |
| Th/9/3/15 | NH @ CH Boys Soccer (LIVE) Discounted | 7:00 p.m. | 9/6-13/15 | \$80 |
| Th/9/3/15 | MC @ CH Varsity Volleyball (Taped) | 7:30 p.m. | 9/6-13/15 | No Cost |
| F/9/4/15 | Bullitt East @ CH Football (LIVE) | 7:30 p.m. | 9/6-13/15 | \$500 |
| T/9/8/15 | JH@EH Boys Soccer (LIVE) | 7:00 p.m. | 9/20-27/15 | No Cost |
| T/9/8/15 | CH @ JH Varsity Volleyball (Taped) | 7:30 p.m. | 9/13-20/15 | No Cost |
| Th/9/10/15 | CH @ EH Boys Varsity Soccer (LIVE) | 7:00 p.m. | 9/13-20/15 | \$260 |
| F/9/11/15 | NH @ EH Football (LIVE) | 7:00 p.m. | 9/13-20/15 | \$500 |
| M/9/14/15 | JH @ NH Girls Soccer (LIVE) | 7:30 p.m. | 9/20-27/15 | \$260 |
| T/9/15/15 | EH @ JH Boys Soccer (Taped) | 7:00 p.m. | 9/20-27/15 | No Cost |
| Th/9/17/15 | CH @ EH Varsity Volleyball (LIVE) | 7:30 p.m. | 9/20-27/15 | \$260 |
| F/9/18/15 | CHHS @ JHHS Football (LIVE) | 7:30 p.m. | 9/20-27/15 | \$500 |
| T/9/22/15 | NH @ JH Boys Soccer (Taped) | 7:00 p.m. | 9/27-10/4/15 | No Cost |
| Th/9/24/15 | NH @ CH Varsity Volleyball (LIVE) | 7:30 p.m. | 9/27-10/4/15 | S260 |
| F/9/25/15 | MC @ JH Football (LIVE) | 7:30 p.m. | 9/27-10/4/15 | \$500 |
| T/9/29/15 | EH @ JH Varsity Volleyball (LIVE) | 7:30 p.m. | 10/4-11/15 | \$260 |
| W/9/30/15 | CH @ EH Girls Varsity Soccer (LIVE) | 7:00 p.m. | 10/4—11/15 | \$260 |
| W/9/30/15 | NH @ JH Girls Varsity Soccer (Taped) | 7:00p.m. | 10/4-11/15 | No Cost |
| F/10/2/15 | Hart @ Etown Football (LIVE) | 7:30 p.m. | 10/4-11/15 | \$500 |
| Th/10/8/15 | MC @ CH Boys Varsity Soccer (LIVE) | 7:00 p.m. | 10/11-18/15 | \$260 |
| F/10/09/15 | MC @ NH Football (LIVE) | 7:30 p.m. | 10/11-18/15 | \$500 |
| F/10/16/15 | CH @MC Football (LIVE) | 7:30 p.m. | 10/18-25/15 | \$500 |
| 10/12-15/15 | Boys District Soccer Games (4 LIVE) at NHHS | TBA | TBA | \$500 |
| Th/10/15/15 | G District Soccer Champ (Taped) | TBA | TBA | No Cost |
| F/10/23/15 | NH @ CH Football (LIVE) | 7:30 p.m. | 10/25-11/1/15 | \$500 |
| 10/20-22/15 | District Volleyball @ NHHS (LIVE) (4) | TBA | TBA | \$500 |
| F/10/30/15 | Christian Co. @ JH Football (LIVE) | 8:00 p.m. | 11/1-8/15 | \$500 |
| F/11/06/15 | Dist. Football LIVE | TBA | 11/8-15/15 | S500 |
| F/11/13/15 | District Football (LIVE) | TBA | TBA | \$500 |
| F/11/20/15 | Region Football (LIVE) | TBA | TBA | \$500 |
| | | | | |

Fall LIVE HCEC-TV Brandenburg Telecom Total: \$10,680

Winter and Spring Sports Live Schedule is TBA, but the proposal includes the following number of games and events including 17th District Boys and Girls Basketball Tournaments. Spring sports include LIVE coverage of softball/baseball.

| <u>Events</u> | #Games | Cost | Total |
|---|--------|------------|---------|
| Boys Varsity Basketball Games (LIVE) | 8 | \$400 each | \$3200 |
| Girls Varsity Basketball Games (LIVE) | 8 | \$400 each | \$3200 |
| Wrestling Match @ CH/JH/NH (LIVE) | 1 | No Cost | No Cost |
| <u>Discounted</u> Girls District Basketball Tournament @ EH (LIVE) | 4 | \$300 each | \$1200 |
| <u>Discounted</u> Boys Dist. Basketball Tournament @ CH (LIVE) | 4 | S300 each | \$1200 |
| Varsity Softball Games LIVE (1 anner) | 4 | \$200 each | \$800 |
| Varsity Baseball LIVE (2 announcers) | 4 | \$250 each | \$1000 |
| District Softball at NH Tourney (4 games Live) | 4 | \$100 | \$400 |
| District Baseball at JHHS Tourney (4 games Taped) | 4 | \$80 | \$320 |

Spring Sports Total: \$11,320

TOTAL AMOUNT OF FALL/WINTER/SPRING LIVE SPORTS:

\$22,000

Discounted fall/spring sports items taped with advertisers getting the benefit. Some of these events may be broadcast LIVE at NO Additional COST.

| Dates | EVENT (Taped) | Time | Rebroadcast | Cost |
|---------|---|-----------|-------------|------|
| TBA | 7 & 8 Gr Girls.BB Champ | TBA | TBA | \$0 |
| Various | Cross Country Highlights (5) | TBA | Varies | \$0 |
| Various | Golf Package Highlights | TBA | Varies | \$0 |
| TBA | 7/8 Grade Boys BB Champ | Late Feb. | Varies | \$0 |
| TBA | 5 th Region Girls BB Champ | TBA | Varies | \$0 |
| TBA | 5 th Region Boys BB Champ | TBA | Varies | \$0 |
| TBA | Region Wrestling Matches | TBA | Varies | \$0 |
| TBA | Middle School 7 th and 8 th | Late | Varies | \$0 |
| | Grades Volleyball Champs | April | | 200 |
| TBA | Swimming/Tennis/Track | Jan-May | Varies | \$0 |

District and Region Tournament Fees to teams will be negotiated and paid by HCEC-TV.

| Hardin County Board Of Education | Date | | |
|----------------------------------|--------|--|--|
| Pandree Pradley | 8-3-15 | | |
| Business Representative | Date | | |