

JEFFERSON COUNTY BOARD OF EDUCATION  
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7028

APPROVAL DATE: February 09, 2015

ITEM(S) QUOTED: LIBRARY BOOKS (PRINT/ELECTRONIC) & PAPERBACK (%)

DATE BIDS RECEIVED: January 08, 2015

CONTRACT PERIOD: From March 02, 2015 through March 01, 2016

RENEWAL(S): Two (2) annual renewals at the option of both parties.

COMMENTS: An \* indicates an award.

## Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
ABDO Publishing Company	7-10 business days	30 days
Advanced Educational Products, Inc.	Advanced Educational Products complies with all the terms and conditional as set forth in the JCPS Bid specifications. Samples as required have been sent via FEDEX to the location specified in the Bid documents.	0% net 30 days
Bound to Stay Bound Books, INC.	30% discount from publisher list price in effect at time of shipment plus prebinding charge of \$8.00 per book firm through 3/1/18. Short discount titles are reduced by 10%. BTSB Catalog Price reflects discount.	Terms: Net 30 days
Capstone	We have mailed the requested samples and bid submittal forms to the Purchasing/Bid Department to the attention of C.B. Young, Jr. per the bid requirements. Bid submittal forms are attached here also for your records.	Net 30 Days.
Cavendish Square Publishing, LLC	Catalog Price reflects a 30% discount off of List Price.	Net 30
Childrens Plus, Inc.	1.(a) Yes (b) No 2. Children's Plus, Inc. P.O. Box 847 Beecher, IL 60401 (800) 230-1279 3. 30 days ARO Note: Website prices already reflect discounts.	Net 30 Days
Davidson Titles, Inc.	Davidson Titles is in compliance with the Federal, State, Local, and Board regulations to Non-Discrimination on any and all contracts awarded.	Net 30 days
EBSCO Information Services	Individual Titles: Payment is required on delivery. Discount is effective till end date of proposal. Subscription Packages: The following offer is provided for the next 90 days with a payment terms of Net 30 days once purchased.	Individual Titles: Payment is required on delivery. Subscription Packages: The following offer is provided for the next 90 days with a payment terms of Net 30 days once purchased.
Follett School Solutions	*Sample books and MARC records shipped separately* Delivery: 15-20 days ARO	*Sample books and MARC records shipped separately* Net 30 days Online catalog: <a href="http://www.titlewave.com">www.titlewave.com</a>
Gale Cengage Learning	Cengage Learning/Gale payment terms are net 30 days. We do not offer a cash discount. Upon award, Cengage Learning will submit a Certificate of Insurance as requested by Jefferson County.	Cengage Learning/Gale payment terms are net 30 days. We do not offer a cash discount.
Gareth Stevens Publishing	Catalog Price reflects a 15% discount off of List Price for Paperbacks. Catalog Price reflects a 25% discount off of List Price for all other products.	NET 30
Garrett Book Company	1 a) Yes 1 b) No 2 Garrett Book Company; 130 E. 13th Street; PO Box 1588; Ada, OK 74821-1588; 800-475-6884 3 30 days to delivery	Net 30
Gumdrop Books	(a)Is your company complying with Federal regulation relating to Non-Discrimination? Yes (b)Is your company a minority owned business? No	Net 30 Guaranteed delivery can be made 10 to 15 days after receipt of purchase order. ORDERING ADDRESS:P.O. Box 505 Bethany, MO 64424
Junior Library Guild	1a. Yes 1b. No 2. Ordering Address: Junior Library Guild 7858 Industrial Parkway Plain City, OH 43064 800-491-0174 3. 30 Days or as schedule	Net 30

Lerner Publishing Group	Per bid instructions, all applicable submittals (i.e. Reciprocal Preference Form, Required Vendor Information, Descriptive Literature, Catalogs, Proof of Insurance, etc.) will be mailed to JCPS as required by this invitation to bid.	Net 30
Mackin Educational Resources	Please see the attached "Cover Letter - Submittal - Vendor Info." 1(a): YES. 1(b): NO 2: Mackin Educational Resources; 3505 County Rd 42 West, Burnsville MN 55306. Phone: 800-245-9540 3. 28-45 days ARO	Net 30
Perma-Bound Books	Required Vendor Information Form Attached Bid Submittal Form Attached Perma-Bound is not claiming resident bidder status Payment Terms: Net 30 days	Net 30 days
Rainbow Book Company	N/A	Net 30
Rosen Publishing Group	Free Shipping, Free Book Processing.	NET 30
SCHOLASTIC LIBRARY PUBLISHING	10-14 days non library processed 21-30 days library processed	Net 30 Days
Textbook Warehouse	Unfortunately, we are going to have to offer a no bid since we do not offer the cataloging and processing of materials.	Unfortunately, we are going to have to offer a no bid since we do not offer the cataloging and processing of materials.

ITEM NO. 1 - eBOOKS. (4600160-2012888)

AWARD NOTES: Reject EBSCO Information Services - MARC records do not meet specifications. Reject Cavendish Square Publishing, LLC, Gumdrop Books, Gareth Stevens Publishing, Rosen Publishing Group, Gale Cengage Learning and Rainbow Book Company - did not submit sample of E-book MARC records. Reject Lerner Publishing Group - charges for processing and MARC records not acceptable. Textbook Warehouse and Advanced Educational Products, Inc. did not bid on this item.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
EBSCO Information Services	60.00 %
CATEGORY NOTES: Please refer to document labeled 2_Pricing and Discounts. Individual purchased titles are a 0% discount. EBSCO's eBook High School Subscription Collection and EBSCO's eBook K-8 Subscription provide a 60% discount.	
Follett School Solutions	45.00 % *
CATEGORY NOTES: *Sample books and MARC records shipped separately* Library, Classroom, Instructional, and eBooks – Up to 45% off Publisher list price. Follett School Solutions, Inc. online catalog, titlewave.com, prices reflect up to 45% discount for trade, paperback & eBooks, FollettBoundSM Platinum books, up to 30% for library binding, and up to 40% for general reference.	
ABDO Publishing Company	30.00 % *
CATEGORY NOTES: Catalog reflects 30% discount off list prices	
Cavendish Square Publishing, LLC	30.00 %
CATEGORY NOTES: Discount from List Price.	
Gumdrop Books	28.00 %
CATEGORY NOTES: Prices reflect discount off list price with the same discount offered as the hardcopy of books many of which are available in electronic format.	
Childrens Plus, Inc.	25.00 % *
CATEGORY NOTES: Website catalog prices already reflect discount.	
Gareth Stevens Publishing	25.00 %
CATEGORY NOTES: Catalog Price reflects a 25% discount off of List Price.	
Lerner Publishing Group	25.00 %
CATEGORY NOTES: 25% discount off the publisher's list price.	
Rosen Publishing Group	25.00 %
CATEGORY NOTES: Catalog Price reflects a 15% discount off of List Price for Paperbacks. Catalog Price reflects a 25% discount off of List Price for all other products.	
Gale Cengage Learning	10.00 %
CATEGORY NOTES: Includes all eBook titles available through Gale Virtual Reference Library (GVRL). All eBooks offer unlimited, simultaneous user access.	
Rainbow Book Company	10.00 %
CATEGORY NOTES: Rainbow Book Company catalog reflects a discount range of 0-25% off publisher list price.	
Capstone	5.00 % *
CATEGORY NOTES: Capstone will offer an additional 5% discount off our already discounted S/L prices in our catalog and on our website (already discounted 25% off List Price.)	
Mackin Educational Resources	3.00 % *

Note: \* indicates a pending award.

CATEGORY NOTES:	Additional 3% discount off catalog list price for eBooks.	
Textbook Warehouse		.01 %
CATEGORY NOTES:	Unfortunately, we are going to have to offer a no bid since we do not offer the cataloging and processing of materials.	
Advanced Educational Products, Inc.		.00 %
CATEGORY NOTES:	No Bid	
Davidson Titles, Inc.		.00 % *
CATEGORY NOTES:	Davidson Titles eMedia is discounted from the producers' list prices up 30% and are priced for one location with multiple users. Special discount pricing may be negotiated for multiple sites with multiple users based on number of sites and total number of books purchased. All orders receive free MARC records. There is no minimum order.	
Junior Library Guild		.00 % *
CATEGORY NOTES:	Junior Library Guild's catalogs and website are pre-discounted. eBooks are discounted up to 5% off the publisher's price.	
Perma-Bound Books		.00 % *
CATEGORY NOTES:	Prices in Perma-Bound catalogs and on our website: www.perma-bound.com are pre-discounted up to 30% on all ebooks. Free shipping. Free processing.	

**ITEM NO. 2 - LIBRARY BOOKS IN LIBRARY BINDING OR TRADE EDITIONS. (4600160-1718943)**

AWARD NOTES: Reject Scholastic Library Publishing - did not follow bid specifications and sample requirements not met. Reject Lerner Publishing Group - charges for processing and MARC records not acceptable. Textbook Warehouse and EBSCO Information Services did not bid on this item.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Advanced Educational Products, Inc.	31.00 % *
CATEGORY NOTES: Please additional info on pricing discounts in AEP Bid Response	
ABDO Publishing Company	30.00 % *
CATEGORY NOTES: Catalog reflects 30 discount off list prices	
Bound to Stay Bound Books, INC.	30.00 % *
CATEGORY NOTES: BIDDING ON PREBOUND HARDBACK LIBRARY BOOKS ONLY. BTSB CATALOG PRICE REFLECTS DISCOUNT. OUR ONLINE CATALOG CAN BE ACCESSED AT WWW.BTSB.COM	
Cavendish Square Publishing, LLC	30.00 % *
CATEGORY NOTES: Discount from List Price.	
Follett School Solutions	30.00 % *
CATEGORY NOTES: *Sample books and MARC records shipped separately* Library, Classroom, Instructional, and eBooks – Up to 45% off Publisher list price. Follett School Solutions, Inc. online catalog, titlewave.com, prices reflect up to 45% discount for trade, paperback & eBooks, FollettBoundSM Platinum books, up to 30% for library binding, and up to 40% for general reference.	
SCHOLASTIC LIBRARY PUBLISHING	30.00 %
CATEGORY NOTES: Off List price	
Gumdrop Books	28.00 % *
CATEGORY NOTES: Catalog prices reflect discount from list price; catalog available online at	

Note: \* indicates a pending award.

Childrens Plus, Inc.	25.00 % *
CATEGORY NOTES:	Website catalog prices already reflect discount.
Gareth Stevens Publishing	25.00 % *
CATEGORY NOTES:	Catalog Price reflects a 25% discount off of List Price.
Garrett Book Company	25.00 % *
CATEGORY NOTES:	
Lerner Publishing Group	25.00 %
CATEGORY NOTES:	25% discount off the publisher's list price.
Rainbow Book Company	25.00 % *
CATEGORY NOTES:	Rainbow Book Company catalog already reflects discount off publisher list price.
Rosen Publishing Group	25.00 % *
CATEGORY NOTES:	Catalog Price reflects a 15% discount off of List Price for paperbacks. Catalog Price reflects a 25% discount off of List Price for all other products.
Davidson Titles, Inc.	20.00 % *
CATEGORY NOTES:	Davidson Titles, Inc. current internet prices reflect up to 45% off publishers' list prices with an average discount of 20%. The online prices reflect discounted net prices for books. All orders receive free processing and free shipping. There is no minimum order.
Gale Cengage Learning	20.00 % *
CATEGORY NOTES:	Includes all Gale print reference titles, including Macmillan Reference, St. James Press, Scribner's, UXL, Worldmark, Junior Worldmark, Greenhaven, and Lucent.
Mackin Educational Resources	16.00 % *
CATEGORY NOTES:	16% discount off published list price for library books in library binding or trade editions.
Capstone	5.00 % *
CATEGORY NOTES:	Capstone will offer an additional 5% discount off our already discounted S/L prices in our catalog and on our website (already discounted 25% off List Price), free shipping and free attached processing with no minimum order requirements.
Textbook Warehouse	.01 %
CATEGORY NOTES:	Unfortunately, we are going to have to offer a no bid since we do not offer the cataloging and processing of materials.
EBSCO Information Services	.00 %
CATEGORY NOTES:	EBSCO will not be responding to this section.
Junior Library Guild	.00 % *
CATEGORY NOTES:	Junior Library Guild's catalogs and website are pre-discounted. Print titles are discounted up to 75% off the publisher's price.
Perma-Bound Books	.00 % *
CATEGORY NOTES:	Prices in Perma-Bound catalogs and on our website: www.perma-bound.com are pre-discounted up to 30% on all books. Free shipping. Free processing.

AWARD NOTES: Textbook Warehouse and EBSCO Information Services did not bid on this item. Capstone, Gale Cengage Learning and Gumdrop Books do not offer pre-bound paperback books.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
Follett School Solutions	45.00 % *
CATEGORY NOTES: *Sample books and MARC records shipped separately* Library, Classroom, Instructional, and eBooks – Up to 45% off Publisher list price. Follett School Solutions, Inc. online catalog, titlewave.com, prices reflect up to 45% discount for trade, paperback & eBooks, FollettBoundSM Platinum books, up to 30% for library binding, and up to 40% for general reference.	
Advanced Educational Products, Inc.	36.00 % *
CATEGORY NOTES: Please see additional info on pricing discounts in AEP Bid Response	
Davidson Titles, Inc.	30.00 % *
CATEGORY NOTES: www.davidsontitles.com online prices reflect discounted net prices for books. All orders receive free processing and free shipping. There is no minimum order. We will also prebind any special requests for the school district with the same discount, but with a binding fee of \$5.50 per book	
Childrens Plus, Inc.	25.00 % *
CATEGORY NOTES: Website catalog prices already reflect discount.	
Mackin Educational Resources	16.00 % *
CATEGORY NOTES: 16% discount off published list price for Pre-bound paperback books.	
Gareth Stevens Publishing	15.00 % *
CATEGORY NOTES: Catalog Price reflects a 15% off of List Price for Paperbacks.	
Rainbow Book Company	10.00 % *
CATEGORY NOTES: Rainbow Book Company catalog reflects a discount range of 0-35% off publisher list price.	
Textbook Warehouse	.01 %
CATEGORY NOTES: Unfortunately, we are going to have to offer a no bid since we do not offer the cataloging and processing of materials.	
Capstone	.00 %
CATEGORY NOTES: Our company does not produce pre-bound paperback books.	
EBSCO Information Services	.00 %
CATEGORY NOTES: EBSCO will not be responding to this section.	
Gale Cengage Learning	.00 %
CATEGORY NOTES: N/A - Gale does not offer pre-bound paperback books.	
Gumdrop Books	.00 %
CATEGORY NOTES: We do not offer pre-bound paperback books and are not bidding this item. We provide quality library and trade bound books.	
Perma-Bound Books	.00 % *
CATEGORY NOTES: Prices in Perma-Bound catalogs and on our website, www.perma-bound.com are pre-discounted up to 30% on all books. Free shipping. Free processing.	