

Henderson County Schools

1805 Second Street, Henderson, Kentucky 42420
(270) 831-5000 Fax: (270) 831-5009

<http://www.hendersonschools.net>



TO: Dr. Thomas Richey, Superintendent
And School Board Members

FROM: Walt Spencer, CPA
Assistant Superintendent of Finance

DATE: May 16, 2012

SUBJ: Bid Recommendations

Walt Spencer

The following four items (Lawn Mowing, Library Books, Soft Drinks, Non-Carb Drinks & Bottled Water & Underclassmen & Senior Pictures) were bid since the April Board Meeting. There were also Bid Renewal Requests mailed for an additional 7 items (Paint & Supplies, Student Accident Insurance, Elementary & Jr High Pictures, Fire Safety Equipment Inspection, Propane & Copy Paper, Courier Services).

Lawn Mowing (Bend Gate, East Heights & South Middle) Bid # 11-12-5-5

Bids were received from three of the five solicited vendors for Lawn Mowing Services (Bend Gate, East Heights & South Middle School). The lowest bid price was provided by Knights Landscaping LLC. We are recommending awarding the bid to Knights Landscaping LLC.

Library Books, Services & Supplies # 7-12-5-5

Bids were received from 11 of the 14 solicited vendors for Library Books, Services & Supplies. We are recommending approving bids to all vendors. The buyer will be able to choose the vendor based on best price & availability of desired books, services or supplies.

Soft Drinks, Non-Carb Drinks & Bottled Water # 8-12-5-5

Two bids were received out of the three vendors solicited for Soft Drinks, Non-Carb Drinks & Bottled Water. Pepsi & RC Cola responded to the bid. RC Cola was had the lowest bid price. We are recommending that RC Cola be awarded the bid for Soft Drinks, Non-Carb Drinks & Water.

Underclassman & Senior Pictures 9-12-5-5

Bids were mailed to three vendors for taking Underclassman & Senior pictures at the High School. NO vendors responded.

RENEWAL REQUESTS WERE MAILED MARCH 27, 2012 FOR THE FOLLOWING ITEMS:

Fire Safety Equipment Inspection # 8-9-4-5

Armor Fire Protection & Koorsen Fire & Safety are our current vendors for Fire Safety Equipment Inspection vendors. We are satisfied with their services and products. It is this reason that we requested the renewal of the Fire Safety Equipment Inspection. Both Armor Fire Protection & Koorsen Fire & Safety accepted our renewal request.

Elementary & Jr. High Pictures # 7-11-5-4

Life Touch & Interstate-Studio are our current vendors for Elementary & Jr. High Pictures. We are satisfied with their product and service. A renewal request was mailed and was accepted by both vendors. We are recommending the renewal of this bid.

Student Accident Insurance # 12-10-5-5

The Student Accident Insurance contract is with Scholastic Insurors. We are satisfied with their product and service. A renewal request was mailed and accepted by Scholastic. We are recommending the renewal of the current Student Accident Insurance bid.

Paint & Supplies # 14-09-04-05

PPG/Porter Paints is our current vendor for Paint and Supplies. We have no issues or concerns with their products or services. We are recommending the renewal of the current Paint & Supplies Bid. PPG/Porter Paints have agreed to a renewal of the contract.

Propane # 12-11-5-4

Herron's Henderson Propane is our current vendor for Propane. We are satisfied with their product and service. A renewal was mailed and accepted by Herron's. We are recommending the renewal of the current Propane Bid.

Copy Paper # 11-11-5-5

XPEDX and River City Industrial are our current Copy Paper Vendors. We are satisfied with their product and service. A renewal was mailed and accepted by both XPEDX and River City Industrial. We are recommending the renewal of the current Copy Paper Bid.

Bid Recommendations

May 16, 2012

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Courier Services #10-11-5-5

Markham Security Specialists are our current Courier Services Vendor. We are satisfied with their services and recommend that their contract be renewed. They have agreed to the renewal in writing.

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LAWN MOWING SERVICE BID # 11-12-5-5

Mid April through Mid October 2012

Weekly rates	B & L Phillips Services	Big Blue Landscp	Knights Landscaping LLC	Whitley's	Mike Staples	Outdoor Solutions	Jeff Combust	Key Mowing Service
Bend Gate	No Bid	No Bid	\$210	\$325	No Bid	\$295	No Bid	No Bid
East Heights			\$280	\$425		\$355		
South Middle			\$210	\$475		\$275		
Weekly Total			\$700	\$1,225		\$925		
Annual Total			\$18,900	\$33,075		\$24,975		
Equip. List Provided			Yes	yes		yes		
References			Yes	yes		yes		

TABULATION OF

SOFT DRINKS, NON-CARB DRINKS, AND BOTTLED WATER

BID # 8-12-5-5

COMPANY				
Soft Drinks - 12 oz. cans Brand Quantity/Case	Royal Crown Bottling 5.25 Case RC Cola & Flavors 24	Coca-Cola Bottling No Bid	Pepsi \$6.00 Case Pepsi & Flavors 24	Tapp Comm. Dba Spring Mountain Water Co. No Bid
Soft Drinks - 20 oz. bottles Brand Quantity/Case	\$12.75 RC Cola & Flavors 24		\$14.00 case Pepsi & Lipton 24	
Non-Carb. Drinks/juice - 12 oz. bottles Brand Quantity/Case	\$11.00 Snapple 24 N/A		\$12.00 Lipton	
Chocolate Drink Brand Quantity/Case	N/A		n/a	
Premix	\$20.00 per can		n/a	
Fruit Juice (min. 100% fruit juice)				
10 oz.	\$14.50		\$14.00	
14 oz.	n/a		n/a	
Brand	Very Fine		Dole +	
Brand				
Brand	24		24	
Quantity/Case				
Bottled Water - 20 oz. bottles	\$7.75		\$8.00	
Bottled Water - 12 oz. bottles	\$6.50		\$6.50	
Brand	Cumberland Gap		Aquafina	
Brand				
Quantity/Case	24		24	

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TABULATION OF BIDS - LIBRARY BOOKS, SERVICES AND SUPPLIES

#7-12-5-5

Effective July, 2012 to June 30, 2013

Company	% Discount off books with publisher's library bindings	% Discount off books with publisher's trade bindings	% Discount off Supplies	Shipping Charges	Procedure for reporting back orders	Time & Mode of Delivery	Company Representative Name	Phone Number
Baker & Taylor	22%	42%						
Barnes & Noble	10 to 25%	20 to 25%	20-25%	n/a USPS				
Borders Books								
Bro-Dart Supplies Div.								
Junior Library Guild	up to 75%	up to 75%	Not avail	Free				
KAPCO			10%					
The Library Store	n/a	n/a	10-20%	Free				
Mackin Educational Res	5%	5%	na	free				
Mid America	30%			10% of order or free if \$500 or more				
Perma-Bound Books	catalog	catalog	n/a	Free				
Penworthy	0%	0%	0%					
Perfection Learning	catalog	catalog						
Rainbow Book Co.	25%	25%	n/a	free				
Renaissance Learning	No Bid	No Bid	0%	Excellerated Reader Quizes				

You may also order from the following vendors using the Procurement Determination listed:

Budgettext Corp	KPC Contract
Follett	KPC Contract
Scholastic	KEDC Contract
Gareth Stevens Pub.	on Gov. Contract
Demco	KEDC Contract
Weekly Reader	Gov. Contract

**ALL VENDORS APPROVED
CHOOSE LOWEST PRICE ITEM TO MEET YOUR SPECIFICATIONS**

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TABULATION OF BIDS

PICTURES - COUNTY HIGH UNDERCLASSMEN & SENIOR PICTURES

BID 9-12-5-5

2012-2013 School Year

COMPANY <u>Individual Pupil Packages</u> All Include 6% Sales Tax	Bantly Photography	Inter-state Studio	LifeTouch National
Package #1	No Bid	No Bid	No Bid
Package #2			
Package #3			
Package #4			
Senior Picture information			
Vendor is able to create picture files in .bmp or .jpg file format			
Vendor is able to index files compatible to Infinite Campus and Winnebago Spectrum			
Will any work be sub-contracted?			
Company Representative		Dan Saylor	Amy Lawhon