

JEFFERSON COUNTY BOARD OF EDUCATION  
EQUAL OPPORTUNITY / AFFIRMATIVE ACTION EMPLOYER

BID TABULATION

BID ID: 7009

APPROVAL DATE: January 12, 2015

ITEM(S) QUOTED: INSTRUCTIONAL SUPPLIES & EQUIPMENT (Percentage)

DATE BIDS RECEIVED: November 20, 2014

CONTRACT PERIOD: From March 01, 2015 through February 29, 2016

RENEWAL(S): A one-year renewal at the option of both parties.

COMMENTS: An \* indicates an award.

## Vendor Response Terms

Vendor Name	Response Terms	Response Payment Terms
ACE Educational Supplies		Net 30 Days
Benchmark Education Company	add 10% to subtotal for shipping and handling	Net 30
BIO CORPORATION	09-55	Net 30 Days
Blick Art Materials	Please reference QD20JEF Net 30	net 30 with credit approval
eInstruction		Net30
ETA hand2mind	ETA hand2mind will replace damaged or defective materials within 30 days of your receipt of goods. Call 800-445-5985 for a return authorization number (RMA).	Net 30, no early pay discount.
Follett School Solutions	P: 888-511-5114 F: 800-852-5458 fssbidadmin@follett.com www.follettlearning.com	Net 30 days
John R Green Co dba, Green Group Enterprises	1a. Yes 1b. No 2. John R. Green Company, 411 W. 6th Street, Covington, KY 41011, ph: 800-354-9737, fax: 859-431-0266, email: orders@johnrgreenco.com. 3. 3-5 business days for in-stock items. 5. Backorders less than \$10 net will be cancelled.	30 days ARO, Free Freight on all orders.
Kaplan Early Learning Company	1a. yes 1b. no 2. Kaplan Early Learning Company P.O. Box 609 Lewisville, N C 27023 3. 7-14 days after receipt of purchase order 4. Backorders will only be cancelled at customer request.	Net 30 days
Kentucky Mudworks, LLC	1a. Yes 1b. No 2. Kentucky Mudworks, LLC 825 National Avenue, Lexington, KY 40502 phone 859-389-9681, fax 859-368-9891 www.kentuckymudworks.com 3. 1-9 days ARO 4. Backorders cancelled after 60 days or at customer's request.	Payment terms are net 30.
KSS-Kentucky School Service	1A)Yes 1B)No 2) Kss-Kentucky School Service,P.O.Box 886,Elizabethtown, KY 42702 800-626-4405(p) 800-732-4486(fax). 3) Most items will be delivered within 10 days. 4) Backorders will ONLY be canceled on request by JCPS or the item is no longer available.	10 Percent discount may be taken on all invoices paid within 20 days of invoice date.
Lakeshore Learning Materials	Please reference bid # 7009 on your purchase orders. Delivery: 7-10 business days ARO. Visit our website at www.LakeshoreLearning.com to view all of our products. Please note: We are not claiming Resident Bidder Status.	Net 30
Learning Resources	See attachment files for responses.	Net 30
NASCO	Please see attached Quote 10528 for catalog discounts and terms. \$50.00 minimum order requirement. Free Shipping for live material or items with a Truck Logo. See attached for details.	Terms: Net 30 Days
Newmark Learning, LLC	14 days add 10% to subtotal of order for shipping and handling	Net 30
Paper Scissors Stone		
Quill	REFERENCE QUILL BID NO. 14-10227 DISCOUNT GOOD THROUGH FEBRUARY 28, 2016, SEE CATALOG EXCLUSIONS ATTACHED. FREE SHIPPING WEBSITE: www.Quill.com	NET 30 DAY

Really Good Stuff	See attached Exceptions document.	Net 30 days
Resources for Reading, Inc	Net 30. Shipping is an additional 10% with minimum shipping of \$10.00	Net 30
S&S Worldwide	Discount is from current LIST price. Cannot be combined with offer codes, sales, Internet specials, or quantity breaks. Items labeled FOB/Dropship do not qualify for free freight. Installation not provided. Truck deliveries do not include free offloading.	Net 30 day
School Specialty Inc.		Net 30 days
TFH (USA) LTD		
Wood Etc. Corp.		
World Book, Inc.	Please see attached REQUIRED VENDOR INFORMATION form. We are not claiming residency and have not attached the REQUIRED AFFIDAVIT FOR BIDDERS, OFFERORS AND CONTRACTORS CLAIMING RESIDENT BIDDER STATUS form. Our Sole Source letter and W-9 are also attached.	Net 30
Zaner Bloser		Net 30

**ITEM NO. 1 - ARTS & CRAFTS (4600010-1722133)**

**AWARD NOTES:** Reject Benchmark Education Company, Follett School Solutions, Newmark Learning, LLC and World Book, Inc. - 0% discount is not acceptable. Reject Paper Scissors Stone, Really Good Stuff and TFH(USA) LTD - shipping and handling charges not acceptable.

**CATEGORY NOTES:** The items required include (but are not limited to) brushes, paints, glazes, undercoats, ink and ink blocks/stamps, yarn, feathers, pompoms, pipe cleaners, plaster, kilns, clay, cutting tools, etc. The percentage of discount you bid will apply to all like items in this category purchased from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
School Specialty Inc.	34.00 % *
<b>CATEGORY NOTES:</b> List Price less 34% on all current School Specialty catalogs on 9 & 8 prefix items.(Unless catalog bears notation: no other discounts apply) List Price less 25% on all current School Specialty catalogs on 6 & 7 prefix items.(Unless catalog bears notation: no other discounts apply) Free freight on all items.	
Paper Scissors Stone	30.00 %
<b>CATEGORY NOTES:</b>	
John R Green Co dba, Green Group Enterprises	25.00 % *
<b>CATEGORY NOTES:</b>	
Blick Art Materials	20.00 % *
<b>CATEGORY NOTES:</b> Please reference QD20JEF See Attached for specifications	
KSS-Kentucky School Service	20.00 % *
<b>CATEGORY NOTES:</b>	
NASCO	20.00 % *
<b>CATEGORY NOTES:</b> 5% on Z-prefix items. Please see attached Quote 10528 for terms and details.	
Kaplan Early Learning Company	19.00 % *
<b>CATEGORY NOTES:</b> Items excluded from receiving discount are: computers and technology products, playground equipment, assessment and curriculum materials, sale flyers, special promotions and gift certificates.	
S&S Worldwide	16.00 % *
<b>CATEGORY NOTES:</b> Discount is from current LIST price. Cannot be combined with offer codes, sales, Internet specials, or quantity breaks. Items labeled FOB/Dropship do not qualify for free shipping. Installation not provided. Truck deliveries do not include free offloading.	
ETA hand2mind	15.00 % *
<b>CATEGORY NOTES:</b> This discount offer includes ETA hand2mind Sole Source materials. These items contain a P in the 3rd position of the item number, i.e. XXP-XXXX. VersaTiles is an example of an ETA hand2mind Sole Source item. Items that are not found in the catalog, i.e. Professional Development, Custom Kits & sale items, are excluded from the discount. Free Ground UPS shipping is applied to items ordered from the current catalog.	
ACE Educational Supplies	10.00 % *
<b>CATEGORY NOTES:</b> Orders over \$50 from catalog or website receive free shipping and 10% discount (add 20% to items with shipping notations) www.ACEeducational.com - website	
Learning Resources	10.00 % *
<b>CATEGORY NOTES:</b>	

Note: \* indicates a pending award.

Quill	10.00 % *
CATEGORY NOTES:	
TFH (USA) LTD	8.00 %
CATEGORY NOTES:	Catalog price does not include shipping & handling charge which is separate and is as follows: Order Total \$1-\$299 (15% of total); \$300-\$999 (13% of total); \$1,000+ (5% OF total). Items with a U after the price are oversized and require an additional \$25.00 + the percentage. Items with a T after the price are Truck Shipments. Please call for a quote indicating if you need lift gate service or inside delivery.
Kentucky Mudworks, LLC	7.00 % *
CATEGORY NOTES:	Free shipping on all items in our catalog.
Lakeshore Learning Materials	7.00 % *
CATEGORY NOTES:	Free shipping on all orders!
Really Good Stuff	3.00 %
CATEGORY NOTES:	See attached Exceptions.
Benchmark Education Company	.00 %
CATEGORY NOTES:	
Follett School Solutions	.00 %
CATEGORY NOTES:	Up to 45% off publishers list price. See attached discount summary for details.
Newmark Learning, LLC	.00 %
CATEGORY NOTES:	
World Book, Inc.	.00 %
CATEGORY NOTES:	Contact your local World Book representative for District- and/or School-specific pricing for World Book's digital Activity Corner.

**ITEM NO. 2 - ELECTRONIC TEACHING AIDS & SUPPLIES (4600130-1726253)**

AWARD NOTES:	Reject Benchmark Education Company, Follett School Solutions, Newmark Learning, LLC, Quill, World Book, Inc. and Zaner Bloser - 0% discount is not acceptable. Reject Really Good Stuff - shipping and handling charges not acceptable.
CATEGORY NOTES:	The items required include (but are not limited to) electronic games, pre-programmed game cartridges, Geo Safari laptops, electronic touch books, etc. The percentage of discount you bid will apply to all like items in this category purchased from your catalog.
<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
School Specialty Inc.	34.00 % *
CATEGORY NOTES:	List Price less 34% on all current School Specialty catalogs on 9 & 8 prefix items.(Unless catalog bears notation: no other discounts apply) List Price less 25% on all current School Specialty catalogs on 6 & 7 prefix items.(Unless catalog bears notation: no other discounts apply) Free freight on all items.
John R Green Co dba, Green Group Enterprises	25.00 % *
CATEGORY NOTES:	
KSS-Kentucky School Service	20.00 % *
CATEGORY NOTES:	
Kaplan Early Learning Company	19.00 % *

Note: \* indicates a pending award.

CATEGORY NOTES:	Items excluded from receiving discount are: computers and technology products, playground equipment, assessment and curriculum materials, sale flyers, special promotions and gift certificates.	
S&S Worldwide		16.00 % *
CATEGORY NOTES:	Discount is from current LIST price. Cannot be combined with offer codes, sales, Internet specials, or quantity breaks. Items labeled FOB/Dropship do not qualify for free shipping. Installation not provided. Truck deliveries do not include free offloading.	
ETA hand2mind		15.00 % *
CATEGORY NOTES:	This discount offer includes ETA hand2mind Sole Source materials. These items contain a P in the 3rd position of the item number, i.e. XXP-XXXX. VersaTiles is an example of an ETA hand2mind Sole Source item. Items that are not found in the catalog, i.e. Professional Development, Custom Kits & sale items, are excluded from the discount. Free Ground UPS shipping is applied to items ordered from the current catalog.	
NASCO		15.00 % *
CATEGORY NOTES:	Please see attached Quote 10528 for terms and details.	
ACE Educational Supplies		10.00 % *
CATEGORY NOTES:	Orders over \$50 from catalog or website receive free shipping and 10% discount (add 20% to items with shipping notations) www.ACEeducational.com	
eInstruction		10.00 % *
CATEGORY NOTES:	10% off Education List Price	
Learning Resources		10.00 % *
CATEGORY NOTES:		
Lakeshore Learning Materials		7.00 % *
CATEGORY NOTES:	Free shipping on all orders!	
Really Good Stuff		3.00 %
CATEGORY NOTES:	See attached Exceptions.	
Benchmark Education Company		.00 %
CATEGORY NOTES:		
Follett School Solutions		.00 %
CATEGORY NOTES:	Up to 45% off publishers list price. See attached discount summary for details.	
Newmark Learning, LLC		.00 %
CATEGORY NOTES:		
Quill		.00 %
CATEGORY NOTES:		
World Book, Inc.		.00 %
CATEGORY NOTES:	Contact your local World Book representative for District- and/or School-specific pricing for World Book's digital supplemental products, including Science Power and Social Studies Power.	
Zaner Bloser		.00 %
CATEGORY NOTES:		

ITEM NO. 3 - FURNISHINGS, CLASSROOM - WOODEN (Early Childhood) (4600130-1726254)

AWARD NOTES: Reject Benchmark Education Company, Follett School Solutions, Newmark Learning, LLC and Quill - 0% discount is not acceptable. Reject Really Good Stuff and Wood Etc. Corp. - shipping and handling charges not acceptable.

CATEGORY NOTES: The items required include (but are not limited to) big book display units, coat lockers, coat racks, chart stands, etc. The percentage of discount you bid will apply to all like items in this category purchased from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
School Specialty Inc.	25.00 % *
CATEGORY NOTES: List Price less 34% on all current School Specialty catalogs on 9 & 8 prefix items.(Unless catalog bears notation: no other discounts apply) List Price less 25% on all current School Specialty catalogs on 6 & 7 prefix items.(Unless catalog bears notation: no other discounts apply) Free freight on all items.	
Wood Etc. Corp.	25.00 %
CATEGORY NOTES: 25% off suggested list shipping prepaid and added	
Kaplan Early Learning Company	19.00 % *
CATEGORY NOTES: Items excluded from receiving discount are: computers and technology products, playground equipment, tot tree, assessment and curriculum materials, sale flyers, special promotions and gift certificates.	
S&S Worldwide	16.00 % *
CATEGORY NOTES: Discount is from current LIST price. Cannot be combined with offer codes, sales, Internet specials, or quantity breaks. Items labeled FOB/Dropship do not qualify for free shipping. Installation not provided. Truck deliveries do not include free offloading.	
ETA hand2mind	15.00 % *
CATEGORY NOTES: This discount offer includes ETA hand2mind Sole Source materials. These items contain a P in the 3rd position of the item number, i.e. XXP-XXXX. VersaTiles is an example of an ETA hand2mind Sole Source item. Items that are not found in the catalog, i.e. Professional Development, Custom Kits & sale items, are excluded from the discount. Free Ground UPS shipping is applied to items ordered from the current catalog.	
NASCO	15.00 % *
CATEGORY NOTES: Please see attached Quote 10528 for terms and details.	
ACE Educational Supplies	10.00 % *
CATEGORY NOTES: Orders over \$50 from catalog or website receive free shipping and 10% discount (add 20% to items with shipping notations) www.ACEeducational.com - website	
John R Green Co dba, Green Group Enterprises	10.00 % *
CATEGORY NOTES:	
KSS-Kentucky School Service	10.00 % *
CATEGORY NOTES: Other items to be included in this category(but not limited to): Chalkboards, Bulletin Boards and White Boards larger than 30in x 40in. Laminators. Other furniture: Desks or Chairs or Tables. Classroom Carpets.	
Learning Resources	10.00 % *
CATEGORY NOTES:	
Lakeshore Learning Materials	7.00 % *

Note: \* indicates a pending award.

CATEGORY NOTES:	Free shipping on all orders!
Really Good Stuff	3.00 %
CATEGORY NOTES:	See attached Exceptions.
Benchmark Education Company	.00 %
CATEGORY NOTES:	
Follett School Solutions	.00 %
CATEGORY NOTES:	Up to 45% off publishers list price. See attached discount summary for details.
Newmark Learning, LLC	.00 %
CATEGORY NOTES:	
Quill	.00 %
CATEGORY NOTES:	FREE SHIPPING BY UPS OR LOCAL CARRIER, OR STANDARD TRUCK TAILGATE DELIVERY

ITEM NO. 4 - RECORDS, CASSETTES & COMPACT DISCS (4600160-1722129)

AWARD NOTES:	Reject Benchmark Education Company, Follett School Solutions and Newmark Learning, LLC - 0% discount is not acceptable. Reject Paper Scissors Stone and TFH (USA) LTD - shipping and handling charges not acceptable.
CATEGORY NOTES:	The percentage of discount that you bid will apply to all titles of records, cassettes and compact discs listed in your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
School Specialty Inc.	34.00 % *
CATEGORY NOTES:	List Price less 34% on all current School Specialty catalogs on 9 & 8 prefix items.(Unless catalog bears notation: no other discounts apply) List Price less 25% on all current School Specialty catalogs on 6 & 7 prefix items.(Unless catalog bears notation: no other discounts apply) Free freight on all items.
Paper Scissors Stone	30.00 %
CATEGORY NOTES:	
John R Green Co dba, Green Group Enterprises	25.00 % *
CATEGORY NOTES:	
KSS-Kentucky School Service	20.00 % *
CATEGORY NOTES:	
Kaplan Early Learning Company	19.00 % *
CATEGORY NOTES:	Items excluded from receiving discount are: computers and technology products, playground equipment, tot tree, assessment and curriculum materials, sale flyers, special promotions and gift certificates.
S&S Worldwide	16.00 % *
CATEGORY NOTES:	Discount is from current LIST price. Cannot be combined with offer codes, sales, Internet specials, or quantity breaks. Items labeled FOB/Dropship do not qualify for free shipping. Installation not provided. Truck deliveries do not include free offloading.
ETA hand2mind	15.00 % *
CATEGORY NOTES:	This discount offer includes ETA hand2mind Sole Source materials. These items contain a P in the 3rd position of the item number, i.e. XXP-XXXX. VersaTiles is an example of an ETA hand2mind Sole Source

Note: \* indicates a pending award.



item. Items that are not found in the catalog, i.e. Professional Development, Custom Kits & sale items, are excluded from the discount. Free Ground UPS shipping is applied to items ordered from the current catalog.

NASCO	15.00 % *
CATEGORY NOTES:	Please see attached Quote 10528 for terms and details.
ACE Educational Supplies	10.00 % *
CATEGORY NOTES:	Orders over \$50 from catalog or website receive free shipping and 10% discount (add 20% to items with shipping notations) www.ACEeducational.com
Quill	10.00 % *
CATEGORY NOTES:	
TFH (USA) LTD	8.00 %
CATEGORY NOTES:	Catalog price does not include shipping & handling charge which is separate and is as follows: Order Total \$1-\$299 (15% of total); \$300-\$999 (13% of total); \$1,000+ (5% OF total). Items with a U after the price are oversized and require an additional \$25.00 + the percentage. Items with a T after the price are Truck Shipments. Please call for a quote indicating if you need lift gate service or inside delivery.
Lakeshore Learning Materials	7.00 % *
CATEGORY NOTES:	Free shipping on all orders!
Benchmark Education Company	.00 %
CATEGORY NOTES:	
Follett School Solutions	.00 %
CATEGORY NOTES:	Up to 45% off publishers list price. See attached discount summary for details.
Newmark Learning, LLC	.00 %
CATEGORY NOTES:	

**ITEM NO. 5 - TEACHING AIDS & SUPPLIES (4600130-1722134)**

AWARD NOTES: Reject Benchmark Education Company, Follett School Solutions, Newmark Learning, LLC, Resources for Reading, Inc., World Book, Inc. and Zaner Bloser - 0% discount is not acceptable. Reject Paper Scissors Stone, Really Good Stuff, TFH (USA) LTD and Wood Etc. Corp. - shipping and handling charges not acceptable.

CATEGORY NOTES: The items required include (but are not limited to) sequencing cards, flash cards, charts, flannel board and accessories, bulletin board supplies, games, puzzles, posters, toys, maps, globes, sentence strips, etc. The percentage of discount you bid will apply to all like items in this category purchased from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
School Specialty Inc.	34.00 % *
CATEGORY NOTES:	List Price less 34% on all current School Specialty catalogs on 9 & 8 prefix items.(Unless catalog bears notation: no other discounts apply) List Price less 25% on all current School Specialty catalogs on 6 & 7 prefix items.(Unless catalog bears notation: no other discounts apply) Free freight on all items.
Paper Scissors Stone	30.00 %
CATEGORY NOTES:	

John R Green Co dba, Green Group Enterprises	25.00 % *
CATEGORY NOTES:	
Wood Etc. Corp.	25.00 %
CATEGORY NOTES: 25% off suggested list shipping prepaid and added	
KSS-Kentucky School Service	20.00 % *
CATEGORY NOTES:	
Kaplan Early Learning Company	19.00 % *
CATEGORY NOTES: items excluded from receiving discount are: computer and technology products, playground equipment, tot tree, curriculum and assessment materials, sale flyers, special promotion, gift certificates.	
S&S Worldwide	16.00 % *
CATEGORY NOTES: Discount is from current LIST price. Cannot be combined with offer codes, sales, Internet specials, or quantity breaks. Items labeled FOB/Dropship do not qualify for free shipping. Installation not provided. Truck deliveries do not include free offloading.	
ETA hand2mind	15.00 % *
CATEGORY NOTES: This discount offer includes ETA hand2mind Sole Source materials. These items contain a P in the 3rd position of the item number, i.e. XXP-XXXX. VersaTiles is an example of an ETA hand2mind Sole Source item. Items that are not found in the catalog, i.e. Professional Development, Custom Kits & sale items, are excluded from the discount. Free Ground UPS shipping is applied to items ordered from the current catalog.	
NASCO	15.00 % *
CATEGORY NOTES: Please see attached Quote 10528 for terms and details.	
ACE Educational Supplies	10.00 % *
CATEGORY NOTES: Orders over \$50 from catalog or website receive free shipping and 10% discount (add 20% to items with shipping notations) www.ACEeducational.com - website	
Learning Resources	10.00 % *
CATEGORY NOTES:	
Quill	10.00 % *
CATEGORY NOTES:	
TFH (USA) LTD	8.00 %
CATEGORY NOTES: Catalog price does not include shipping & handling charge which is separate and is as follows: Order Total \$1-\$299 (15% of total); \$300-\$999 (13% of total); \$1,000+ (5% OF total). Items with a U after the price are oversized and require an additional \$25.00 + the percentage. Items with a T after the price are Truck Shipments. Please call for a quote indicating if you need lift gate service or inside delivery.	
Lakeshore Learning Materials	7.00 % *
CATEGORY NOTES: Free shipping on all orders!	
BIO CORPORATION	5.00 % *
CATEGORY NOTES: Free Shipping NO pail packing no live UPS ground shipping	
Really Good Stuff	3.00 %
CATEGORY NOTES: See attached Exceptions.	
Benchmark Education Company	.00 %
CATEGORY NOTES:	

Note: \* indicates a pending award.

Follett School Solutions	.00 %
CATEGORY NOTES:	Up to 45% off publishers list price. See attached discount summary for details.
Newmark Learning, LLC	.00 %
CATEGORY NOTES:	
Resources for Reading, Inc	.00 %
CATEGORY NOTES:	Catalog prices already discounted up to 48% off List Shipping is an additional 10% with minimum shipping of \$10.00
World Book, Inc.	.00 %
CATEGORY NOTES:	Catalog prices reflect the discount given to our school and library customers. Prices are per catalog in effect at the time the order is placed. An additional discount is available for customers with an active online subscription to the World Book Web; online subscriber pricing is shown in the catalog. World Book's current catalog is available at <a href="http://mydigimag.rrd.com/publication/?i=216046">http://mydigimag.rrd.com/publication/?i=216046</a> .
Zaner Bloser	.00 %
CATEGORY NOTES:	

Item No. 6 - MANIPULATIVES (4600130-1722130)

AWARD NOTES:	Reject Benchmark Education Company, Follett School Solutions, Newmark Learning, LLC, Resources for Reading, Inc. and Zaner Bloser - 0% discount is not acceptable. Reject Paper Scissors Stone, Really Good Stuff and Wood Etc. Corp. - shipping and handling charges not acceptable.
CATEGORY NOTES:	The items required include (but are not limited to) foam shapes, pattern blocks, counters, links, play money, pegboard sets, cuisenaire rod sets, etc. The percentage of discount you bid will apply to all like items in this category purchased from your catalog.

<u>VENDOR NAME</u>	<u>PERCENTAGE OF DISCOUNT</u>
School Specialty Inc.	34.00 % *
CATEGORY NOTES:	List Price less 34% on all current School Specialty catalogs on 9 & 8 prefix items.(Unless catalog bears notation: no other discounts apply) List Price less 25% on all current School Specialty catalogs on 6 & 7 prefix items.(Unless catalog bears notation: no other discounts apply) Free freight on all items.
Paper Scissors Stone	30.00 %
CATEGORY NOTES:	
John R Green Co dba, Green Group Enterprises	25.00 % *
CATEGORY NOTES:	
Wood Etc. Corp.	25.00 %
CATEGORY NOTES:	25% off suggested list shipping prepaid and added
KSS-Kentucky School Service	20.00 % *
CATEGORY NOTES:	
Kaplan Early Learning Company	19.00 % *
CATEGORY NOTES:	items excluded from receiving discount are: computer and technology products, playground equipment, assessment and curriculum items, tot tree, sale flyers, special promotions and gift certificates.
S&S Worldwide	16.00 % *
CATEGORY NOTES:	Discount is from current LIST price. Cannot be combined with offer

Note: \* indicates a pending award.

codes, sales, Internet specials, or quantity breaks. Items labeled  
 FOB/Dropship do not qualify for free shipping. Installation not provided.  
 Truck deliveries do not include free offloading.

ETA hand2mind	15.00 % *
CATEGORY NOTES:	
NASCO	15.00 % *
CATEGORY NOTES:	Please see attached Quote 10528 for terms and details.
ACE Educational Supplies	10.00 % *
CATEGORY NOTES:	Orders over \$50 from catalog or website receive free shipping and 10% discount (add 20% to items with shipping notations) www.ACEeducational.com - website
Learning Resources	10.00 % *
CATEGORY NOTES:	
Quill	10.00 % *
CATEGORY NOTES:	
Lakeshore Learning Materials	7.00 % *
CATEGORY NOTES:	Free shipping on all orders!
Really Good Stuff	3.00 %
CATEGORY NOTES:	See attached Exceptions.
Benchmark Education Company	.00 %
CATEGORY NOTES:	
Follett School Solutions	.00 %
CATEGORY NOTES:	Up to 45% off publishers list price. See attached discount summary for details.
Newmark Learning, LLC	.00 %
CATEGORY NOTES:	
Resources for Reading, Inc	.00 %
CATEGORY NOTES:	Catalog prices already discounted up to 48% off List Shipping is an additional 10% with minimum shipping of \$10.00
Zaner Bloser	.00 %
CATEGORY NOTES:	