## **Comparison of Programs Sales Costs and Sales**

| 2011-2012               | Printed | Print Cost  | Sold     | Given    | Sales           | Commission | Profit/Loss           |
|-------------------------|---------|-------------|----------|----------|-----------------|------------|-----------------------|
| Golf                    | 250     | \$986.00    | 39       | 125      | \$195.00        | \$0.00     | (\$791.00)            |
| Volleyball              | 300     | \$1,271.00  | 130      | 75       | \$650.00        | \$0.00     | (\$621.00)            |
| Soccer                  | 175     | \$1,052.13  | 130      | 75       | \$0.00          | \$0.00     | (\$1,052.13)          |
| Cross Country           | 775     | \$1,569.00  | 159      | 425      | \$795.00        | \$0.00     | (\$1,716.00)          |
| Cross Country Inserts   | 775     | \$942.00    | 133      | 723      | \$755.00        | \$0.00     | *                     |
| Football                | 2,700   | \$11,980.00 | 1,050    | 125      | \$5,252.00      | \$1,050.00 | (\$7,778.00)          |
| Swimming & Diving       | 500     | \$1,482.60  | 586      | 125      | \$2,930.00      | \$0.00     | \$557.40              |
| Swimming/Diving Inserts | 750     | \$890.00    | 300      | 123      | 72,550.00       | \$0.00     | \$337. <del>4</del> 0 |
| Wrestling               | 550     | \$1,545.50  | 421      | 120      | \$2,105.00      | \$0.00     | (\$1,225.50)          |
| Wrestling Inserts       | 850     | \$1,785.00  | 421      | 120      | \$2,103.00      | \$0.00     | (\$1,223.30)          |
| Girls' Basketball       | 2,000   | \$1,783.00  | 573      | 400      | \$2,865.00      | \$966.00   | (\$11,981.00)         |
| Boys' Basketball        | 4,500   | \$13,880.00 | 2,441    | 750      | \$12,205.00     | \$3,051.00 | (\$12,785.00)         |
| Tennis                  | 4,300   | \$21,959.00 | 2,441    | 160      | \$12,205.00     | \$5,051.00 | \$0.00                |
| Tennis Inserts          |         |             |          | 100      |                 | \$0.00     | \$0.00                |
| Track and Field         |         |             |          | 425      |                 | ¢0.00      |                       |
|                         | -       |             |          | 425      |                 | \$0.00     | \$0.00                |
| Track and Field Inserts | -       |             |          | 75       |                 | ¢0.00      |                       |
| Softball                | -       |             |          | 75       |                 | \$0.00     | \$0.00                |
| Baseball                | 200     |             | 60       | 75       | <b>\$200.00</b> | \$0.00     | \$0.00                |
| Bowling                 | 200     | ć=0.000.00  | 60       | 65       | \$300.00        | \$0.00     | \$300.00              |
|                         | 14,325  | \$59,322.23 | 5,459    | 3,020    | \$27,297.00     | \$5,067.00 | (\$37,092.23)         |
| 2010 2011               | Dui     | Duint C - : | C = 1 -1 | Civia    | Color           | Campustant | Duefit /I             |
| 2010-2011               | Printed | Print Cost  | Sold     | Given    | Sales           | Commission | Profit/Loss           |
| Golf                    | 225     | \$1,240.50  | 38       | 125      | \$190.00        | \$0.00     | (\$1,050.50)          |
| Volleyball              | 300     | \$1,360.50  | 171      | 75       | \$855.00        | \$0.00     | (\$505.50)            |
| Soccer                  | 125     | \$1,125.50  | 32       | 75       | \$160.00        | \$0.00     | (\$965.50)            |
| Cross Country           | 700     | \$1,552.50  | 313      | 425      | \$1,565.29      | \$0.00     | (\$533.21)            |
| Cross Country Inserts   | 700     | \$546.00    |          |          |                 |            | *                     |
| Football                | 3,000   | \$15,975.00 | 1,348    | 125      | \$6,744.00      | \$1,149.00 | (\$10,380.00)         |
| Swimming & Diving       | 550     | \$1,916.50  | 616      | 125      | \$3,080.00      | \$0.00     | \$202.00              |
| Swimming/Diving Inserts | 800     | \$961.50    |          |          |                 |            | *                     |
| Wrestling               | 350     | \$1,320.50  | 262      | 120      | \$1,310.00      | \$0.00     | (\$1,801.50)          |
| Wrestling Inserts       | 900     | \$1,791.00  |          |          |                 |            | *                     |
| Girls' Basketball       | 2,000   | \$17,975.00 | 1,101    | 400      | \$5,507.00      | \$1,524.00 | (\$13,992.00)         |
| Boys' Basketball        | 4,700   | \$25,034.00 | 3,497    | 750      | \$17,482.50     | \$4,355.00 | (\$11,906.50)         |
| Tennis                  | 350     | \$1,420.00  | 31       | 160      | \$155.00        | \$0.00     | (\$1,608.00)          |
| Tennis Inserts          | 350     | \$343.00    |          |          |                 |            | *                     |
| Track and Field         | 1,000   | \$1,864.50  | 398      | 425      | \$1,990.00      | \$0.00     | (\$2,514.50)          |
| Track and Field Inserts | 1,000   | \$2,640.00  |          |          |                 |            | *                     |
| Softball                | 650     | \$0.00      | 194      | 75       | \$970.00        | \$0.00     | \$970.00              |
| Baseball                | 650     | \$2,689.50  | 451      | 75       | \$2,255.00      | \$0.00     | (\$434.50)            |
| Bowling                 | 0       | \$0.00      | 0        | 65       | \$0.00          | \$0.00     | \$0.00                |
|                         | 18,350  | \$70,798.50 | 8,452    | 3,020    | \$42,263.79     | \$7,028.00 | (\$44,519.71)         |
|                         |         |             |          |          |                 |            |                       |
| 2009-2010               | Printed | Print Cost  | Sold     | Given    | Sales           | Commission | Profit/Loss           |
| Golf                    | 600     | \$1,883.50  | 72       | 125      | \$218.00        | \$0.00     | (\$1,665.50)          |
| Volleyball              | 500     | \$1,912.50  | 256      | 75       | \$768.00        | \$0.00     | (\$1,144.50)          |
| Soccer                  | 500     | \$1,942.50  | 135      | 75       | \$405.00        | \$0.00     | (\$1,537.50)          |
| Cross Country           | 600     | \$1,654.50  | 236      | 425      | \$708.00        | \$0.00     | (\$1,432.50)          |
| Cross Country Inserts   | 600     | \$486.00    |          |          |                 | ,          | *                     |
| Football                | 3,800   | \$19,829.00 | 1,655    | 125      | \$8,275.00      | \$1,649.00 | (\$13,203.00)         |
| Swimming & Diving       | 550     | \$2,185.00  | 516      | 125      | \$1,547.05      | \$0.00     | (\$1,660.45)          |
| Swimming/Diving Inserts | 900     | \$1,022.50  | 323      |          | + = ,333        | Ţ3.30      | *                     |
| Wrestling               | 500     | \$1,833.50  | 299      | 120      | \$1,495.00      | \$0.00     | (\$1,992.00)          |
| Wrestling Inserts       | 1,100   | \$1,653.50  |          | 120      | Ţ1,133.00       | 70.00      | (\$1,552.00)          |
| Girls' Basketball       | 2,500   | \$19,642.00 | 984      | 400      | \$5,905.00      | \$1,210.00 | (\$14,947.00)         |
| Boys' Basketball        | 5,500   | \$30,618.00 | 3,642    | 750      | \$21,852.00     | \$4,533.00 | (\$13,299.00)         |
| Tennis                  | 400     | \$1,504.50  | 109      | 160      | \$327.00        | \$0.00     | (\$1,593.50)          |
| Tennis Inserts          | 400     | \$416.00    | 100      | 100      | Ç327.00         | 70.00      | (51,593.50)           |
| Track and Field         | 1,000   | \$2,044.50  | 500      | 425      | \$2,500.00      | \$0.00     | (\$1,179.50)          |
| Track and Field Inserts | 1,000   | \$1,635.00  | 300      | 423      | 72,300.00       | ŞU.UU      | (\$1,179.50)          |
| Softball                | 650     | \$2,559.50  | 278      | 75       | \$1,388.00      | \$0.00     | (\$1,171.50)          |
|                         |         |             |          |          |                 |            |                       |
| Baseball                | 600     | \$2,758.50  | 368      | 75<br>65 | \$1,843.00      | \$0.00     | (\$915.50)            |
| Bowling                 |         | \$0.00      | 0.050    | 65       | \$0.00          | \$0.00     | \$0.00                |
|                         | 21,700  | \$95,580.50 | 9,050    | 3,020    | \$47,231.05     | \$7,392.00 | (\$55,741.45)         |
|                         |         |             |          |          |                 |            |                       |

## **Comparison of Programs Sales Costs and Sales**

| 2008-2009               | Printed | Print Cost  | Sold  | Given | Sales       | Commission | Profit/Loss   |
|-------------------------|---------|-------------|-------|-------|-------------|------------|---------------|
| Golf                    | 600     | \$1,883.50  | 57    | 125   | \$171.50    | \$0.00     | (\$1,712.00)  |
| Volleyball              | 500     | \$1,912.50  | 247   | 75    | \$741.00    | \$0.00     | (\$1,171.50)  |
| Soccer                  | 500     | \$2,086.50  | 236   | 75    | \$709.25    | \$0.00     | (\$1,377.25)  |
| Cross Country           | 600     | \$1,654.50  | 61    | 425   | \$305.80    | \$0.00     | (\$1,601.20)  |
| Cross Country Inserts   | 500     | \$252.50    |       |       |             |            | *             |
| Football                | 3,800   | \$19,829.00 | 880   | 125   | \$4,401.00  | \$940.00   | (\$16,368.00) |
| Swimming & Diving       | 550     | \$2,185.50  | 582   | 125   | \$1,746.00  | \$0.00     | (\$1,383.95)  |
| Swimming/Diving Inserts | 1,000   | \$944.45    |       |       |             |            | *             |
| Wrestling               | 500     | \$1,833.50  | 344   | 120   | \$2,067.50  | \$0.00     | (\$1,581.00)  |
| Wrestling Inserts       | 1,200   | \$1,815.00  |       |       |             |            | *             |
| Girls' Basketball       | 2,500   | \$19,642.00 | 865   | 400   | \$5,193.00  | \$1,079.00 | (\$15,528.00) |
| Boys' Basketball        | 5,500   | \$31,172.00 | 4,388 | 750   | \$26,333.00 | \$4,376.00 | (\$9,215.00)  |
| Tennis                  | 350     | \$1,504.50  | 89    | 160   | \$269.00    | \$0.00     | (\$1,235.50)  |
| Tennis Inserts          |         |             |       |       |             |            | *             |
| Track and Field         | 1,000   | \$2,188.50  | 344   | 425   | \$1,723.50  | \$0.00     | (\$2,275.00)  |
| Track and Field Inserts | 1,000   | \$1,810.00  |       |       |             |            | *             |
| Softball                | 650     | \$2,484.50  | 359   | 75    | \$1,077.00  | \$0.00     | (\$1,407.50)  |
| Baseball                | 600     | \$2,504.50  | 214   | 75    | \$642.00    | \$0.00     | (\$1,862.50)  |
| Bowling                 | 0       | \$0.00      | 0     | 65    | \$0.00      | \$0.00     | \$0.00        |
|                         | 21,350  | \$95,702.95 | 8,666 | 3,020 | \$45,379.55 | \$6,395.00 | (\$56,718.40) |