

Henderson County Schools

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TO: Dr. Thomas L. Richey, Superintendent
And School Board Members

FROM: Walt Spencer, CPA
Assistant Superintendent of Finance

DATE: March 18, 2013

SUBJ: Bid Recommendations

Walt Spencer

Bid # 5-13-5-3 Lawn Mowing Service

We mailed bid packages to 14 local mowing service providers and received bid responses from 5 vendors. This bid is for the mowing of six schools over a 27 week mowing season. New Branch Lawn Mowing submitted the lowest bid at \$28,000.00 for the season. The second lowest bid was from Outdoor Solutions at \$30,712.50. The third lowest bid was submitted from Daugherty's Unlimited Lawn Care at \$32,130.00. These discounted total costs were based on being awarded all 6 schools. The comments from the only reference for New Branch Mowing we were able to contact were less than acceptable. The references for both Outdoor Solutions and Daugherty's Unlimited Lawn Care were very complimentary. The cost per school for both these companies was within \$5 to \$10 of each other. Since we are unfamiliar with either company, our thought is to evaluate their service in the event one or the other is unable to fulfill their contract for unforeseen circumstances, nature made or otherwise, the remaining vendor could perform the service for all 6 schools. We recommend awarding the bids for Cairo, AB Chandler, and Niagara to Daugherty's Unlimited Lawn Care for a total of \$15,120.00 and awarding the bids for Bend Gate, East Heights, and Spottsville to Outdoor Solutions for a total of \$17,442.00. If either vendor elects not to accept the three schools or cannot provide the required certificate of insurance, we request approval to award all six schools to the other service provider.

Bid # 4-13-5-3 Lamps and Ballasts

We received bid responses for Lamps and Ballasts from 7 companies. A & M Electric was the lowest bidder with a total bid of \$692.69. We have used A & M Electric in the past and are satisfied with the service from this company. We are recommending the bid for Lamps and Ballasts be awarded to A & M Electric of Louisville, KY.

HENDERSON COUNTY BOARD OF EDUCATION

1805 SECOND STREET

Henderson, Kentucky 42420

TABULATION OF BIDS FOR LAMPS

BID # 5-13-5-3

COMPANY	Annual Quantity	A & M Electric	CFD Evansville	Competitive Edge	CPG Paper Group	Galloway Electric Supply	Graybar Electric	Kirby Risk Electrical	Nichols Electric	Tri-State Lighting & Supply	Voss Electric
INCANDESCENT LAMPS											
3500 15 watt exit light 130 volt, standard	20	0.49		0.45		0.50	0.89		0.45	0.75	0.32
2500 75 watt frosted/clear 130 volt, standard	240	0.39		0.39		0.34	0.36		0.33	0.36	0.39
2500 100 watt frosted/clear 130 volt, standard	150	0.39		N/B		0.34	0.89		0.33	0.41	N/B
1000 300 watt frosted/clear 130 volt, standard	50	1.69		N/B		1.78	1.66		1.98	3.99	1.60
1000 90 PAR 38/CAP/FL, 130 volt	50	4.89		N/B		3.25	10.64		4.12	3.80	2.31
1000 60 watt, 130 volt, standard	360	0.39		0.39		0.34	0.26		0.33	0.36	0.39
7 watt, C7, 115-125 volt	30	0.21		0.20		0.36	0.43		0.29	0.80	0.35
7.5 watt S-11, 130 volt	20	0.49		N/B		0.65	1.39		0.43	1.21	0.56
150 watt - Inside flood, 120 volt, medium (120W-120V)	20	2.49		N/B		1.95	13.17		3.32	2.92	2.31
65 watt - R30 flood, 125-130 volt, medium (65BR30/FL55)	192	1.29		0.95		1.25	1.34		2.33	1.87	1.10
T 6 1/2 A, 20 watt, A.C.	200	0.89		0.75		0.95	0.88		0.78	3.08	1.54
T 6 1/2 A, 20 watt, D.C.	100	0.89		0.75		1.20	1.72		0.78	2.39	0.83
15 A 15, 15 watt, 130 volt, standard	10	0.49		N/B		0.49	0.41		0.78	0.75	0.32
15 T6, 15 watt, 130 volt, Cand.	480	0.89		0.39		0.75	0.89		0.41	0.69	1.31
Total		15.88		4.27		14.15	34.93		16.66	23.38	13.33
METAL HALIDE											
Metal Halide 70 watt, 120 volt, mogul	80	27.50		N/B		14.75	15.99		30.00	22.60	25.97
Metal Halide 400 watt, 120 volt, mogul	96	9.50		8.95		8.90	11.24		12.00	11.80	11.81
Metal Halide 100 watt, 120 volt, medium	80	15.50		8.95		15.75	16.59		10.67	19.45	16.25
Metal Halide 150 watt, 120 volt, medium	40	15.50		8.95		15.50	22.75		10.67	21.20	19.69
Metal Halide 175 watt, 120 volt, mogul	18	9.25		8.95		8.90	10.50		12.00	11.80	11.81
Metal Halide 250 watt, 120 volt, mogul	18	9.25		8.95		8.90	11.24		12.00	11.80	11.81
Total		86.50		44.75		72.70	88.31		87.34	98.65	97.34
MERCURY VAPOR											
High Pressure Sodium 250 watt, 120 volt, mogul	20	8.75				8.25	10.99		9.26	13.90	11.02
High Pressure Sodium 70 watt, 120 volt, medium	40	7.95				8.50	10.99		9.26	12.70	11.87

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BID # 5-13-5-3

COMPANY	Annual Quantity	A & M Electric	CEC Evansville	Competitive Edge	CPG Paper Group	Galloway Electric Supply	Graybar Electric	Kirby Risk Electrical	Nichols Electric	Tri-State Lighting & Supply	Voss Electric
High Pressure Sodium 100 watt, 120 volt, medium	40	7.95	No Bid	2	No Bid	8.50	12.08		9.26	12.70	11.87
Total		24.65				25.25	34.06		27.78	39.30	34.76
FLUORESCENT LAMPS											
F48T12/CW/HO	15	2.69				3.00	4.89		4.65	5.10	4.20
75 W F96T12/CW/HO	10	2.69				2.75	16.82		3.98	10.98	3.79
FBO32/741/6/ECO	96	4.89				4.25	10.99		5.26	7.69	6.15
F40/CW/RS/SS	1500	N/B		No Bid		1.65	3.59		1.98	2.10	1.91
F96T12/CW/SS	15	N/B				2.45	11.80		3.45	4.10	5.02
F32/T8/TL741	6000	1.49		1.80		1.59	3.65		1.60	2.12	1.59
Total		11.76		1.80		15.69	51.74		20.92	32.09	22.66
ELECTRONIC BALLASTS											
4 ft., 120 volt, REL-2P32SC 2 lamp	50	8.75				9.00	10.25		13.26	9.35	8.98
4 ft., 120 volt, REL-3P32-SC 3 lamp	100	9.75		No Bid		9.80	11.50		14.60	10.45	10.09
4 ft., 120 volt, REL-4P32-SC 4 lamp	800	10.75				10.65	14.75		15.93	11.50	11.17
Total		29.25				29.45	36.50		43.79	31.30	30.24
BALLAST: High Pressure Sodium: Metal Halide & Mercury Vapor											
70 watt S62 lamp, Mogul, Ballast 71A7971-001D	15	36.90				45.00	61.75		64.00	44.00	42.55
70 watt S62 lamp, Med.Multi Tap, Advance 71A7971-001D	10	36.90				45.00	61.75		64.00	44.00	42.55
70 watt S62 lamp, Med. 120/277 volt,	10	36.90				45.00	61.75		64.00	44.00	42.55
100 watt S54 lamp, Med. 120 volt, Adv.71A-8007-500D	10	44.50				52.00	127.00		64.00	50.05	42.84
150 watt S55 lamp, Med., 120 volt, Adv. 71A8107-500D	5	49.50				52.00	137.25		64.00	48.40	48.01
250 watt S50 lamp (mogul) #71A8271-001D Advance	5	51.00				52.00	76.18		65.33	58.30	56.38
Total		255.70		No Bid		291.00	525.68		385.33	288.75	274.88
Ballast: Metal Halide											
M.H. 70 watt M98 or M101 #71A5292-001D	10	43.50				45.00	45.00		58.67	42.90	41.48
M.H. 70 watt M85 120/277 Volt Double Ended lamp #72C5280 Ad	3	56.50				85.00	103.53		104.00	56.50	54.73
M.H 100 watt M90 Multi-Tap #71A5390-001D Advance	10	39.50				45.00	62.24		60.00	47.30	45.74
M.H. 150 watt Multi-Tap 71A5492	5	51.70				45.00	62.50		65.33	35.20	50.00
M.H. 175 watt Multi-Tap 71ASS70-001	5	33.00				35.00	48.03		65.33	35.20	34.03
M.H. 400 watt M59 Multi-Tap #71A6071-001 Advance	15	44.75				45.00	55.39		61.33	49.50	47.84

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BID # 5-13-5-3

COMPANY	Annual Quantity	A & M Electric	CED Evansville	Competative Edge	CPG Paper Group	Galloway Electric Supply	Graybar Electric	Kirby Risk Electrical	Nichols Electric	Tri-State Lighting & Supply	Voss Electric
Total		268.95				300.00	376.69		414.66	266.60	273.83
Grand Total		692.69		50.82		748.24	1,147.91		996.48	780.07	747.04
Discount off manufacturer's suggested retail price to Board of Education for various emergency light and various exit light batteries.		%	%	%	%	%	%	%	%	%	%
to Board of Education for electrical supplies (wires, switches, etc.)		%	%	%	%	%	%	%	%	%	%
Delivery Time - Stock Items		1 Week				5 Days ARO	1-2 Days		Same-1 Day		3-5 Business Days
Delivery Time - Non-Stock Items		1 Week				10 Days ARO	2-5 Weeks		5-7 Days		5-9 Business Days
Brands		Sylvania Advance				EIKO			Satco, Sylvania, Universal		Phillips lams, Advance Ballast

BID # 5-13-5-3

Mid April through Mid October 2013

[illegible]