

Nathan and I are interested in going with another yearbook company, Herff-Jones, next year. Our contract with Balfour ends this spring and just aren't happy with the company. By switching to Herff-Jones, the yearbook will be available at a less-expensive price to students, we will receive more one-on-one attention without our yearbook rep, and we will have much better software. We just feel that it is an all-around better company to work with.

I have attached our contract with Balfour that ends in 2015 and the proposed Herff-Jones contract - I do want to add that the contract with Herff-Jones was for 101 books, but are not required to purchase that many.

Please let me know what else you need from me.

Thanks!

Kelsey Williams  
Gallatin County High School  
Business and Marketing Teacher  
FBLA Advisor  
Yearbook Advisor  
70 Wildcat Circle  
Warsaw KY, 41095  
Phone: 859.567.7640  
Fax: 859.567.8222



Ginger Thompson - Yearbook Representative  
1092 Ramblewood Way - Lexington, KY 40509-2093  
(859) 227-5093 - gbthompson@herffjones.com

## PRINTING AGREEMENT

Year(s) Covered: ☒ 2016 ☒ 2017 ☒ 2018 ☐ 2019 ☐ 2020  
☒ New ☐ Renewal

Date: 1/28/2015

Price held firm if sign a three year contract to work with Herff Jones Yearbooks 2016-2017-2018. School to receive 15 free yearbooks each year when signing a 3 year contract.

Subject to the terms hereof, the Customer (school) named below hereby engages HERFF JONES, Inc., and Herff Jones agrees, to print and bind the specified publication during the Years Covered (specified above).

### School Name: Gallatin County High School

Address: 70 WILDCAT CIRCLE  
City/State/Zip: WARSAW, KY 41095  
Job Number:  
Title/Publication:  
Current Enrollment:

### Specifications

Program: Advantage Plus  
Trim Size: 8 1/2 X 11  
Pages: 120  
Copies: 101  
Submission Method: Web (eDesign)  
Cover: Vista Litho

### Correspond With

Name: Kelsey Williams  
Title: Yearbook Adviser  
Address: 70 Wildcat Circle  
City/State/Zip: Warsaw, KY 41095  
Phone Number: 859-567-7640  
Fax Number: 859-567-8222  
Email: kelsey.williams@gallatin.kyschools.us

Binding: Squarebacked

Endsheet: Vibracolor

Paper: 80# Gloss

Proofs: Self Proof (eDesign)

### Send Invoice To

Name: Kelsey Williams  
Title: Yearbook Adviser  
Address: 70 Wildcat Circle  
City/State/Zip: Warsaw, KY 41095  
Phone Number: 859-567-7640  
Tax Exemption Number:  
Pre-Payment Option Desired: ☐ Yes ☒ No

Base Price: \$4,334.92

### Additional Features

Yearbook Curriculum Materials	Included
Regular Service Visits	Included
Workshop Fee	Included
Sales and Marketing Materials	Included

Printing Agreement Total: \$4,334.92

### Shipping Information

Requested Book Ship Date: August 27, 2016  
Ship Book To: Kelsey Williams  
Requested Kit Ship Date: April 25, 2015  
Ship Kit To: Kelsey Williams

Pricing on agreement is for 101 yearbooks. Prices for different quantities: 50-75 yearbooks \$52.84 76-100 yearbooks \$48.17 101-125 yearbooks \$42.92  
\*Shipping cost is not included, but you could estimate \$2.00 per book for shipping.

If Printing Agreement is for multiple years, annual increase to Printing Agreement Total not to exceed \_\_\_\_\_ for same specifications.

This agreement is subject to the terms shown on the reverse side and is binding on Herff Jones and the Customer for the Years Covered, subject to such terms.

YEARBOOK PLANT USE

Customer Number \_\_\_\_\_ Date Received \_\_\_\_\_

Kelsey Williams

Yearbook Adviser

Ginger Thompson

Yearbook Representative