



Proposal #009309272
Prepared For
Christian Co Public Sch Dist

Attention:
Michelle Walden
michelle.walden@christian.kyschools.us

For the Purchase of:
Into Reading K-5. Digital Only. 1 Year.

Prepared By
Benjamin Stavros
benjamin.stavros@hnhco.com

Please submit this proposal with your purchase order.

Purchase orders or duly executed service agreements for **Professional Services** purchased, must be submitted at least 30 days before the service event date.

For greater detail, the complete Terms of Purchases may be reviewed here:
<http://www.hnhco.com/common/terms-conditions>

Coupon Code: PRODPB15

Send **Check Payments** to:
HMH Education Company
14046 Collection Center Drive
Chicago, IL 60693

Attention:
Michelle Walden
michelle.walden@christian.kyschools.us

Send **Orders** to:
orders@hnhco.com
FAX: 800-269-5232

HMH Confidential and Proprietary

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ISBN	Title		Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Grade K							
Student Digital Licenses							
1869460	9780358951094	Into Reading Vrs2 Student License 1 Year Grades K-6	\$29.50	653	\$19,263.50	\$2,892.79	\$16,370.71
Package Includes: Into Reading Version 2 Digital Student Resources 1 Year Grades K-6 Implementation Success							
Total for Student Digital Licenses			\$16,370.71				
Teacher Digital Licenses							
1869461	9780358951100	Into Reading Vrs2 Teacher License 1 Year Grades K-6	\$150.00	27	\$4,050.00	\$4,050.00	
Package Includes: Into Reading Version 2 Teacher License Digital 1 Year Grades K-6 Access to Teacher's Corner							
Total for Teacher Digital Licenses			\$0.00				
Total for Grade K			\$16,370.71				
Grade 1							
Student Digital Licenses							
1869460	9780358951094	Into Reading Vrs2 Student License 1 Year Grades K-6	\$29.50	653	\$19,263.50	\$2,886.26	\$16,377.24
Package Includes: Into Reading Version 2 Digital Student Resources 1 Year Grades K-6 Implementation Success							
Total for Student Digital Licenses			\$16,377.24				
Teacher Digital Licenses							
1869461	9780358951100	Into Reading Vrs2 Teacher License 1 Year Grades K-6	\$150.00	17	\$2,550.00	\$2,550.00	
Package Includes: Into Reading Version 2 Teacher License Digital 1 Year Grades K-6 Access to Teacher's Corner							
Total for Teacher Digital Licenses			\$0.00				
Total for Grade 1			\$16,377.24				
Grade 2							
Student Digital Licenses							
1869460	9780358951094	Into Reading Vrs2 Student License 1 Year Grades K-6	\$29.51	576	\$16,997.76	\$2,551.68	\$14,446.08
Package Includes: Into Reading Version 2 Digital Student Resources 1 Year Grades K-6 Implementation Success							
Total for Student Digital Licenses			\$14,446.08				
Teacher Digital Licenses							
1869461	9780358951100	Into Reading Vrs2 Teacher License 1 Year Grades K-6	\$150.00	16	\$2,400.00	\$2,400.00	
Package Includes: Into Reading Version 2 Teacher License Digital 1 Year Grades K-6 Access to Teacher's Corner							
Total for Teacher Digital Licenses			\$0.00				
Total for Grade 2			\$14,446.08				

Grade 3

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
Student Digital Licenses						
1869460 9780358951094	Into Reading Vrs2 Student License 1 Year Grades K-6	\$29.50	617	\$18,201.50	\$2,733.31	\$15,468.19
Package Includes: Into Reading Version 2 Digital Student Resources 1 Year Grades K-6 Implementation Success						
Total for Student Digital Licenses		\$15,468.19				
Teacher Digital Licenses						
1869461 9780358951100	Into Reading Vrs2 Teacher License 1 Year Grades K-6	\$150.00	13	\$1,950.00	\$1,950.00	
Package Includes: Into Reading Version 2 Teacher License Digital 1 Year Grades K-6 Access to Teacher's Corner						
Total for Teacher Digital Licenses		\$0.00				

Total for Grade 3 **\$15,468.19**

Grade 4							
Student Digital Licenses							
1869460	9780358951094	Into Reading Vrs2 Student License 1 Year Grades K-6	\$29.50	609	\$17,965.50	\$2,697.87	\$15,267.63
Package Includes: Into Reading Version 2 Digital Student Resources 1 Year Grades K-6 Implementation Success							
Total for Student Digital Licenses			\$15,267.63				
Teacher Digital Licenses							
1869461	9780358951100	Into Reading Vrs2 Teacher License 1 Year Grades K-6	\$150.00	9	\$1,350.00	\$1,350.00	
Package Includes: Into Reading Version 2 Teacher License Digital 1 Year Grades K-6 Access to Teacher's Corner							
Total for Teacher Digital Licenses			\$0.00				

Total for Grade 4 **\$15,267.63**

Grade 5							
Student Digital Licenses							
1869460	9780358951094	Into Reading Vrs2 Student License 1 Year Grades K-6	\$29.50	593	\$17,493.50	\$2,626.99	\$14,866.51
Package Includes: Into Reading Version 2 Digital Student Resources 1 Year Grades K-6 Implementation Success							
Total for Student Digital Licenses			\$14,866.51				
Teacher Digital Licenses							
1869461	9780358951100	Into Reading Vrs2 Teacher License 1 Year Grades K-6	\$150.00	8	\$1,200.00	\$1,200.00	
Package Includes: Into Reading Version 2 Teacher License Digital 1 Year Grades K-6 Access to Teacher's Corner							
Total for Teacher Digital Licenses			\$0.00				

Total for Grade 5 **\$14,866.51**

Professional Services- Into Reading K-6 Implementation Success Plan						
1870041 9780358955344	Into Reading with Classcraft Getting Started Live Online 2-Hour Grade K-5	\$800.00	5	\$4,000.00	\$4,000.00	

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ISBN	Title	Price	Quantity	Value of all Materials	Value of Free Materials	Value of Charged Materials
	<p>This two-hour Getting Started session introduces teachers to their new program's structure, essential resources, and implementation recommendations. Teachers will also explore Ed, HMH's teaching and learning platform, and the professional learning pathway on Ed.</p> <p>Getting Started is the initial step toward a successful first 30 days. Ongoing training and support will be also provided on Ed. There, teachers will access a guided learning pathway based on their grade level and implementation timeline. A recommended sequence of topics, which includes live sessions, videos, interactive media, and related resources, will help teachers plan, teach, and assess student learning using their new HMH program. After teachers complete each pathway topic, they receive a certificate of completion.</p>					
1870042	9780358955351 Into Reading with Classcraft Leader Success Live Online 1-Hour Grade K-5	\$400.00	1	\$400.00	\$400.00	
	<p>During this one-hour live online session, leaders learn about the design and resources of their HMH program. To help leaders develop a plan to guide implementation and set up teachers for a successful start, HMH Coaches share tools and best teaching and student learning practices to observe in the classroom. Leaders also preview the Teacher Success Pathways and resources on HMH Ed for ongoing support.</p>					
	Total for Implementation Success Plan	\$0.00				
Total for Professional Services- Into Reading K-6		\$0.00				

Total Savings:	\$29,888.90
Subtotal Purchase Amount:	\$92,796.36
Shipping & Handling:	\$0.00
Total Cost of Proposal (PO Amount):	\$92,796.36

****Please add proper sales tax to your order****

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Total Cost of Proposal (PO Amount): \$92,796.36

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- Provide the exact address for *delivery* of print materials. The shipping address may be your district warehouse or individual school sites, but it is essential that this is accurate.
- Please supply the name of each important district point of contact for all aspects of the solution including their direct contact information (email/phone):
 - o Point of Contact for Print materials
 - o Point of Contact for Digital materials
 - o Point of Contact for Scheduling Professional Development
 - o Email address for Accounts Payable contact

- Please confirm that we have the correct 'Ship to' and 'Sold to' information on the cost proposal.

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Hopkinsville, KY 42241-0609

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- Please provide funding start and end dates.
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- Print subscription material quantities may be adjusted across grades for like products, to accommodate enrollment fluctuations, quantities cannot be adjusted between different programs or copyrights.
- Our shipping terms are FOB shipping point. The shipping term for your proposal is Shipping Point.
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- Should any of these Terms of Sale conflict with any preprinted terms on your purchase order, the HMH terms of service shall apply.

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Our goal is to ensure your success throughout the duration of this agreement, which starts with a highly successful delivery of our solution.

For greater detail, the complete Terms of Purchase may be reviewed here: <http://www.hmhco.com/common/terms-conditions>

Date of Proposal: 4/10/2025

Proposal Expiration Date: 5/25/2025



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