



**BSN SPORTS REWARD PROGRAM
FOR
CHRISTIAN COUNTY SCHOOLS**

BSN SPORTS ("BSN") is pleased to offer **CHRISTIAN COUNTY SCHOOLS(Athletic Program)** the **BSN SPORTS REWARDS PROGRAM** for the purchase and supply of athletic apparel and equipment for use by the school and its interscholastic programs.

BSN SPORTS Product Pricing: The school shall be able to purchase products at the following discounts:

-Nike Team Apparel/Stock Uniforms	35% off Retail Price
-BSN Products	15% off Catalog Price
-BSN Catalog Branded Products	10% off Catalog Price

All Custom Uniforms and Footwear will be priced separately. Custom apparel, decorated apparel and footwear from any other manufacturers offered by BSN SPORTS will be at team discount pricing.

Decoration charges are not included in the above discounts.

Products sold to the Cheerleading coach through Varsity Spirit will not be included in Spending level totals.

BSN SPORTS Products are identified in our catalog with a black star icon next to the product code. BSN SPORTS catalog branded products are products distributed by BSN from a manufacturer such as Wilson, Spalding, Rawlings, etc.

My Team Shop: BSN SPORTS' online player pay site is required annually and is to be used by all varsity programs. All other programs including club sports and organizations will be encouraged to participate. All MTS sales including club and organizations will count towards rebate goals.

Freight and Shipping: School is responsible for all freight/shipping charges of up to 6% on all small parcel shipments via FedEx ground with a minimum freight charge of \$8.95. Quoted shipping charges all LTL, FTL Freight truck & expedited air shipping when requested by the school, resulting from merchandise purchased and/or received under the agreement. However, School shall not be responsible for freight/shipping charges in connection with the return of merchandise shipped incorrectly by the fault of BSN Sports.

Product Rebate: Subject to the terms below, at the end of each school year of this agreement, the Athletic Program will receive a Product Rebate including selected products from BSN. The Product Rebate will be selected from a list of products provided by BSN and subject to availability at the time of order. Product Rebates are available after the requirements below are met and must be utilized during each school budget year.

FOOTBALL
BASKETBALL
VOLLEYBALL
SOCCER
BASEBALL
LACROSSE
TENNIS
SOFTBALL
UNIFORMS
TRACK&FIELD
STRENGTH&
FITNESS
WRESTLING
SPORTS MED
SPEED
AGILITY
SCOREBOARDS
BENCHES&BLEACHERS
COACHING
AQUATICS



Nike/BSN Sports will provide the following in Nike promotion product.

This promo will be available July 1st of each year of the agreement and is at the Current retail/catalog pricing. Nike promotional product must be used in full by April 15th each year and does not carry over.

Year 1-	\$5,000
Year 2-	\$20,000
Year 3-	\$20,000
Year 4-	\$20,000
Year 5-	\$20,000
Year 6-	\$20,000

Product Rebates will be redeemed in May and June. A Product Rebate balance does not carry over from year to year. **Rebates only apply to orders placed under the terms and conditions of this agreement-including pricing.**

Annual Spending Level \$200,000+	Annual Rebate Amount: 5% of annual spend in Nike, or other branded apparel or BSN equipment at catalog price.
\$150,000 - \$199,999	Annual Rebate Amount: 4% of annual spend in Nike, or other branded apparel or BSN equipment at catalog price.
\$100,000 - \$149,999	Annual Rebate Amount: 2% of annual spend in Nike, or other branded apparel or BSN equipment at catalog price.

Signing bonus in second year of the agreement

\$10,000 in BSN equipment and Nike apparel

5 sets of BOGO uniforms of your choice (value of up to \$75,000)

The maximum annual product rebate will be the amount above, inclusive of any manufacturer incentives.

Any decoration or customization to rebate product is paid for by the Athletic Program.

Terms and Conditions:

All purchases will be made through BSN SPORTS. Only products purchased through BSN will be eligible for the Product Rebate. Nike uniforms and sideline gear purchased thru BSN will be required during all high school contests. Christian Co Schools and BSN Sports will agree on a uniform rotation. This agreement is intended for Christian Co Schools administration and BSN management only. Disclosing any of this information outside of the above parties could make this agreement null and void. The school and athletic program must be current on all payment obligations to BSN to be eligible for the product rebate. If BSN believes that school has breached any term of this agreement, Then BSN

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Sports may, in its sole discretion, suspend or reduce product allotments available to school according to the following schedule.

For the first offense, there will be a 25% reduction in promotional product allotment. The second offense will incur a 50% reduction in promotional product allotment. The third offense will incur a 100% reduction in promotional product allotment & possible termination of agreement, at BSN's sole discretion. Any reduction in the amount of promotional product allotments will happen in the current year or the first renewal year.

COVID-19: The parties acknowledge the ongoing risk and uncertainty regarding the impact of Covid-19 on their obligations under this agreement. Notwithstanding the potential foreseeability of such impact, the parties acknowledge and agree that any actions taken by one party in response to or in compliance with recommendations, guidance, orders or other actions or directives of governmental or other applicable authorities with expertise in infectious diseases (e.g., WHO, CDC, NIAID, ETC.) pertaining to COVID-19 shall constitute a Force Majeure event under this agreement. In addition, if either party reasonably or in good faith determines that COVID-19 has made its obligations under this agreement unworkable or overly burdensome, the affected party may terminate or postpone the agreement without penalty. Example being cancellation or suspension of sports by governing body.

TERM: The duration of this agreement is six (6) years from **July 1st, 2024**, to **June 30th, 2030** ("Term"). This agreement may be cancelled by Christian Co Schools, BSN Sports or Nike, and that would need to be in writing on or before May 31st of any agreement year. BSN Sports and Christian Co Schools will meet at the beginning of the 2029 school year to discuss signing an extension. BSN Sports reserves the right to match any competitor offers during the extension discussion.

Acknowledged and agreed to:
Christian Co Schools

Signature, School Rep

Please print Name

Date

BSN SPORTS

VP OF SALES

AREA SALES MANAGER

SALES MANAGER

FOOTBALL
BASKETBALL
VOLLEYBALL
SOCCER
BASEBALL
LACROSSE
TENNIS
SOFTBALL
UNIFORMS
TRACK & FIELD
STRENGTH & FITNESS
WRESTLING
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