

## **AWARD OF BIDS/PROPOSALS**

The following is a summary of bids/proposals submitted from the Purchasing Department for approval.

### **BIDS/PROPOSALS**

<b>BID</b>	<b>MAILING ROSTER</b>	<b>DEPARTMENT</b>	<b>RESPONSE – NUMBER RECEIVED</b>
1. Bid 30-15 Ala Carte Beverages and Breakfast Kits	1. Economic Engine 2. TMSDC 3. Commerce Lexington	Food Services	1
2. Bid 31-15 Engine Oil	1. Economic Engine 2. Commerce Lexington 3. TMSDC	Transportation	2
3. Bid 32-15 Catering	1. Economic Engine 2. Commerce Lexington 3. TMSDC	Purchasing	9
4. Bid 33-15 Child Nutrition Refrigerated Truck	1. Economic Engine 2. Commerce Lexington 3. TMSDC	Food Services	1
5. RFP 34-15 IP Television Services	1. Economic Engine 2. Commerce Lexington 3. TMSDC	Technology	5
6. Bid 36-15 Food Products	1. Economic Engine 2. Commerce Lexington 3. TMSDC	Food Services	1
7. Amended Bid 22-15 Alternate School Site Catering	1. Economic Engine 2. TMSDC 3. Commerce Lexington	Food Service	2

<b>BID CONTRACT EXTENSIONS</b>	<b>MAILING ROSTER</b>	<b>DEPARTMENT</b>	<b>YEAR OF EXTENSION</b>
1. Bid 42-14 Ice Melt	Hillyard - KY	Operations	1

## **AWARD OF BIDS/PROPOSALS**

### **1. Bid 30-15 Ala Carte Beverages and Breakfast Kits**

#### **BACKGROUND AND RATIONALE:**

This is for establishing fixed prices for beverages that are sold by Food Services in the ala carte lines at schools and for the Grab N go Breakfast Programs.

#### **Key to Markings ### - Recommended Bid Award**

Atlantic Foods Corporation ###				
Item No.	Unit	Description	Estimated weekly	Total Firm Price
1.	8oz.	<u>Spring Water, Bottled</u>	1,750	\$189.00
2.	16.9oz	<u>Spring Water, Bottled</u>	1,400	\$176.40
3.	25.3oz.	Spring Water, Bottled Sports Cap	840	\$243.60
4.	16oz	Water, Sparkling Ice (or comparable brand). The listed flavors must be available. Raspberry,Limeade,Orange Mango,Lemonade	960	\$728.64
5.	16oz.	<u>Water, Fruit2o (or comparable brand). The listed flavors must be available. Strawberry, Fruit Punch, Cherry, Lime</u>	600	\$225.00
6.	8oz	Switch (or comparable brand).The listed flavors must be available. Apple,Blackberry,Fruit Punch,Grape,Orange,Tangerine,Watermelon Strawberry	600	\$315.00
7.	10oz	Very Fine 100% Juice (or comparable brand). The listed flavors must be available.Orange,Apple,Fruit Punch, Grape, Cranberry	720	\$403.20
8.	16oz	- Lipton Tea/ Diet Green Citrus or Diet Berry (or comparable brand)	600	\$387.00
9.	12oz.	Arnold Palmer Zero, can (or comparable brand)	300	\$149.70
10.	16.9oz	- <u>Aqua Hydrate Sports Water (or comparable brand)</u>	90	\$59.40
		-		

11.	each	Kellogg's(or comparable brand) Whole Grain Nutri Grain Bar Breakfast Kit. The listed flavors must be available. Strawberry and Blueberry. Must meet USDA requirements. Containing 2 Whole Grain Breads and 1 Fruit Serving in each kit.	56 per case/ 75 cases	\$3,192.00
12.	each	Kellogg's (or comparable brand) Reduced Sugar Breakfast Kits.The listed flavors must be available. Choco Zucaritas, Frosted Flakes,Apple Jacks,Fruit Loops Must meet USDA requirements. Containing 2 Whole Grain Breads and 1 Fruit Serving in each kit.	36 per case/ 150 cases	\$4,104.00
13.	each	Kellogg's (or comparable brand) Whole Grain Pop Tarts and Graham Breakfast Kit. The listed flavors must be available.Cinnamon and Strawberry. Must meet UDSA requirements. Containing 2 whole Grain Breads and 1 Fruit Serving in each kit.	56 per case/ 150 cases	\$638.00
14.	each	Kellogg's (or comparable brand) Crunch Mania. The listed flavors must be available. Cinnamon and French Toast. Must Meet USDA Requirements. Containing 2 Whole Grain Breads and 1 Fruit Serving in each kit,	40 per case/ 50 cases	\$1,520.00
15.	each	- Kellogg's (or comparable brand) Rice Krispie Chewy Granola Bar. The listed flavors must be available.Cocoa and Berry	56 per case/ 20 cases	\$845.20

**Contract Period: August 1, 2015 through July 30, 2016**

**PROPOSAL:**

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Ala Carte Beverages and Breakfast Kits	Last year's expenditure was approximately \$322,498.66	Food Service Accounts	Recurring	Will provide Ala carte beverages and breakfast kits to schools for 2015-2016 school year

**Funding key:** Food Service Accounts

**STAFF CONTACT:** Janus Mankovich, Food Services

**POLICY REFERENCE:** KRS 45A.365

**RECOMMENDATION:** A motion is in order to:  
“Accept the bid from Atlantic Food’s Corporation”

## 2. Bid 31-15 Engine Oil

### **BACKGROUND AND RATIONALE:**

Engine Oils are products necessary to maintain FCPS's fleet of 250 buses and 120 maintenance, operations, transportation and warehouse vehicles.

Vendor: The following bidders received specifications and have bid on the indicated contract:

<b>Key to Markings</b>	
<b>### - Recommended Bid Award</b>	
<b><u>Company</u></b>	<b><u>Price per Gallon</u></b>
Key Oil	\$7.15 ###
Woodford Oil	\$7.37

**Contract Period: Beginning August 1, 2015 and ending October 31, 2015**

### **PROPOSAL:**

<b>Item</b>	<b>Amount</b>	<b>Funding Source</b>	<b>Recurring / Nonrecurring</b>	<b>Measurable Expected Impact and Timeline</b>
Engine Oil	Last Fiscal Year expenditure was approximately \$66,500.00	901 1 096 0661	Recurring	Will permit FCPS to continue to operate its transportation fleet with the service required to support the educational process.

**Funding Key:** 901 – Transportation; 1 – General Fund; 096 – Bus Maintenance; 0661 – Transportation

**STAFF CONTACTS:** Steve Lane, Transportation

**POLICY REFERENCE:** KRS 45A.365.

**RECOMMENDATION:** A motion is in order to  
“Accept the bid from Key Oil.”

### 3. Bid 24-14 – Catering

#### **BACKGROUND AND RATIONALE:**

This bid was established to comply with the Model Procurement Code and FCPS Board Policy Adopted/Amended: October 27, 1999 Order #: II.B. Refreshments may be purchased with District funds for FCPS employees and volunteers engaged in official school/District business.

Vendor: The following bidders received specifications and have bid on the indicated contract:

#### **Key to Markings ### - Recommended Bid Award**

##### **NPC International – Pizza Hut ###**

1 to 5 14" One Topping Pizzas	\$7.00 per pizza
Additional toppings	\$1.00
6 or more Pizzas	\$7.00
Additional toppings	\$1.00
Discount off menu price: 40%	

##### **Dominos ###**

1 to 5 14" One Topping Pizzas	\$6.50 per pizza
Additional toppings	\$1.00
6 or more Pizzas	\$6.50
Additional toppings	\$1.00
Discount off menu price: 0%	

##### **Marcos Pizza ###**

1 to 5 14" One Topping Pizzas	\$6.50 per pizza
Additional toppings	\$1.75
6 or more Pizzas	\$5.75
Additional toppings	\$1.00
Discount off menu price: 25%	

##### **Mad Mushroom Pizza ###**

1 to 5 14" One Topping Pizzas	\$6.75 per pizza
Additional toppings	\$1.25
6 or more Pizzas	\$6.75
Additional toppings	\$1.25
Discount off menu price: 0%	

##### **Firehouse Subs ###**

Discount off menu price: 0%

##### **North Lime Coffee & Donuts ###**

Discount off menu price: 10%

**Salsarita's ###**

Discount off menu price: 16%

**Schlotzky's ###**

Discount off menu price: 5%

**Chef Doug's Gourmet Foods ###**

Discount off menu price: 10%

**Contract Period: August 1, 2015 through July 30, 2016**

**PROPOSAL:**

<b>Item</b>	<b>Amount</b>	<b>Funding Source</b>	<b>Recurring/ Nonrecurring</b>	<b>Measurable Expected Impact and Timeline</b>
Catering Pizza	Last year's Expenditure was approximately \$20,000.00	Individual Schools and Groups	Recurring	2015-2016 School Year

**STAFF CONTACT:**

Grady Ford, Director of Warehouse

**POLICY REFERENCE:**

KRS 45A.365

**RECOMMENDATION:**

A motion is in order to:

"Accept multiple bids from Chef Doug's Gourmet Foods, Schlotzky's, Salsarita's, North Lime Coffee & Donuts, Firehouse Subs, Mad Mushroom Pizza, Marcos Pizza, Dominos Pizza, and NPC International dba Pizza Hut".

#### 4. Bid 33-15 Child Nutrition Refrigerated Truck

##### **BACKGROUND AND RATIONALE:**

Food Services is in need of a new refrigerated truck that will be used for delivering food items to satellite schools and for summer feeding during the summer.

Vendor: The following bidders received specifications and have bid on the indicated contract:

**Key to Markings**  
**### Recommended Bid Award**

Jack Kain Ford

\$65,674.40 ###

**Contract Period: One Time Purchase**

##### **PROPOSAL:**

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Refrigerated Truck		Food Service Accounts	Nonrecurring	Refrigerated truck used by Child Nutrition for delivering food.

**Funding key:** Food Service Accounts

**STAFF CONTACT:** Janus Mankovich, Food Services

**POLICY REFERENCE:** KRS 45A.365

**RECOMMENDATION:** A motion is in order to:  
"Accept the low bid from Jack Kain Ford".



## 5. RFP 34-15 IP Television Services

### **BACKGROUND AND RATIONALE:**

This RFP solicited proposals for acquisition of an IP based Television System for the district. By moving the district's cable TV distribution from existing analog equipment at each school to a centralized network based IP system, the district shall realize a substantial cost savings over time in both installation and maintenance of the system.

Vendor: The following bidders received specifications and have bid on the indicated contract:

#### **Key to Markings ### - Recommended Bid Award**

<b>Vendor</b>	<b>RFP Score</b>	
Alliant Integrators, Inc.	80.63/100	###
Panax, Inc.	71.67/100	
NewTech, Inc.	62.39/100	
Pomeroy, Inc.	56.35/100	
Safari Montage	36.29/100	

**Contract Period: One time purchase with annual maintenance and support fees**

### **PROPOSAL:**

<b>Item</b>	<b>Amount</b>	<b>Funding Source</b>	<b>Recurring / Nonrecurring</b>	<b>Measurable Expected Impact and Timeline</b>
IP Television Service	\$75,025.04	1	Nonrecurring	Will permit FCPS to have IP television service in the district

**Funding Key:** 1 – General Fund

**STAFF CONTACTS:** Sam Conder, Technology  
Wayne Brumfield, Electronics

**POLICY REFERENCE:** KRS 45A.365.

**RECOMMENDATION:** A motion is in order to  
"Accept the bid from Alliant Integrators, Inc."

## 6. Bid 36-15 Food Products

### **BACKGROUND AND RATIONALE:**

Food Service uses the HPS School Food Purchasing Program bid through GFS to insure they receive the best pricing for the products they serve. This bid is for specific items that are not available through the HPS bid.

### **Key to Markings ### - Recommended Bid Award**

Clem's Refrigerated Foods ###				
Item No.	Description	Quantity	Unit Price	Extended Price
1.	Potato, 3/8" Oven Fry, Coated Fry Reduced Sodium, Smart Snack Eligible.	4,000	\$19.79	\$79,160.00
2.	Bakery Product, Biscuit, Whole Grain, Pre-Split ,Pre-Baked, 2.0oz Grain Equivalent	2,500	\$24.05	\$60,125.00
3.	Bakery Product, Whole Grain Breakfast Toast, Egg, Cheese & Turkey Bacon	750	\$57.75	\$43,312.50
4.	Breakfast Product, Whole Grain Southwestern Topped Breakfast Toast, Individually Wrapped	750	\$51.15	\$38,362.50
5.	Bakery Product, Texas Toast, Whole Grain, Reduced Fat	200	\$22.11	\$4,422.00
6.	Bakery Product, Cinnamon Roll, Whole Grain, Individually Wrapped	750	\$28.03	\$21,022.50
7.	Chicken Nuggets, Minimally Processed Whole Grain Breaded	2,000	\$72.00	\$144,000.00
8.	Chicken Smackers, Whole Grain Breaded Popcorn Chicken	2,000	\$75.00	\$150,000.00

9.	Chicken Tender, Minimally Processed , Whole Grain Breaded	1,500	\$72.00	\$108,000.00
10.	Pizza, Mini Bagels, Whole Grain, Cheese & Chicken Pepperoni	800	\$71.90	\$57,520.00
11.	Pizza, Mini Bagels, Whole Grain Cheese	800	\$71.45	\$57,160.00
12.	Beef, Fully Cooked Beef Pattie	3,000	\$28.22	\$84,660.00
13.	Beef, Reduced Fat Beef Chili w/o Beans	1,000	\$28.86	\$28,860.00
14	Beef, Reduced Fat, Reduced Sodium Sloppy Joe	500	\$27.95	\$13,975.00
15.	Beef, Reduced Fat Spaghetti Sauce	1,000	\$28.45	\$28,450.00
16.	Beef, Reduced Fat, Reduced, Sodium Taco Filling	2,000	\$27.95	\$55,900.00
17.	Cheese, Queso Blanco Sauce	500	\$66.01	\$33,005.00
18	Cheese, Reduced Fat Alfredo Sauce	200	\$60.88	\$12,176.00
19	Cheese, Reduced Fat, Reduced Sodium Mac & Cheese	2,000	\$52.77	\$105,540.00
			Total Price	\$1,125,650.50

**Contract Period: August 1, 2015 through July 30, 2016**

**PROPOSAL:**

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Food Products	Last year's expenditure was approximately \$800,000.00	Food Service Accounts	Recurring	Will provide food products to schools for 2015-2016 school year

**Funding key:** Food Service Accounts

**STAFF CONTACT:** Janus Mankovich, Food Services

**POLICY REFERENCE:** KRS 45A.365

**RECOMMENDATION:** A motion is in order to:  
“Accept the bid from Clem’s Refrigerated Foods”

## **7. Bid 23-15 Alternate School Site Catering - Amended**

### **BACKGROUND AND RATIONALE:**

This bid is for food and delivery to programs that do not have a kitchen on site for prep and cooking. Sites include but not limited to Family Care, Day Treatment, SAP, Stables. The Bid will reduce the loss of funds for the Food Service Department due to the amount of small sites that continue to grow within FCPS. We need to Bid due to the expirations of our current contract. Chef Dougs was originally awarded on the June Agenda but after the award they have notified the district that they are unable to provide the services. Mtani Catering was the only other bidder and has agreed to keep their bid prices the same.

### **Key to Markings**

**### - Recommended Bid Award**

### **Chef Doug's Gourmet Foods**

**Bid withdrawn after award on June agenda**

### **Mtani Catering**

Breakfast Price	\$3.00
Lunch Price	<u>\$4.00</u>
Total Price	\$7.00 ###

**Contract Period: August 1, 2015 through July 30, 2016**

### **PROPOSAL:**

Item	Amount	Funding Source	Recurring/ Nonrecurring	Measurable Expected Impact and Timeline
Meal Service	Last year's expenditure was approximately \$120,000.00	Food Service Accounts	Recurring	Will provide catering to alternate schools for 2015-2016 school year

**Funding key:** Food Service Accounts

**STAFF CONTACT:** Michelle Coker, Food Services

**POLICY REFERENCE:** KRS 45A.365

**RECOMMENDATION:** A motion is in order to:  
"Accept the bid from Mtani Catering"

## **APPROVAL FOR BID CONTRACT EXTENSIONS**

### **1. Bid 42-14 Ice Melt**

#### **BACKGROUND AND RATIONALE:**

Plant Operation has responsibility to provide snow removal for sidewalks for FCPS and administrative office buildings and needs ice melt to provide this service and to supply district custodians. A sealed bid was sent out last year according to KY Model Procurement to establish the best pricing for the district. Hillyard KY has requested to exercise the option to extend the current pricing for an additional year.

Vendor: Hillyard KY:

**Contract Term: Beginning November 1, 2015 and ending October 30, 2016**

#### **PROPOSAL:**

<b>Item</b>	<b>Amount</b>	<b>Funding Source</b>	<b>Recurring/ Nonrecurring</b>	<b>Measurable Expected Impact and Timeline</b>
Ice Melt	Last year's expenditure was over \$20,000.00	087	Recurring	Immediate impact to provide snow removal on sidewalks as needed throughout FCPS

**Funding Key:** 087 – Building Operation;

**STAFF CONTACT:** Ken Tate, Plant Operations

**POLICY REFERENCE:** KRS 45A.365

**RECOMMENDATION:** A motion is in order to:  
“extend the contract for one year with Hillyard KY.”

On motion by \_\_\_\_\_, seconded by \_\_\_\_\_,  
the Board approved the motion.

\_\_\_\_\_  
Mr. John Price, Chair

\_\_\_\_\_  
Superintendent