Technology Leases Over $100,000 Checklist

District: __PERRY COUNTY__

District Point of Contact for Lease Questions:
Name: __Jody Maggard, Finance Officer__
Phone: __606 439 5813__
Email: __jody.maggard @ perry.kyschools.us__

Date Received: __4/18/13__ Date lease option expires: __06/30/2018__

Total Amount of Lease: __$20,466⁷⁷ /per month (60 months)__

Cost of Financing - Interest Rate: __—__   Interest Amount: __—__

Source of Funding: (ED/TECH money cannot be used for interest)
(✓)General Fund – local funds (✓)Other: __Title 1__

Items to be included:

✓ 1. Cover letter requesting lease from District Superintendent

✓ 2. Proposed Lease

✓ 3. Contract (✓) or Bid ( )
   o If Contract see #4 and list contract number(s) here. __MA 75809000004653__
   o If Bid attach copy of Bid and Board approved contract.

✓ 4. List of Equipment and/or Services
   o Reference the contract number. Leases for technology items should use a KETS contract. If items are not on a current KETS contract, identify the legal procurement method to be used to lease equipment.
   o Reference cost for each item.
   o KETS contract link:
   http://www.education.ky.gov/KDE/Administrative+Resources/Technology/Purchasing/KETS+Contract+Information+and+Order+Forms/

✓ 5. Lease Term not to exceed life of the equipment.
   o Warranty coverage must meet or exceed term of lease.

✓ 6. Local Lawyer approval letter

Please email all documents to Pari Ziebart, at pari.ziebart@education.ky.gov, and copy Denise Hartsfield at denise.hartsfield@education.ky.gov.

Schools
A.B. Combs Elementary
Big Creek Elementary
Buckhorn Elementary & High
Chavies Elementary
Dennis Wooton Elementary
Leatherwood Elementary
Perry Central High School
Robinson Elementary
R.W. Combs Elementary
Viper Elementary
Willard Elementary

Perry County SCHOOL DISTRICT

We expect success

315 Park Avenue
Hazard, Kentucky 41701

Telephone: 606-439-5813 Fax: 606-439-2512

Board Members
John C. Combs , Board Chairman
Charlene Miller, Board Vice Chairwoman
Debbie Hignite McIntosh
Jerry W. Stacy
James D. Ritchie

April 19, 2013

Dr. Terry Holliday
Commissioner of Education
Office of the Commissioner of Education
500 Mero Street, 1st Floor CPT
Frankfort, KY 40601

Dear Dr. Holliday,

The Perry County Board of Education is requesting approval on a copier lease agreement that was approved by the Perry County Board at a regular board meeting on Thursday, April 18, 2013.

The agreement is attached.

Sincerely,

Jonathan Jett, Interim Superintendent
Perry County Schools

Lease Agreement

xerox

Customer: PERRY COUNTY BOARD OF EDUCATION

Bill To: PERRY COUNTY BOARD
EDUCATION
315 PARK AVE
HAZARD, KY 41701-9548

Install: PERRY COUNTY BOARD
EDUCATION
315 PARK AVE
HAZARD, KY 41701-9548

State or Local Government Negotiated Contract : 071417408

Solution

Item / Product Description	Agreement Information		Trade Information	Requested Install Date
1. W7855PT (W7855PT TANDEM) - High Capacity Feeder - 1 Line Fax - Professional Finishr - Convenience Stapler **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox COLORQUBE 1 TIER PLAN S/N BRE238818 Trade-In as of Payment 34	6/10/2013
2. W7855PT (W7855PT TANDEM) - High Capacity Feeder - 1 Line Fax - Professional Finishr - Convenience Stapler **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox COLORQUBE 1 TIER PLAN S/N BRE240046 Trade-In as of Payment 34	6/10/2013
3. W7855PT (W7855PT TANDEM) - 3-hole Punch(fin-lx) - 1 Line Fax - Office Finisher Lx **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox COLORQUBE 1 TIER PLAN S/N BRE240724 Trade-In as of Payment 34	6/10/2013

Authorized Signature

Customer acknowledges receipt of the terms of this agreement which consists of 23 pages including this face page.

Signer: Jody MAgnard

Signature: _[signature]_

Phone: (606) 439-5813

Date: 4-16-13

Thank You for your business!
This Agreement is proudly presented by Xerox and

Brandon Branham
(606) 784-8869

For information on your Xerox Account, go to
www.xerox.com/AccountManagement

XEROX
TOTAL
SATISFACTION
GUARANTEE

Lease Agreement

Monthly Pricing

Item	Lease Minimum Payment	Meter	Print Charges Volume Band	Per Print Rate	Maintenance Plan Features
1. W7855PT	$478.49	1: BLACK	1 - 15,958	Included	- Consumable Supplies Included for all prints
		2: COLOR	15,959+	$0.0055	- Pricing Fixed for Term
			All Prints	$0.0490	
2. W7855PT	$478.49	1: BLACK	1 - 15,958	Included	- Consumable Supplies Included for all prints
		2: COLOR	15,959+	$0.0055	- Pricing Fixed for Term
			All Prints	$0.0490	
3. W7855PT	$424.98	1: BLACK	1 - 15,958	Included	- Consumable Supplies Included for all prints
		2: COLOR	15,959+	$0.0055	- Pricing Fixed for Term
			All Prints	$0.0490	
Total	$1,381.96	Minimum Payments (Excluding Applicable Taxes)			

Lease Agreement

BillTo: PERRY COUNTY BOARD
EDUCATION
315 PARK AVE
HAZARD, KY 41701-9548

Install: BIG CREEK ELEMENTARY
SCHOOL
47 BIG CREEK RD
AVAWAM, KY 41713

State or Local Government Negotiated Contract : 071417408

Solution

Item Product Description	Agreement Information		Trade Information	Requested Install Date
1. W7855PT (W7855PT TANDEM) - 3-hole Punch(fin-lx) - 1 Line Fax - Office Finisher Lx **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox COLORQUBE 1 TIER PLAN S/N BRE240323 Trade-In as of Payment 34	6/10/2013
2. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox WC5135 S/N VXW010955 Trade-In as of Payment 34	6/4/2013

Monthly Pricing

Item	Lease Minimum Payment	Meter	Print Charges Volume Band	Per Print Rate	Maintenance Plan Features
1. W7855PT	$424.98	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
		2: COLOR	All Prints	$0.0490	
2. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
Total	$810.15	Minimum Payments (Excluding Applicable Taxes)			

Lease Agreement

Xerox

BillTo: PERRY COUNTY BOARD
EDUCATION
315 PARK AVE
HAZARD, KY 41701-9548

Install: BUCKHORN SCHOOL
18392 KY HIGHWAY 28
BUCKHORN, KY 41721-8967

State or Local Government Negotiated Contract : 071417408

Solution

Product Description / Item	Agreement Information		Trade Information	Requested Install Date
1. W7855PT (W7855PT TANDEM) - 3-hole Punch(fin-lx) - 1 Line Fax - Office Finisher Lx **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox COLORQUBE 1 TIER PLAN S/N BRE241138 Trade-In as of Payment 34	6/10/2013
2. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox COLORQUBE 1 TIER PLAN S/N BRE241096 Trade-In as of Payment 34	6/4/2013
3. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox WC5135 S/N VXW010623 Trade-In as of Payment 34	6/4/2013
4. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox WC5135 S/N VXW010616 Trade-In as of Payment 34	6/4/2013
5. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox WC5135 S/N VXW010586 Trade-In as of Payment 34	6/4/2013

Solution (Cont'd)

Item Product Description	Agreement Information	Trade Information	Requested Install Date
6. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: 60 months Purchase Option: FMV	- Xerox WC5135 S/N VXW010609 Trade-In as of Payment 34	6/4/2013

Monthly Pricing

Item	Lease Minimum Payment	Meter	Print Charges Volume Band	Per Print Rate	Maintenance Plan Features
1. W7855PT	$424.98	1: BLACK 2: COLOR	1 - 15,958 15,959+ All Prints	Included $0.0055 $0.0490	- Consumable Supplies Included for all prints - Pricing Fixed for Term
2. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
3. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
4. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
5. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
6. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
Total	$2,350.83	Minimum Payments (Excluding Applicable Taxes)			

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BillTo: PERRY COUNTY BOARD
EDUCATION
315 PARK AVE
HAZARD, KY 41701-9548

Install: CHAVIES ELEMENTARY
SCHOOL
RD
250 CHAVIES SCHOOL
CHAVIES, KY 41727

State or Local Government Negotiated Contract : 071417408

Solution

Item / Product Description	Agreement Information		Trade Information	Requested Install Date
1. W7855PT (W7855PT TANDEM) - 3-hole Punch(fin-lx) - 1 Line Fax - Office Finisher Lx **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox COLORQUBE 1 TIER PLAN S/N BRE241025 Trade-In as of Payment 34	6/10/2013
2. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox WC5135 S/N VXW010986 Trade-In as of Payment 34	6/4/2013
3. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	None	6/4/2013

Monthly Pricing

Item	Lease Minimum Payment	Meter	Print Charges Volume Band	Per Print Rate	Maintenance Plan Features
1. W7855PT	$424.98	1: BLACK 2: COLOR	1 - 15,958 15,959+ All Prints	Included $0.0055 $0.0490	- Consumable Supplies Included for all prints - Pricing Fixed for Term
2. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
3. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
Total	$1,195.32	Minimum Payments (Excluding Applicable Taxes)			

Lease Agreement

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BillTo: PERRY COUNTY BOARD
EDUCATION
315 PARK AVE
HAZARD, KY 41701-9548

Install: DENNIS C WOOTON
ELEMENTARY
41 RUNWAY AVE
HAZARD, KY 41701-5454

State or Local Government Negotiated Contract : 071417408

Solution

Item / Product Description	Agreement Information		Trade Information	Requested Install Date
1. W7855PT (W7855PT TANDEM) - 3-hole Punch(fin-lx) - 1 Line Fax - Office Finisher Lx **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox COLORQUBE 1 TIER PLAN S/N BRE240444 Trade-In as of Payment 34	6/10/2013
2. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox COLORQUBE 1 TIER PLAN S/N BRE240584 Trade-In as of Payment 34	6/4/2013
3. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox WC5135 S/N VXW010607 Trade-In as of Payment 34	6/4/2013
4. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	None	6/4/2013

Monthly Pricing

Item	Lease Minimum Payment	Meter	Print Charges Volume Band	Per Print Rate	Maintenance Plan Features
1. W7855PT	$424.98	1: BLACK 2: COLOR	1 - 15,958 15,959+ All Prints	Included $0.0055 $0.0490	- Consumable Supplies Included for all prints - Pricing Fixed for Term

Monthly Pricing (Cont'd)

Item	Lease Minimum Payment	Print Charges Meter	Volume Band	Per Print Rate	Maintenance Plan Features
2. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
3. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
4. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
Total	$1,580.49	Minimum Payments (Excluding Applicable Taxes)			

Lease Agreement

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BillTo: PERRY COUNTY BOARD
EDUCATION
315 PARK AVE
HAZARD, KY 41701-9548

Install: LEATHERWOOD
ELEMENTARY SCHOOL
7777 KY HIGHWAY 699
LEATHERWOOD, KY 41731-9013

State or Local Government Negotiated Contract : 071417408

Solution

Item Product Description	Agreement Information		Trade Information	Requested Install Date
1. W7855PT (W7855PT TANDEM) - 3-hole Punch(fin-lx) - 1 Line Fax - Office Finisher Lx **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox COLORQUBE 1 TIER PLAN S/N BRE240734 Trade-In as of Payment 34	6/10/2013
2. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox WC5135 S/N VXW010357 Trade-In as of Payment 34	6/4/2013

Monthly Pricing

Item	Lease Minimum Payment	Meter	Print Charges Volume Band	Per Print Rate	Maintenance Plan Features
1. W7855PT	$424.98	1: BLACK 2: COLOR	1 - 15,958 15,959+ All Prints	Included $0.0055 $0.0490	- Consumable Supplies Included for all prints - Pricing Fixed for Term
2. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
Total	$810.15	Minimum Payments (Excluding Applicable Taxes)			

Lease Agreement

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BillTo: PERRY COUNTY BOARD
EDUCATION
315 PARK AVE
HAZARD, KY 41701-9548

Install: ROBERT W. COMBS
ELEMENTARY
9165 S KY HIGHWAY 15
HAPPY, KY 41746-8912

State or Local Government Negotiated Contract : 071417408

Solution

Item / Product Description	Agreement Information		Trade Information	Requested Install Date
1. W7855PT (W7855PT TANDEM) - 3-hole Punch(fin-lx) - 1 Line Fax - Office Finisher Lx **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox COLORQUBE 1 TIER PLAN S/N BRE240519 Trade-In as of Payment 34	6/10/2013
2. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox COLORQUBE 1 TIER PLAN S/N BRE240247 Trade-In as of Payment 34	6/4/2013
3. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox WC5135 S/N VXW010621 Trade-In as of Payment 34	6/4/2013
4. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox WC5135 S/N VXW010611 Trade-In as of Payment 34	6/4/2013
5. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	None	6/4/2013

Monthly Pricing

Item	Lease Minimum Payment	Meter	Print Charges Volume Band	Per Print Rate	Maintenance Plan Features
1. W7855PT	$424.98	1: BLACK 2: COLOR	1 - 15,958 15,959+ All Prints	Included $0.0055 $0.0490	- Consumable Supplies Included for all prints - Pricing Fixed for Term
2. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
3. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
4. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
5. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
Total	$1,965.66	Minimum Payments (Excluding Applicable Taxes)			

xerox

BillTo: PERRY COUNTY BOARD
EDUCATION
315 PARK AVE
HAZARD, KY 41701-9548

Install: ROBINSON ELEMENTARY
SCHOOL
3311 PIGEONROOST RD
ARY, KY 41712-8714

State or Local Government Negotiated Contract : 071417408

Solution

Item Product Description	Agreement Information		Trade Information	Requested Install Date

1. W7855PT (W7855PT TANDEM)
- 3-hole Punch(fin-lx)
- 1 Line Fax
- Office Finisher Lx
 	
Bonus Item
- SCANTODESKPRO25SEAT
	Lease Term:
	Purchase Option:
		60 months
		FMV
			- Xerox COLORQUBE 1 TIER
			  PLAN S/N BRE240327
			  Trade-In as of Payment 34
				6/10/2013

2. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox WC5135 S/N VXW010348 Trade-In as of Payment 34	6/4/2013

Monthly Pricing

Item	Lease Minimum Payment	Meter	Print Charges Volume Band	Per Print Rate	Maintenance Plan Features
1. W7855PT	$424.98	1: BLACK 2: COLOR	1 - 15,958 15,959+ All Prints	Included $0.0055 $0.0490	- Consumable Supplies Included for all prints - Pricing Fixed for Term
2. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
Total	$810.15	Minimum Payments (Excluding Applicable Taxes)			

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BillTo: PERRY COUNTY BOARD
EDUCATION
315 PARK AVE
HAZARD, KY 41701-9548

Install: VIPER ELEMENTARY
SCHOOL
20 EDDINGTON LN
VIPER, KY 41774-8226

State or Local Government Negotiated Contract : 071417408

Solution

Item	Product Description	Agreement Information		Trade Information	Requested Install Date
1.	**W7855PT (W7855PT TANDEM)** - 3-hole Punch(fin-lx) - 1 Line Fax - Office Finisher Lx **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox COLORQUBE 1 TIER PLAN S/N BRE240391 Trade-In as of Payment 34	6/10/2013
2.	**5855APT (5855A PT/COP/4TRAY)** - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox WC5135 S/N VXW010977 Trade-In as of Payment 34	6/4/2013

Monthly Pricing

Item	Lease Minimum Payment	Print Charges			Maintenance Plan Features
		Meter	Volume Band	Per Print Rate	
1. W7855PT	$424.98	1: BLACK 2: COLOR	1 - 15,958 15,959+ All Prints	Included $0.0055 $0.0490	- Consumable Supplies Included for all prints - Pricing Fixed for Term
2. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
Total	$810.15	Minimum Payments (Excluding Applicable Taxes)			

Lease Agreement

Xerox

BillTo: PERRY COUNTY BOARD
EDUCATION
315 PARK AVE
HAZARD, KY 41701-9548

Install: WILLARD ELEMENTARY
SCHOOL
625 BIG WILLARD RD
BUSY, KY 41723-8754

State or Local Government Negotiated Contract : 071417408

Solution

Item / Product Description	Agreement Information		Trade Information	Requested Install Date
1. W7855PT (W7855PT TANDEM) - 3-hole Punch(fin-lx) - 1 Line Fax - Office Finisher Lx **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox COLORQUBE 1 TIER PLAN S/N BRE240773 Trade-In as of Payment 34	6/10/2013
2. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox WC5135 S/N VXW010608 Trade-In as of Payment 34	6/4/2013

Monthly Pricing

Item	Lease Minimum Payment	Meter	Print Charges Volume Band	Per Print Rate	Maintenance Plan Features
1. W7855PT	$424.98	1: BLACK 2: COLOR	1 - 15,958 15,959+ All Prints	Included $0.0055 $0.0490	- Consumable Supplies Included for all prints - Pricing Fixed for Term
2. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
Total	$810.15	Minimum Payments (Excluding Applicable Taxes)			

xerox

BillTo: PERRY COUNTY BOARD
EDUCATION
315 PARK AVE
HAZARD, KY 41701-9548

Install: A.B. COMBS
ELEMENTARY SCHOOL
641 W KY HIGHWAY 80
COMBS, KY 41729

State or Local Government Negotiated Contract : 071417408

Solution

Item / Product Description	Agreement Information		Trade Information	Requested Install Date
1. W7855PT (W7855PT TANDEM) - 3-hole Punch(fin-lx) - 1 Line Fax - Office Finisher Lx **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox COLORQUBE 1 TIER PLAN S/N BRE240299 Trade-In as of Payment 34	6/10/2013
2. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox COLORQUBE 1 TIER PLAN S/N BRE240607 Trade-In as of Payment 34	6/4/2013
3. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox WC5135 S/N VXW010594 Trade-In as of Payment 34	6/4/2013
4. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox WC5135 S/N VXW010973 Trade-In as of Payment 34	6/4/2013

Monthly Pricing

Item	Lease Minimum Payment	Meter	Print Charges Volume Band	Per Print Rate	Maintenance Plan Features
1. W7855PT	$424.98	1: BLACK 2: COLOR	1 - 15,958 15,959+ All Prints	Included $0.0055 $0.0490	- Consumable Supplies Included for all prints - Pricing Fixed for Term

xerox

Monthly Pricing (Cont'd)

Item	Lease Minimum Payment	Meter	Print Charges Volume Band	Per Print Rate	Maintenance Plan Features
2. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
3. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
4. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
Total	$1,580.49	Minimum Payments (Excluding Applicable Taxes)			

Lease Agreement

xerox

BillTo: PERRY COUNTY BOARD
EDUCATION
315 PARK AVE
HAZARD, KY 41701-9548

Install: PERRY COUNTY BOARD
OF EDUCATION
BUS GARAGE
315 PARK AVE
HAZARD, KY 41701-9548

State or Local Government Negotiated Contract : 071417408

Solution

Item / Product Description	Agreement Information		Trade Information	Requested Install Date
1. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox WC5135 S/N VXW010971 Trade-In as of Payment 34	6/4/2013

Monthly Pricing

Item	Lease Minimum Payment	Print Charges Meter	Volume Band	Per Print Rate	Maintenance Plan Features
1. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
Total	$385.17	Minimum Payments (Excluding Applicable Taxes)			

Lease Agreement

xerox

BillTo: PERRY COUNTY BOARD
EDUCATION
315 PARK AVE
HAZARD, KY 41701-9548

Install: PERRY COUNTY BOARD
OF EDUCATION
MAINTENANCE GARAGE
315 PARK AVE
HAZARD, KY 41701-9548

State or Local Government Negotiated Contract : 071417408

Solution

Product Description Item	Agreement Information		Trade Information	Requested Install Date

1. 5855APT (5855A PT/COP/4TRAY)
  - 3-hole - Ofcfin Only
  - 1 Line Fax
  - Office Finisher-rohs
	Lease Term:
	Purchase Option:
		60 months
		FMV
			- Xerox WC5135 S/N VXW010989
			Trade-In as of Payment 34
				6/4/2013

Bonus Item - SCANTODESKPRO25SEAT				

Monthly Pricing

Item	Lease Minimum Payment	Print Charges			Maintenance Plan Features
		Meter	Volume Band	Per Print Rate	
1. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
Total	$385.17	Minimum Payments (Excluding Applicable Taxes)			

Lease Agreement

xerox

BillTo: PERRY COUNTY BOARD
EDUCATION
315 PARK AVE
HAZARD, KY 41701-9548

Install: PERRY COUNTY
CENTRAL HIGH SCHOOL
305 PARK AVE
HAZARD, KY 41701-9548

State or Local Government Negotiated Contract : 071417408

Solution

Product Description / Item	Agreement Information		Trade Information	Requested Install Date
1. W7855PT (W7855PT TANDEM) - High Capacity Feeder - 1 Line Fax - Professional Finishr **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox COLORQUBE 93XX 2 TIER PLN S/N XNE000930 Trade-In as of Payment 34	6/10/2013
2. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox COLORQUBE 1 TIER PLAN S/N BRE240575 Trade-In as of Payment 34	6/4/2013
3. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox COLORQUBE 1 TIER PLAN S/N BRE240388 Trade-In as of Payment 34	6/4/2013
4. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox WC5135 S/N VXW010362 Trade-In as of Payment 34	6/4/2013
5. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	- Xerox WC5135 S/N VXW010985 Trade-In as of Payment 34	6/4/2013

Solution (Cont'd)

Item / Product Description	Agreement Information		Trade Information	Requested Install Date
6. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	None	6/4/2013
7. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	None	6/4/2013
8. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	None	6/4/2013
9. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: Purchase Option:	60 months FMV	None	6/3/2013

Monthly Pricing

Item	Lease Minimum Payment	Meter	Print Charges Volume Band	Per Print Rate	Maintenance Plan Features
1. W7855PT	$472.09	1: BLACK 2: COLOR	1 - 15,958 15,959+ All Prints	Included $0.0055 $0.0490	- Consumable Supplies Included for all prints - Pricing Fixed for Term
2. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
3. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
4. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term

Monthly Pricing (Cont'd)

Item	Lease Minimum Payment	Print Charges			Maintenance Plan Features
		Meter	Volume Band	Per Print Rate	
5. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
6. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
7. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
8. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
9. 5855APT	$385.14	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
Total	$3,553.42	Minimum Payments (Excluding Applicable Taxes)			

Lease Agreement

xerox

BillTo: PERRY COUNTY BOARD
EDUCATION
315 PARK AVE
HAZARD, KY 41701-9548

Install: PERRY COUNTY BOARD
EDUCATION
BD UNIT
305 PARK AVE
HAZARD, KY 41701-9548

State or Local Government Negotiated Contract : 071417408

Solution

Item Product Description	Agreement Information	Trade Information	Requested Install Date
1. 5855APT (5855A PT/COP/4TRAY) - 3-hole - Ofcfin Only - 1 Line Fax - Office Finisher-rohs **Bonus Item** - SCANTODESKPRO25SEAT	Lease Term: 60 months Purchase Option: FMV	- Xerox WC5135 S/N VXW010978 Trade-In as of Payment 34	6/4/2013

Monthly Pricing

Item	Lease Minimum Payment	Print Charges Meter	Volume Band	Per Print Rate	Maintenance Plan Features
1. 5855APT	$385.17	1: BLACK	1 - 15,958 15,959+	Included $0.0055	- Consumable Supplies Included for all prints - Pricing Fixed for Term
Total	$385.17	Minimum Payments (Excluding Applicable Taxes)			

INTRODUCTION:

1. NEGOTIATED CONTRACT. The Products are subject solely to the terms in the Negotiated Contract identified on the face of this Agreement, and, for any option you have selected that is not addressed in the Negotiated Contract, the then-current standard Xerox terms for such option.

GOVERNMENT TERMS:

2. REPRESENTATIONS & WARRANTIES. This provision is applicable to governmental entities only. You represent and warrant, as of the date of this Agreement, that: (1) you are a State or a fully constituted political subdivision or agency of the State in which you are located and are authorized to enter into, and carry out, your obligations under this Agreement and any other documents required to be delivered in connection with this Agreement (collectively, the "Documents"); (2) the Documents have been duly authorized, executed and delivered by you in accordance with all applicable laws, rules, ordinances and regulations (including all applicable laws governing open meetings, public bidding and appropriations required in connection with this Agreement and the acquisition of the Products) and are valid, legal, binding agreements, enforceable in accordance with their terms; (3) the person(s) signing the Documents have the authority to do so, are acting with the full authorization of your governing body and hold the offices indicated below their signatures, each of which are genuine; (4) the Products are essential to the immediate performance of a governmental or proprietary function by you within the scope of your authority and will be used during the Term only by you and only to perform such function; and (5) your payment obligations under this Agreement constitute a current expense and not a debt under applicable state law and no provision of this Agreement constitutes a pledge of your tax or general revenues, and any provision that is so construed by a court of competent jurisdiction is void from the inception of this Agreement.

3. FUNDING. This provision is applicable to governmental entities only. You represent and warrant that all payments due and to become due during your current fiscal year are within the fiscal budget of such year and are included within an unrestricted and unencumbered appropriation currently available for the purchase/maintenance of the Products, and it is your intent to use the Products for the entire term and to make all payments required under this Agreement. If (1) through no action initiated by you, your legislative body does not appropriate funds for the continuation of this Agreement for any fiscal year after the first fiscal year and has no funds to do so from other sources, and (2) you have made a reasonable but unsuccessful effort to find a creditworthy assignee acceptable to Xerox in its sole discretion within your general organization who can continue this Agreement, this Agreement may be terminated. To effect this termination, you must, at least 30 days prior to the beginning of the fiscal year for which your legislative body does not appropriate funds, notify Xerox in writing that your legislative body failed to appropriate funds and that you have made the required effort to find an assignee. Your notice must be accompanied by payment of all sums then owed through the current year under this Agreement and must certify that the canceled Equipment is not being replaced by equipment performing similar functions during the ensuing fiscal year. You will return the Equipment, at your expense, to a location designated by Xerox and, when returned, the Equipment will be in good condition and free of all liens and encumbrances. You will then be released from any further payment obligations beyond those payments due for the current fiscal year (with Xerox retaining all sums paid to date).

PRICING PLAN/OFFERING SELECTED:

4. FIXED PRICING. If "Pricing Fixed for Term" is identified in Maintenance Plan Features, the maintenance component of the Minimum Payment and Print Charges will not increase during the initial Term of this Agreement.

5. REFINANCE. The "Amount Refinanced" is included in the amount financed under this Agreement. If the Amount Refinanced is under an agreement with a third party, you acknowledge you have the right to terminate the agreement and you will provide Xerox with a statement from the third party identifying the equipment at issue, the amount to be paid off and the payee's name and mailing address. If the Amount Refinanced is under an agreement with Xerox, the refinancing will render your prior agreement null and void. If you breach any of your obligations under this Agreement, the full Amount Refinanced will be immediately due and payable.

GENERAL TERMS & CONDITIONS:

6. REMOTE SERVICES. Certain models of Equipment are supported and serviced using data that is automatically collected by Xerox from the Equipment via electronic transmission from the Equipment to a secure off-site location. Examples of automatically transmitted data include product registration, meter read, supply level, Equipment configuration and settings, software version, and problem/fault code data. All such data shall be transmitted in a secure manner specified by Xerox. The automatic data transmission capability will not allow Xerox to read, view or download the content of any Customer documents residing on or passing through the Equipment or Customer's information management systems.

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Pool Plan Agreement

xerox

Customer: PERRY COUNTY BOARD OF EDUCATION

BillTo: PERRY COUNTY BOARD OF
          EDUCATION
          315 PARK AVE.
          HAZARD, KY 41701

Plan Summary

Configuration	Monthly Charge	Pool Print Charges			Plan Features
		Meter	**Volume Band**	**Per Print Rate**	
47 Items	$18,814.43	1: Total	1 - 750,026	Included	**Maintenance Coverage**
			750,027+	$0.0055	- Consumable Supplies Included for all prints
Modification Summary					- Pricing Fixed for Term
- Adding: 47 Items					
					Administrative
					- Identification Number: NEW
					- Meters Reconciled Quarterly
					- Invoice using Standard Format
					- Plan to take effect on 7/1/2013

Item Details

Configuration	Unit Portion of Charge	Volume Included
Adding		
1. W7855PT	$424.98	15,958
2. 5855APT	$385.17	15,958
3. W7855PT	$424.98	15,958
4. 5855APT	$385.17	15,958
5. 5855APT	$385.17	15,958
6. 5855APT	$385.17	15,958
7. 5855APT	$385.17	15,958
8. 5855APT	$385.17	15,958
9. W7855PT	$424.98	15,958
10. 5855APT	$385.17	15,958
11. W7855PT	$424.98	15,958
12. 5855APT	$385.17	15,958

Authorized Signature

Customer acknowledges receipt of the terms of this agreement which consists of 3 pages including this face page.

Signer: _Jody Maggard_

Phone: (606)439-5813

Signature: _____

Date: 4-16-13

Thank You for your business!
This Agreement is proudly presented by Xerox and

Brandon Branham
(606)784-8869

For information on your Xerox Account, go to
www.xerox.com/AccountManagement

xerox

Item Details (Cont'd)

Configuration	Unit Portion of Charge	Volume Included
Adding		
13. 5855APT	$385.17	15,958
14. W7855PT	$424.98	15,958
15. 5855APT	$385.17	15,958
16. W7855PT	$424.98	15,958
17. 5855APT	$385.17	15,958
18. 5855APT	$385.17	15,958
19. 5855APT	$385.17	15,958
20. W7855PT	$424.98	15,958
21. 5855APT	$385.17	15,958
22. W7855PT	$424.98	15,958
23. 5855APT	$385.17	15,958
24. W7855PT	$424.98	15,958
25. 5855APT	$385.17	15,958
26. W7855PT	$424.98	15,958
27. 5855APT	$385.17	15,958
28. 5855APT	$385.17	15,958
29. 5855APT	$385.17	15,958
30. W7855PT	$478.49	15,958
31. W7855PT	$478.49	15,958
32. W7855PT	$424.98	15,958
33. 5855APT	$385.17	15,958
34. 5855APT	$385.17	15,958
35. W7855PT	$472.09	15,958
36. 5855APT	$385.17	15,958
37. 5855APT	$385.17	15,958
38. 5855APT	$385.17	15,958
39. 5855APT	$385.17	15,958
40. 5855APT	$385.17	15,958
41. 5855APT	$385.17	15,958
42. 5855APT	$385.17	15,958
43. 5855APT	$385.17	15,958
44. 5855APT	$385.17	15,958
45. 5855APT	$385.17	15,958
46. 5855APT	$385.17	15,958
47. 5855APT	$385.14	15,958

POOLING TERMS AND CONDITIONS:

1. 1. This Pool Plan Agreement (including the Exhibits hereto) (collectively, "Agreement") modifies certain prior agreements (the "Underlying Agreements") entered into between you and Xerox for the rental, lease or maintenance of that equipment indicated on the attached Pool Plan Pricing Exhibit (the "Pooled Equipment").

2. POOL CREATION. The Pool Plan is a pricing arrangement covering the Pooled Equipment, each unit of which has been assigned a specified monthly Unit Portion Charge, a designated number of prints included within the Unit Portion Charge (the "Prints Included"), and an excess usage charge for each print made beyond the Prints Included (the "Excess Rate per Print"), all of which is set out in the Pool Plan Pricing Exhibit. The individual Unit Portion Charges and Prints Included are added together to create respectively the Pool Monthly Charge and the Pool Prints Included.

3. AMENDMENT OF UNDERLYING AGREEMENTS. In addition to the pricing changes for the Pooled Equipment set out in the Pool Plan Pricing Exhibit, you agree that by entering into this Agreement you have amended the Underlying Agreements in the following manner:

A. SUPPLIES INCLUDED. All Pooled Equipment shall either have supplies included as part of the amounts you pay under the Pool Plan or not, as indicated in this Agreement. If supplies are included, they shall be provided to you by Xerox pursuant to the standard Xerox terms for such arrangements in effect throughout the course of this Agreement.

B. FIXED PRICING. All Pooled Equipment shall either have the pricing you pay for the rental or maintenance of that equipment fixed or not, as indicated in this Agreement. If the pricing is fixed, Xerox shall forego any rights it might have pursuant to the Underlying Agreements to increase the amount you pay to rent or maintain the Pooled Equipment throughout the initial term of each Underlying Agreement.

C. BILLING. Xerox shall have the right to send all bills related to the Pooled Equipment to the Address indicated on this Agreement and to send such bills in accordance with the terms established hereunder.

4. COMMENCEMENT DATE. The Pool Plan Commencement Date shall be the later of (a) the date of this Agreement, or (b) the install date of the first unit(s) of Pooled Equipment.

5. BILLING OF POOL PLAN CHARGES. The Pool Monthly Charge is billed in advance. Charges for any prints made beyond the Pool Prints Included shall be made at the Excess Rate per Print and billed in arrears at intervals consistent with the Meter Reconciliation Period established under this Agreement. Invoicing will commence upon the Pool Plan Commencement Date (regardless of whether additional installations of Pooled Equipment are anticipated). The Pool Monthly Charge and Pool Impressions Included (a) will be prorated during any given month based upon Pooled Equipment not yet installed, and (b) will be adjusted for any units of Pooled Equipment subject to a K-16 Billing Suspension arrangement. All payments are due within thirty (30) days of the invoice date or on the due date listed on the invoice, whichever is earlier.

6. ADDITIONAL CHARGES FOR POOLED EQUIPMENT. In addition to those payments due under this Agreement, you are responsible for the following additional payments required under the Underlying Agreements: (a) any payments stemming from the Cash Sale or Installment Sale of Pooled Equipment; (b) any premiums agreed to in exchange for Extended or Enhanced service coverage; (c) any payments stemming from charges captured on the second Meter (i.e., Meter 2) of any Pooled Equipment; (d) any Supplies and Application Software charges; and, (e) any Use Charges due on leased Pooled Equipment (unless these charges are billed exclusively through the price you pay per print in the Underlying Agreement). For purposes of this Agreement, Use Charges shall be defined as those amounts you pay Xerox for the use of any leased Pooled Equipment (as opposed to its maintenance). For details regarding the billing of any applicable Use Charges, see the attached Use Charge Pricing Exhibit.

7. PRICING CHANGES. Unless the Pool Pricing is fixed (as described in Section 2 above), Xerox may annually adjust the Pool Monthly Charge, Pool Prints Included, and Excess Rate per Print. (For state and local government customers, this adjustment

shall take place at the commencement of each of your annual contract cycles.)

8. TAXES. You shall be responsible for any and all applicable Taxes, which will be included in Xerox's invoice unless you provide proof of your tax exempt status. Taxes due on the Pool Monthly Charge will be the sum of the applicable state and local taxes due on the individual Unit Portion Charges based upon the location of each unit of Pooled Equipment. Taxes due on prints made beyond the Pool Prints Included will be based on the applicable state and local taxes and equitably apportioned amongst the units in the Pool. If a taxing authority determines that Xerox did not collect all applicable Taxes, you shall remain liable to Xerox for such additional Taxes.

9. MODIFICATION OF PRIOR XEROX AGREEMENT. If this option has been selected, this Agreement will modify a prior Pool Plan Agreement between you and Xerox covering the Pooled Equipment such that the prior agreement shall remain as written except for any new terms presented in this modification agreement (e.g., changes regarding Fixed Pricing).

10. ADDITIONS, DELETIONS, AND CHANGES. You may add Equipment to and/or delete Equipment from the Pool at any time, provided that the Underlying Agreements covering any Equipment added to the Pool shall be amended in accordance with the terms of this Agreement. Once an addition or deletion takes place (or an Underlying Agreement is terminated, renewed, or modified), Xerox shall have the right to equitably adjust the Pool Monthly Charge, Pool Prints Included, and Excess Rate per Print amounts. Note that any such adjustments (as well as any other Pool Plan pricing adjustments made pursuant to this Agreement) shall allow for specific adjustments to the Unit Portion Charge, Prints Included, and Excess Rate per Print of each unit of Pooled Equipment.

11. TERMINATION. Either party may terminate this Agreement for its own business reasons upon 30 days written notice. In this event, and with regard to individual units of Pooled Equipment removed from the Pool Plan pursuant to Section 10 above, the Underlying Agreements shall be in full force and effect as written prior to their being amended by this Agreement except that (a) any amendments to the Underlying Agreements created under Section 2 of this Agreement shall remain in effect, and (b) the pricing for the equipment covered by the Underlying Agreements may be recalculated by Xerox as follows:

i. all Maintenance and Rental Agreements may be charged at the standard, applicable Xerox rate then in effect for you;

ii. all Lease Agreements under which you received a separate bill for the Minimum Lease Payments (i.e., those leases under which these charges were paid outside the Pool Plan) shall continue to result in one bill for the Minimum Lease Payments and a second bill for the Periodic Base Charges and all Print Charges for your leases (which may be charged at the standard, applicable Xerox rate then in effect for you); and,

iii. all Lease Agreements under which your Use Charges were billed exclusively through the price you paid per print in the Underlying Agreements may be adjusted in order to render the Periodic Base Charges and all Print Charges for your leases consistent with the standard, applicable Xerox rate then in effect for you.

12. MISCELLANEOUS. This Agreement constitutes the entire agreement as to its subject matter, and supersedes all prior and contemporaneous oral and written agreements regarding said subject matter. Except as set forth in this Agreement, the Underlying Agreements shall remain as stated. In the event of a conflict between the terms of the Underlying Agreements and this Agreement, this Agreement shall control. Xerox may retain a reproduction (e.g., electronic image, photocopy, or facsimile) of this Agreement which shall be considered an original and shall be admissible in any action to enforce this Agreement. Xerox may accept this Agreement either by its signature or commencing performance. Other than changes regarding equipment covered and pricing, which Xerox may adjust as per your instructions and/or its rights under this Agreement, all changes to this Agreement must be made in a writing signed by both parties; accordingly, any terms on your ordering documents shall be of no force or effect.

Proposal for PERRY COUNTY BOARD OF EDUCATION

Prepared by Mark Bolling & Brandon Branham
Office Phone: (800) 228-7758
Email: MarkBolling@ABS-KY.COM
Brandon@ABS-KY.COM
Fax: (606)784-7631

Date: 03/15/2013
Pricing Expiration Date: 06/30/2013

xerox
Authorized Sales Agent

The Xerox Solution

Proposed State Assessment

To address the opportunities that we have identified, Xerox is proposing the following solution. We are confident that implementing this solution will enable PERRY COUNTY BOARD OF EDUCATION to achieve its document production requirements and deliver its overall business objectives.

The proposed Xerox solution will provide the following significant benefits:

- ConnectKey Controller
- Improved Machine Speed
- Bi-Directional Print Drivers
- Remote Control Panel -
  Remotely operate the control panel from any office PC
  Train users remotely from any office PC
  IT Staff can remotely view and monitor the user interface
- McAfee & Cisco Protected
- Air Print Enabled

Items	Configuration
(33) Xerox WC5855APT	- Scan Kit - 1 Line Fax - Office Finisher Stapler - 3-Hole Punch - Single Pass Document Feeder (200 sheets) - (2) 500 Adjustable Paper Trays - (2) High Capacity Paper Trays (3,600 sheets) - (1) 100 sheet By-Pass Tray
(14) Xerox WC7855PT *Color Enabled*	- Scan Kit - 1 Line Fax - Office Finisher Stapler - 3-Hole Punch - Single Pass Document Feeder (130 sheets) - (2) 520 Adjustable Paper Trays - (2) High Capacity Paper Trays (2,000 sheets) - (1) 100 sheet By-Pass Tray

Two of the Board of Education Machines will have the Professional Booklet Maker Finisher and additional 2,000 Sheet High Capacity Feeder

March 13, 2013   2

Financial Analysis

Current Solution

Products Models	Equipment Cost
(20) Xerox 9201 ColorQube (20) Xerox 5135	Average Monthly Cost - $ 21,024.56 Average B/W Print Per Month - 708,015 Average Color Print Per Month – 33,654

Proposed Monthly Pricing

Products Models	Equipment Cost
(14) Xerox 7855 Color Enabled (33) Xerox 5855	Average Monthly Cost - $ 18,817.73 Monthly Allowance B/W – 750,000 B/W Overage .005 Color Cost – $0.049 x 33,654 = $1,649.04 *Color Cost based on past 12 month average **Total Monthly New Cost** $ 20,466.77

Financial Considerations

All information in the proposal is considered confidential and is for the sole use of PERRY COUNTY BOARD OF EDUCATION. This pricing is based upon a 60 month Fair Market Value Lease utilizing your negotiated contract: 071417408. Consumable supplies are included for all prints. Paper and staples are extra.

Product Information

When at the workplace, the WorkCentre 78xx & 58xx series gives your office staff the luxury of controlling device functions from any workstation. Plus, mobile professionals can stay connected to the communications tools and productivity solutions offered by the WorkCentre 78xx & 58xx series — for more flexibility regardless of location.
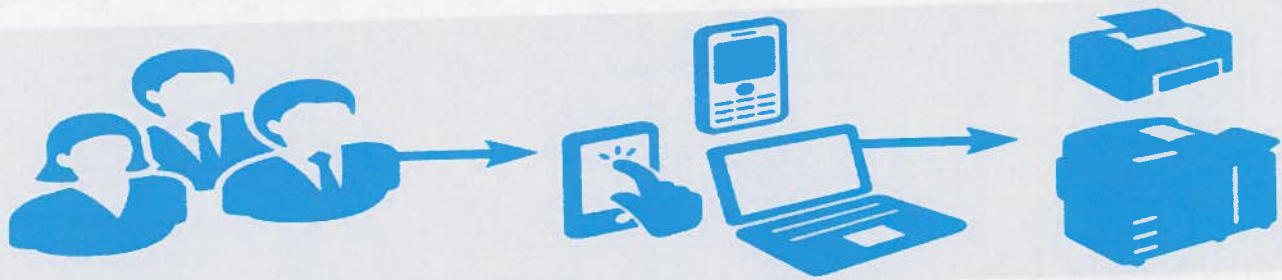
Easy-to-use touch screen

The WorkCentre 78xx & 58xx series features the same Xerox ConnectKey Controller as our other latest-generation tabloid-size multifunction printers, making users more comfortable operating the devices because of their common look and feel. The brightly illuminated color touch screen provides quick access to a wealth of workflow-optimizing capabilities.

Xerox® Mobile Print and more

Take the mystery and anxiety out of wireless and mobile device printing when you purchase our software. Xerox has all the options to enable secure, accurate printing from any Apple iOS or Android mobile device, to any printer or multifunction printer, regardless of brand. Get industry-leading accuracy when printing native PowerPoint, Word and other standard files. Plus, Xerox offers IT-friendly optional capabilities such as PIN code access, multiple mobile operating systems and more.

Print productivity

Customize your workflows

Built on the Xerox EIP platform, Xerox Workflow Solutions let you install productivity-enhancing software directly on the device for fast, easy access via the color touch screen interface. ›

Scan paper into digital files

Onboard scanning solutions come standard, and require no extra software or middleware:

- Single Touch Scan
- On-box Optical Character Recognition with searchable PDF creation
  close
- Secure PDF
- Print from and scan to USB device
- Scan to Email, Mailbox, and Network

The dual-head, single-pass scanner on the WorkCentre 78xx & 58xx series saves time by simultaneously scanning both sides of two-sided documents at up to 200 impressions per minute.

Smart scan productivity

Scan and create multiple, single-page PDFs that can be distributed to different repositories for large, transactional processing. Also, create a multi-page, single PDF for easier storing and emailing of documents.

Single touch scanning

Use the Single Touch Scan feature to create a dedicated, easy-to-locate scan button directly on the color touch screen interface. Assign the Single Touch Scan button its own scanning workflow for fast document distribution and archiving.

A help desk at your fingertips

Get quick, easy, step-by-step troubleshooting assistance — like tips for sending a scan via email — with embedded help videos right on the user interface.

Print controls

User Permissions allow the ability to restrict access to print features by user, group, time of day, or by application. For example, rules can be set so that all Outlook emails automatically print in duplex mode and in black and white; and all PowerPoint presentations print in color.

A truly universal print driver

Xerox® Global Print Driver® (X-GPD) lets IT administrators install, upgrade and manage Xerox and non-Xerox devices from a single driver. It provides a consistent, easy-to-use interface for end-users, reducing the number of support calls, and simplifying print services management.

Unified address books

Save favorite addresses for faster document routing via all device services. Users can pre-define fax, email, scan and internet fax locations for easy access in one centralized place. They can edit or add contacts, if they have permissions, at any time from the user interface. Playing on how users want to use information today, our MFP can save "Favorites" for all services.

Remote Control Panel

Remotely and securely operate the WorkCentre 78xx & 58xx series control panel from any office PC as though you were standing at the device. The Remote Control Panel makes it easier and more convenient to troubleshoot and to train users, and for IT staff to remotely view and monitor the user interface. And during a remote session, walk-up users are notified at the device to prevent simultaneous system changes. Plus, advanced print drivers and free device management tools let you remotely monitor real-time performance and available resources for greater uptime.

Security

We engineered the WorkCentre 78xx & 58xx with the most complete range of advanced features and technologies. Its solutions from security-industry leaders safeguard your critical information from all potential points of vulnerability.

Powerful partnerships

We realize not everyone understands security, so along with the many standard security features, the Xerox ConnectKey MFPs also include a built-in McAfee® technology agent, resulting in the industry's first lineup of multifunction printers that protect themselves from potential outside threats. McAfee's whitelisting technology ensures only safe, pre-approved files or functions are executed on your devices, eliminating the need to manually update software levels against new security threats.

Plus, automatic Cisco® TrustSec integration provides comprehensive visibility into which people and what devices are connecting across the entire network infrastructure. Cisco TrustSec also enables an exceptional level of control over where those with proper permission can go and what they can access.

- Safeguard all sensitive data with encrypted PDF files for scanning; complete hard drive encryption, compliant with the 256-bit AES FIPS 140-2 standard; and Image Overwrite with a 3-pass scrub process to ensure total deletion of all data fragments.

- Permit only authorized users to access the device with Xerox user permissions, network authentication, IP filtering, and smart card, role-based and function-level login

- As new threats emerge, Xerox proactively monitors security clearinghouses for new vulnerabilities and provides patches when necessary, ensuring your equipment stays current and your data is kept safe.

- WorkCentre 78xx & 58xx series devices comply with the latest security standards across industries, including government, finance and healthcare. These include Common Criteria, HIPAA, Data Protection Act, COBIT and more. These devices can conform to any standard, with controls available to match your needs.

- Prevent IP theft and ensure non-repudiation by having total visibility into the device and network. With security policy management and tracking of all activity on the device, you can know who accessed what, when and details of every interaction with the device.

Print Quality

With the Xerox® WorkCentre® 78xx series and its advanced Hi-Q LED printing technology, you'll achieve high-impact color documents that impress customers and deliver results

- With 1200 x 2400 dpi, photo-quality color images and rich, crisp text, your output always makes a huge impact.

- Advanced print heads with Digital Image Registration Control Technology ensure consistently outstanding image registration

- Print brilliant, attention-grabbing images on a variety of stock as large as 12.6 x 19 in. (320 x 483 mm) and on paper weights up to 300 gsm, and take advantage of impressive finishing capabilities from saddle-stitch booklets to folded brochures.

- User Permissions allow the ability to restrict access to print features by user, group, time of day, or by application. For example, rules can be set so that all Outlook emails automatically print in duplex mode and in black and white; and all PowerPoint presentations print in color.

- Color By Words, our easy-to-use color management tool, lets you select desired color modifications from a simple drop-down list within the print driver, and is available in several languages.

- Upgrading your WorkCentre 78xx series with an EFI Fiery® network server gives you a host of benefits including easy-to-use professional color management tools, enhanced productivity and security features and flexible workflow tools.

XEROX TOTAL SATISFACTION GUARANTEE

If you are not totally satisfied with any Xerox equipment ordered under this Agreement, Xerox will, at your request, replace it without charge with an identical model or, at the option of Xerox, with a machine with comparable features and capabilities.

This guarantee will be effective for 3 years following initial Equipment delivery, unless the equipment is financed by Xerox for more than 3 years, in which event it will be effective during the entire term of Xerox financing (except for certain previously-installed models which receive coverage for one year). This guarantee applies only to equipment which has been continuously maintained by Xerox or its authorized representatives under a Xerox express warranty or Xerox Maintenance agreement.

WorkCentre®
5845 / 5855
Tabloid-size
Black-and-white
Multifunction Printer

Xerox® WorkCentre® 5845/5855
Multifunction Printer
A new kind of office productivity.

xerox ®

When you invest wisely in office technology, your chosen solution simply gets it done, behind the scenes, and frees you to focus on the work that really matters. You need the peace of mind that comes from knowing you're free to work the way you want.

You need a solution that helps improve your day-to-day processes, plus the advanced capabilities that empower you to work more nimbly, more cost-effectively and more securely.

You need the solutions powered by Xerox® and our WorkCentre® 5845/5855.

A better way to get work done.

You succeed because you're productive, flexible and reliable. You need an office technology solution that matches those strengths. Which is why we designed the WorkCentre® 5845/5855 with a powerful mix of features and capabilities that help you get more work done in ways you never imagined.

- **Great features — your choice of speeds.** With fast copying and printing — up to 45 ppm or up to 55 ppm — there's more than enough speed to meet the needs of any busy workgroup. But if your business demands department-level productivity, consider the higher-speed models in the WorkCentre 5800 series family: the WorkCentre 5865, 5875 or 5890, for ultra-fast performance up to 90 ppm.

- **Scanning at up to 200 images per minute.** Single-pass color scanning enables faster electronic distribution of full-color documents for more effective and impressive communications.

- **Single touch scanning.** Use the Single Touch Scan feature to create a dedicated, easy-to-locate scan button directly on the color touch screen interface. Assign the Single Touch Scan button its own scanning workflow for fast document distribution and archiving.
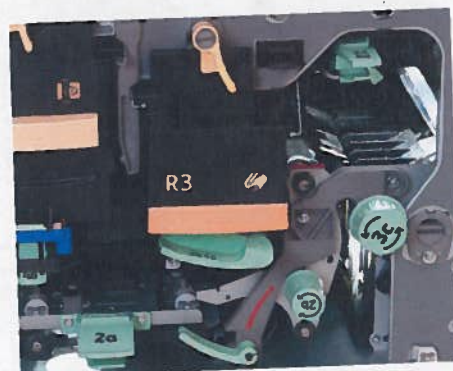
- **Higher paper capacity,** more flexibility. Print more for longer with a total paper capacity of up to 8,700 sheets. Multiple finishing options, from basic to advanced, give you the flexibility your workload requires.

- **Exceptional print and copy quality.** With superior fine-line definition, shadows and highlights, your copies truly look like the original.
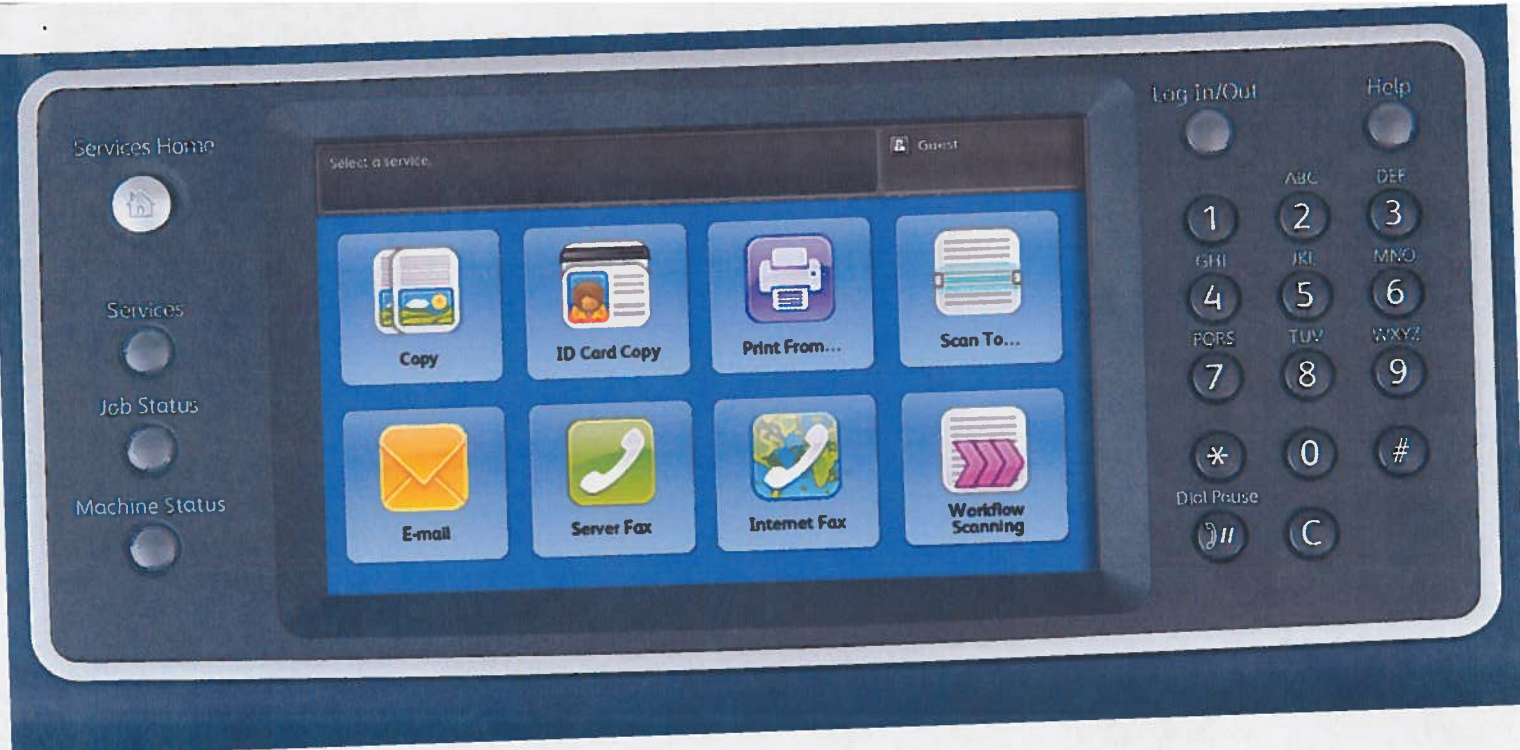
- **Walk-up simplicity.** Print from and scan to any USB memory device for faster document delivery when you're not at your computer.

- **Your print job, your priority.** The Print Around feature eliminates extended printing delays by holding a job in need of resources (such as a different paper size) and printing the next job in the queue.

Illuminated Paper Path

The WorkCentre 5845/5855 features an illuminated paper path, which makes user access even easier.

Simplicity beyond ease of use.

When office life is simpler, you're free to focus on the work that really matters.

But you need the right tools to help you get there. Rest assured, the WorkCentre® 5845/5855 turns complexity into a higher level of simplicity with a solution that works the way you do.

Conservation Built-in

Get a powerful multifunction printer that includes a number of environmental features.

- Power save with quick start-up conserves electricity during downtime while keeping the device ready for action.
- Full compliance with the EU Restriction of Hazardous Substances (RoHS) Directive*, Environmental Choice and the stringent ENERGY STAR® TEC Version 1.2 standards.
- Multiple print settings are available that allow for reduced impact on the environment. Options include default two-sided printing, proof print, printing on recycled paper and draft mode.
- Our innovative Earth Smart print driver settings let you select the most environmentally conscious print options.

- **Leading-edge color touch screen user interface.** Provides the comfortable look and feel Xerox is known for and features bright, intuitive icons and easy access to all major functions directly from the home screen.

- **More efficient toner.** Our groundbreaking toner maintains superior image quality while delivering up to 15% more prints-per-gram in all print and copy modes compared to previous toners.

- **A help desk at your fingertips.** Get quick, easy, step-by-step troubleshooting assistance — like tips for sending a scan via email — with embedded help videos right on the user interface.

- **A truly universal print driver.** Xerox® Global Print Driver® (X-GPD) lets IT administrators install, upgrade and manage Xerox® and non-Xerox® devices from a single driver. It provides a consistent, easy-to-use interface

for end-users, reducing the number of support calls, and simplifying print services management.

- **Advanced copy and print features.** The WorkCentre 5845/5855 greatly simplifies everyday office tasks, providing plenty of support for specialized print applications including Annotation, Bates Stamping, ID Card Copy, tab print capability and page-level programming.

- **Consistent user experience.** The WorkCentre 5845/5855 features the same controller technology as our other latest-generation tabloid-size multifunction printers, making users more comfortable operating the devices because of their common look and feel. For more information about our groundbreaking ConnectKey™ Controller technology, visit **www.office.xerox.com/ConnectKey**.

* All newly manufactured WorkCentre 5800 series MFPs are fully RoHS compliant. There may be occasions when we will provide some equipment or spare parts which will not be fully RoHS compliant. This is necessary in order to minimize the detrimental environmental impacts that would occur if we prematurely dispose of those existing parts that fully comply with existing North American legal requirements. Fully RoHS compliant equipment and parts are available upon request for select customers.

Securing what matters most.

Don't take chances with your sensitive information. Working at peak performance means nothing if the data that's critical to the success of your business isn't fully safeguarded. And network multifunction devices are potential points of entry for malicious activities. That's why the WorkCentre® 5845/5855 boasts the most complete range of advanced features, technologies, and solutions from security-industry leaders that ensure comprehensive, 24/7 protection.

- **Protect your confidential information.** Safeguard all sensitive data with encrypted PDF files for scanning; hard drive encryption, compliant with the 256-bit AES FIPS 140-2 standard; and Image Overwrite with a 3-pass scrub process to ensure total deletion of all data fragments.

- **Prevent unauthorized Access.** Permit only authorized users to access the device with Xerox® user permissions, network authentication, IP filtering, and smart card, role-based and function-level login.

- **Manage threats proactively.** As new threats emerge, Xerox proactively monitors security clearinghouses for new vulnerabilities and provides patches when necessary, ensuring your equipment stays current and your data is kept safe. Plus, you can receive up-to-the-minute updates via RSS feeds and stay informed via **www.xerox.com/security**.

- **Stay compliant with regulations.** WorkCentre 5845/5855 devices comply with the latest security standards across industries, including government, finance and healthcare. These include Common Criteria, HIPPA, Data Protection Act, COBIT and more. These devices can conform to any standard, with controls available to match your needs.

- **Gain complete visibility.** Prevent IP theft and ensure non-repudiation by having total visibility into the device and network. With security policy management and tracking of all activity on the device with Audit Log, you can know who accessed what, and when.

McAfee   **CISCO**

Powerful Partnerships

The Xerox® ConnectKey™ Controller includes McAfee® technology integration, resulting in the industry's first lineup of multifunction printers that protect themselves from potential outside threats. McAfee's whitelisting technology ensures only safe, pre-approved files or functions are executed on your devices, eliminating the need to manually update software levels against new security threats.

Plus, automatic Cisco® TrustSec integration provides comprehensive visibility into which people and what devices are connecting across the entire network infrastructure. Cisco TrustSec also enables an exceptional level of control over where those with proper permission can go and what they can access.

Real business happens wherever you are.

You need the advantage of anytime, anywhere access to the technology that makes your work easier. You need a real-world solution that bridges the gap between workplace productivity and the tasks that have to get done beyond your office walls. Our mobile solutions empower today's professionals to get real work done in the office and on the go, providing the freedom and flexibility to keep pace with the demands of your business — wherever it takes you.

Remote Control Panel

Remotely and securely operate the WorkCentre 5845/5855 control panel from any office PC as though you were standing at the device. The Remote Control Panel allows IT staff to remotely view and control the user interface and makes it easier and more convenient to train users. And during a remote session, walk-up users are notified at the device to prevent simultaneous system changes. Plus, advanced print drivers and free device management tools let you remotely monitor real-time performance and available resources for greater uptime.

The Freedom of Uninhibited Mobility

Whether at work or working away, the WorkCentre® 5845/5855 provides powerful, helpful technologies with barrier-free accessibility. Now, office staff can control device functions from any workstation, while mobile professionals stay connected to the communications tools and productivity solutions offered by the WorkCentre 5845/5855 — for more flexibility, anywhere.

- **Apple AirPrint™.** Print email, photos and important office documents directly from your iPhone® or iPad® with no software to download, no drivers to install, and no cables to connect. With AirPrint, your iPhone or iPad automatically locates and connects to the WorkCentre 5845/5855 device over your office Wi-Fi network.

- **Xerox® Mobile Print, and more.** Take the mystery and anxiety out of wireless and mobile device printing. Xerox has all the options to enable secure, accurate printing from most mobile devices, to any printer or multifunction printer, regardless of brand. Get industry-leading accuracy when printing native PowerPoint®, Word® and other standard files. Plus, Xerox offers IT-friendly optional capabilities such as PIN code access, multiple mobile operating systems and more. Whether offsite or onsite, learn more about why Xerox is the only choice for today's mobile professionals by visiting **www.xerox.com/mobile**

WorkCentre 5800 Series Optimized for:

Productivity

Scanning

Security

Networking

Solutions

Wi-Fi

Paper Input

1
Single Pass Automatic Document Feeder automatically scans documents as fast as 200 images per minute.

2
100-sheet Bypass Tray handles heavy paper up to 80 lb. cover.

3
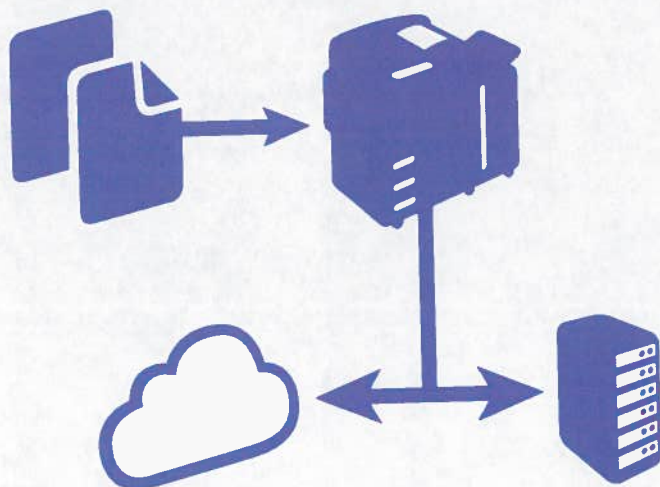Two 500-sheet universal trays are adjustable up to 11 x 17 in.

4
Optional Envelope Kit (replaces Tray 2) provides trouble-free feeding of 50 envelopes.

5
High-Capacity Tandem Tray holds a total of 3,600 sheets of letter-size paper.

6
4,000-sheet letter-size High-Capacity Feeder (optional) can increase total capacity to 8,700 sheets. Or add the 2,000-sheet Short-Edge Kit in either letter/legal size or 11 x 17 in. size.

Finishing Options

7
Multiple finishing options let you add the capabilities that are right for individual workgroups. Choose basic features like staple and hole punch, or advanced capabilities to produce paginated, saddle-stitched and folded booklets and Z and C-folded brochures.

Extend Your Possibilities

Whether scanning and managing documents on your office network or a hosted cloud on the Internet, you can access scan workflow solutions right from any WorkCentre 5845/5855 thanks to the power of Xerox® Workflow Solutions, built on the Xerox® EIP® platform. These are just a few of the many examples of Xerox® Workflow Solutions*:

- **Xerox® ConnectKey™ for SharePoint.** Scan files directly into MS® SharePoint® and other Windows® folders. Plus, you'll go beyond basic file storage and PDF creation by automatically converting documents to intelligent, structured data with easy file naming and routing tools.

- **Xerox® ConnectKey Cloud.** Our cloud-based scanning solution provides easy, secure, scalable scanning to popular cloud-based repositories such as Google Docs, SalesForce.com, Office 365 and Dropbox, using custom-designed workflows that leverage our Xerox® EIP technology. Learn more about Xerox® Workflow Solutions at www.office.xerox.com/software-solutions.

* Optional solutions may vary by geography.

Xerox® WorkCentre® 5845/5855

WorkCentre 5800 series multifunction systems are powered by the Xerox® ConnectKey™ Controller. These simple-to-implement systems give you real, practical solutions that easily streamline how you communicate, process and share important information, simplify complex paper-driven tasks, and drive down costs while keeping your data secure. For more information, go to **www.xerox.com/connectkey**.

Device Specifications		WorkCentre 5845	WorkCentre 5855
Speed		Up to 45 ppm	Up to 55 ppm
Duty Cycle[1]		Up to 175,000 pages / month	Up to 200,000 pages / month
Hard Drive / Processor / Memory		160 GB / 1 GHz / 2 GB	
Connectivity		10/100/1000Base-T Ethernet, High-Speed USB 2.0 direct print, Optional Wi-Fi (with Xerox® USB Wireless Adapter)	
Controller Features		Unified Address Book, Remote Control Panel, Online Support, Configuration Cloning	
Copy and Print Copy and Print Resolution		Up to 600 x 600 dpi input / 4800 x 600 dpi interpolated output	
First-print-out Time (as fast as)		7 seconds	
First-copy-out Time (as fast as)		3.7 seconds from the Platen / 7.6 seconds from the Automatic Document Feeder	
Page Description Languages		Adobe® PostScript® 3™, PDF, PCL® 5c / PCL 6 emulations, HP-GL2™, XML Paper Specification (XPS) (Opitonal)	
Print Features		Print from USB, Earth Smart Driver Settings, Job Identification, Booklet Creation, Store and Recall Driver Settings, Bi-directional Status, Scaling, Job Monitoring, Xerox® PrintBack	
Mobile Printing		Apple AirPrint™, Xerox® Mobile Print (Optional), Xerox® Mobile Print Cloud (Optional)	
Scan	Standard	Scan to Network, Scan to Email, Scan to Folder, Scan to SMB or FTP, Text Searchable PDF, PDF/A, XPS, Linearized PDF, JPEG, TIFF, Scan to USB Memory Device, Single-touch Scanning, TWAIN Support	
	Optional	ConnectKey for Sharepoint, ConnectKey Cloud, Xerox® Scan to PC Desktop® SE, Xerox® Scan to PC Desktop Professional, numerous solutions available through various Xerox® Business Innovation Partners	
Fax	Standard	Internet Fax, Fax Build Job	
	Optional	Fax Forward to Email or SMB, Walk-up Fax (one-line and two-line options, includes LAN Fax), Network Server Fax Enablement (solutions available through various Xerox® Business Innovation Partners)	
Security	Standard	McAFee® Embedded, McAfee ePO Compatible, HDD Overwrite, 256-bit Encryption (FIPS 140-2 compliant), Common Criteria Certification (ISO 15408)[2], Secure Print, Secure Fax, Secure Scan, Secure Email, Cisco® TrustSec Integration, Network Authentication, SSL, SNMPv3, Audit Log, Access Controls, User Permissions	
	Optional	McAfee Integrity Control, Xerox® Secure Access, Smart Card Kit (CAC/PIV, .NET)	
Accounting	Standard	Xerox® Standard Accounting (Copy, Print, Scan, Fax)	
	Optional	Equitrac Office®, Equitrac Professional®, YSoft® SafeQ®, other network accounting solutions available through various Xerox® Business Innovation Partners	
Paper Input	Standard	**Automatic Document Feeder:** 200 sheets; Sizes: 4.9 x 5 in. to 11.7 x 17 in. / 125 x 138 mm to 297 x 432 mm **Bypass Tray:** 100 sheets; Custom sizes: 4.25 x 5.5 to 11 x 17 in. / A6 to A3 **Trays 1-2:** 500 sheets each; Custom sizes: 5.5 x 8.5 to 11 x 17 in. / A5 to A3 **High Capacity Tandem Tray:** 3,600-sheet total (1,600 and 2,000 sheets); Size 8.5 x 11 in. / A4	
	Optional	**High Capacity Feeder (HCF):** 4,000 sheets; Size 8.5 x 11 in. / A4 long edge feed **HCF Kits (HCF required):** 2,000-sheet 11 x 17 in. Short Edge Kit or 2,000-sheet Letter/Legal Short Edge Kit **Envelope Tray (replaces Tray 2):** Up to 50 envelopes: #10 commercial, monarch, DL, C5	
Paper Output / **Finishing**	Standard	**Offset Catch Tray:** 300 sheets	
	Optional	**Basic Office Finisher (5845 only):** 1,000 + 250-sheet trays, 30-sheet single-position stapling **Office Finisher:** 2,000 + 250-sheet trays, 50-sheet multi-position stapling, optional hole punch **Office Finisher with Booklet Maker:** 2,000 + 250-sheet trays, 50-sheet multi-position stapling, saddle-stitch booklet making, optional hole punch **High Volume Finisher (HVF):** 3,000 + 250-sheet trays, 100-sheet multi-position stapling, optional hole punch **High Volume Finisher with Booklet Maker:** 3,000 + 250-sheet trays, 100-sheet multi-position stapling, saddle-stitch booklet making, optional hole punch **Z Fold / C Fold Unit (with HVF with Booklet Maker):** Adds letter-size Z- and C-folding **Post Process Inserter (with HVF and with HVF with Booklet Maker):** Adds preprinted inserts **Convenience Stapler:** 50-sheet stapling (based on 20 lb. bond), includes Work Surface	

[1] Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis.; [2] Certification pending

Go to **www.xerox.com/office/WC5845_55Specs** for more detailed specifications and capabilities.

xerox ®

WorkCentre®
7830/7835/7845/7855
Tabloid-size
Color
Multifunction Printer

Xerox® WorkCentre® 7800 Series
Multifunction Printer
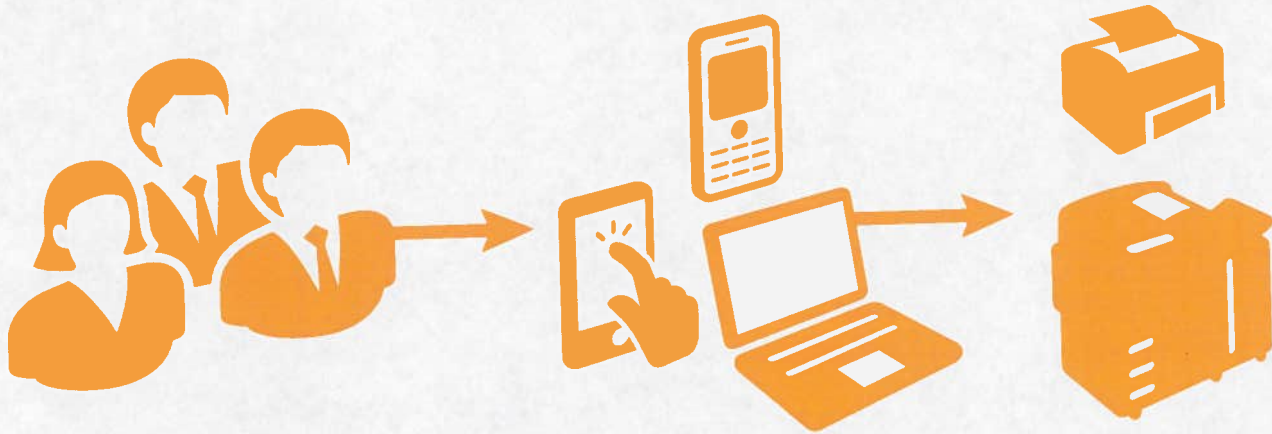Transform the way you work.

xerox ®

The smartest technology investments do more than pay for themselves. Ideally, they integrate and streamline multiple office processes, simplify complex tasks, and free up company resources so you can devote more energy to growing your business.

And in today's competitive environment, choosing the right technology provider means getting more than the latest bells and whistles. You need a complete solution that delivers efficiencies you never imagined — one that solves problems now, while also providing the framework you need to stay one step ahead of potential workflow obstacles.

You need more than a technology vendor. You need a partner who helps you find new ways to get more work done in less time.

You need the solutions powered by Xerox® and our WorkCentre® 7830/35/45/55.

Xerox is here so you can connect anywhere.

Real business is not limited to the workplace. And with Xerox in your office, the freedom of uninhibited mobility empowers the confidence to do what you do best wherever your real business takes you.

Freedom in the Office and Room to Roam

When at the workplace, the WorkCentre® 7800 series gives your office staff the luxury of controlling device functions from any workstation. Plus, mobile professionals can stay connected to the communications tools and productivity solutions offered by the WorkCentre 7800 series — for more flexibility regardless of location.

- **Apple AirPrint™.** Print email, photos and important office documents directly from your iPhone® or iPad® with no software to download, no drivers to install, and no cables to connect. With AirPrint, your iPhone or iPad automatically locates and connects to the WorkCentre 7800 series device over your office Wi-Fi network.

- **Xerox® Mobile Print and more.** Take the mystery and anxiety out of wireless and mobile device printing. Xerox has all the options to enable secure, accurate printing from any Apple iOS or Android mobile device, to any printer or multifunction printer, regardless of brand. Get industry-leading accuracy when printing native PowerPoint, Word and other standard files. Plus, Xerox offers IT-friendly optional capabilities such as PIN code access, multiple mobile operating systems and more. Whether offsite or onsite, learn more about why Xerox is the only choice for today's mobile professionals by visiting www.xerox.com/mobile.

- **Xerox® PrintBack.** When you're working offsite, use PrintBack with your iPhone, iPad or Android-based mobile device to print documents back at your office with the WorkCentre 7800 series.
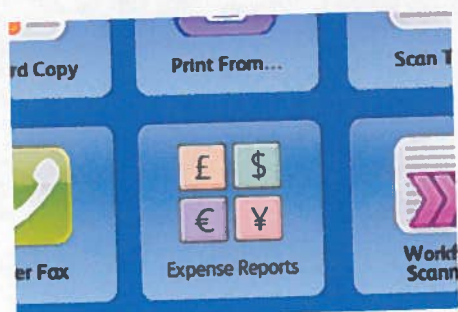

Remote Control Panel

Remotely operate the WorkCentre 7800 series' control panel from any office PC as though you were standing at the device. The Remote Control Panel makes it easier and more convenient to train users and for IT staff to remotely view and monitor the user interface. And during a remote session, walk-up users are notified at the device to prevent simultaneous system changes. Plus, advanced print drivers and free device management tools let you remotely monitor real-time performance and available resources for greater uptime.

Enabling more time for the work that matters most.

The business world is complex enough — your business processes don't have to be. Xerox gives you the tools and technologies that make it possible to automate common office workflows, to turn challenges into routine tasks, and to greatly simplify the ways in which you share business-critical information.

Single Touch Scanning

Use the Single Touch Scan feature to create a dedicated, easy-to-locate scan button directly on the color touch screen interface. Assign the Single Touch Scan button its own scanning workflow for fast document distribution and archiving.

Easy at Your Point of Need

The brightly illuminated color touch screen provides easy access to a wealth of workflow-optimizing capabilities. Onboard scanning solutions come standard, and require no extra software or middleware: Single Touch Scan; on-box Optical Character Recognition with searchable PDF creation; secure PDF; print from and scan to USB device; Scan to Email, Mailbox, and Network. Plus, single pass scanning simultaneously scans both sides of two-sided documents, while high-compression technology reduces file sizes.

Extend Your Possibilities

Transform the way your organization gets vital work done with the power of Xerox® Workflow Solutions, built on the Xerox® EIP® platform. Whether scanning and managing documents on your office network or a hosted cloud on the Internet, you can access scan workflow solutions right from any WorkCentre® 7800 series device.

These are just a few of the many examples of Xerox® Workflow Solutions users can access via the color touch screen interface:

- **Xerox® ConnectKey™ for SharePoint.** Scan files directly into MS® SharePoint® and other Windows® folders. Plus, you'll go beyond basic file storage and PDF creation by automatically converting documents to intelligent, structured data with easy file naming and routing tools.

- **Xerox® ConnectKey Cloud.** Our cloud-based scanning solution provides easy, secure, scalable scanning to popular cloud-based repositories such as Google Docs, SalesForce.com, Office 365 and Dropbox, using custom-designed workflows that leverage our Xerox® EIP technology.

Learn more about Xerox® Workflow Solutions at **www.office.xerox.com/software-solutions.**

Unrivaled security for total peace of mind.

Business data is your company's lifeblood. That's why Xerox engineered the WorkCentre® 7800 series devices with the most complete range of advanced features, technologies, and solutions from security-industry leaders that safeguard your critical information from all potential points of vulnerability.

- **Protect your confidential information.** Safeguard all sensitive data with encrypted PDF files for scanning; complete hard drive encryption, compliant with the 256-bit AES FIPS 140-2 standard; and Image Overwrite with a 3-pass scrub process to ensure total deletion of all data fragments.

- **Prevent unauthorized Access.** Permit only authorized users from accessing the device with Xerox user permissions, network authentication, IP filtering, and smart card, role-based and function-level login.

- **Manage threats proactively.** As new threats emerge, Xerox proactively monitors security clearinghouses for new vulnerabilities and provides patches when necessary, ensuring your equipment stays current and your data is kept safe. Plus, you can receive up-to-the-minute updates via RSS feeds and stay informed via **www.xerox.com/security**.

- **Stay compliant with regulations.** WorkCentre 7800 series devices comply with the latest security standards across industries, including government, finance and healthcare. These include Common Criteria, HIPPA, Data Protection Act, COBIT and more. These devices can conform to any standard, with controls available to match your needs.

- **Gain complete visibility.** Prevent IP theft and ensure non-repudiation by having total visibility into the device and network. With security policy management and tracking of all activity on the device, you can know who accessed what, when and details of every interaction with the device.

Powerful Partnerships

We realize not everyone understands security, so along with the many standard security features, the Xerox® ConnectKey™ Controller also includes McAfee® technology integration, resulting in the industry's first lineup of multifunction printers that protect themselves from potential outside threats. McAfee's whitelisting technology ensures only safe, pre-approved files or functions are executed on your devices, eliminating the need to manually update software levels against new security threats.

Plus, automatic Cisco® TrustSec integration provides comprehensive visibility into which people and what devices are connecting across the entire network infrastructure. Cisco TrustSec also enables an exceptional level of control over where those with proper permission can go and what they can access.

Promote your strong image and minimize costs.

The print quality you need to succeed. With the Xerox® WorkCentre® 7800 series multifunction printer, you'll achieve high-impact color documents that impress customers and deliver results — while minimizing costs.

Take Color to a Whole New Level

The Xerox® WorkCentre 7800 series, with advanced Hi-Q LED technology, helps you create professional-looking documents at the touch of a button.

- **High-resolution output, highly impactful documents.** With 1200 x 2400 dpi, photo-quality color images and rich, crisp text, your output always makes a huge impact.

- **Always accurate image quality.** The WorkCentre 7800 series multifunction printer employs advanced print heads with Digital Image Registration Control Technology, which ensures consistently outstanding image registration.

- **Impressive results.** Print brilliant, attention-grabbing images on a variety of stock as large as 12.6 x 19 in. and on paper weights up to 300 gsm, and take advantage of impressive finishing capabilities from saddle-stitch booklets to folded brochures.

- **Harness the power of Fiery.** Upgrading your WorkCentre 7800 series with an EFI Fiery® network server gives you a host of benefits including easy-to-use color management tools, enhanced productivity and security features and flexible workflow tools.

- **Keep your costs under control.** User Permissions allow the ability to restrict access to print features by user, group, time of day, or by application. For example, rules can be set so that all Outlook emails automatically print in duplex mode and in black and white; and all PowerPoint presentations print in color.

Color By Words: Unique Color Control

Have you ever wanted to change the color of one object or area in a printout without affecting the rest of the page? With the Color By Words feature there is no need to go back to square one and manipulate source files. You simply select the desired color modifications from a drop-down list, and Color By Words will adjust your printout.

Original photo not right? Use the Color By Words drop-down list and choose "yellow-green colors a lot more green," and "red colors a lot more saturated." Picture-perfect results.

1 High-Capacity Feeder holds 2,000 sheets of paper. Choose our 2,180-sheet capacity (3 Tray option) or our 3,140-sheet capacity (High-Capacity Tandem Tray option) model, then add our High Capacity Feeder to bring maximum capacity to 5,140 sheets.

2 Exceptional media flexibility. The WorkCentre 7800 series handles a wider range of media types and weight from more trays than most devices in its class. It supports up to 300 gsm and media sizes up to 12.6 x 19 in.

3 Print envelopes easily using our optional envelope tray (replaces Tray 1).

4 Large work surface (included with Convenience Stapler) gives you plenty of room to sort documents.

5 Dual-head, single pass scanner on the WorkCentre 7845/7855 saves time by simultaneously scanning both sides of two-sided documents at up to 160 impressions per minute.

6 Office Finisher LX* (not shown) gives you advanced finishing functions at a great value.

7 Integrated Office Finisher* (not shown) provides 500-sheet stacking and 50-sheet, single-position stapling.

8 Professional Finisher* adds 50-sheet multiposition stapling, hole punch, V-fold and saddle-stitch booklet making.

* Optional

Environmental Features

The WorkCentre 7800 series delivers cutting-edge reductions in energy consumption.

Conserve Energy with Green Technologies

- **EA Toner.** Our EA Toner with ultra low-melt technology achieves minimum fusing temperature at 68 degrees F (20 degrees C) lower than conventional toner for even more energy savings and brilliant glossy output even on ordinary paper.

- **Induction heating.** The newly developed, heat-efficient IH fuser does not require preheating, which helps minimize power consumption in standby mode by up to 80% compared to competitive devices. Plus, the device recovers from sleep mode in less than 10 seconds.

- **LED scanner.** The advanced LED scanner consumes 70% less energy than traditional scanners.

- **Biomass plastic.** Bio-based plastic used during manufacturing does not compete with the food supply issues and reduces the use of petroleum resources by 40%.

Manage Resource Usage and Print Responsibly

- **Energy Management.** With Cisco EnergyWise, enabled by Xerox Power MIB (Management Information Base), you can control, manage and report your device's power consumption information, and set optimal power states and timeout intervals.

- **Earth-smart printing.** Our innovative new Earth Smart feature allows you to choose the most environmentally sensitive options for your print jobs.

Xerox® WorkCentre® 7830/7835/7845/7855

WorkCentre 7800 series multifunction systems are powered by the Xerox® ConnectKey™ Controller. These simple-to-implement systems give you real, practical solutions that easily streamline how you communicate, process and share important information, simplify complex paper-driven tasks, and drive down costs while keeping your data secure. For more information, go to **www.xerox.com/ConnectKey.**

Device Specifications		WorkCentre 7830	WorkCentre 7835	WorkCentre 7845	WorkCentre 7855
Speed		Up to 30 ppm color and black-and-white	Up to 35 ppm color and black-and-white	Up to 45 ppm color and black-and-white	Up to 50 ppm color Up to 55 ppm black-and-white
Duty Cycle[1]		Up to 90,000 pages / month	Up to 110,000 pages / month	Up to 200,000 pages / month	Up to 300,000 pages / month
Hard Drive / Processor / Memory		160 GB / 1.2 GHz / 2 GB system plus 1 GB page memory			
Connectivity		10/100/1000Base-T Ethernet, High-Speed USB 2.0 direct print, Optional Wi-Fi (supported via third-party adapter)			
Print and Copy Resolution		Up to 1200 x 2400 dpi image quality (Print and Copy Output)			
Controller Features		Unified Address Book, Remote Control Panel, Online Support, Configuration Cloning			
Optional Controller		EFI Server, EFI Productivity Bundle, EFI Ethernet Hub			
Print First-print-out Time (as fast as)		13.2 seconds color / 11.1 seconds black-and-white	10.9 seconds color / 8.7 seconds black-and-white	11.0 seconds color / 8.6 seconds black-and-white	7.8 seconds color / 6.6 seconds black-and-white
Page Description Languages		Adobe® PostScript® 3™, PDF, PCL® 5c / PCL 6 emulations, XML Paper Specification (XPS) (Optional)			
Print Features		Print from USB, Secure Print, Earth Smart Driver Settings, Job Identification, Booklet Creation, Store and Recall Driver Settings, Bi-directional Status, Scaling, Job Monitoring, Color By Words, Xerox® PrintBack			
Mobile Printing		Apple Airprint™, Xerox® Mobile Print® (Optional), Xerox® Mobile Print Cloud® (Optional)			
Scan	Standard	Scan to Network, Scan to Email, Scan to Folder, Scan to SMB or FTP, Text Searchable PDF, PDF/A, XPS, Linearized PDF, JPEG, TIFF, Scan to USB Memory Device, Single-touch Scanning			
	Optional	ConnectKey for Sharepoint, ConnectKey Cloud, Xerox® Scan to PC Desktop® SE, Xerox® Scan to PC Desktop Professional, Over 500 options available through various Xerox® Business Innovation Partner Solutions			
Fax	Standard	Internet Fax, Fax Build Job			
	Optional	Fax Forward to Email or SMB, Walk-up Fax (one-line and two-line options, includes LAN Fax), Network Server Fax Enablement (options available through various Xerox® Business Innovation Partner Solutions)			
Security	Standard	McAfee® Embedded, McAfee ePO Compatible, HDD Overwrite, 256-bit Encryption (FIPS 140-2 compliant), Common Criteria Certification (ISO 15408)[2], Secure Print, Secure Fax, Secure Scan, Secure Email, Cisco® TrustSec Integration, Network Authentication, SSL, SNMPv3, Audit Log, Access Controls, User Permissions			
	Optional	McAfee Integrity Control, Smart Card Enablement (CAC), Secure Access Enablement (Magstripe, Legic, Mifare, IND/EMM/HITAG)			
Accounting		Xerox® Standard Accounting (Copy, Print, Scan, Fax, Email), Network Accounting Enablement (options available through various Xerox® Business Innovation Partner Solutions)			
Paper Input	Standard	Duplex Automatic Document Feeder: 110 sheets; Sizes: 5.5 x 8.5 in. to 11 x 17 in. / 148 x 210 mm to 297 x 420 mm		Single-pass Duplex Automatic Document Feeder: 130 sheets; Sizes: 5.5 x 8.5 in. to 11 x 17 in. / 148 x 210 mm to 297 x 420 mm	
		Bypass Tray: 100 sheets; Custom sizes: 3.5 x 3.9 in. to 12.6 x 19 in. / 89 x 98 mm to 320 x 483 mm Tray 1: 520 sheets; Custom sizes: 5.5 x 7.5 in. to 11.7 x 17 in. / 140 x 182 mm to 297 x 432 mm			
	Choose One	3 Tray Option (Total 2,180 sheets): Adds three 520-sheet paper trays; Size: 5.5 x 7.2 in. to 12 x 18 in. / 139.7 x 182 mm to SRA3		NA	
		High Capacity Tandem Tray Option (Total 3,140 sheets): Adds one 520-sheet paper tray, one 867-sheet paper tray and one 1,133-sheet paper tray; Size: 8.5 x 11 in. / A4			
	Optional	High Capacity Feeder (HCF): 2,000 sheets; Size 8.5 x 11 in. / A4 long edge feed Envelope Tray: Up to 60 envelopes: #10 commercial, Monarch, DL, C5, Large U.S. Postcard, A6, Custom sizes: 3.9 x 5.8 in. to 6.4 x 9.5 in. / 98 x 148 to 162 x 241 mm			
Paper Output / Finishing	Standard	Dual Offset Catch Tray: 250-sheets each Face up Tray: 100 sheets			
	Optional	Office Finisher LX: 2,000-sheet stacker, 50 sheets stapled, 2-position stapling, optional hole-punch, optional booklet maker (score, saddle stitch) Integrated Office Finisher (optional with 7830/7835): 500-sheet stacker, 50 sheets stapled, single-position stapling Professional Finisher: 1,500-sheet stacker and 500-sheet top tray, 50-sheet multiposition stapling and hole punch, saddle-stitch booklet maker, V-Fold Convenience Stapler: staples 50-sheets (based on 75 gsm), includes Work Surface			

[1] Maximum volume capacity expected in any one month. Not expected to be sustained on a regular basis.; [2] Certification pending

Go to **www.xerox.com/office/WC78xxSpecs** for more detailed specifications and capabilities.

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Maggard, Jody E (Finance Officer)

From:	Scott Poage <scott@XEROX-KY.com>
Sent:	Friday, April 19, 2013 5:02 PM
To:	Maggard, Jody E (Finance Officer)
Cc:	'Brandon Branham'; markbolling@ABS-KY.COM
Subject:	RE:
Attachments:	TSG.PDF

Hey Jody,

I assume the warranty covers the entire lease contract, right? Is that stated anywhere on the agreement? Yes and the equipment is backed by the Xerox Total Satisfaction Guarantee for the full lease term. I've attached the guarantee letter.

> "TOTAL SATISFACTION GUARANTEE*. If you are not totally satisfied with any Xerox-brand Equipment delivered under this Agreement, Xerox will, at your request, replace it without charge with an identical model or, at Xerox's option, with Xerox Equipment with comparable features and capabilities. This Guarantee applies only to Xerox-brand Equipment that has been continuously maintained by Xerox under this Agreement or a Xerox maintenance agreement. This Guarantee will be effective for 3 years after installation unless the Equipment is being financed under this Agreement for more than 3 years, in which event it will expire at the end of the initial Term of this Agreement."

Also, is the contract # 071417408 a KETS contract? I will check with Mike Smith on this as well. Because we didn't bid the state wants to make sure that we followed necessary guidelines related to state price contract (which exempts the bidding). Yes Xerox has a negotiated contract with the Commonwealth of Kentucky, the master contract number with the state. (Xerox - MA 758 0900004653). The 071417408 is our internal lease contract.

Let me know if you need anything else. Thanks

Scott Poage - Agent Owner

American Business Systems

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Fax: 606-784-7631
Email: scott@XEROX-KY.com
Web Site: www.XEROX-KY.com

www.buildyourownxerox.com/connectkey

1

From: Maggard, Jody E (Finance Officer) [mailto:jody.maggard@perry.kyschools.us]
Sent: Friday, April 19, 2013 4:15 PM
To: Scott Poage; Brandon Branham; markbolling@ABS-KY.COM
Subject:

Hey guys,
Just wanted to let everyone know that I do have to get approval from KDE on the lease agreement, before it can be finalized.
I have already started working on the procedures to do that, and hopefully by the end of next week, if all the hurdles are crossed, everything should be finalized.

I have attached a copy of the checklist that needs to be submitted by the district in case you need it in other school districts.

If you could verify two things for me, to complete the checklist.
1) I assume the warranty covers the entire lease contract, right? Is that stated anywhere on the agreement?
2) Also, is the contract # 071417408 a KETS contract? I will check with Mike Smith on this as well. Because we didn't bid the state wants to make sure that we followed necessary guidelines related to state price contract (which exempts the bidding).

Jody E. Maggard, Finance Officer
Perry County Schools
315 Park Avenue
Hazard, KY 41701
(P) 606-439-5813 (F) 606-439-2512