

Henderson County Schools

1805 Second Street, Henderson, Kentucky 42420
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www.henderson.kyschools.us



To: Dr. Thomas Richey, Superintendent
And School Board Members

From: Walt Spencer, CPA
Director of Finance

Walt Spencer

Date: May 19, 2014

Re: Bid Recommendations

Bid Renewal Recommendations

Courier Service Bid # 10-11-5-5

Markham Security Specialists, Inc. currently has the bid for Courier Service. We are recommending that this contract be renewed for the final year allowable on this bid. Markham Security has continued to be an efficient and courteous organization.

Copy Paper Bid # 11-11-5-5

Letters agreeing to renew the contract for copy paper from both XPEDX and River City Industrial Services have been received. Both companies have not had increases on the cost of paper and we are recommending the Board take this action.

Library Books & Supplies # 7-13-5-5

Letters of Renewal were sent to 18 companies currently sharing the bid for Library Books and Supplies. We have received signed agreements to renew at current bid amounts. We have not received agreement from Baker & Taylor, Inc.; BMI Educational Services; or World Book, Inc. We are recommending the Board renew the contract with the responding companies.

Paint & Supplies # 10-13-5-5

PPG Porter Paints has return a signed agreement to renew the bid we have with them. We recommend that the contract be renewed for an additional one year term.

Pest Control Services # 12-13-5-6

Terminix International currently has the bid for Pest Control Services. We are satisfied with the product and service from this company. They have returned a signed agreement to continue the service at the bid price. We recommend the Board renews this contract.

Soft Drinks, Non-Carbonated Drinks, & Bottled Water # 8-12-5-5

Royal Crown Bottling was awarded the bid for these products in 2012. They have continued to serve Henderson County Schools each year since that date. This is the final year that we can renew on this contract. We have received agreement from them to renew for the last time on this contract. We recommend the Board take this action.

Bank Depository Bid # 20-11-5-6

Jim Davis, President of Independence Bank of Henderson, has returned a letter of agreement to continue the current contract with Independence Bank for the year beginning July 1, 2014 through June 30, 2015. This is the final year this contract can be renewed. We recommend the Board exercise this option.

BID RECOMMENDATIONS

Student Accident Insurance Bid # 8-14-5-5

Invitations were sent to 6 companies. We received bids from Morgan, Trevathan, & Gunn, Inc. and Scholastic Insurors, Inc. Scholastic Insurors, Inc. has provided student accident insurance for a number of years to Henderson County Schools. Morgan, Trevathan, & Gunn, Inc. has a larger cost to parents for individual student premiums but has no additional costs to the district unlike either of the two bids returned by Scholastic Insurors, Inc. It is our recommendation that the bid for Student Accident Insurance be awarded to Morgan, Trevathan, & Gunn, Inc.

Fire and Safety Equipment Inspection Bid # 9-14-5-5

Bids were sent to Advanced Fire & Safety, Armor Fire Protection, Koorsen Protection Services, and Tri-State Fire Protection. SimplexGrinell returned a bid from the Web page. After calculating the annual cost of service, Koorsen Protection Services was the lowest evaluated bid. We are recommending the contract be awarded to Koorsen.

HENDERSON COUNTY BOARD OF EDUCATION

1805 Second Street

Henderson, KY 42420

TABULATION OF BIDS FOR STUDENT ACCIDENT INSURANCE

Bid # 8-14-5-5

Company	Morgan, Trevathan & Gunn, Inc.	Powell- Walton- Milward	Roberts Insurance & Investments	Scholastic Insurors, Inc. Bid #1	Scholastic Insurors, Inc. Bid #2	Southern States Insurance Price Ramey Group	Bollinger Insurance Solutions
Option A							
Student and Athletic Accident Insurance Paid by District	\$11,332.00			\$58,380.00	\$47,560.00		
Option B Voluntary Student Plan							
Grade P-5 School Time	\$17.00			\$8.00	\$8.00		
Grades P-5 24-Hour	\$76.00			\$44.00	\$44.00		
Grades 6-12 School Time	\$17.00			\$8.00	\$8.00		
Grades 6-12 24-Hour	\$76.00			\$44.00	\$44.00		
High School Group Athletic Plan	Included in total premium			\$8,216.00	\$6,738.00		
Middle School Athletic Plan	Included in total premium			\$3,196.00	\$2,620.00		
Career/Technical Students	Included in total premium			\$1,920.00	\$1,574.00		
Total Athletic Premium				\$13,332.00	\$10,932.00		
Optional Extended Dental	Dental covered at 100% U & C included in total premium			\$2,100.00	\$2,100.00		

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FIRE SAFETY EQUIPMENT INSPECTION - BID NO. 9-14-5-5
TABULATION SHEET

SERVICE	Advanced Fire & Safety	Armor Fire Protection	KOORSEN PROTECTION SERVICES	SimplexGrinnell	TRI-STATE FIRE PROTECTION
I. FIRE EXTINGUISHERS					
2 1/2# ABC Dry Powder					
Inspection	\$2.50		\$1.50	\$2.00	\$2.00
6 year Maintenance	\$7.50	No Bid	\$12.00	\$14.00	\$14.00
Hydrostatic Testing	\$12.00		\$8.50	\$10.00	\$18.00
Refill/Recharge	\$12.95		\$12.00	\$10.00	\$20.00
5# ABC Dry Chemical					
Inspection	\$2.50		\$1.50	\$2.00	\$2.25
6 year Maintenance	\$7.50	No Bid	\$15.00	\$14.00	\$16.00
Hydrostatic Testing	\$12.00		\$8.50	\$10.00	\$20.00
Refill/Recharge	\$16.95		\$15.00	\$13.95	\$38.00
10# abc Dry Chemical					
Inspection	\$2.50		\$1.50	\$2.00	\$2.25
6 year Maintenance	\$7.50	No Bid	\$22.00	\$14.00	\$18.00
Hydrostatic Testing	\$12.00		\$12.00	\$10.00	\$22.00
Refill/Recharge	\$18.95		\$22.00	\$19.95	\$50.00
20# ABC Dry Chemical					
Inspection	\$2.50		\$1.50	\$2.00	\$2.25
6 year Maintenance	\$7.50	No Bid	\$27.00	\$14.00	\$20.00
Hydrostatic Testing	\$12.00		\$17.00	\$10.00	\$24.00
Refill/Recharge	\$28.95		\$27.00	\$24.95	\$55.00
5# CO2					
Inspection	\$2.50		\$1.50	\$2.00	\$2.25
6 year Maintenance	\$7.50	No Bid	\$27.00	\$14.00	\$20.00
Hydrostatic Testing	\$12.00		\$17.00	\$10.00	\$24.00
Refill/Recharge	\$28.95		\$27.00	\$24.95	\$55.00
10# CO2					
Inspection	\$2.50		\$1.50	\$2.00	\$2.50
Hydrostatic Testing	\$14.00	No Bid	\$15.00	\$10.00	\$18.00
Refill/Recharge	\$14.95		\$8.00	\$19.95	\$42.00
20#CO2					
Inspection	\$2.50		\$1.50	\$2.00	\$2.50
Hydrostatic Testing	\$14.00	No Bid	\$15.00	\$10.00	\$18.00
Refill/Recharge	\$24.95		\$10.00	\$24.95	\$42.00

SERVICE	Advanced Fire & Safety	Armor Fire Protection	KOORSEN PROTECTION SERVICES	SimplexGrinnell	TRI-STATE FIRE PROTECTION
Inspection	\$2.50	No Bid	\$1.50	\$2.00	\$2.50
Hydrostatic Testing	\$14.00		\$15.00	\$10.00	\$18.00
Refill/Recharge	\$30.00		\$15.00	\$30.50	\$42.00
Halatron Fire Extinguishers					
Inspection	\$2.50	No Bid	\$1.50	\$2.00	\$2.50
6 year Maintenance	\$25.00		\$13.00	\$14.00	\$32.00
Hydrostatic Testing	\$25.00		\$9.00	\$10.00	\$32.00
Refill/Recharge	\$20.00 per lb.		\$13.00	\$15.00 + agent	\$15.00/lb
School Bus Fire Extinguishers					
Inspection	\$3.00	No Bid	\$1.50	\$2.00	\$2.00
6 year Maintenance	\$7.50		\$12.00	\$14.00	\$16.00
Hydrostatic Testing	\$12.00		\$8.50	\$10.00	\$20.00
Refill/Recharge	\$18.95		\$12.00	\$16.00	\$38.00
Kitchen K-Class Fire Extinguishers					
Inspection	\$2.50	No Bid	\$1.50	\$2.50	\$2.50
6 year Maintenance	N/B		\$75.00	N/A	N/A
Hydrostatic Testing	\$12.00		\$9.00	\$10.00	\$65.00
Refill/Recharge	\$49.95		\$75.00	\$75.00	\$50.00
II. COOKING EXHAUST HOOD					
Inspection	\$2,600.00	No Bid	\$80.00 per system 2 times a year \$2,080.00	\$1,300.00	\$845.00
Hydrostatic Testing	\$25.00 + recharge		\$95.00 per inspection 2 times a year	\$25.00 per tank excluding agent	\$9,750 (\$750 each)
III. SPRINKLER SYSTEM					
Flat rate to test all risers & switches (each)	\$75.00	\$60.00	\$75.00	\$85.00	\$80.00
Check antifreeze HCHS to shed	\$95.00	\$100.00	\$25.00	\$75.00	\$400.00
Refill	\$25.00 per Gallon	\$25.00/Gallon	\$14.00/Gallon	\$200.00	N/A
IV. PARTS AND LABOR					
Percentage Discount on Parts	10%	10%	15%	20%	15%
Hourly Rate for Labor	\$65.00	\$85.00	\$80.00	\$85.00	\$85.00
V. TRAVEL					
Mileage Charge	N/A	N/A	N/A	N/A	N/A
Flat Fee Per Visit	\$15.00	N/A	N/A	\$25.00	\$40.00
Hourly Rates	N/A	N/A	\$80.00	N/A	N/A

SERVICE	Advanced Fire & Safety	Armor Fire Protection	KOORSEN PROTECTION SERVICES	SimplexGrinell	TRI-STATE FIRE PROTECTION
ANNUAL TOTALS	\$68,730.70		\$36,329.00	\$67,189.75	\$89,281.25