Subject: RE: KHSAA Wrestling Date: Sat, 2 Apr 2011 10:39:00 -0400

From: "Armstrong, Cindy (Kentucky Horse Park)" <cindy.armstrong@ky.gov>

To: "John Pohl" < jpohl@visitlex.com>

Cc: <jtackett@khsaa.org>,

"Durham, Lisa M (Kentucky Horse Park)" lisam.durham@ky.gov>,

"Rivera, Nicole (Kentucky Horse Park)" <Nicole.Rivera@ky.gov>

Attachment: image001.jpg Attachment: image002.jpg Attachment: image003.jpg Attachment: image004.jpg Attachment: image005.jpg Attachment: image006.jpg

Hi John,

Here you go! Enjoy your trip ©

KHSAA State Wrestling February 15 – 18, 2012 Proposal

гтороза

February 14	set up day	Alltech Arena	complimentary - courtesy of
KHP			
February 15	event day - competition	Alltech Arena	\$2,800 – price reflects a 20%
discount (normally \$3,500)			
February 16	event day - competition	Alltech Arena	\$2,800 – price reflects a 20%
discount (normally \$3,500)			
February 17	event day - competition	Alltech Arena	\$2,800 – price reflects a 20%
discount (normally \$3,500)			
February 18	event day - competition	Alltech Arena	\$2,800 – price reflects a 20%
discount (normally \$3,500)			
February 19	break down day	Alltech Arena	complimentary – courtesy of KHP

The following are additional fees to be aware of:

Flooring The flooring for the arena is now in the bidding process.

The pricing is as follows: roll and tarp the floor is \$1250.00. To install the hard surface

flooring is an additional \$2,000 for a total of \$3,250.00

Wall Opening A section of the arena wall can be removed for access from the South Exhibit Hall.

\$800.00

Steps Steps to the arena floor can be installed. It is my understanding the event will not require this

option.

\$250.00 per set of steps

Suites \$300.00 per suite 8 suites are available. The price reflects a 40% discount (normally \$500.00

per suite)

Expo \$760.00 to \$2,400.00 per day (North Exhibit Hall) depending on sections. Price reflects a

20% discount.

Parking Fee waived. Normally \$3.00 per vehicle per day or \$5.00 per vehicle per event.

Food Service

Concessions The Kentucky Horse Park Food Service Department will run all food concessions. Booster

Club funding raising opportunities is available with working with the Food Service

Department staff.

Catering There is a 20% catering fee for all catering outside of KHP food service. Fees and policies will be outlined in the contract.

Please don't hesitate to contact me if I can be of any assistance. Once again, thank you for your continued support of the park. It is greatly appreciated it.

Cindy Armstrong

Director of Sales and Guest Services

Kentucky Horse Park

Did you know the Kentucky Horse Park is the home of the Alltech FEI World Equestrian Games Kentucky 2010?

Experience the Unbridled Spirit of Kentucky www.KentuckyUnbridledSpirit.com

4089 Iron Works Parkway Lexington, Kentucky 40511

Telephone: (859) 259-4280 Fax: (859) 233-9924

E-Mail: cindy.armstrong@ky.gov

www.kyhorsepark.com



From: John Pohl [mailto:jpohl@visitlex.com]

Sent: Friday, April 01, 2011 3:30 PM

To: Armstrong, Cindy (Kentucky Horse Park)

Cc: jtackett@khsaa.org

Subject: RE: KHSAA Wrestling

Hi Cindy,

Any update on the KHSAA State Wrestling proposal? I'm going to be in Indianapolis on Monday, so if you could copy Julian Tackett on it that would be great!

Thanks and have a great weekend.

John

From: Armstrong, Cindy (Kentucky Horse Park) [mailto:cindy.armstrong@ky.gov]

Sent: Tuesday, March 29, 2011 11:31 AM

To: John Pohl

Cc: Durham, Lisa M (Kentucky Horse Park); Rivera, Nicole (Kentucky Horse Park)

Subject: RE: KHSAA Wrestling

Hi John,

The \$2,000 is the price for the floor. I will get you a proposal today.

Thanks,

Cindy Armstrong

Director of Sales and Guest Services

Kentucky Horse Park

Did you know the Kentucky Horse Park is the home of the Alltech FEI World Equestrian Games Kentucky 2010?

Experience the Unbridled Spirit of Kentucky www.KentuckyUnbridledSpirit.com

4089 Iron Works Parkway Lexington, Kentucky 40511

Telephone: (859) 259-4280 Fax: (859) 233-9924

E-Mail: cindy.armstrong@ky.gov

www.kyhorsepark.com



From: John Pohl [mailto:jpohl@visitlex.com]
Sent: Monday, March 28, 2011 9:08 AM
To: Armstrong, Cindy (Kentucky Horse Park)

Cc: Durham, Lisa M (Kentucky Horse Park); Rivera, Nicole (Kentucky Horse Park)

Subject: RE: KHSAA Wrestling

Hi Cindy, Nicole and Lisa,

The fee is listed at \$2,000.00.....is that for the floor and setup of event or just for the floor. I need to get a total rental – setup – facility type total fee to apply for convention center funding for the event.

Can you send me a quick KHP proposal today to use in the convention funding request form? Thanks,

John

From: Armstrong, Cindy (Kentucky Horse Park) [mailto:cindy.armstrong@ky.gov]

Sent: Thursday, March 24, 2011 4:21 PM

To: John Pohl

Cc: Durham, Lisa M (Kentucky Horse Park); Rivera, Nicole (Kentucky Horse Park)

Subject: RE: KHSAA Wrestling

Hi John,

The floor is in the process of being bid by Finance. I am not sure of the type of floor other than will be a hard surface and that it will cover most all of the floor. We will be able to tarp the areas not covered by the floor. The fee would be somewhere around \$2,000.00. I will be happy to send a price quote if you would like. We do have another client interested in the same dates so time is of the essence in booking.

Let me know as soon as you can about booking.

Thanks,

Cindy Armstrong
Director of Sales and Guest Services
Kentucky Horse Park

Did you know the Kentucky Horse Park is the home of the Alltech FEI World Equestrian Games Kentucky 2010?

Experience the Unbridled Spirit of Kentucky www.KentuckyUnbridledSpirit.com

4089 Iron Works Parkway Lexington, Kentucky 40511

Telephone: (859) 259-4280 Fax: (859) 233-9924

E-Mail: cindy.armstrong@ky.gov

www.kyhorsepark.com



From: John Pohl [mailto:jpohl@visitlex.com] Sent: Wednesday, March 23, 2011 9:00 AM To: Armstrong, Cindy (Kentucky Horse Park)

Subject: KHSAA Wrestling

Hi Cindy,

What is the status of the flooring that KHP is securing for the Alltech Arena?

Julian Tackett, Executive Director of KHSAA, wants to finalize things for the 2012 KHSAA Wrestling Championships, but needs information on the specifications of the floor, coverage area and any costs associated with its usage. Additionally, if the flooring does not cover the entire arena dirt area, how will that area be contained to avoid tracking dirt onto the wrestling mats? Thanks for your help.

John

John V. Pohl, CSEE, SMP, CTA Senior Destination Sales Account Executive Lexington Convention and Visitors Bureau 301 East Vine Street Lexington, KY 40507-1513 Phone: (800) 848-1224 ext. 116

Direct: (859) 244-7716



