Your District May Be Headed for an Iceberg
Don't Ignore the Warnings

Presenters

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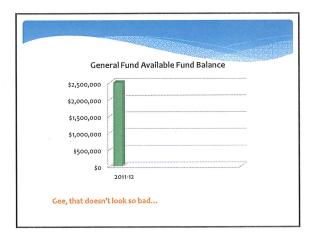
The Warning Signs

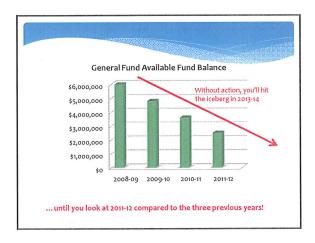
- * Fund Balance
- * Revenues compared to expenditures
- * Enrollment and attendance
- * Staffing levels
- * Tax rates and assessments
- * Bonding capacity
- * Using "Band Aids"
- * Lack of information



Fund Balance

- * General Fund: Committed, Assigned, and Unassigned
- * Funds over which the Board has control
- * Amounts remaining after considering current obligations
- * Includes board-designated funds, outstanding purchase orders
- * Trend data is important





Revenues and Expenditures

- * Is the district spending more than is received during the year?
- * Include transfers
- * Watch other funds! (food service, day care, construction)
- * OVERSPENDING = REDUCTION IN FUND BALANCE



Enrollment/Attendance

- * SEEK funding is directly related to attendance
- * Attendance = SEEK
- * What is the trend?



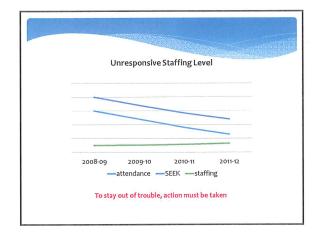
Staffing Levels

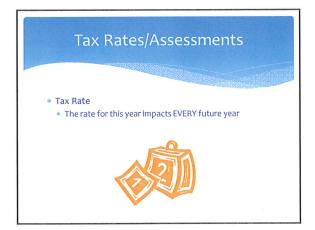
Benefits

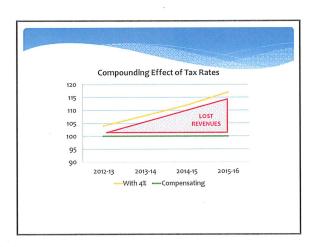
Else!

- * Certified and Classified
- * Salaries and benefits are 85% of general fund expenditures (state average)
- * SEEK funding is directly related to attendance
 - * Staffing level should be responsive to attendance level
 - * Or other expenditures must be reduced

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Tax Rates/Assessments When assessments SEEK Maximizing tax rates is even more important when assessments are increasing

The Perfect Storm
* Increase in assessment * Static tax rates * Decrease in attendance You will hit the iceberg!

* Total principal and interest payments on bonds and leases (including KISTA) * Compare debt to fund balance * High debt ratio indicates financial weakness

"Band Aids"

- * Capital Funds Requests
- * Are you using them for recurring expenditures?
 - * Insurance
 - * Utilities
 - * Salaries/benefits
- * Beware of soft money
 - * Capital Funds Requests, ARRA and other short-lived grants
 - * When \$ runs out, cuts must be made if no other funding source

Lack of Information

- * Monthly and annual financial reports
- * Board, superintendent, other management
- * Bank reconciliations
- * An evolving budget

If this information is unavailable, it is a red flag

Changing Course

Immediate action is necessary



Results take time

Changing Course

- * Look for ways to increase revenues
 - * Tax rates
 - * Additional grants
- * Look for ways to decrease expenditures
- * Efficiencies
- * Cut unnecessary spending
- * Are staffing levels appropriate for the enrollment?

Changing Course

- * Obtain assistance
 - * KDE
 - * Consultants
 - * Other professional organizations

