

2012-2013 Corporate Sales

November KHSAA Internal

Cash Income

| Client | 2012-2013 | | Notes |
|-----------------------------|-----------|-----|--|
| Rawlings | \$ 105, | 000 | Includes Official Ball, SB Title, BA Radio and Coaches Clinic Sponsorship - through 2016 |
| Musco Lighting | \$ 5,0 | 000 | Official Lighting Sponsor; \$5,000 toward Student Conference |
| Kentucky National Guard | \$ 24, | 000 | Through December, 2012 |
| Forcht Bank | \$ 30, | 000 | \$30,000 year through 2015 |
| Ted Cook Tire | \$ 26, | 000 | Renewed through 2014 |
| Kentucky National Insurance | \$ 20, | 000 | Renewed through 2013 |
| Leachman | \$ 15, | 000 | contracted through 2020 event |
| H&W Sports | \$ 7,0 | 000 | |
| Houchens | \$ 50, | 000 | through 2015 |
| Ebonite | \$ 6, | 500 | Bowling - 2014 |
| Russell Athletic | \$ 55, | 000 | FB Title - through 2014 |
| Total | \$ 343, | 500 | |
| In-Kind/Trade | | | |
| | | | |

| Client | 2012-2013 | | Notes |
|------------------------|-----------|--------|---|
| Hyatt Place | \$ | 1,000 | (10 Rooms - In Kind remainder of year plus corproate room rate through December 2012) |
| Dutch's Chevy | \$ | 4,800 | (One Courtesy Car) |
| Dutch's Ford | \$ | 4,800 | (One Courtesy Car) |
| Fairfield Inn & Suites | \$ | 1,000 | (10-Rooms - In Kind) |
| Rawlings | \$ | 12,000 | (In-Kind Balls) |
| Rawlings | \$ | 1,000 | (In-Kind Product) |
| Windstream | \$ | 6,000 | (In-Kind DSL / Phone Lines at State Events) |
| Booth Exhibitor Trade | \$ | 1,500 | (First String Media) |
| Total | \$ | 32,100 | |

Advertising/Exhibitors

| Client | 20 | 12-2013 | Notes |
|----------------------------------|----|---------|---|
| Annual Meeting Exhibitors | \$ | 1,200 | |
| Hall of Fame Golf Outing | | | |
| KHSCA | \$ | 3,100 | Includes HOF Golf/Banquet Sponsorship / Print Advertising |
| Exhibitors/Ads | | | |
| Total | \$ | 4,300 | |
| Internal Totals All Projects | \$ | 379,900 | Includes Trade-In Kind Value Figures |
| Internal Cash Total All Projects | \$ | 347,800 | |