

Henderson County Schools

1805 Second Street, Henderson, Kentucky 42420
(270) 831-5000 Fax: (270) 831-5009
<http://www.hendersonschools.net>



TO: Dr. Thomas L. Richey
And School Board Members

FROM: Walt Spencer, CPA
Assistant Superintendent of Finance

DATE: February 16, 2012

Walt Spencer

SUBJ: Bid Recommendations

BID #1-12-2-1 – ATHLETIC SUPPLIES

This bid is for athletic equipment used by the middle school and high school athletic teams. There are several different vendors that submitted bids covering a wide range of athletic programs. We recommend making multiple bid awards as allowed under model procurement. Many of these vendors focus on different athletic programs and offer different selections for the various sports. By making multiple awards, this will allow the athletic director and the team coaches to make the best purchase decision based on their specific needs at the start of their season. The game balls for each individual sport are specific item bids based on KHSAA approved items. The individual bid discounts or prices are shown on the attached bid tabulation sheets.

BID #2-12-2-1 – COMMERCIAL PRINTING

We received bids from three of the five vendors that received invitations. We recommend awarding this bid to the lowest bidder for each line item based on the lowest price bid. The lowest price is highlighted on the bid tabulation sheets.

BID # 4-12-2-1 OVERHEAD GARAGE DOORS

We received bids for insulated overhead garage doors for the Transportation Department from two vendors. We recommend that the bid be awarded to Schalco Garage Doors out of Evansville, IN. This is based on best price and quality reputation.

BID RENEWALS

We are recommending that the following bids be renewed:

BID #4-10-5-3 LAWN MOWING

This bid is awarded to both Cooksey's Mowing Service and Benton's Landscaping Services. Both companies have agreed to extend their contracts and performed their jobs as expected.

BID # 31-10-5-12 STUDENT PLANNERS

The current vendor for the Student Planners is Premier Agendas. The Communication Team confirmed that Premier Agenda's product and customer service were excellent. All parties are in agreement to renew the contract.

HENDERSON COUNTY BOARD OF EDUCATION
1805 Second Street
Henderson, Kentucky 42420

PRINTING BID TABULATION

February 1, 2012 through January 31, 2013

HENDERSON COUNTY BOARD OF EDUCATION 1805 Second Street Henderson, Kentucky 42420		PRINTING BID TABULATION		February 1, 2012 through January 31, 2013	
COMPANY	ABBA Promotions	COLOR TECH	SMITH & BUTTERFIELD	FAST PRINT	STAR SCHOOL ITEMS SPRINT
SECTION I - GENERAL 8.5 x 11		Did Not Bid	Did Not Bid		
1. Digital Format, paginated, Adobe In Design CS3 60# white offset, printed one side black ink					
Per 500	\$30.50			\$19.50	\$19.50
Per 1000	\$47.70			\$26.00	\$27.00
Per 5000	\$116.26			\$95.00	\$87.00
2. Digital Format, 60# white offset, printed 2 sides, 1 PMS colored ink					
Per 500	\$49.25			\$44.00	\$45.00
Per 1000	\$65.80			\$48.00	\$50.00
Per 5000	\$145.00			\$150.00	\$145.00
SECTION II - CARBONLESS FORMS (NCR) _____					
black ink, paginated, digital					
1. 8 1/2" X 11", 2 part, print 1 side: Transfer/Withdrawal Form (Int.), School P.O. forms, Parent/Teacher Conf., Immunization, Records Request					
Per 1000	\$122.00			\$72.00	\$80.00
Per additional 1000	\$60.00			\$62.00	\$70.00
2. 8 1/2" x 5 1/2", 2 part, printed 1 side					
Per 500	\$54.90			\$39.00	\$40.00
Per 1000	\$87.35			\$45.00	\$50.00
3. 8 1/2" x 11", 3 part, printed 1 side: Evaluation Forms					
Per 5000	\$327.00			\$530.00	\$552.00
Per 10,000	\$970.00			\$990.00	\$1,104.00
4. 8 1/2" x 11", 4 part, printed one side, black: Discipline Notice, Transportation Request, Prof. Dev. Request					
Per 5,000	\$810.25			\$750.00	\$760.00

COMPANY	ABBA Promotions	COLOR TECH	SMITH & BUTTERFIELD	FAST PRINT	OBERST PRINTING	STAR SCHOOL ITEMS	SPRINT PRINT
Per 10,000	\$1,580.80	\$1,395.00	\$1,520.00				
5. 8 1/2" x 11", 4 part, printed blue & red one side, crashed numbered, same copy throughout. Board Purchase Orders							
Per 5000	\$914.00	\$865.00	\$870.00				
Per additional 1000	\$160.00	\$140.00	\$150.00				
SECTION III - LETTERHEAD							
1. 8 1/2" X 11" letterhead, black ink, 24# white Capitol bond, copy ready.							
Per 500	\$36.80	\$45.00	\$33.00				
Per 1000	\$64.40	\$60.00	\$58.00				
Per additional 1000	\$55.40	\$49.00	\$50.00				
2. 8 1/2" x 11" Burgundy Screen Print on Letterhead, paper provided							
Per 5000	\$83.70	\$75.00	\$75.00				
3. 8 1/2" x 11" 3 color, 24" white Capitol bond							
Per 5000	\$384.00	\$375.00	\$350.00				
Per additional 1000	\$42.40	\$65.00	\$60.00				
SECTION IV - ENVELOPES							
1. 9" x 12" Catalog open end, white wove, print one side, black ink							
Per 5000	\$397.00	\$375.00	\$425.00				
Per add. 1000	\$73.70	\$80.00	\$50.00				
2. Size #10, (9 1/2" x 4 1/2") white wove, blk. Ink							
Per 1000	\$56.00	\$35.00	\$35.00				
Per 5000	\$154.50	\$139.00	\$140.00				
Per add. 1000	\$24.60	\$22.00	\$25.00				
3. Size #9 Window Envelope (3 7/8" x 8 7/8") white, blk. Ink							
Security for checks							
Per 5000	\$186.20	\$195.00	\$165.00				
Per 10,000	\$340.00	\$375.00	\$300.00				

HENDERSON COUNTY BOARD OF EDUCATION Overhead Garage Door(s) Bid Bid # 04-12-2-1			
Vendor	Overhead Door	Schalco Garage Doors	Lensing
Insulated Overhead Garage Door		\$5012 each	\$11,000
non insulated overhead garage door			
Installation/Removal			
Electronic Operator			
Labor		\$1200 each	\$1,600.00
NET BID PRICE		\$12,424.00	\$12,600.00

**HENDERSON CO. SCHOOLS
ATHLETIC SUPPLIES BID #1-12-2-1
CATALOG TABULATION - Part A**

Use Vendor Reference No. or Bid # when ordering

	Alum. Athletic Equip.	BSN	Dance Tchr Pgrm	E. I. Sports	East bay	Elite Screen printing	Euro- sport	EPIC Sport s	Family Sports	First to Finish	Dive Quarte rs	Gilles Fitness	GM-JC Ath. Wear	Gopher	H & W Sport Shop	High Perform- ance Training	Indy Racquet Clubs (IRC)	Just For Kix	BSN Sports Formerly Kesslers
			No Bid	Dep on Vendor								No Bid Stay on List		10%	20%				
GEN. SUPPLIES	15%	10% w/ exceptions		10-20%										10%	20%				15- 35%
BASEBALL	15%	\$25 min		10-20%										10%	20%				10-35%
BASKETBALL		\$25 min		10-20%										10%	20%				10-35%
CHEERLEADING		\$25 min		10-20%										10%	20%				10-35%
CROSS COUNTRY	15%	\$25 min		10-20%										10%	20%				10-35%
DANCE		\$25 min		10-20%										n/a	20%				10-35%
FOOTBALL	15%	\$25 min		10-20%										10%	20%				10-35%
GOLF		\$25 min		10-20%										10%	20%				10-35%
SOCCER	15%	\$25 min		10-20%			25%							10%	20%				10-35%
SOFTBALL	15%	\$25 min		10-20%										10%	20%				10-35%
SWIMMING		\$25 min		10-20%							35%			10%	20%				10-35%
TENNIS		\$25 min		10-20%										10%	20%		25-30%		10-35%
TRACK		\$25 min		10-20%										10%	20%				10-35%
VOLLEYBALL		\$25 min		10-20%										10%	20%		25-30%		10-35%
OTHER		\$25 min												10%	20%				10-40% Field Maint
Shipping				Quote			YES		Free \$1500 or more					Yes UPS/FED EX	Quote		Free shipping some items		
Have published catalog	Yes	Yes		NO			Yes		No					Yes	No		Yes		
ADDRESS	1000 Enterprise Dr. Royersford, PA 19468	NB	1026 3rd St, Henderson , KY 42420	No Bid	NB		No Bid		514 Tenth St. Henderso n, KY 42420	1325 N. Broad St. Carlinville, IL 62626	No Bid	1412 S. Green River Rd. Evansville, IN 47715	No Bid	P. O. Box 998 Owatonna, MN 55060- 0998	115 S. Central Ave Campbellsville , KY 42718	No Bid	8249 Dean Rd. Indianapolis, IN 46240	No Bid	815 John St. Suite 130 Evansville, IN 47713

	Kratz Sportin g Goods	Legends Golf & Soccer	Lowe's Sporting Goods	M-F Athletic	M & M Creations	Mercury Sports	Mid South Baseball	MOJO Sports	Power Systems	Riddell / All American	Spectrum Athletics	Sports Decal	Sports Ware- house	Sportime div. of School Specialty	Spotts- ville Monsters Track Club	Star School Items	Swimville USA
Use Vendor Reference No. or Bid # when ordering					No Response												
GEN. SUPPLIES								10%		10%			20-30%	12%			
BASEBALL				10%				10%		10%			30%	12%			
BASKETBALL								10%		10%			30%	12%			
CHEERLEADING								10%		10%			20%				
CROSS COUNTRY				10%				10%		10%			20-30%				
DANCE								10%		10%			20-30%	12%			
FOOTBALL								10%		10%			30%	12%			
GOLF								10%		10%			20%	12%			
SOCCER								10%		10%			30%	12%			
SOFTBALL								10%		10%			30%				
SWIMMING								10%		10%			20%	12%			All except Speedo
TENNIS								10%		10%			20%	12%			
TRACK				10%				10%		10%			20-30%	12%	5%		
VOLLEYBALL								10%		10%		Wrestling 20%		12%			
OTHER								10%		10%			Free	Free			
Shipping				Free w/ exceptions				No Shipping instock items: 8% otherwise		Yes with some exclusions			NO	Yes			Free Shipping \$10 for individual
Have published catalog				Yes						Yes					NO		
ADDRESS		325 Park Plaza Owensboro, KY 42301	No Bid	P. O. Box 8090 Cranston, RI 02920	6275 E Doubletree Dr	No Bid	No Bid	P O Box 1172 Henderson, KY 42419	No Bid	669 Sugar Ln Elyria, OH 44035-6309	P O Box 238 Gilberts-ville, KY 42044	PO Box 860 Spring Grove, IL 60081- 0860	4617 Sutherland Rd Owensboro, KY 42303	1156 Four Star Dr. Mount Joy, PA 17552		No Bid	11800 Shelbyville Rd Louisville, KY 40243

	Team Express	Team Spirit	10-S Supply	Varsity Spirit Fashions
Use Vendor Reference No. or Bid # when ordering				
GEN. SUPPLIES			5%	0% off catalog
BASEBALL				
BASKETBALL				
CHEERLEADING			5%	
CROSS COUNTRY				
DANCE				
FOOTBALL				
GOLF				
SOCCER				
SOFTBALL				
SWIMMING				
TENNIS			5%	
TRACK				
VOLLEYBALL			5%	
OTHER			5%	
Shipping			Free with exclusions	Free for order over \$200
Have published catalog			Yes	Yes
ADDRESS	1051 E Nakoma, San Antonio, TX 78216	No Bid	1400 NW 113th Ave, Pompano Beach, FL 33069	6745 Lenox Ctr Ct., Ste 300, Memphis, TN 38115

HENDERSON COUNTY SCHOOLS
ATHLETIC SUPPLIES BID TABULATION - Bid #1-12-2-1

Part B

VENDOR		Family Sports	First to Finish	Gopher	H & W Sport	IRC	Kessler's	Legends	M & M Creations	MOJO	Sports Warehouse	Team Express	El Sports	BSN	Sports Time
BASEBALLS															
1	Game Baseballs, Rawlings R100 KHSAA Approved	62.45			64.95					55	60.95		62		43.2
2	Baseballs, Worth Brand	31.57			NO BID					No BID	NO BID		NO BID		42.23
BASKETBALLS															
3	Basketball, Boys Game Ball, Wide Seams, Rawlings KHSAA Approved	45.50			46.95					42.95	39.95		39.95		NO BID
4	Basketball, Girls Leather Game Ball, Wide Seams, Rawlings KHSAA Approved	45.50								42.95	39.95		39.95		NO BID
FOOTBALLS															
5	Footballs, Leather, Rawlings ST Pro	63.13			64.95					48	55.00		59.5	52.49	NO BID
6	Footballs, Leathers, Rawlings ST 5	60.63			61.95					53	55.00		57.5	41.84	
7	Footballs, Leather, Wilson TDY-Middle School	No BID			38.95					31.5	45.95		39.5		43.99
SOCCER BALL															
8	Balls, Game, KHSAA Approved	39.38			44.95					40.5	39.95		38.95		24.1
SOFTBALLS															
9	Balls, Game, KHSAA Approved, 12" Optic Yellow, Leather Cover. Wilson A9011SST or KHSAA Approved	59.94			64.95					53.00 Dozen	51.90		57.95		71.28
VOLLEYBALLS															
10	Balls, Game, Leather, 18-Panel, KHSAA Approved. Rawlings	38.13			44.95					39.5	39.95		37.95		32.55
TENNIS BALLS															
11	Wilson or Penn	NO BID			16					70.00 Per ca	No Bid		NO BID		17.59

Awarded Bids are Circled

**HENDERSON COUNTY BOARD OF EDUCATION
 BID #1-12-2-1 ATHLETIC SUPPLIES & EQUIPMENT
 PART C Tabulation - Percent Discount**

[illegible]