

Henderson County Schools

1805 Second Street, Henderson, Kentucky 42420
(270) 831-5000 Fax: (270) 831-5009
www.henderson.kyschools.us



To: Marganna Stanley, Superintendent
And Board Members

From: Cindy Cloutier
Director of Finance

Cindy Cloutier

Date: April 20, 2015

Re: Bid Recommendations

BID RECOMMENDATIONS:

Banking RFP # 3-15-5-4

Invitations were sent to all local banks requesting a proposal for banking services. We did not receive an explanation or response from Fifth Third Bank or US Bank. Field & Main and Old National Bank did not send in a bid but did send us an explanation why they were not bidding. The only bid turned in was by Independence Bank. We have had a contract with Independence Bank since July 2011. Independence Bank has given us excellent service and are very accommodating to our requests. They are very supportive of both the community and schools of Henderson County. We are recommending the contract be given to Independence Bank of Henderson.

Elementary & Middle School Pictures # 4-15-5-4

Invitations were sent to Don Hardesty & Shannon Lewis Photography, Inter-State Studio, Life Touch National School Studios, and Walker Studios. All companies returned bids as shown on the attached Bid Tabulation Sheet. We feel that this is a creative art and schools should be allowed to choose the vendor that can best service their needs. We are recommending that all vendors be awarded the bid which is allowable under the Model Procurement Laws.

HENDERSON COUNTY BOARD OF EDUCATION
1805 Second Street
Henderson, Kentucky 42420
TABULATION OF BIDS

Elementary and Middle School Pictures
2015-2016 School Year

Bid # 4-15-5-4

All vendors are awarded the bid for Elementary & Middle School Pictures and each school is given the option of choosing the vendor they feel is best suited for their needs.

Company	Don Hardesty & Shannon Lewis Photography	Inter-State Studio	Life Touch National School Studios	Walker Studio
Individual Pupil Packages All Include 6% Sales Tax				
Package #1	\$19.00	\$22.00	\$21.00	\$30.74
Package #2	\$17.00	\$20.00	\$18.00	\$26.50
Package #3	\$15.00	\$17.00	\$15.00	\$21.20
Package #4	\$12.00	\$13.00	\$12.00	\$16.96
Package #5	\$9.25	\$10.00	\$9.00	\$14.84
Class Composite/Group Pictures	\$8.00	\$5.00	\$9.00 or \$4.00 when ordered along with individual package	\$5.30
Company Representative	Shannon Lewis	Dan Saylor	Brian Schunemann	Stacy Walker
Address	1003 Hwy 662 West Newburgh, IN 47630	5338 Vogel Road Evansville, IN 41175	1915 Green River Road Evansville, IN 47715	310 Main Street Evansville, IN 47708
Phone	812-204-6175	812-401-3801	812-473-4749	812-402-4124
Fax	812-490-5171		812-923-9083	
E-Mail Address	hlphoto1003@gmail.com	dansinterstate@aol.com	bschunemann@lifetouch.com	stacy@walkerstudiophoto.com
	Own processing lab Turn around quick 90% of additional product materials produced on facility			Retouching included in bid and done at time photos are delivered to school



April 14, 2015

1:50 p.m.

HENDERSON COUNTY BOARD OF EDUCATION
1805 Second Street
Henderson, KY 42420

Banking Proposals - 2015-2016
RFP # 3-15-5-4

	Field & Main	Fifth Third Bank	Independence Bank	Old National Bank	US Bank
Response	No Bid with Letter of Explanation	No Bid	Present with Bid	No Bid with Explanation	No Bid
Interest Rate			Target Fed Funds as set by Fed FOMC minus .25% (with a floor rate of .55%) and will be adjusted only when Fed Funds is changed. Interest calculation: Average Collected Balance x Rate / 365 x days in the month		
Additional Provisions			<ul style="list-style-type: none"> • No charges for services or supplies • Paper or eStatements monthly • Electronic Banking • Employee Advantage Account • Collateralization • Trust Department will act as Bond Paying Agent • Specified contact for all HCS Accounts • Community Service and reinvesting dollars in schools and community 		
Contact	David Sartore	Paul Loxley	Jim Davis	Lisa Leslie	Paul Johnson
Address	140 N. Main Street	250 N. Morgan	76 South Green Street	301 Second Street	501 Barret Boulevard
	Henderson, KY	Morganfield, KY	Henderson, KY	Henderson, KY	Henderson, KY
	42420	42437	42420	42420	42420
Phone	270-831-1591	270-389-0585	270-869-8400	270-831-6800	270-826-5111
Fax	270-831-1583	270-389-0722	270-869-0588	270-831-6878	270-827-7087
E-mail	d.sartore@fieldandmain.com	paul.loxley@53.com	jim.davis@1776bank.com	lisa.leslie@oldnational.com	paul.johnson5@usbank.com



April 14, 2015

1:00 p.m.