

Individual System

Price Quotation



The Lincoln Electric Company

1180 Spring Ash Dr.
Dayton, OH 45458
Tel: 513.875.3055
Fax: 513.875.2939

Quote Date	March 15, 2014
Quote Expiration Date	March 31, 2014
Quote Number	
Quote Type	

Customer	
Name	Mr. Robbins
Company Name	Hardin County Schools
Street Address	65 W.A. Jenkins Rd.
City, State, ZIP	Elizabethtown KY 42701

Quote / Project Description
Early College & Career Center - Fume Control Option

Item	Qty	Part Number	Description	Industrial Price	Unit Price	Extended Price
1	7	K1654-2	Statiflex 200-M Dual Arm Base Unit	\$3,120.000	\$2,199.6000	\$15,397.20
2	2	K1654-1	Statiflex 200-M Single Arm Base Unit	\$2,517.000	\$1,774.7200	\$3,549.44
3	16	K1656-1	SF 2400 Stationary Fan (1 HP)	\$1,711.000	\$1,206.0200	\$19,296.32
4	16	K1655-7	LTA 2.0-CW Telescopic Extraction Arm	\$1,183.000	\$833.7800	\$13,340.48
5	16	K1657-2	SF 2400 Wall Mounting Bracket	\$100.000	\$70.5094	\$1,128.15
6			CHOOSE ONE OF THE REQUIRED ITEMS BELOW			
7	16	K1494-2	Starter/Overload Switch for 115V	\$127.000	\$89.3000	\$1,428.80
8	16	K1669-4	Lamp Kit with Arc Sensor for Wall Mounted Arms	\$897.000	\$632.6200	\$10,121.92
9						
10						
11						
12						
13						
14						
15						
16						

5271159

Subtotal:	\$64,262.31
Page 2 Subtotal:	\$0.00
Shipping	
Tax	
Total:	\$64,262.31

Special Notes and Instructions
Pricing valid on orders entered through March 31. Price increase, scheduled for April 1, is expected to average 4% on equipment.
2)
3)

Delivery Instructions
1)
2)

Please confirm your acceptance of this quote by signing this document:

Signature: _____
 Print Name: _____
 Date: _____

If you have any questions concerning this quotation, please contact:

Name: Bob Smith
 Phone: cell: 937.470.4747
 E-mail: robert_a_smith@lincolnelectric.com

Thank you for your business !



ARC WELDING PRODUCTS TERMS and CONDITIONS of SALE

PP1.01
Effective: 4-2-12
Supersedes: 10-3-11
CONFIDENTIAL

PRICES

Prices are based on net 30 days with pre-approved credit in place, no cash discounts allowed. The Lincoln Electric Company, hereinafter called the Seller or "Lincoln", may change this method of payment in its sole discretion. The Seller also reserves the right to change prices as well as terms and conditions of sale at any time without notice. Prices for all items except Consumables will be those in effect at the time the order is entered at the Seller's office. Prices for Consumables will be those in effect at time of shipment. Prices for orders with buyer-specified ship dates calling for shipment beyond 30 days from the order entry date will be those in effect at the time of shipment. All orders are subject to final acceptance at the Seller's Office.

Prices do not include charges for extra packing, marking or testing per MIL specs. Consult the factory for price and availability.

For any special containers not listed in the PC (Consumables) section, consult the factory for price and availability.

Prices do not include taxes/duties and all prices are subject to the addition of any tax/duty which the Seller at any time is required by law to pay or collect by reason of the sale, purchase, rental, loan or use of the products.

Seller reserves the right to bill late payment charges of 1.5% per month on Buyer's past due invoices as well as to revoke terms on future orders.

Prices include domestic packing or packaging per the Seller's standard practice. Export boxing/crating charges, where applicable, are to be added based on page PP11.06.

The minimum billing for equipment, consumables, Magnum®, and robotic products is \$50.00 USD.

The minimum billing for KP-numbered items and all replacement parts listed in BK-201 Replacement Parts Price Book is \$25.00 USD.

TRANSFER OF TITLE

Domestic Shipments

All shipments are made F.O.B. point of shipment. Title to the shipment is transferred to the Buyer at the time the carrier accepts the shipment.

Export Shipments

All purchases and shipments of product destined for use outside the boundaries of the United States are considered to be export purchases. Please refer to the International Distributor Net Price Book or contact the Seller's International Department for assistance.

SHIPPING AND DELIVERY

Responsibility for the payment of freight will be determined by the net value of the Buyer's purchase order. New welders, consumables, manual welding supplies, replacement parts, optional features, standard accessory sets, undercarriages and attachments may be combined on one Buyer purchase order.

Shipments will be made from Cleveland, Ohio or from one of the Seller's warehouses at the Seller's discretion. Expense of shipments will be as follows:

Shipping and handling will be prepaid and allowed by the Seller on any order with a net value of \$5,000 USD or more for any combination of the Seller's products, providing shipment is arranged through the Seller's preferred carriers. Shipping and handling will be charged to the Buyer on any order with a net value of less than \$5,000 USD. (See exceptions)

The following events or actions are exceptions to the terms under Shipping and Delivery:

- See Service Parts Business Terms and Conditions covering shipping of replacement parts, KP items and Magnum guns.
- Shipping and handling will be prepaid and added at Buyer's expense regardless of net value on welding robot cells, parts, and accessories (Automation Division orders).
- Minimum Billing applies as previously detailed.
- Shipping points outside the 48 contiguous states of the United States.
- Shipping and handling will be prepaid by the Seller on any Alloy Consumables order with a net value of \$250.00 USD or more for any combination of Lincoln®, Code-Arc®, or Murex® brand welding electrode consumables in these Alloy Consumables groups:
 - Aluminum, Cast Iron and Non-Ferrous Consumables in Price Book Section PC8
 - Stainless, Nickel, and High Alloy in Price Book Section PC6
 - Hardfacing Consumables in Price Book Section PC7
 - Cut Length Consumables in Price Book Section PC9
 - Murex® Stainless Steel Consumables(TO QUALIFY FOR THIS PREPAID FREIGHT EXCEPTION AT \$250.00 USD OR MORE, ALLOY CONSUMABLE ORDERS MUST BE ENTERED ON A SEPARATE PURCHASE ORDER AND INCLUDE ONLY ALLOY CONSUMABLE PRODUCTS, SHIPPED WITHIN THE 48 CONTIGUOUS STATES OF THE UNITED STATES.)
- Buyer pays freight both ways on all used and repaired equipment. Shipments to the Seller must be sent prepaid.
- Shipping and Handling will be prepaid by the Seller regardless of net value on Magnum® MIG/FCAW welding guns, Robotic Guns, Fume Extraction guns, Innershield® guns, spool guns, push-pull guns and submerged arc guns. Guns ordered as Specials and used guns of any type are excluded from this policy.
- All consumable Special Orders will be stand alone orders (i.e. NOT combinable with standard material).
- Shipping and handling will be prepaid by the Seller on orders for VRTEX® Training Systems regardless of net value when shipped within the 48 contiguous states of the United States.
- Shipping and handling will be prepaid by the Seller on any Welding Gear order for items listed in Section PE14, with a net value of \$250.00 USD or more. (TO QUALIFY FOR THIS PREPAID FREIGHT EXCEPTION AT \$250.00 USD OR MORE, WELDING GEAR ORDERS MUST BE ENTERED ON A SEPARATE PURCHASE ORDER AND INCLUDE ONLY WELDING GEAR PRODUCTS, SHIPPED WITHIN THE 48 CONTIGUOUS STATES OF THE UNITED STATES.)

Shipments AT SELLER'S EXPENSE Handled as Follows:

1. Transportation will be prepaid to Buyer's door within the 48 contiguous states of the United States. All other shipments will be freight prepaid to a transport terminal at a named U.S. point. The Seller is permitted to select the origin point, method, and route of shipment, and service provider. If the Buyer specifies the origin point, method, route of shipment, and service provider, any additional expense incurred will be charged to the Buyer's expense.
2. All additional charges other than transportation, such as insurance, storage, carrier notification to consignee, special equipment/handling at delivery, or C.O.D. will be at the Buyer's expense.
3. No allowance will be made in lieu of freight or cartage if the Buyer accepts shipment at the factory or warehouse, and no allowance will be made for transportation of any kind by Buyer's truck.
4. For export shipments, please consult Seller's Factory for terms and conditions of sale.

PP1.02
 Effective: 4-2-12
 Supersedes: 10-3-11
 CONFIDENTIAL

ARC WELDING PRODUCTS TERMS and CONDITIONS of SALE



CANCELLATION OF ORDERS

Made To Stock Items

Orders for standard items are cancellable without charge provided the Buyer cancels the order prior to the delivery of the goods to the carrier.

Made-To-Order (MTO) and Specials

Purchase orders for extraordinary quantities of standard items, made-to-order items and special items designed or manufactured at the Buyer's request are **NON-CANCELLABLE**. Buyer shall be responsible for certain costs related to special order products designed or manufactured to Buyer's order, even if the order is cancelled. Upon cancellation of an order for special order products, Buyer will be invoiced as follows:

- (i) for payment in full at the price originally quoted by Lincoln for finished goods manufactured prior to cancellation of the order; and
- (ii) for any other costs related to the order which are incurred by Lincoln prior to cancellation, including the cost of any non-standard raw or work-in-process materials, and all associated manufacturing costs. Cancellation of special order items shall be effective on the date Lincoln receives written notice of cancellation from buyer. Manufactured product will be shipped upon completion.

MADE-TO-ORDER (MTO)

CONSUMABLES

Made-to-Order Consumables products are manufactured to individual customer orders. Purchase order quantities shall be shipped and invoiced with up to a 10% manufacturing over-run.

ORDERS FOR MADE-TO-ORDER CONSUMABLES PRODUCTS ARE NON-CANCELLABLE.

Minimum Order Quantities - Order quantities less than the specified minimum order quantity (see chart) will be treated as a Special Order and must be processed through the Specials Department for pricing.

Product	Stick	Cored Wire	Solid Wire	Flux
Minimum Order Qty	1 Pallet	1 Pallet	1 Pallet	1 Pallet

Normal delivery is within 3 weeks for "Made-to-Order" products. If expedited delivery is required, a \$2,000 USD net setup charge will be applied to the order.

Made-To-Order product(s) and Standard Product(s) may be combined for shipping and handling prepayment. Standard Terms and Conditions of Sale as well as Standard Discounts and Warranties apply.

Made-To-Order products do NOT include special testing. If testing is required, the order must be processed as a Special Order through the Specials Department.

Consumables - Special Orders

A Special Order is when the Buyer wants or needs to change an attribute of a standard product. Typical changes include testing, lot control, package weight, type of package, pallet weight, alternate packaging materials, special labeling or markings on the package, etc. Standard Price Book prices do not apply. Pricing must be requested through the Special Order bid process. If expedited delivery is required, a \$2,000 USD net setup charge will be applied to the order.

Typical minimum order quantity for a Special Order is between one pallet and 5,000 pounds. Pricing is determined by the Specials Department. Special orders are non-cancellable.

EQUIPMENT

Made-To-Order and special Welding Equipment products are non-stock and manufactured to individual customer orders. Made-to-Order non-stock products may carry an extended delivery time. Contact the Order Department for specific delivery information. **MADE-TO-ORDER WELDING EQUIPMENT PRODUCT ORDERS ARE NON-CANCELLABLE.**

Made-To-Order Welding Equipment products and standard product may be combined for shipping and handling prepayment. Standard Terms and Conditions of Sale as well as Standard Discounts and Warranties apply.

RETURN OF UNUSED MATERIAL

The Seller may at its sole and absolute discretion accept unused material for return from the Buyer. Unused material will be considered for return for credit only under the following conditions and provided that the Seller will always have and retain the right to accept or reject the proposed return of any material.

Conditions of Return

The material must be **unused and undamaged**. Software and printed circuit boards must be **unopened**.

Exception: All sales on diesel engine-driven welders are final. See Warranty section for warranty returns.

The material must be standard price book material and normally kept in Lincoln's stock. The quantity of material being returned may not exceed Lincoln's three month average sales for that material without approval by Lincoln's Service Manager.

Material cannot be returned after more than one year from date of shipment. Products that are discontinued cannot be returned.

Special orders and made-to-order sales are final and non-returnable.

Approval for Return - Machines and K-items

Material returned within one month from date of shipment:

Prior to returning material, the Buyer must obtain approval from the Buyer's Lincoln District Office.

Material returned later than one month but less than one year from date of shipment:

Prior to returning material, the Buyer must obtain Return Material Authorization (RMA) from the Lincoln Service Department through the Buyer's Lincoln District Office.

Restocking Charges

Material returned within one month from date of shipment to the Buyer: Buyer will pay return transportation charges.

Material returned later than one month from date of shipment to the Buyer: Buyer will pay all return transportation charges plus the greater of the restocking charges as follows.

Machines, K-Items, Electrodes, Flux, and Supplies:

18% of Current Published Net Price or \$50.00 USD minimum charge, whichever is greater.

Software Only:

18% of Current Published Net Price or \$25.00 USD minimum Charge. **NOTE:** No Software may be returned after 30 days.

Conditions for replacement parts and KP returns: Refer to the Service Parts Business Terms and Conditions.



ARC WELDING PRODUCTS TERMS and CONDITIONS of SALE

PP1.03
Effective: 4-2-12
Supersedes: 10-3-11
CONFIDENTIAL

PATENT INDEMNITY

SELLER agrees to defend any suit, proceedings or counterclaim against BUYER for the infringement of any United States Letters Patent by: (1) any goods, of whatever kind, or any part thereof, made to SELLER'S design or specifications but only in the form, state or condition supplied under this contract or (2) any use of such goods where the goods constitute a material part of any patented method of such patent and are not a staple article or commodity of commerce suitable for substantial non-infringing use; but only on the conditions that SELLER is (1) notified promptly in writing of any charges of infringement, (2) given authority to direct and control the defense of such charge or suit, and (3) furnished such information and assistance, at SELLER'S expense, as may be necessary for such defense, and SELLER shall pay all costs and damages awarded therein against BUYER. This agreement does not apply to the combination of the goods supplied under this contract with goods not supplied by the SELLER nor any process involving such combinations.

If at any time such goods, or any part thereof, or their use, are considered by the SELLER to constitute infringement, SELLER may, at its own expense, either (1) procure for the BUYER the right to continue using such goods, or (2) modify them so they become non-infringing, or (3) remove them and refund the purchase price and the transportation costs thereof, if any. The foregoing states the entire liability of the SELLER for patent infringement by such goods or their use.

CUSTOMER ASSISTANCE POLICY

The business of The Lincoln Electric Company is manufacturing and selling high quality welding equipment, consumables, and cutting equipment. Our challenge is to meet the needs of our customers and to exceed their expectations. On occasion, purchasers may ask Lincoln Electric for information or advice about their use of our products. Our employees respond to inquiries to the best of their ability based on information provided to them by the customers and the knowledge they may have concerning the application. Our employees, however, are not in a position to verify the information provided or to evaluate the engineering requirements for the particular weldment. Accordingly, Lincoln Electric does not warrant or guarantee or assume any liability with respect to such information or advice. Moreover, the provision of such information or advice does not create, expand, or alter any warranty on our products. Any express or implied warranty that might arise from the information or advice, including any implied warranty of merchantability or any warranty of fitness for any customers' particular purpose is specifically disclaimed.

Lincoln Electric is a responsive manufacturer, but the selection and use of specific products sold by Lincoln Electric is solely within the control of, and remains the sole responsibility of the customer. Many variables beyond the control of Lincoln Electric affect the results obtained in applying these types of fabrication methods and service requirements.

Subject to Change – This information is accurate to the best of our knowledge at the time of printing. Please refer to www.lincolnelectric.com for any updated information.

FORCE MAJEURE

Lincoln shall not be liable to the Buyer for any delay in any performance or for failure to render any performance, and any such delay or failure shall for all purposes be excused, when such delay or failure is directly or indirectly caused by governmental laws or regulations (whether or not valid); acts of war; acts of government; acts of God; acts of terrorism; sabotage; civil disturbances; strikes or other labor disturbances; equipment failure; the inability to procure raw materials, power, equipment, labor or other supplies on an economic basis; explosions; accidents; transportation delays or shortages; floods; landslides; epidemics; or similar or dissimilar events which events are beyond the reasonable control of Lincoln, in any of the foregoing cases whether or not foreseeable (collectively, "Force Majeure Events"). In expansion, and not limitation, of the foregoing, a Force Majeure Event shall be deemed to delay or prevent performance if it directly or indirectly causes the timely performance by Lincoln of any of its obligations to be commercially impracticable. Lincoln shall not be denied relief under this paragraph if it fails to avoid or resolve any Force Majeure Event, except to the extent that it fails to employ commercially reasonable efforts to avoid or resolve such event, which efforts shall not be required to include the expenditure of funds. Upon the occurrence of any event or circumstance referenced above, Lincoln shall have the right to allocate products among its customers in its sole discretion. This paragraph shall be effective and apply even if the Force Majeure Event invoked by Lincoln had been in effect on the date a particular order for products was accepted by Lincoln. This paragraph supplements, and does not replace, any remedies available to Lincoln under the Uniform Commercial Code and other applicable law.

ARCWORKS SOFTWARE SUPPORT

Support from Lincoln Electric is available via a toll call. Free support is available from Lincoln Electric for 90 days after you receive the ArcWorks software packages. After 90 days, a \$150/hr or \$1,200/day engineering fee will be charged for additional support.

\$147,504

 50,000.00
 64,262.51
 33,242.00

Ivashell Est. with 50k

TOTAL SYSTEM PRICE: \$33,242

NOTE: QUOTE BASED ON ROWS OF 7 AND 9 BOOTHS, WHERE EACH BOOTH IS SET SIDE-BY-SIDE IN THEIR RESPECTIVE ROW. CUSTOMER TO SUPPLY HARDWARD TO MOUNT PANELS TO WALL.

- (2) RIGHT PANELS
- (2) LEFT PANELS
- (14) CENTER PANELS
- (16) BRACKETS TO MOUNT EXTRACTION ARM ON BOOTH WALL
- (18) SPACER FOR BOOTHS WITH NO BACK WALLS
- (16) WELDING TABLES
- (16) WELDING CURTAINS

INCLUDES:

ALL PANELS ARE MADE FROM STEEL WITH 2"x2" SUPPORTS. BOOTH SIZE WILL BE 5FT X 5FT (LXWH). WALLS WILL BE PAINTED BLACK. END PANELS WILL BE PAINTED RED AND BLACK.

1 CUSTOM ITEM 16-[5' X 5']-WELDING BOOTHS

QTY	PRODUCT NUMBER	PRODUCT DESCRIPTION
1		

Quote No. 20183231 R1

HARDIN CO EARLY COLLEGE/CAREER CTR 03/17/2014

WELDING BOOTHS