# Kentucky High School Athletic Association

REVIEW OF INTERNAL
KHSAA SPONSORS
BOARD OF CONTROL MEETING
JULY 2011



### Kentucky National Guard

- \$35,000 Expires 2011
- Proposed \$40,000 2012 increase in Radio Network and Internet Webcasting
- Leadership Award All Events
- Student Leadership Break-out
- Presentation of Colors at State Championships
- Signage (LED, Banners, Sideline, Mats)
- HOF Golf/Banquet
- Program Ads

#### **Ted Cook Tire**

- \$26,000 Annually (Sponsor since 1989); Signed through 2014
- \$15,000 Pays toward 3 cars for Exec Staff
- 24 sets of tickets with Car deal (12 S16 Club/ Additional 40 purchased tickets 3 hotel rooms (BBK Only))
- Signage (Banner/Sideline)
- Scholarships (1-BBK/1GBK \$1,000)
- State BA Radio Network Recognition
- Program Ads

### Forcht Group of Kentucky

- \$25,000 Annually through 2012
- \$3,000 toward Student Leadership Conference
- Sportsmanship Award at All State Championships
- Sponsors Student Leadership Awards Banquet 32 \$200 scholarships for regional winners and two \$3,000 scholarships to state winners and banquet costs
- 8 Sweet 16 Club Tickets
- Program Ads

### Kentucky National Insurance

- \$20,000 Annually through 2013 for Title of State Baseball Tournament
- Event Promotions including on field, video, program, marquee, trophies, internet link
- Tickets for State Baseball (50 GA Per-Session; 12 Club Per-Session)
- Four \$500 Scholarships
- Hall of Fame Banquet Table
- Program Ads
- Co-Sponsor of Sportsmanship Banquet/Program

## **Musco Sports Lighting**

- \$5,000 Annually plus royalties (\$40K 2011) signed through 2013
- \$5K of royalties toward Student Conference
- Signage (Banner at State Events)
- Lighting Sponsor
- Program Ads
- Annual Meeting Booth Exhibit
- 2 Tickets (BBK)

### AT&T Mobility

- \$16,387.20 Yearly contract Trade for Cell Phone Service for Executive Staff
- Signage (Courtside, Banners, Sideline)
- Program Ads
- Booth Opportunity
- PA Reads

#### Leachman Buick-GMC-Cadillac

- \$15,000 Annually as Title Sponsor for State Golf; Signed through 2020
- Signage (Banners at Events)
- Promotional Video (GBK/BBK/FB/TR)
- Vehicle Display at Golf Championships
- Two \$500 Scholarships at Golf Championships
- Program Ads
- 4 BBK Tickets in S16 Club

### **H&W Sports Shop**

- \$10,500 Annually; Signed through 2012
- Opportunity to Purchase tickets
- Two Booth Exhibitor Spaces at BBK & GBK
- Program Ads

#### **Roberts Insurance**

- \$5,000 Annually
- Two \$1,000 scholarships (1 BBK/1GBK)
- Program Ads

### Ky. High School Coaches Association

- \$3,000 Annually signed through 2012
- HOF Golf/Banquet (Foursome/Table of 10)
- Program Ads

# Hyatt Place - Hamburg

- Trade Annually
- 10 Rooms Trade/Discounted Corporate Rate
- Meeting Room Space
- State Tennis HQ Hotel

# Dutch's Chevy-Ford of Mt. Sterling

- Trade Agreement Annually
- Provide two vehicles for Executive Staff in Trade for 16 Boys' Sweet 16 Tickets
- Program Ads

### Hilton Garden Inn – Bowling Green

- \$5,100 Trade Annually HQ Hotel for State Golf Tournament
- Provides total of 51 comp room nights for the week of the tournament for KHSAA Staff/KGA Staff
- Designation of HQ Hotel
- Program Ad
- Signage (Banner)

#### Owen Dental Clinic

- \$5,000 Annually
- Program Ad (BBK/GBK)
- 6 Sweet 16 Club Tickets
- Group Tickets Sponsor
- HOF Golf Sponsor

### Rawlings

- \$557,000 Ball Contract 2011-2016; Additional \$82,000 2011-2016 Media Buy sponsor FB Radio Network; Coaches Clinics Various Sports; Softball
- Additional \$1,000 per year for in-kind product
- In-kind balls for State Level GBK/BBK/FB/Baseball/Softball/Volleyball/Soccer
- In-kind commemorative autograph balls BK/FB
- Designation as official ball use in postseason rounds of Events
- Program Ads
- Signage (Banner, Sideline)

#### Windstream

- Approximately \$5,000 Trade Annually for DSL/Phone Service at Lexington Service Area State Championships (SO/XC/BBK/TN/BA)
- Promotional Video (GBK/BBK/BA)
- Signage (Banner)
- Program Ads

#### Houchens

- \$50,000 Annually as Girls' Basketball Title Sponsor, Expires 2011
- Promotional Video (BBK/GBK)
- Promotional Display at GBK
- In-Game Promotion at GBK
- Tickets (64 Tickets full tournament)
- Signage (Courtside, Banners, Floor)
- Program Ads

#### **TEAM IP**

- \$100,000 guaranteed plus additional royalty for 2010-11 KHSAA Events as Novelty Vendor; Signed through 2012 with 3 year extension option; 2012 guarantee is \$102,000 plus additional royalty
- In-Kind product
- Program Ads
- Signage (Sideline/Banner)