

March 5, 2014

Mr. Ty Vierling
Trane U.S. Inc.
12700 Plantside Drive
Louisville, KY 40299

Dear Mr. Vierling:

It is our understanding that Trane will deliver to the Christian County Board of Education for execution the PACT™ Agreement, containing various energy conservation measures for multiple buildings for consideration for board approval in its April 17, 2014 board meeting. Within the PACT™ Agreement, it is our understanding that Trane is recommending the identified energy conservation measures in the following schools:

Energy Conservation Measure	Facility
HVAC Renovation	Pembroke Elementary School, Indian Hills Elementary Schools, Hopkinsville Middle School, North Drive Middle School, and Christian County Alternative School
Lighting	Multiple Schools and Facilities
Water Conservation Measures	Multiple Schools and Facilities
Miscellaneous Energy Conservation Measures	Multiple Schools and Facilities

Prior to the execution of the PACT™ Agreement, in an effort to meet our installation schedule demands and upon your written acceptance below, this letter serves as our authorization for Trane:

- 1) to manufacture and/or order HVAC equipment for work in Pembroke Elementary School, Indian Hills Elementary Schools, and Hopkinsville Middle School; and
- 2) to deliver all necessary engineering, services and equipment for the installation and commissioning of Pembroke Elementary School, Indian Hills Elementary Schools, and Hopkinsville Middle School.

This authorization enables Trane to meet the need to have Pembroke Elementary School operational prior to August 5, 2014. The following table summarizes our understanding of the equipment to be manufactured and/or ordered and the associated lead times.

School	Item	Qty	Cost	Lead Time (Weeks)
Pembroke ES	Innovent MAU-2	1	\$114,480	14
Hopkinsville MS	Air-Cooled Series R (TM)	1	\$117,181	12
Indian Hills ES	Roof Curbs and ERVs	1	\$34,932	10
Pembroke ES	Pumps & Other Piping Accessories	1 Lot	\$20,593	9
Hopkinsville MS	Pumps & Other Piping Accessories	1 Lot	\$21,990	9
Hopkinsville MS	Performance Climate Changer (CSAA)	5	\$165,929	7
Hopkinsville MS	BCXD Blower Coil - Direct Drive	4	\$15,133	7
Pembroke ES	Axiom Water-Source Comfort Systems	21	\$56,636	6
Indian Hills ES	Axiom Water-Source Comfort Systems	3	\$9,434	6
Indian Hills ES	Bard Units	1	\$210,775	6
Hopkinsville MS	Lighting Fixtures for Area "A" of HMS	1 Lot	\$150,000	6
Hopkinsville MS	Water Heater	1	\$24,586	6
Hopkinsville MS	Controls/IS Materials	1 Lot	\$66,660	5
Pembroke ES	Controls/IS Materials	1 Lot	\$41,001	5
Indian Hills ES	Controls/IS Materials	1 Lot	\$61,538	5
Hopkinsville MS	Outdoor Gas Heating Unit	2	\$20,294	5
Hopkinsville MS	Variable Air Volume Single Duct Terminal Units	51	\$38,921	4
Hopkinsville MS	Indoor Gas Heating Products	1	\$1,596	4
Hopkinsville MS	ThyBar Roof Curbs	1	\$12,842	4
Pembroke ES	Electric Unit Heaters	1	\$615	4
Pembroke ES	Phase Protection for 3 Phase	22	\$3,168	3
Pembroke ES	Hose Kits for WSHP's	1	\$11,226	3
Pembroke ES	2 Position Water Valves for MAU-2	2	\$1,182	3
Hopkinsville MS	ERV-1	1	\$1,025	3
Hopkinsville MS	Coil Pak for VAV & Blower Coils	1	\$7,393	3
Indian Hills ES	Hose kits for Trane Units	3	\$932	3
Indian Hills ES	Geo Flo Pumps	1	\$2,213	3
Pembroke ES	Variable Refrigerant Flow System	1	\$52,155	2
Pembroke ES	Mini Split System	1	\$3,791	2
Hopkinsville MS	Variable Refrigerant Flow System	1	\$23,394	2
Hopkinsville MS	Mitsubishi Mr Slim	1	\$1,825	2
Indian Hills ES	12 1/2 -25 Ton Packaged Unitary Gas/Elec Rooftop	2	\$22,395	2
Indian Hills ES	Variable Refrigerant Flow System	1	\$18,860	2
Indian Hills ES	3-10 Ton R410A PKGD Unitary Gas/Electric Rooftop	5	\$38,041	2

It is our expectation that Trane and the Christian County Board of Education will enter into the PACT™ Agreement upon approval by the Kentucky Department of Education. The scope of work previously described, together with associated savings, will be incorporated into the PACT™ project. However, should Trane and the Christian County Board of Education not enter into the PACT™ Agreement within the sixty (60)-day period of Kentucky Department of Education approval and subsequent bond sale, the Christian County Board of Education will pay to Trane the price of the equipment, materials, installation and related services for the above listed HVAC equipment in the amount of \$1,372,737, which shall be paid net 10 days from date of invoice.

The Christian County Board of Education and Trane agree that the sale of the equipment, materials, and services for the proposed work in the school district will be performed in accordance with the standard terms and conditions of the PACT™ Agreement, excluding, for the purposes hereof, any exhibits thereto and energy savings guarantees. The Christian County Board of Education acknowledges that Trane is not guaranteeing any of the operational or energy savings that may result from the work and, only upon execution of the PACT™ Agreement, will such work be incorporated into the operational savings and the energy savings guarantee included within the executed PACT™ Agreement.

Sincerely,

Christian County Board of Education

Acceptance by Trane U.S. Inc.

By: _____
Mary Ann Gemmill
Its: Superintendent

By: _____
Ty Vierling
Its: Energy Services Leader

Dated: _____

Dated: _____