

## **AWARD OF BIDS/PROPOSALS**

The following is a summary of bids/proposals submitted from the Purchasing Department for approval.

### **BIDS/PROPOSALS**

<b>BID</b>		<b>DEPARTMENT</b>	<b>RESPONSE – NUMBER RECEIVED</b>
1. Bid 39-14 Library Supplies, Office Supplies, Teaching Aids, Classroom Instructional Supplies - Catalog	1. TSMSDC 2. Commerce Lexington 3. Economic Engine	Purchasing	37
2. Bid 44-14 Science Equipment Materials - Catalog	1. TSMSDC 2. Commerce Lexington 3. Economic Engine	Purchasing	16

### **SOLE SOURCE DETERMINATION**

<b>DETERMINATION NUMBER</b>	<b>VENDOR</b>	<b>DEPARTMENT</b>	<b>AMOUNT</b>
D110-14	Davis Demographics and Planning	Superintendent	Not to exceed \$25,000

## **AWARD OF BIDS/PROPOSALS**

### **1. Bid 39-14 Library Supplies, Office Supplies, Teaching Aids, Classroom Instructional Supplies - Catalog**

#### **BACKGROUND AND RATIONALE:**

This contract is for FCPS and administrative departments to purchase library supplies and materials (not including books) and related items. This bid is necessary to ensure the best price for these items and to comply with the KY Model Procurement Act. Office Supplies are selected and purchased at each school and/or administrative department to support the business needs of the individual school and/or department. Equipment and supplies are bid in order for schools and staff to receive discount prices for supplies and shipping and to comply with KRS 45A. Teaching Aids and Classroom Instructional Supplies and related materials are bid in order for FCPS and administrative departments to receive a discounted price in merchandise and free shipping. Additionally, the bid meets the criteria set forth in KY Model Procurement requirements.

Vendor: The following bidders received specifications and have bid on the indicated contract:

Key to Markings  
### Recommended Bid Award

Vendor	Office Supplies	Ink/ Toner Supplies	Teaching/ Instructional Supplies	Library Supplies	
Hurst Office Group (WBE)	30	20	30	30	###
Office Depot	58	30	58	58	###
School Specialty	34/25%	34/25%	34/25%	34/25%	###
John R Green	25	25	25	10	###
CDW-G	0-10	0-10	0-10	0-10	###
Saddleback Education (WBE)			20	20	###
CPS Office Products	15	20	15	15	###
Global Gov	2-10%	2-10%	2-10%	2-10%	###
S+S Worldwide	16		16	16	###
Callaway House	16		16	16	###
Discount School Supply	15		15	15	###
Resources for Reading (WBE)			0		###
The Library Store	10-20%	10-20%	10-20%	10-20%	###
Brodart	15		15	15	###

Ace Educational Supplies	10		10	10	###
B & H Photo		1			###
Lakeshore Learning Materials			5	5	
Really Good Stuff	0-25		0-25	0-25	###
Renaissance Learning	0		0	0	###
Carolina Biological			5		
Mentoring Minds (MBE/WBE)			0		###
Rainbow Book Company			25		###
ETA Hand 2 Mind			15	15	
Pyramid School Products	10		10	10	###
Steps to Literacy	5		5	5	###
Cartridge Depot		10			###
KY Mudworks			10		###
Kaplan Early Learning			17		###
Creative Image Technologies			0		###
Premier Agendas			5		###
Zaner-Bloser			0		###
Ablenet			0		###
Innovative Learning Concepts			0		###
Empower Educational Consulting			15		
Kamico Instructional Media			0		
Math Teachers Press			0		
Mometrix Media LLC			0		

**Contract Period: Beginning January 1, 2015 and ending December 31, 2015**

**PROPOSAL:**

<b>Item</b>	<b>Amount</b>	<b>Funding Source</b>	<b>Recurring/ Nonrecurring</b>	<b>Measurable Expected Impact and Timeline</b>
Library Supplies – Catalog Contract	Last year's expenditure was approximately \$1,000,000.00	Schools and departments	Recurring	Immediate impact to enable FCPS to purchase library, office and classroom supplies as needed and at the best price to prevent a disruption in the educational process.

**Funding key:** Schools and Departments

**STAFF CONTACT:** Grady Ford, Director of Logistical Services

**POLICY REFERENCE:** KRS 45A.365

**RECOMMENDATION:** A motion is in order to:  
“accept low bids from Hurst Office group, Office Depot, School Specialty, John R Green, CDW-G, Saddleback Education, CPS Office Products, Global Gov, S & S Worldwide, Callaway House, Discount School Supply, Resources for Reading, The Library Store, Brodart, Ace Educational Supplies, B&H Photo, Really good Stuff, Renaissance Learning, Mentoring Minds, Rainbow Book Company, Pyramid School Products, Steps to Literacy, Cartridge Depot, KY Mudworks, Kaplan Early Learning, Creative Image Technologies, Premier Agendas, Zaner-Bloser, Ablenet, and Innovative Learning Concepts.”

## 2. Bid 39-14 Science Equipment, Materials Catalog

### **BACKGROUND AND RATIONALE:**

This bid provides a multiple award catalog contract used to purchase science equipment, materials and supplies for FCPS. Approval of the contracts will permit FCPS to continue to operate without disruption to the services required to support the educational process.

Vendor: The following bidders received specifications and have bid on the indicated contract:

#### Key to Markings

### Bid Award

KPC Has KPC bid that will be used

CKEC Has CKEC bid that will be used

<b>Vendor</b>	<b>Discount</b>
ACE Educational Supplies <b>CKEC</b>	10
Acorn Naturalist ( <b>WBE</b> ) ###	0-20%
Bio Corporation <b>CKEC</b>	5
Carolina Biological ###	5
Frey Scientific ###	28%*
ETA Hand 2 Mind ###	15%*
Fisher Scientific ###	31%*
Lakeshore Learning Materials ###	5
Nasco ###	15
Pitsco ###	0
Sargent Welch ###	33%*
Wards Natural Science ###	15%*
Delta Education ###	12%*
Newmark Learning	0
Benchmark Education	0
B & H Photo <b>CKEC</b>	1

**Contract Period: January 1, 2015 – December 31, 2015**

### **PROPOSAL:**

<b>Item</b>	<b>Amount</b>	<b>Funding Source</b>	<b>Recurring/ Nonrecurring</b>	<b>Measurable Expected Impact and Timeline</b>
Science Equipment/ Materials/ Supplies	Last year's expenditure was approximately	Schools and departments	Recurring	Immediate contract to provide Science equipment/ materials/supplies for all schools K-12 for 2015 as well as fiscal compliance with bid laws.

	\$200,000.00			
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**Funding key:** Schools and Departments

**STAFF CONTACT:** David Helm, Science Content Specialist

**POLICY REFERENCE:** KRS 45A.365

**RECOMMENDATION:** A motion is in order to:  
“accept bids from Acorn Naturalist, Carolina Biological, Frey Scientific, ETA Hand 2 Mind, Fisher Scientific, Lakeshore Learning Materials, Nasco, Pitsco, Sargent Welch, Wards Natural Science, and Delta Education.”

## **Contract with Davis Demographics & Planning**

### **BACKGROUND AND RATIONALE:**

The school district already owns ARCGis School Boundary Software but does not have the staff or expertise to utilize the add-ons needed to successfully navigate the software to help in the redistricting process. Davis Demographics & Planning provides demographic analysis and long-range planning and ESRI-based GIS software applications for K-12 school districts throughout the United States and have been contacted to assist FCPS with our redistricting.

### **PROPOSAL:**

<b>Item</b>	<b>Amount</b>	<b>Funding Source</b>	<b>Recurring/ Nonrecurring</b>	<b>Measurable Expected Impact and Timeline</b>
Redistricting Consultation	Not to exceed \$25,000	Superintendent's Office		Immediate contract to provide consulting for boundaries in the redistricting

**Funding key:** Schools and Departments

**STAFF CONTACT:** Lisa Deffendall

**POLICY REFERENCE:** KRS 45A.365

**RECOMMENDATION:** A motion is in order to:  
"Approve contract amendment with Davis Demographics & Planning."