



# Kentucky High School Athletic Association

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September 15, 2011

TO: Board of Control Members

FR: Commissioner Julian Tackett

RE: Disposal of 2005 Chevrolet Blazer, Purchase of 2011 Chevrolet Traverse

In August, 2010, the Board of Control approved the early disposition of a KHSAA owned Chevrolet Blazer to the former Commissioner if price could be agreed upon by the two parties. At that time, the disposition price of the Blazer (amount required to purchase the car off lease) was over \$15,000 and the former Commissioner chose not to purchase the vehicle at that price. The vehicle was retained for another year with Assistant Commissioner Cope driving that specific car.

The lease terminated in August, 2011. The vehicle was purchased via lease in 2005 with an \$8,200 residual price and was therefore returned to the leasing company in compliance with lease terms. Though the Association is unable to receive the normal advantages of leasing, the decision was made at that time to lease vs. purchase. The Association has one more automobile remaining on lease (a 2007 Chevrolet Impala) which will come off lease in the summer of 2012.

The Commissioner sought prices from a variety of dealers for the purchase of a replacement vehicle. The KHSAA can purchase off of the government pricing structure (which is \$3,000 off of the preferred GM customer price) and also looked at other current incentive program available for new purchases. Following negotiation, a 2011 Chevrolet Traverse was purchased from Dutch's Chevrolet in Mt. Sterling. The vehicle, with minimal additional options, retailed for approximately \$33,000 and is large enough to transport the executive staff to various meetings and functions. The KHSAA was able to get approval through internal GM financing for a zero percent (0%) loan on the vehicle. The payments will continue to be made on that vehicle (and the other two owned by the Association, a 2007 Chevrolet Impala currently on lease and 2009 Chevrolet Impala owned by the Association) by Ted Cook Tire and that company's sponsorship.

**SUMMARY OF AUTOMOBILES OWNED/ASSIGNED TO KHSAA.** All payments made via sponsorship from Ted Cook Tire in a specific restricted partnership with Mr. Cook so that no general fund dollars are spent on the car payments.

- Two vehicles, donated by Dutch's Auto in Mt. Sterling, assigned to Assistant Commissioner Michael Barren and Darren Bilberry.
- 2007 Chevrolet Impala, purchased via lease from Dutch's Auto in Mt. Sterling, assigned to Assistant Commissioner Butch Cope
- 2009 Chevrolet Impala, purchased from Dutch's Auto in Mt. Sterling, assigned to Assistant Commissioner Angela Passafiume
- 2011 Chevrolet Traverse, purchased from Dutch's Auto in Mt. Sterling, assigned to Commissioner Julian Tackett.