

Henderson County Schools

1805 Second Street, Henderson, Kentucky 42420
(270) 831-5000 Fax: (270) 831-5009
www.henderson.kyschools.us



To: Dr. Thomas Richey, Superintendent
And School Board Members

From: Walt Spencer, CPA
Director of Finance

Date: November 18, 2013

Re: Bid Recommendations/Renewals

On November 6, 2013 we publicly opened for three (3) bids.

Office/Bookstore Supplies BID # 28-13-5-11

Bid Forms were returned by six (6) of eight (8) companies invited to bid on office and bookstore supplies. We are recommending awarding this bid to all vendors as highlighted on the attached tabulation sheet and allowing each school to make purchases determined on the best price and availability.

T-shirts, Sweatshirts/Pants, and Polos Bid # 27-13-5-11

Fifteen (15) bids were returned of thirty-three (33) invitations sent for these items. We are recommending that all vendors highlighted on the bid tabulation sheet be awarded the contract so

that individual schools and interest groups can make the best selection based on their particular needs and prices available. This is allowed under the model procurement laws.

Diesel Fuel and Gasoline Bid # 26-13-5-11

Bids were received from four (4) companies for fuel for district vehicles. Two (2) vendors have almost identical pricing, the only difference being the difference in the differential cost of E10 gasoline. For that reason, we are recommending the contract be awarded to Hayes Oil Company, Inc. and Heritage Petroleum, LLC. The model procurement laws allow us to award the bid to multiple companies.

Dance Uniforms, Equipment, and Supplies Bid # 30-13-5-11

On November 11, 2013 we met publicly for a bid opening for Dance Uniforms, Equipment, and Supplies. Because it was a national holiday and the post office was closed, it was decided to postpone the bid until the following day, November 12, 2013 to allow for delivery of additional bid submissions.

Bid submissions were received from four (4) vendors. We are recommending that the four (4) vendors be awarded the contract so that the schools can purchase based on best price and availability.

Renewal Requests Mailed in October:

Science Supplies Bid #21-12-5-11

Renewal requests were sent to all the vendors with the current Science Supplies Bid. We have received letters back from those vendors agreeing to renew at the current discounts. We are recommending the renewal of this bid.

Teaching Supply Bid # 20-12-5-11

Renewal requests were sent to vendors with the current Teaching Supplies Bid. Those vendors have also returned letters agreeing to honor the current discounts. We are recommending this bid renewal also.

Refuse Pickup Bid # 23-12-5-11

Allied Waste Services currently has the contract for waste removal and has agreed to renew their contract under the same terms. We recommend to renew the contract with Allied Waste Services.

Building Supplies & Materials Bid # 22-12-5-11

Complete Lumber, Norris Ace Home Center, and Lowes currently have the contract for building supplies and materials. Letters were sent to each company and they have agreed to renew the contract under the same terms and conditions in the original bid. We are

recommending the contract be renewed with all three (3) companies.

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Bid Tabulation for Dance Uniforms, Equipment, and Supplies
Bid # 30-13-5-11

Bid awarded to highlighted vendors.

Description	Dancewear Solutions	Discount Dance Supplies	GTM Sporswear	Just For Kix	Kelle Company	Varsity Sports	Weissman Design for Dance
Percent Discount	No Bid	0% We will not honor any additional discounts past our posted prices	0%	Orders over \$500 - %5 Orders over \$800-10% Discount applies to all catalog items.	Catalog Price Possible large order discount	No Bid	No Bid
Sequin Tops							
Jackets			\$45				
Vests (seamless, crop, sequin, metallic, sleeveless or cotton)							
Dance Tees			\$16				
Sweatshirts or Tanks (burnout/slashed/off the shoulder/halter)			LT8800 \$16 F600 \$17				
Jazz Pants			\$24				
Jeggins (sequin, colored)							
Hip Hip Pants							
Sweatpants			\$17				
Dance Shorts			\$15				
Capri Dance Pants							
Denim Pants							
Racerback Tops (seamless, racerback, crop, sequin, metallic, or cotton)			\$17				
Tank Tops (seamless, racerback, crop, sequin, metallic, or cotton)			\$17				
Leggins (cotton, spandex, print, or sequin)			\$24				
Camisoles (seamless, racerback, crop, sequin, metallic, or cotton)							
Leotards (seamless, crop, sequin, metallic, or cotton)							
Sports Bra (seamless, racerback, sequin, metallic, or cotton)			\$10				
Necklaces							
Rhinestone earrings							
Wrist Cuffs/Wrist Bands							
Hair: Rhinestone clips, headbands, flower hair clip, bows, ribbon, hats (sequin, metallic, or cotton)			\$9				
Gloves (long, short, lace, studded, fishnet, fingerless, sequin)			\$5				
Socks/Knee Socks/Legwarmers/Tube			\$9				
Jazz Shoes (slip-ons, split-sole, bootie, sequin high and low top sneakers/glitter combat boots, hip-hop sneakers)			\$35				
Exclusions on Discount							
Shipping							
Exclusions to Free Shipping							
Have published Catalog							
Contact		Lauren Effleston	Heather Widler	DeeDee Schulke	Doug Radke		
Address		5065 E Hunter Ave Anaheim, CA 92807	520 McCall Rd Manhattan, KS 66502	7842 College Road Baxter, MN 56425	4929 Boone Ave. N New Hope, MN 55428		
Phone Number		(714) 970-0462	(800) 336-4486	(800) 762-3347	(763) 533-8588		
Fax Number		(714) 970-9075	(866) 916-4270	(218) 829-7618	(800) 496-4075		
Bid Reference # to show on PO							

HENDERSON COUNTY BOARD OF EDUCATION
1805 Second Street
Henderson, KY 42420

TABULATION OF BIDS FOR OFFICE AND BOOKSTORE SUPPLIES

Bid # 28-13-5-11

December 1, 2013 through November 30, 2014

All Highlighted Vendors Awarded Bid

COMPANY	ACE Educational Supplies	Brodart	BUSINESS EQUIPMENT (Henderson)	CRAFTON'S (Henderson)	QUILL CORP. (Lincolnshire, IL)	School Specialty	Smith & Butterfield (Evansville/Owensboro)	SuppliesOutlet.com
Vendor Quote # Required On Order	No	No Bid	No	No	Yes #13-7605	Yes # 7775478676	No Bid	Yes
Percentage of Discount off Established Price	10%		34%	5%	10%	12%		10%
Any exceptions to Discounts	None		Furniture (up to 60% off) Machines and Equipment and Supplies (up to 60% off)	Hewlett-Packard Products	See Attached Exclusions	Furniture & Equipment Items 30% Off List Price		None
Extra Charges	Orders over \$50 from catalog or website receive free shipping and 10% discount (add 20% to items with shipping notations.		None	None	Late orders-Truck Inside Delivery \$25 Per Shipment	None		Orders Under \$100
Freight Rate	See above		None	No Charge	Free	Free		\$7.99 For Orders Under \$100 Over \$100
Fax #	(800) 865-5564		(270)826-3288	(270) 826-4946	(800) 789-2016	(888) 388-6344		(775) 284-0998
Contact	Vicki Szabo		Stanley Shields	Waverlie Crafton	Kenneth Wrek	Stephen Herren		Lesia Lamb
Address	5595 South University Dr. Davie, FL 33328		275 Klutey Park Plaza Dr Henderson, KY 42420	117 N. Main St Henderson, KY 42420	100 Scheller Road Lincolnshire, IL 60069	140 Marble Drive Lancaster, PA 17601		500 Damonte Ranch Parkway Suite 929 Reno, NV 89521
Phone	(800) 432-0213		(270)827-8341	(270) 826-4946	(800) 388-3224	(888) 388-3224		(877) 822-8659 Ext 224

Henderson County Board of Education
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**GASOLINE AND DIESEL FUEL
ANNUAL BID TABULATION 2012-2013
BID # 26-13-5-11**

Contract is awarded to highlighted vendors.

COMPANY	Home Oil & Gas Co.	3BG Energy, Inc.	Heritage Petroleum, LLC	Petroleum Traders	Key Oil Company	Hayes Oil Co, Inc.
<u>Diesel Fuel "Low Sulfur"</u>						
Rack Price	3.1335		3.0340	3.242		3.084
+Diff. Cost	0.0365		0.030	0.0434		0.030
+Taxes	0.2959		0.2959	0.2959		0.2959
+Taxes						
+Taxes						
Total Cost Per Gallon	3.4659		3.3599	3.5813		3.4099
<u>Gasoline - Unleaded 87 Octane</u>						
Rack Price			2.5214			2.5214
+Diff. Cost			.180			0.180
+Taxes			.3259			.3259
+Taxes						
+Taxes						
Projected last date of availability	Not available in Henderson, Owensboro, or Evansville		12-24 months	No Bid		12 Months
Total Cost Per Gallon						3.0273
<u>Gasoline - E10 with 87 Octane</u>						
Rack Price	2.352		2.3325	2.4823		2.3325
+Diff. Cost	0.1625		.155	0.195		.160
+Taxes	0.3259		.3257	0.3257		.3257
+Taxes						
+Taxes						
Projected last date of availability	Currently available	No Bid	Currently available	Currently available	No Bid	Currently available
Total Cost Per Gallon	2.8404		2.8132	3.003		2.8182

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COMPANY	Home Oil & Gas Co.	3BG Energy, Inc.	Heritage Petroleum, LLC	Petroleum Traders	Key Oil Company	Hayes Oil Co, Inc.
Emergency Locations	210 Atkinson Street Henderson, KY 42420		Hayes Oil Cardlock 3671 Hwy 41A Pride Complete Cards E-Z Shop 301 41 S 2120 S Green St 1636 Clay St Dodge's Store 301 S. Green St Palmer's 1850 2nd St Thorntons 2000 US 41 N 940 N Green St	516 N 7th Ave Evansville, IN 47710		Cardlock 3671 Hwy 41A
Notification and usage of alternative fueling systems	Bob Crafton (270)826-3925 Jerry Powell (270)724-1269 Stewart Lyons (270)724-1279 (270)724-9102		E-mail cstratman@heritageoil.com or call (800)422-3645 to notify of intent to use alternative fueling system. Use cards issued at time account was set up.	Call our offices at (800)348-3705 ext 1002 to let us know you will be sending vehicles in for fuel. We will have personnel available to fuel vehicles.		Call (270) 826-3401 prior to using card-lock

TABULATION FOR T-SHIRTS, POLOS, SWEATSHIRTS/PANTS
Bid # 27-13-5-11

Purchases May Be Made From Highlighted Vendors Only.

COMPANY	Abba	AD-Wear	Authentic Promotions	Bill Heath's Family Sports	BSN Sports	Central Screen Printing	Cheer Zone	Color Connection	Dance Wear Solutions	Discount Dance Supply
Percentage of Discount Off Established Price	10%	No Bid	25%	0 - 40%	No Bid	10%	No Bid	No Bid	No Bid	No Bid
Bid Number Must Show on PO to Receive Discount	Yes		No	No		No				
Exceptions to Discount	Custom quotes and sale items		None							
Extra Charges			None							
Freight	No charge on local deliveries		Included			Standard UPS Ground or Free Delivery on \$500 orders				
Contact	Ty Rideout 114 N. Walnut Street	No Bid	Maril Cardwell 6151 Fair Oaks Blvd Suite 103 Carmichael, CA 95608 (800) 497-7765 ext 278 (800) 497-7706	Bill Heath 514 Tenth Street Henderson, KY 42420 (270) 826-4300 (270) 826-4300	No Bid	Josh Randall PO Box 124 South Carrollton, KY 42374 270-754-9219 270-803-4110	No Bid	No Bid	No Bid	No Bid
Address	Henderson, KY 42420									
Phone	(270) 827-5577									
Fax	(270) 827-0777									

TABULATION FOR T-SHIRTS, POLOS, SWEATSHIRTS/PANTS
Bid # 27-13-5-11

Elite Screen Printing	Express Press	Grafac Apparel	GTM Sportswear	Inner City Sports	International Promotional Ideas, Inc.	Just For Kix	Lands End	M & M Creations	MoJo Sports	Neff Motivation	Office Depot
Up to 70%	30%	No Bid	0%	No Bid	30%	No Bid	No Bid	10%	10%	10%	No Bid
No	No		Yes		No			No	No	N/A	
								None			
Rush jobs, orders less than 12 pieces			Embellishments		Imprinting			2XL or Larger			
	\$.30 per garment, \$10 Minimum		Free on order over \$200 \$5 under \$200		5%			None		FOB DBST (NIC)	
Holly Hartman 1020 Third Street Henderson, KY 42420	Austin Owens 1860 E. St Louis St. Springfield, MO 65802	No Bid	Heather Widler 520 McCall Rd Manhattan, KS 66502	No Bid	Jack Rosenfeld 1310 Louis Ave Lin Grove Village, IL 60007	No Bid	No Bid	Misty & Dave Garrett 6275 E. Dobbins Rd. Henderson, KY 42420	Michael Vick PO Box 1172 Henderson, KY 42420	Betsy Hesson 645 Pine St Greenville, OH 45331	No Bid
270-827-8061	(417) 869-3849		(800) 336-4486		(847) 439-6700			(270) 577-0476	(270) 631-0520	(502) 445-2747	
270-827-8069	(417) 865-3133		(866) 746-5479		(847) 439-4302			(270) 826-0041	(270) 631-0521	(800) 544-9030	

TABULATION FOR T-SHIRTS, POLOS, SWEATSHIRTS/PANTS
Bid # 27-13-5-11

Omni Cheer	Paisley's	PAMCO	Productive Imprints	PROMARK	Shirt Gallery	Sky Cotton	Sports Endeavors, Inc	Studio 421	Tri-State School Services	Workplace Pro
No Bid	34 - 54% (depending on quantity)	No Bid	0%	No Bid	No Bid	0%	30%	No Bid	No Bid	No Bid
	Yes		No			No	Yes			
	N/A		Contact Sue Ellen Clements at Central Office			N/A	Colors not in stock, different brands, must be brand that is in stocked			
	Screen, art, and names (specified in attached details)		N/A			Nonw	Customization on items (logos, names, numbering, etc)			
	None		TBD			None	5%			
	Cindy and Rachel Daniel 135 N Main St Henderson, KY 42420 (270)577-8356		Daniel Dombroski 20 Beacon Hill Dr West Hartford, CT 6117 (860)906-3388 (860) 821-3254			Vance Fritz 1201 B South Green St Henderson, KY 42420 (270) 577-2228	Morgan Kelso 431 US Hwy 70-A Hillsborough, NC 27278 (800) 967-8326 (800) 443-8326			